## 



November 13, 2023

Company name: Japan Post Holdings Co., Ltd. Stock exchange listing: Tokyo Stock Exchange Code number: 6178 URL: https://www.japanpost.jp/en/

Representative: MASUDA Hiroya, Director and Representative Executive Officer, President & CEO

Contact: HORIGUCHI Koji, Head of IR Office, Corporate Planning Dept.

Phone: +81-3-3477-0206

Scheduled date of filing quarterly securities report: November 24 2023 Scheduled date of commencing dividend payments: December 5, 2023

Trading accounts: Unestablished

Availability of supplementary briefing material on quarterly financial results: Available

Schedule of quarterly financial results briefing session: Scheduled (for institutional investors and analysts)

(Amounts of less than one million yen are rounded down.)

# 1. Consolidated Financial Results for the Six Months Ended September 30, 2023 (April 1, 2023 to September 30, 2023)

(1) Consolidated Results of Operations (% indicates changes from the previous corresponding period.)

|  | Ordinary income |     | Ordinary income Net ordinary income |      | ome         | Net income attributable to Japan Post Holdings |  |
|--|-----------------|-----|-------------------------------------|------|-------------|--|--|
|  | Million yen     | %   | Million yen                         | %    | Million yen | %  |  |
| Six months ended<br>September 30, 2023 | 5,618,183       | 3.1 | 335,255                             | 13.8 | 120,239     | (41.6)   |  |
| Six months ended<br>September 30, 2022 | 5,450,460       | -   | 294,501                             | ı    | 205,975     | -  |  |

(Note) Comprehensive income: Six months ended September 30, 2023: ¥50,339 million [- %] Six months ended September 30, 2022: ¥(859,989) million [- %]

|  | Net income per share | Diluted net income per share |
|--|----------------------|------------------------------|
|  | Yen                  | Yen                          |
| Six months ended<br>September 30, 2023 | 34.97                | -                            |
| Six months ended<br>September 30, 2022 | 56.82                | -                            |

(Notes) 1. Because there was no potential common stock, the amount for diluted net income per share is omitted.

2. Pursuant to a change in accounting policy from the six months ended September 30, 2023, the figures for the six months ended September 30, 2022 have been presented after retrospective application, and changes from the previous corresponding period are not shown. Please refer to 2. Consolidated Financial Statements and Primary Notes (4) Notes to Consolidated Financial Statements (Changes in Accounting Policies) on page 10 of the Attachment for details.

(2) Consolidated Financial Position

|                          | Total assets | Net assets  | Equity ratio (Note2) |
|--------------------------|--------------|-------------|----------------------|
|                          | Million yen  | Million yen | %                    |
| As of September 30, 2023 | 295,910,467  | 14,679,549  | 3.3                  |
| As of March 31, 2023     | 296,093,652  | 15,096,168  | 3.4                  |

(Reference) Equity: As of September 30, 2023: ¥9,813,358 million As of March 31, 2023: ¥10,075,506 million

- (Notes) 1. Pursuant to a change in accounting policy from the six months ended September 30, 2023, the figures as of March 31, 2023 have been presented after retrospective application. Please refer to 2. Consolidated Financial Statements and Primary Notes (4) Notes to Consolidated Financial Statements (Changes in Accounting Policies) on page 10 of the Attachment for details.
  - 2. Equity ratio = [(Net assets Non-controlling interests) / Total assets]  $\times 100$

#### 2. Dividends

|  |                    | Annual dividend    |                    |          |       |  |  |
|--|--------------------|--------------------|--------------------|----------|-------|--|--|
|  | 1st<br>quarter-end | 2nd<br>quarter-end | 3rd<br>quarter-end | Year-end | Total |  |  |
|  | Yen                | Yen                | Yen                | Yen      | Yen   |  |  |
| Fiscal year ended March 31, 2023             | -                  | 0.00               | -                  | 50.00    | 50.00 |  |  |
| Fiscal year ending March 31, 2024            | -                  | 25.00              |                    |          |       |  |  |
| Fiscal year ending March 31, 2024 (Forecast) |                    |                    | 1                  | 25.00    | 50.00 |  |  |

(Note) Revision of dividends forecast to the latest announcement: None

# 3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2024 (April 1, 2023 to March 31, 2024)

(% indicates changes from the previous corresponding period.)

| (** mareures enumges from the providers corresponding periods) |             |       |              |          |                             |        |                      |
|--|-------------|-------|--------------|----------|-----------------------------|--------|----------------------|
|  | Ordinary in | icome | Net ordinary | y income | Net income at to Japan Post |        | Net income per share |
|  | Million yen | %     | Million yen  | %        | Million yen                 | %      | Yen                  |
| Fiscal year ending March 31, 2024                              | 10,860,000  | (2.5) | 620,000      | (5.7)    | 240,000                     | (44.3) | 71.09                |

(Note) Revision of financial results forecast to the latest announcement: None

#### \* Notes:

- (1) Changes in significant subsidiaries during the fiscal period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): No
- (2) Changes in accounting policies, changes in accounting estimates and retrospective restatement
  - 1) Changes in accounting policies due to the revision of accounting standards: No
  - 2) Changes in accounting policies other than 1) above: Yes
  - 3) Changes in accounting estimates: No
  - 4) Retrospective restatement: No
  - (Note) Please refer to 2. Consolidated Financial Statements and Primary Notes (4) Notes to Consolidated Financial Statements (Changes in Accounting Policies) on page 10 of the Attachment for details.
- (3) Total number of shares issued (common stock)
  - 1) Total number of shares issued at the end of the fiscal period (including treasury stock):

As of September 30, 2023: 3,461,049,500 shares As of March 31, 2023: 3,657,797,700 shares

2) Total number of treasury stock at the end of the fiscal period:

As of September 30, 2023: 147,537,773 shares As of March 31, 2023: 197,988,773 shares

3) Average number of shares during the fiscal period:

Six months ended September 30, 2023: 3,438,705,449 shares Six months ended September 30, 2022: 3,624,799,705 shares

(Note) The total number of treasury stock at the end of the fiscal period includes the shares of the Company held by the management board benefit trust of 1,058,700 shares and 1,140,500 shares as of September 30, 2023 and March 31, 2023, respectively. The number of treasury stock excluded from the calculation of the average number of shares during the fiscal period includes the shares of the Company held by the management board benefit trust of 1,098,063 shares and 905,232 shares for the six months ended September 30, 2023 and 2022, respectively.

(Summary of non-consolidated financial results)

# 1. Non-consolidated Financial Results for the Six Months Ended September 30, 2023 (April 1, 2023 to September 30, 2023)

(1) Non-consolidated Results of Operations (% indicates changes from the previous corresponding period.)

|  | Operating in | come   | Net operating | income | Net ordinary | income | Net incom   | me     |
|--|--------------|--------|---------------|--------|--------------|--------|-------------|--------|
|  | Million yen  | %      | Million yen   | %      | Million yen  | %      | Million yen | %      |
| Six months ended<br>September 30, 2023 | 175,436      | (17.6) | 138,650       | (20.3) | 147,423      | (19.5) | 147,924     | (24.3) |
| Six months ended<br>September 30, 2022 | 213,022      | (8.8)  | 174,025       | (10.8) | 183,095      | (9.3)  | 195,445     | (34.6) |

|  | Net income per share |
|--|----------------------|
|  | Yen                  |
| Six months ended<br>September 30, 2023 | 43.02                |
| Six months ended<br>September 30, 2022 | 53.92                |

#### (2) Non-consolidated Financial Position

|                          | Total assets | Net assets  | Equity ratio (Note) |
|--------------------------|--------------|-------------|---------------------|
|                          | Million yen  | Million yen | %                   |
| As of September 30, 2023 | 5,733,234    | 5,552,664   | 96.9                |
| As of March 31, 2023     | 5,762,311    | 5,625,034   | 97.6                |

(Reference) Equity: As of September 30, 2023:

As of March 31, 2023:

¥5,552,664 million ¥5,625,034 million

(Note) Equity ratio = (Net assets / Total assets) x 100

\* Explanation on appropriate use of financial results forecast and other specific matters

Forecasts and other forward-looking statements presented in this document are based on information that the Company is aware of at present and certain assumptions that the Company has deemed reasonable, and the Company provides no assurance that the forecasts will be achieved or with respect to any other forward-looking statements. The actual future results may vary considerably depending upon various factors, such as changes in monetary policy and economic fluctuation in Japan and overseas, changes in the competitive environment, the occurrence of large-scale disasters, etc. and changes in laws and regulations. The Company disclaims any responsibility to update any forward-looking statements contained herein to the extent permitted by law or stock exchange rule.

<sup>\*</sup> The summary of consolidated financial results is outside the scope of interim audit procedures by Certified Public Accountants or Audit Firm.

## [Attachment]

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## Supplementary Briefing Material:

Materials for Consolidated Financial Results for the Six Months Ended September 30, 2023

#### 1. Qualitative Information on Consolidated Financial Results for the Fiscal Period under Review

#### (1) Explanation of Results of Operations

Consolidated ordinary income for the six months ended September 30, 2023 amounted to \$5,618,183 million (up \$167,723 million year-on-year\*), of which the postal and domestic logistics business segment accounted for \$943,135 million (down \$35,551 million year-on-year\*); the post office business segment accounted for \$530,690 million (down \$8,114 million year-on-year); the international logistics business segment accounted for \$213,625 million (down \$80,040 million year-on-year\*); the banking business segment accounted for \$1,299,461 million (up \$370,658 million year-on-year); and the life insurance business segment accounted for \$3,113,961 million (down \$88,482 million year-on-year).

Consolidated net ordinary income amounted to \(\frac{\pmathbf{4335,255}}{335,255}\) million (up \(\frac{\pmathbf{440,753}}{40,753}\) million year-on-year\*) as a result of net ordinary loss of \(\frac{\pmathbf{44,967}}{44,241}\) million in the same period of the previous fiscal year\*); net ordinary income of \(\frac{\pmathbf{430,920}}{346}\) million in the post office business segment (down \(\frac{\pmathbf{46,978}}{6,978}\) million year-on-year); net ordinary loss of \(\frac{\pmathbf{4546}}{346}\) million in the same period of the previous fiscal year\*); net ordinary income of \(\frac{\pmathbf{253,756}}{253,756}\) million in the banking business segment (up \(\frac{\pmathbf{433,632}}{3632}\) million year-on-year); and net ordinary income of \(\frac{\pmathbf{499,286}}{99,286}\) million in the life insurance business segment (up \(\frac{\pmathbf{465,383}}{3632}\) million year-on-year).

As a result of the above, net income attributable to Japan Post Holdings amounted to \(\frac{\pmathbf{1}}{20,239}\) million (down \(\frac{\pmathbf{8}}{85,736}\) million year-on-year\*), which comprises consolidated net ordinary income after adjusting for extraordinary gains (losses), provision for reserve for policyholder dividends, income taxes and net income attributable to non-controlling interests.

\* As described in (Changes in Accounting Policies), the classifications used in the consolidated financial statements for the six months ended September 30, 2022 have been changed. Moreover, the businesses conducted by JP Logistics Group Co., Ltd. and JP Logistics Co., Ltd., which were previously included in the "international logistics business," have been reclassified as part of the "postal and domestic logistics business." Year-on-year differences were stated according to the figures after these reclassifications.

#### (2) Explanation of Financial Position

#### 1) Assets

Consolidated total assets were \(\frac{\pma}{2}\)95,910,467 million, down \(\frac{\pma}{1}\)183,185 million\* from the end of the previous fiscal year.

Major factors include an increase in securities of \$3,840,839 million, an increase in other assets of \$1,220,687 million, an increase in money held in trust of \$504,074 million and an increase in deferred tax assets of \$148,492 million, as well as a decrease in cash and due from banks of \$5,049,736 million, a decrease in receivables under resale agreements of \$619,037 million and a decrease in receivables under securities borrowing transactions of \$250,241 million.

#### 2) Liabilities

Consolidated total liabilities were \(\frac{4}{2}\)81,230,918 million, up \(\frac{4}{2}\)33,433 million\* from the end of the previous fiscal year.

Major factors include an increase in payables under repurchase agreements of \$1,262,654 million, an increase in payables under securities lending transactions of \$368,939 million, an increase in other liabilities of \$151,796 million, an increase in borrowed money of \$131,617 million and an increase in bonds of \$100,000 million, as well as a decrease in policy reserves of \$1,373,154 million and a decrease in deposits of \$447,201 million.

#### 3) Net Assets

Consolidated total net assets were \(\frac{\pmathbf{\frac{4}}}{14,679,549}\) million, down \(\frac{\pmathbf{\frac{4}}}{416,619}\) million\* from the end of the previous fiscal year.

Major factors include an increase in net unrealized gains (losses) on available-for-sale securities of \\$166,643 million and an increase in treasury stock of \\$43,873 million, as well as a decrease in net deferred gains (losses)

on hedges of \(\frac{\text{\fint}}}{\text{\frac{\text{\fint}}}{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\ticl{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\tinc{\tinc{\tintext{\frac{\text{\frac{\text{\frac{\text{\frac{\tinc{\text{\frac{\text{\frac{\tinc{\text{\frac{\text{\frac{\text{\frac{\tinc{\tinc{\tintex{\frac{\tinc{\text{\frac{\text{\frac{\tinc{\tintex{\finte}}}}}{\text{\frac{\tinx{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\tinc{\tinc{\tinc{\tinc{\text{\frac{\text{\frac{\text{\frac{\tinc{\tinx{\frac{\tinc{\tinx{\frac{\tinx{\frac{\tinx{\fin}}}}}{\text{\frac{\tinx{\frac{\tinx{\frac{\text{\frac{\tinx{\frac{\tinx{\frac{\tinx{\frac{\tinx{\frac{\tinx{\frac{\tinx{\frac{\tinx{\frac{\frac{\tinx{\frac{\frac{\fin}}}}}}}{\text{\frac{\tinx{\frac{\frac{\frac{\tinx{\frac{\fin}}}}}{\tinx{\frac{\tinx{\frac{\frac{\tinx{\frac{\frac{\frac{\tinx{\frac{\frac{\frac{\tinx{\frac{\frac{\fin}\fin}}}{\tinx{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\frac{\f{\frac{\frac{\f

- \* As described in (Changes in Accounting Policies), the classifications used in the consolidated financial statements for the fiscal year ended March 31, 2023 have been changed. Increases and decreases were stated according to the figures after this reclassification.
- (3) Explanation of Consolidated Financial Results Forecast and Other Future Projections

  The consolidated financial results forecast for the fiscal year ending March 31, 2024 remains unchanged from the full year forecast announced on May 15, 2023.

## 2. Consolidated Financial Statements and Primary Notes

## (1) Consolidated Balance Sheets

|   | As of March 31, 2023 | As of September 30, 2023 |
|---|----------------------|--------------------------|
| Assets  |                      |                          |
| Cash and due from banks                             | 70,243,186           | 65,193,449               |
| Call loans  | 2,500,000            | 2,380,000                |
| Receivables under resale agreements                 | 11,173,216           | 10,554,179               |
| Receivables under securities borrowing transactions | 250,241              | -                        |
| Monetary claims bought                              | 525,632              | 483,689                  |
| Trading account securities                          | 19                   | 31                       |
| Money held in trust                                 | 11,787,642           | 12,291,716               |
| Securities  | 182,770,020          | 186,610,860              |
| Loans   | 9,210,199            | 9,322,382                |
| Foreign exchanges                                   | 124,943              | 194,262                  |
| Other assets  | 2,945,818            | 4,166,505                |
| Tangible fixed assets                               | 3,163,445            | 3,143,320                |
| Intangible assets                                   | 266,735              | 288,740                  |
| Asset for retirement benefits                       | 76,022               | 75,999                   |
| Deferred tax assets                                 | 1,062,438            | 1,210,930                |
| Reserve for possible loan losses                    | (5,909)              | (5,602)                  |
| Total assets  | 296,093,652          | 295,910,467              |

|  | As of March 31, 2023 | As of September 30, 2023 |
|--|----------------------|--------------------------|
| iabilities   |                      |                          |
| Deposits   | 192,420,880          | 191,973,678              |
| Payables under repurchase agreements                           | 22,057,310           | 23,319,965               |
| Policy reserves and others                                     | 55,103,778           | 53,678,009               |
| Reserve for outstanding claims                                 | 410,387              | 389,160                  |
| Policy reserves  | 53,518,219           | 52,145,065               |
| Reserve for policyholder dividends                             | 1,175,171            | 1,143,783                |
| Payables under securities lending transactions                 | 1,941,872            | 2,310,811                |
| Borrowed money   | 1,791,279            | 1,922,896                |
| Foreign exchanges  | 1,411                | 1,052                    |
| Bonds  | 335,000              | 435,000                  |
| Other liabilities  | 3,994,231            | 4,146,027                |
| Reserve for bonuses  | 125,570              | 124,501                  |
| Liability for retirement benefits                              | 2,212,694            | 2,266,216                |
| Reserve for employee stock ownership plan trust                | 511                  | 269                      |
| Reserve for management board benefit trust                     | 1,176                | 1,058                    |
| Reserve for reimbursement of deposits                          | 54,655               | 52,601                   |
| Reserve under the special laws                                 | 889,960              | 882,888                  |
| Reserve for price fluctuations                                 | 889,960              | 882,888                  |
| Deferred tax liabilities                                       | 67,152               | 115,939                  |
| Total liabilities  | 280,997,484          | 281,230,918              |
| et assets  |                      |                          |
| Capital stock  | 3,500,000            | 3,500,000                |
| Retained earnings  | 6,236,757            | 6,031,169                |
| Treasury stock   | (201,307)            | (157,433                 |
| Total shareholders' equity                                     | 9,535,450            | 9,373,735                |
| Net unrealized gains (losses) on available-for-sale securities | 893,645              | 1,060,289                |
| Net deferred gains (losses) on hedges                          | (375,143)            | (628,885                 |
| Foreign currency translation adjustments                       | (116,148)            | (114,379                 |
| Accumulated adjustments for retirement benefits                | 137,703              | 122,598                  |
| Total accumulated other comprehensive income                   | 540,056              | 439,622                  |
| Non-controlling interests                                      | 5,020,661            | 4,866,190                |
| Total net assets   | 15,096,168           | 14,679,549               |
| otal liabilities and net assets                                | 296,093,652          | 295,910,467              |

#### (2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income Consolidated Statements of Income Six months ended September 30

|  | Six months ended<br>September 30, 2022 | Six months ended<br>September 30, 2023 |
|--|--|--|
| Ordinary income                                      | 5,450,460                              | 5,618,183                              |
| Postal business income                               | 1,251,518                              | 1,137,550                              |
| Banking business income                              | 928,047                                | 1,297,368                              |
| Life insurance business income                       | 3,202,015                              | 3,113,953                              |
| Other ordinary income                                | 68,879                                 | 69,311                                 |
| Ordinary expenses                                    | 5,155,958                              | 5,282,928                              |
| Operating expenses                                   | 3,829,521                              | 3,788,641                              |
| Personnel expenses                                   | 1,195,517                              | 1,193,732                              |
| Depreciation and amortization                        | 113,186                                | 117,971                                |
| Other ordinary expenses                              | 17,733                                 | 182,582                                |
| Net ordinary income                                  | 294,501                                | 335,255                                |
| Extraordinary gains                                  | 88,995                                 | 14,838                                 |
| Gains on sales of fixed assets                       | 6,081                                  | 1,051                                  |
| Reversal of reserve under the special laws           | 81,410                                 | 7,072                                  |
| Reversal of reserve for price fluctuations           | 81,410                                 | 7,072                                  |
| Compensation for transfer                            | 90                                     | 1,323                                  |
| Insurance claim income                               | 831                                    | 2,126                                  |
| Reversal of losses on transfer of business           | -                                      | 1,808                                  |
| Other extraordinary gains                            | 581                                    | 1,457                                  |
| Extraordinary losses                                 | 1,555                                  | 3,391                                  |
| Losses on sales and disposal of fixed assets         | 905                                    | 1,719                                  |
| Losses on impairment of fixed assets                 | 614                                    | 538                                    |
| Losses on business restructuring                     | -                                      | 475                                    |
| Other extraordinary losses                           | 35                                     | 658                                    |
| Provision for reserve for policyholder dividends     | 27,172                                 | 34,417                                 |
| ncome before income taxes                            | 354,770                                | 312,285                                |
| ncome taxes current                                  | 117,530                                | 113,671                                |
| ncome taxes deferred                                 | (12,044)                               | (14,920)                               |
| Total income taxes                                   | 105,486                                | 98,750                                 |
| Net income   | 249,283                                | 213,535                                |
| Net income attributable to non-controlling interests | 43,307                                 | 93,295                                 |
| Net income attributable to Japan Post Holdings       | 205,975                                | 120,239                                |

## Consolidated Statements of Comprehensive Income Six months ended September 30

|  | Six months ended<br>September 30, 2022 | Six months ended<br>September 30, 2023 |
|--|--|--|
| Net income   | 249,283                                | 213,535                                |
| Other comprehensive loss                                       | (1,109,273)                            | (163,195)                              |
| Net unrealized gains (losses) on available-for-sale securities | (854,629)                              | 264,102                                |
| Net deferred gains (losses) on hedges                          | (230,062)                              | (414,513)                              |
| Foreign currency translation adjustments                       | (7,260)                                | 2,625                                  |
| Adjustments for retirement benefits                            | (17,324)                               | (15,407)                               |
| Share of other comprehensive income (loss) of affiliates       | 3                                      | (2)                                    |
| Comprehensive income (loss)                                    | (859,989)                              | 50,339                                 |
| Total comprehensive income (loss) attributable to:             |  |  |
| Japan Post Holdings  | (695,318)                              | 19,886                                 |
| Non-controlling interests                                      | (164,671)                              | 30,453                                 |

## (3) Consolidated Statements of Changes in Net Assets Six months ended September 30, 2022

|  |               | Shareholders' equity |                   |                |                            |  |  |  |  |
|--|---------------|----------------------|-------------------|----------------|----------------------------|--|--|--|--|
|  | Capital stock | Capital surplus      | Retained earnings | Treasury stock | Total shareholders' equity |  |  |  |  |
| Balance at the beginning of the fiscal period  | 3,500,000     | 1,458,718            | 6,138,069         | (96,106)       | 11,000,681                 |  |  |  |  |
| Cumulative effects of changes in accounting policies   |               |                      | (2,066)           |                | (2,066)                    |  |  |  |  |
| Restated balance at the beginning of the fiscal period   | 3,500,000     | 1,458,718            | 6,136,002         | (96,106)       | 10,998,614                 |  |  |  |  |
| Changes in the fiscal period   |               |                      |                   |                |                            |  |  |  |  |
| Cash dividends   |               |                      | (183,136)         |                | (183,136)                  |  |  |  |  |
| Net income attributable to<br>Japan Post Holdings  |               |                      | 205,975           |                | 205,975                    |  |  |  |  |
| Changes in equity of Japan<br>Post Holdings due to<br>transactions with non-<br>controlling shareholders |               | (2,799)              |                   |                | (2,799)                    |  |  |  |  |
| Purchases of treasury stock  |               |                      |                   | (100,573)      | (100,573)                  |  |  |  |  |
| Disposals of treasury stock  |               |                      |                   | 98             | 98                         |  |  |  |  |
| Cancellation of treasury stock   |               | (100,056)            |                   | 100,056        | -                          |  |  |  |  |
| Transfer from retained earnings to capital surplus   |               |                      |                   |                | -                          |  |  |  |  |
| Net changes in items other<br>than shareholders' equity in<br>the fiscal period                          |               |                      |                   |                |                            |  |  |  |  |
| Net changes in the fiscal period   | -             | (102,855)            | 22,839            | (418)          | (80,434)                   |  |  |  |  |
| Balance at the end of the fiscal period  | 3,500,000     | 1,355,862            | 6,158,841         | (96,524)       | 10,918,179                 |  |  |  |  |

|  |   | Accumulated                                 |   |   |  |                                  |                  |
|--|---|---|---|---|--|----------------------------------|------------------|
|  | Net unrealized<br>gains (losses)<br>on available-<br>for-sale<br>securities | Net deferred<br>gains (losses)<br>on hedges | Foreign<br>currency<br>translation<br>adjustments | Accumulated adjustments for retirement benefits | Total<br>accumulated<br>other<br>comprehensive<br>income | Non-<br>controlling<br>interests | Total net assets |
| Balance at the beginning of the fiscal period  | 1,731,180   | (479,930)                                   | (112,443)   | 169,902   | 1,308,709  | 2,379,590                        | 14,688,981       |
| Cumulative effects of changes in accounting policies   |   |   |   |   |  |                                  | (2,066)          |
| Restated balance at the beginning of the fiscal period   | 1,731,180   | (479,930)                                   | (112,443)   | 169,902   | 1,308,709  | 2,379,590                        | 14,686,914       |
| Changes in the fiscal period   |   |   |   |   |  |                                  |                  |
| Cash dividends   |   |   |   |   |  |                                  | (183,136)        |
| Net income attributable to<br>Japan Post Holdings  |   |   |   |   |  |                                  | 205,975          |
| Changes in equity of Japan<br>Post Holdings due to<br>transactions with non-<br>controlling shareholders |   |   |   |   |  |                                  | (2,799)          |
| Purchases of treasury stock  |   |   |   |   |  |                                  | (100,573)        |
| Disposals of treasury stock  |   |   |   |   |  |                                  | 98               |
| Cancellation of treasury stock   |   |   |   |   |  |                                  | -                |
| Transfer from retained earnings to capital surplus   |   |   |   |   |  |                                  | -                |
| Net changes in items other<br>than shareholders' equity in<br>the fiscal period                          | (680,348)   | (204,659)                                   | (7,503)   | (17,170)  | (909,683)  | (189,763)                        | (1,099,446)      |
| Net changes in the fiscal period   | (680,348)   | (204,659)                                   | (7,503)   | (17,170)  | (909,683)  | (189,763)                        | (1,179,881)      |
| Balance at the end of the fiscal period  | 1,050,832   | (684,590)                                   | (119,947)   | 152,731   | 399,025  | 2,189,827                        | 13,507,033       |

## Six months ended September 30, 2023

|  |               | Shareholders' equity |                   |                |                            |  |  |  |  |
|--|---------------|----------------------|-------------------|----------------|----------------------------|--|--|--|--|
|  | Capital stock | Capital surplus      | Retained earnings | Treasury stock | Total shareholders' equity |  |  |  |  |
| Balance at the beginning of the fiscal period  | 3,500,000     | -                    | 6,236,757         | (201,307)      | 9,535,450                  |  |  |  |  |
| Cumulative effects of changes in accounting policies   |               |                      |                   |                | -                          |  |  |  |  |
| Restated balance at the beginning of the fiscal period   | 3,500,000     | -                    | 6,236,757         | (201,307)      | 9,535,450                  |  |  |  |  |
| Changes in the fiscal period   |               |                      |                   |                |                            |  |  |  |  |
| Cash dividends   |               |                      | (173,047)         |                | (173,047)                  |  |  |  |  |
| Net income attributable to Japan Post Holdings   |               |                      | 120,239           |                | 120,239                    |  |  |  |  |
| Changes in equity of Japan<br>Post Holdings due to<br>transactions with non-<br>controlling shareholders |               | 47,209               |                   |                | 47,209                     |  |  |  |  |
| Purchases of treasury stock  |               |                      |                   | (156,203)      | (156,203)                  |  |  |  |  |
| Disposals of treasury stock  |               |                      |                   | 87             | 87                         |  |  |  |  |
| Cancellation of treasury stock   |               | (199,989)            |                   | 199,989        | -                          |  |  |  |  |
| Transfer from retained earnings to capital surplus   |               | 152,779              | (152,779)         |                | -                          |  |  |  |  |
| Net changes in items other<br>than shareholders' equity in<br>the fiscal period                          |               |                      |                   |                |                            |  |  |  |  |
| Net changes in the fiscal period   | -             | -                    | (205,587)         | 43,873         | (161,714)                  |  |  |  |  |
| Balance at the end of the fiscal period  | 3,500,000     | -                    | 6,031,169         | (157,433)      | 9,373,735                  |  |  |  |  |

|  |   | Accumulated                                 |   |   |  |                                  |                  |
|--|---|---|---|---|--|----------------------------------|------------------|
|  | Net unrealized<br>gains (losses)<br>on available-<br>for-sale<br>securities | Net deferred<br>gains (losses)<br>on hedges | Foreign<br>currency<br>translation<br>adjustments | Accumulated adjustments for retirement benefits | Total<br>accumulated<br>other<br>comprehensive<br>income | Non-<br>controlling<br>interests | Total net assets |
| Balance at the beginning of the fiscal period  | 893,645   | (375,143)                                   | (116,148)   | 137,703   | 540,056  | 5,020,661                        | 15,096,168       |
| Cumulative effects of changes in accounting policies   |   |   |   |   |  |                                  | -                |
| Restated balance at the beginning of the fiscal period   | 893,645   | (375,143)                                   | (116,148)   | 137,703   | 540,056  | 5,020,661                        | 15,096,168       |
| Changes in the fiscal period   |   |   |   |   |  |                                  |                  |
| Cash dividends   |   |   |   |   |  |                                  | (173,047)        |
| Net income attributable to<br>Japan Post Holdings  |   |   |   |   |  |                                  | 120,239          |
| Changes in equity of Japan<br>Post Holdings due to<br>transactions with non-<br>controlling shareholders |   |   |   |   |  |                                  | 47,209           |
| Purchases of treasury stock  |   |   |   |   |  |                                  | (156,203)        |
| Disposals of treasury stock  |   |   |   |   |  |                                  | 87               |
| Cancellation of treasury stock   |   |   |   |   |  |                                  | -                |
| Transfer from retained earnings to capital surplus   |   |   |   |   |  |                                  | -                |
| Net changes in items other<br>than shareholders' equity in<br>the fiscal period                          | 166,643   | (253,741)                                   | 1,768   | (15,104)  | (100,433)  | (154,471)                        | (254,905)        |
| Net changes in the fiscal period   | 166,643   | (253,741)                                   | 1,768   | (15,104)  | (100,433)  | (154,471)                        | (416,619)        |
| Balance at the end of the fiscal period  | 1,060,289   | (628,885)                                   | (114,379)   | 122,598   | 439,622  | 4,866,190                        | 14,679,549       |

#### (4) Notes to Consolidated Financial Statements (Notes on Going-Concern Assumption) None

#### (Changes in Accounting Policies)

The Company's consolidated subsidiaries JP Logistics Group Co., Ltd. and JP Logistics Co., Ltd., which were previously included in the "international logistics business" and therefore applied the International Financial Reporting Standards, have adopted Japanese Accounting Standards from the beginning of the six months ended September 30, 2023.

This change is part of measures taken to expand domestic B-to-B businesses under JP Vision 2025 (announced in May 2021). From the beginning of the six months ended September 30, 2023, Japan Post Co., Ltd. has made these consolidated subsidiaries its wholly-owned subsidiaries, whereby their businesses have been restructured, and they have been reclassified from the "international logistics business" to the "postal and domestic logistics business", which applies Japanese Accounting Standards, for the purpose of appropriately managing profit and loss across the Group.

The Company has applied this new accounting policy retrospectively, and the consolidated financial statements for the six months ended September 30, 2022 and the fiscal year ended March 31, 2023 have been prepared after its retrospective application.

As a result, the changes have been made to the presentation of these financial statements. Primarily, in the consolidated balance sheets for the fiscal year ended March 31, 2023, tangible fixed assets were ¥15,234 million lower, deferred tax assets were ¥2,870 million lower, other liabilities were ¥15,846 million lower and retained earnings were ¥2,087 million lower than if calculated prior to retrospective application. In the consolidated statements of income for the six months ended September 30, 2022, net ordinary income and income before income taxes were each ¥109 million higher than if calculated prior to retrospective application.

Moreover, as the cumulative effect of the change has been reflected in the beginning balance of net assets in the fiscal year ended March 31, 2023, the balance of retained earnings on April 1, 2022 was \(\frac{4}{2}\),066 million lower than if calculated prior to retrospective application.

#### (Segment Information)

1. Ordinary income and segment profit (loss) of reportable segments

(Millions of yen)

|                                    | Reportable Segments                    |                         |                                  |                     |                               |           |                   |           |
|------------------------------------|--|-------------------------|----------------------------------|---------------------|-------------------------------|-----------|-------------------|-----------|
|                                    | Postal and domestic logistics business | Post office<br>business | International logistics business | Banking<br>business | Life<br>insurance<br>business | Subtotal  | Other<br>business | Total     |
| Ordinary income                    |  |                         |                                  |                     |                               |           |                   |           |
| Ordinary income from third parties | 926,295                                | 40,125                  | 213,287                          | 1,297,368           | 3,113,953                     | 5,591,029 | 26,486            | 5,617,516 |
| Intersegment ordinary income       | 16,840                                 | 490,564                 | 338                              | 2,093               | 8                             | 509,845   | 180,452           | 690,297   |
| Total                              | 943,135                                | 530,690                 | 213,625                          | 1,299,461           | 3,113,961                     | 6,100,874 | 206,938           | 6,307,813 |
| Segment profit (loss)              | (49,967)                               | 30,920                  | (546)                            | 253,756             | 99,286                        | 333,449   | 144,573           | 478,022   |

- (Notes) 1. Ordinary income is presented instead of net sales which is typical for companies in other industries.
  - 2. "Other business" includes the hospital business. Segment profit in "Other business" includes dividend income from subsidiaries and affiliates recorded by the Company in the amount of ¥140,295 million.
- 2. Reconciliation of amounts reported on reportable segments and consolidated financial statements
- (1) Reconciliation between total ordinary income of reportable segments and ordinary income on the consolidated statements of income

(Millions of yen)

| Items  | Amount    |
|--|-----------|
| Total ordinary income of reportable segments             | 6,100,874 |
| Ordinary income of other business                        | 206,938   |
| Eliminations of intersegment transactions                | (690,297) |
| Adjustments  | 667       |
| Ordinary income on the consolidated statements of income | 5,618,183 |

- (Notes) 1. Ordinary income is presented instead of net sales which is typical for companies in other industries.
  - 2. "Adjustments" are primarily due to differences in the calculation methods used for ordinary income for the international logistics business segment and the consolidated statements of income.
- (2) Reconciliation between total segment profit (loss) of reportable segments and net ordinary income on the consolidated statements of income

(Millions of yen)

| Items  | Amount    |
|--|-----------|
| Total segment profit (loss) of reportable segments           | 333,449   |
| Segment profit in other business                             | 144,573   |
| Eliminations of intersegment transactions                    | (140,840) |
| Adjustments  | (1,926)   |
| Net ordinary income on the consolidated statements of income | 335,255   |

(Note) "Adjustments" are primarily due to differences in the calculation methods used for segment loss for the international logistics business segment and net ordinary income on the consolidated statements of income.

#### 3. Changes in reportable segments

(Changes in Classification of Reportable Segments)

As stated in (Changes in Accounting Policies), pursuant to a partial change in performance management classifications within the Group, the businesses conducted by JP Logistics Group Co., Ltd. and JP Logistics Co., Ltd., which were previously included in the "international logistics business," have been reclassified as part of the "postal and domestic logistics business" beginning from the six months ended September 30, 2023.

(Change in Accounting Treatment from the International Financial Reporting Standards to Japanese Accounting Standards)

As stated in (Changes in Accounting Policies), JP Logistics Group Co., Ltd. and JP Logistics Co., Ltd., which were previously included in the "international logistics business" and therefore applied the International Financial Reporting Standards, have adopted Japanese Accounting Standards from the beginning of the six months ended September 30, 2023.

## 3. Non-consolidated Financial Statements

## (1) Non-consolidated Balance Sheets

|                                       |                      | (iviliations of year)    |
|---------------------------------------|----------------------|--------------------------|
|                                       | As of March 31, 2023 | As of September 30, 2023 |
| Assets                                |                      |                          |
| Current assets                        |                      |                          |
| Cash and deposits                     | 1,318,201            | 1,168,477                |
| Inventories                           | 141                  | 148                      |
| Prepaid expenses                      | 784                  | 1,537                    |
| Short-term loan                       | 66,283               | 90,734                   |
| Accounts receivable                   | 24,992               | 9,815                    |
| Income taxes receivable               | 47,522               | 31,120                   |
| Others                                | 1,200                | 17,469                   |
| Reserve for possible loan losses      | (3)                  | (4)                      |
| Total current assets                  | 1,459,123            | 1,319,299                |
| Non-current assets                    |                      |                          |
| Tangible fixed assets                 |                      |                          |
| Buildings                             | 35,446               | 34,334                   |
| Tools and fixtures                    | 12,632               | 10,148                   |
| Land                                  | 85,935               | 85,114                   |
| Others                                | 1,660                | 1,606                    |
| Total tangible fixed assets           | 135,674              | 131,204                  |
| Intangible assets                     | 12,905               | 10,101                   |
| Investments and other assets          |                      |                          |
| Investment securities                 | 99,069               | 106,388                  |
| Stocks of subsidiaries and affiliates | 3,446,563            | 3,404,719                |
| Money held in trust                   | 450,583              | 600,417                  |
| Long-term loan                        | 112,005              | 111,277                  |
| Claims provable in bankruptcy         | 63                   | 70                       |
| Long-term prepaid expenses            | 988                  | 675                      |
| Prepaid pension costs                 | 46,881               | 50,608                   |
| Others                                | 217                  | 240                      |
| Reserve for possible loan losses      | (63)                 | (70)                     |
| Allowance for investment loss         | (1,700)              | (1,700)                  |
| Total investments and other assets    | 4,154,608            | 4,272,628                |
| Total non-current assets              | 4,303,188            | 4,413,934                |
| Total assets                          | 5,762,311            | 5,733,234                |
|                                       |                      |                          |

|  | As of March 31, 2023 | As of September 30, 2023 |  |
|--|----------------------|--------------------------|--|
| Liabilities  |                      |                          |  |
| Current liabilities  |                      |                          |  |
| Accounts payable   | 11,423               | 7,439                    |  |
| Accrued expenses   | 1,796                | 1,579                    |  |
| Income taxes payable   | 35                   | 15                       |  |
| Accrued consumption taxes                                      | 2,086                | -                        |  |
| Reserve for bonuses  | 1,300                | 1,332                    |  |
| Others   | 636                  | 2,157                    |  |
| Total current liabilities                                      | 17,277               | 12,524                   |  |
| Long-term liabilities  |                      |                          |  |
| Bonds  | 35,000               | 35,000                   |  |
| Reserve for retirement benefits                                | 19,001               | 19,478                   |  |
| Reserve for management board benefit trust                     | 282                  | 230                      |  |
| Reserve for compensation for accidents in the course of duty   | 15,424               | 15,057                   |  |
| Deferred tax liabilities                                       | 47,035               | 95,145                   |  |
| Others   | 3,255                | 3,132                    |  |
| Total long-term liabilities                                    | 119,999              | 168,045                  |  |
| Total liabilities  | 137,277              | 180,570                  |  |
| Net assets   |                      |                          |  |
| Shareholders' equity   |                      |                          |  |
| Capital stock  | 3,500,000            | 3,500,000                |  |
| Capital surplus  |                      |                          |  |
| Capital reserve  | 875,000              | 875,000                  |  |
| Other capital surplus  | 978,662              | 778,673                  |  |
| Total capital surplus  | 1,853,662            | 1,653,673                |  |
| Retained earnings  |                      |                          |  |
| Other retained earnings  |                      |                          |  |
| Retained earnings brought forward                              | 436,123              | 410,999                  |  |
| Total retained earnings  | 436,123              | 410,999                  |  |
| Treasury stock   | (201,307)            | (157,433)                |  |
| Total shareholders' equity                                     | 5,588,478            | 5,407,239                |  |
| Valuation and translation adjustments                          |                      |                          |  |
| Net unrealized gains (losses) on available-for-sale securities | 36,556               | 145,425                  |  |
| Total valuation and translation adjustments                    | 36,556               | 145,425                  |  |
| Total net assets   | 5,625,034            | 5,552,664                |  |
| Total liabilities and net assets                               | 5,762,311            | 5,733,234                |  |

## (2) Non-consolidated Statements of Income Six months ended September 30

|   | Six months ended<br>September 30, 2022 | Six months ended<br>September 30, 2023 |
|---|--|--|
| Operating income  |  |  |
| Brand royalty income                                    | 6,346                                  | 6,212                                  |
| Dividend income from subsidiaries and affiliates        | 175,825                                | 140,295                                |
| Income from business consignment                        | 22,899                                 | 23,057                                 |
| Other revenue   | 7,951                                  | 5,871                                  |
| Total operating income                                  | 213,022                                | 175,436                                |
| Operating expenses                                      |  |  |
| Expenses for business consignment                       | 23,375                                 | 23,160                                 |
| Administrative expenses                                 | 5,219                                  | 6,526                                  |
| Other business expenses                                 | 10,401                                 | 7,099                                  |
| Total operating expenses                                | 38,996                                 | 36,786                                 |
| Net operating income                                    | 174,025                                | 138,650                                |
| Other income  | · · · · · · · · · · · · · · · · · · ·  |  |
| Dividend income   | 6,129                                  | 6,620                                  |
| Rent income   | 1,366                                  | 1,350                                  |
| Others  | 2,509                                  | 1,771                                  |
| Total other income                                      | 10,005                                 | 9,743                                  |
| Other expenses  |  |  |
| Interest on bonds                                       | 12                                     | 78                                     |
| Rent expenses   | 657                                    | 639                                    |
| Expenses on systems rented to others                    | 110                                    | 187                                    |
| Others  | 155                                    | 64                                     |
| Total other expenses                                    | 936                                    | 970                                    |
| Net ordinary income                                     | 183,095                                | 147,423                                |
| Extraordinary gains                                     |  |  |
| Gains on sales of fixed assets                          | 443                                    | 530                                    |
| Gains on sales of stocks of subsidiaries and affiliates | 3,395                                  | -                                      |
| Others  | 557                                    | 130                                    |
| Total extraordinary gains                               | 4,396                                  | 660                                    |
| Extraordinary losses                                    |  |  |
| Losses on sales and disposal of fixed assets            | 90                                     | 154                                    |
| Losses on impairment of fixed assets                    | 161                                    | 216                                    |
| Others  | 30                                     | 4                                      |
| Total extraordinary losses                              | 282                                    | 374                                    |
| Income before income taxes                              | 187,209                                | 147,709                                |
| Income taxes current                                    | (8,235)                                | (214)                                  |
| Total income taxes                                      | (8,235)                                | (214)                                  |
| Net income  | 195,445                                | 147,924                                |
| <del>-</del>  |  |  |

#### (3) Non-consolidated Statements of Changes in Net Assets Six months ended September 30, 2022

|   | Shareholders' equity |                 |                 |               |                                   |                |  |  |
|---|----------------------|-----------------|-----------------|---------------|-----------------------------------|----------------|--|--|
|   |                      |                 | Capital surplus |               | Retained earnings                 |                |  |  |
|   | Capital stock        | Capital reserve | Other capital   | Total capital | Other retained earnings           | Total retained |  |  |
|   |                      | Capital reserve | surplus         | surplus       | Retained earnings brought forward | earnings       |  |  |
| Balance at the beginning of the fiscal period                                   | 3,500,000            | 875,000         | 1,078,718       | 1,953,718     | 325,471                           | 325,471        |  |  |
| Changes in the fiscal period  |                      |                 |                 |               |                                   |                |  |  |
| Cash dividends  |                      |                 |                 |               | (183,136)                         | (183,136)      |  |  |
| Net income  |                      |                 |                 |               | 195,445                           | 195,445        |  |  |
| Purchases of treasury stock   |                      |                 |                 |               |                                   |                |  |  |
| Disposals of treasury stock   |                      |                 |                 |               |                                   |                |  |  |
| Cancellation of treasury stock  |                      |                 | (100,056)       | (100,056)     |                                   |                |  |  |
| Net changes in items other<br>than shareholders' equity<br>in the fiscal period |                      |                 |                 |               |                                   |                |  |  |
| Net changes in the fiscal period  | -                    | -               | (100,056)       | (100,056)     | 12,308                            | 12,308         |  |  |
| Balance at the end of the fiscal period   | 3,500,000            | 875,000         | 978,662         | 1,853,662     | 337,780                           | 337,780        |  |  |

|   | Shareholders' equity |                            | Valuation and tran  |   |                  |
|---|----------------------|----------------------------|---|---|------------------|
|   | Treasury stock       | Total shareholders' equity | Net unrealized<br>gains (losses) on<br>available-for-sale<br>securities | Total valuation and<br>translation<br>adjustments | Total net assets |
| Balance at the beginning of the fiscal period                                   | (96,106)             | 5,683,084                  | 57,636  | 57,636  | 5,740,721        |
| Changes in the fiscal period  |                      |                            |   |   |                  |
| Cash dividends  |                      | (183,136)                  |   |   | (183,136)        |
| Net income  |                      | 195,445                    |   |   | 195,445          |
| Purchases of treasury stock   | (100,573)            | (100,573)                  |   |   | (100,573)        |
| Disposals of treasury stock   | 98                   | 98                         |   |   | 98               |
| Cancellation of treasury stock  | 100,056              | -                          |   |   | -                |
| Net changes in items other<br>than shareholders' equity<br>in the fiscal period |                      |                            | (38,608)  | (38,608)  | (38,608)         |
| Net changes in the fiscal period  | (418)                | (88,166)                   | (38,608)  | (38,608)  | (126,774)        |
| Balance at the end of the fiscal period   | (96,524)             | 5,594,918                  | 19,028  | 19,028  | 5,613,946        |

## Six months ended September 30, 2023

|   | Shareholders' equity |                 |                       |                       |                                   |                         |  |  |
|---|----------------------|-----------------|-----------------------|-----------------------|-----------------------------------|-------------------------|--|--|
|   |                      |                 | Capital surplus       | Retained earnings     |                                   |                         |  |  |
|   | Capital stock        | Capital reserve | Other capital surplus | Total capital surplus | Other retained earnings           | Total retained earnings |  |  |
|   |                      |                 |                       |                       | Retained earnings brought forward |                         |  |  |
| Balance at the beginning of the fiscal period                                   | 3,500,000            | 875,000         | 978,662               | 1,853,662             | 436,123                           | 436,123                 |  |  |
| Changes in the fiscal period  |                      |                 |                       |                       |                                   |                         |  |  |
| Cash dividends  |                      |                 |                       |                       | (173,047)                         | (173,047)               |  |  |
| Net income  |                      |                 |                       |                       | 147,924                           | 147,924                 |  |  |
| Purchases of treasury stock   |                      |                 |                       |                       |                                   |                         |  |  |
| Disposals of treasury stock   |                      |                 |                       |                       |                                   |                         |  |  |
| Cancellation of treasury stock  |                      |                 | (199,989)             | (199,989)             |                                   |                         |  |  |
| Net changes in items other<br>than shareholders' equity<br>in the fiscal period |                      |                 |                       |                       |                                   |                         |  |  |
| Net changes in the fiscal period  | -                    | -               | (199,989)             | (199,989)             | (25,123)                          | (25,123)                |  |  |
| Balance at the end of the fiscal period   | 3,500,000            | 875,000         | 778,673               | 1,653,673             | 410,999                           | 410,999                 |  |  |

|   | Shareholders' equity |                            | Valuation and tran  |   |                  |
|---|----------------------|----------------------------|---|---|------------------|
|   | Treasury stock       | Total shareholders' equity | Net unrealized<br>gains (losses) on<br>available-for-sale<br>securities | Total valuation and translation adjustments | Total net assets |
| Balance at the beginning of the fiscal period                                   | (201,307)            | 5,588,478                  | 36,556  | 36,556                                      | 5,625,034        |
| Changes in the fiscal period  |                      |                            |   |   |                  |
| Cash dividends  |                      | (173,047)                  |   |   | (173,047)        |
| Net income  |                      | 147,924                    |   |   | 147,924          |
| Purchases of treasury stock   | (156,203)            | (156,203)                  |   |   | (156,203)        |
| Disposals of treasury stock   | 87                   | 87                         |   |   | 87               |
| Cancellation of treasury stock  | 199,989              | -                          |   |   | -                |
| Net changes in items other<br>than shareholders' equity<br>in the fiscal period |                      |                            | 108,868   | 108,868                                     | 108,868          |
| Net changes in the fiscal period  | 43,873               | (181,239)                  | 108,868   | 108,868                                     | (72,370)         |
| Balance at the end of the fiscal period   | (157,433)            | 5,407,239                  | 145,425   | 145,425                                     | 5,552,664        |