Appendix : Japan Post Co. Data Supplement

November 14, 2024

1. Japan Post Co. (Consolidated)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024	Year-on-year change
Operating income	3,451.5	3,323.7	(127.7)
Postal service business income	2,040.9	1,960.3	(80.5)
Commissions for banking business consignment	340.0	316.1	(23.9)
Commissions for life insurance business consignment	134.8	125.6	(9.2)
Funds to maintain post office network	280.8	300.0	19.2
International logistics business income	538.8	448.2	(90.6)
Other operating income	115.9	173.3	57.4
Operating expenses	3,367.7	3,317.3	(50.3)
Personnel expenses	2,126.8	2,108.0	(18.8)
Other expenses	1,240.8	1,209.3	(31.5)
Net operating income (loss)	83.8	6.3	(77.4)
Non-operating income	9.7	7.7	(2.0)
Non-operating expenses	13.9	11.9	(1.9)
Net ordinary income (loss)	79.6	2.1	(77.4)
Extraordinary gains	16.3	18.6	2.3
Extraordinary losses	8.8	5.7	(3.1)
Income (loss) before income taxes	87.0	15.1	(71.9)
Total income taxes	26.2	7.8	(18.3)
Net income (loss)	60.8	7.2	(53.6)
Net income (loss) attributable to non-controlling interests	(1.1)	0.0	1.2
Net income (loss) attributable to Japan Post Co.	62.0	7.2	(54.8)

For the three	For the three	Year-on-year	For the six
months ended	months ended	change	months ended
June 30, 2023	June 30, 2024	onango	Sept. 30, 2023
801.4	830.5	29.1	1,579.8
479.4	474.5	(4.8)	934.0
84.6	81.6	(2.9)	163.3
31.9	30.4	(1.4)	62.5
75.0	75.7	0.7	150.0
103.4	124.6	21.1	212.6
26.9	43.4	16.4	57.2
791.8	845.3	53.5	1,600.0
520.0	532.2	12.2	1,041.3
271.7	313.0	41.3	558.6
9.6	(14.7)	(24.3)	(20.1
1.5	1.6	0.1	2.8
2.7	2.9	0.2	5.6
8.4	(16.0)	(24.4)	(22.9
4.2	0.6	(3.5)	8.7
0.7	0.4	(0.3)	2.3
11.8	(15.7)	(27.6)	(16.5
2.7	2.2	(0.5)	4.9
9.1	(17.9)	(27.1)	(21.4
(0.2)	0.2	0.5	(0.4
9.3	(18.2)	(27.6)	(21.0
For the three	For the three		For the three
months period	months period	Year-on-year	months period
from April to	from April to	change	from July to
June, 2023	June, 2024	-	Sept., 2023
801.4	830.5	29.1	778.4
479.4	474.5	(4.8)	454.5
84.6	81.6	(2.9)	78.7
31.9	30.4	(1.4)	30.5
		× /	

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months ended Sept. 30, 2023 months ended Sept. 30, 2023 change 1,579.8 1,641.3 61.4 934.0 930.8 (3.1) 163.3 157.7 (5.6) 62.5 59.1 (3.3) 150.0 151.5 1.4 212.6 264.6 52.0 57.2 77.3 20.1 1,600.0 1,703.9 103.8 1,041.3 1,060.6 19.3 558.6 643.2 84.5 (20.1) (62.6) (42.4 2.8 3.6 0.8 5.6 6.2 0.6 (22.9) (65.1) (42.2 8.7 4.1 (4.6) 2.3 2.9 0.5 (16.5) (63.9) (47.4) 4.9 4.0 (0.8 (21.4) (68.0) (46.5)	For the six	For the six	Year-on-vear						
Sept. 30, 2023 Sept. 30, 2024 61.4 1,579.8 1,641.3 61.4 934.0 930.8 (3.1) 163.3 157.7 (5.6) 62.5 59.1 (3.3) 150.0 151.5 1.4 212.6 264.6 52.0 57.2 77.3 20.1 1,600.0 1,703.9 103.8 1,041.3 1,060.6 19.3 558.6 643.2 84.5 (20.1) (62.6) (42.4 2.8 3.6 0.8 5.6 6.2 0.6 (22.9) (65.1) (42.2 8.7 4.1 (4.6) 2.3 2.9 0.5 (16.5) (63.9) (47.4) 4.9 4.0 (0.8 (21.4) (68.0) (46.5)	months ended	months ended							
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Sept. 30, 2023	Sept. 30, 2024	change						
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	1,579.8	1,641.3	61.4						
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	934.0	930.8	(3.1)						
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	163.3	157.7	(5.6)						
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	62.5	59.1	(3.3)						
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	150.0	151.5	1.4						
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	212.6	264.6	52.0						
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	57.2	77.3	20.1						
558.6 643.2 84.5 (20.1) (62.6) (42.4) 2.8 3.6 0.8 5.6 6.2 0.6 (22.9) (65.1) (42.2) 8.7 4.1 (4.6) 2.3 2.9 0.5 (16.5) (63.9) (47.4) 4.9 4.0 (0.8) (21.4) (68.0) (46.5)	1,600.0	1,703.9	103.8						
$\begin{array}{c ccccc} (20.1) & (62.6) & (42.4) \\ \hline 2.8 & 3.6 & 0.8 \\ \hline 5.6 & 6.2 & 0.6 \\ \hline (22.9) & (65.1) & (42.2) \\ \hline 8.7 & 4.1 & (4.6) \\ \hline 2.3 & 2.9 & 0.5 \\ \hline (16.5) & (63.9) & (47.4) \\ \hline 4.9 & 4.0 & (0.8) \\ \hline (21.4) & (68.0) & (46.5) \\ \hline \end{array}$	1,041.3	1,060.6	19.3						
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	558.6	643.2	84.5						
5.6 6.2 0.6 (22.9) (65.1) (42.2 8.7 4.1 (4.6 2.3 2.9 0.5 (16.5) (63.9) (47.4) 4.9 4.0 (0.8) (21.4) (68.0) (46.5)	(20.1)	(62.6)	(42.4)						
(22.9) (65.1) (42.2) 8.7 4.1 (4.6) 2.3 2.9 0.5 (16.5) (63.9) (47.4) 4.9 4.0 (0.8) (21.4) (68.0) (46.5)	2.8	3.6	0.8						
8.7 4.1 (4.6 2.3 2.9 0.5 (16.5) (63.9) (47.4 4.9 4.0 (0.8 (21.4) (68.0) (46.5)	5.6	6.2	0.6						
2.3 2.9 0.5 (16.5) (63.9) (47.4) 4.9 4.0 (0.8) (21.4) (68.0) (46.5)	(22.9)	(65.1)	(42.2)						
(16.5) (63.9) (47.4) 4.9 4.0 (0.8) (21.4) (68.0) (46.5)	8.7	4.1	(4.6)						
4.9 4.0 (0.8 (21.4) (68.0) (46.5)	2.3	2.9	0.5						
(21.4) (68.0) (46.5)	(16.5)	(63.9)	(47.4)						
	4.9	4.0	(0.8)						
(0.4) 0.2 0.7	(21.4)	(68.0)	(46.5)						
	(0.4)	0.2	0.7						
(21.0) (68.3) (47.2)	(21.0)	(68.3)	(47.2)						
(Billions of yen)									

					(5)	
	For the three	For the three		For the three	For the three	
	months period	months period	Year-on-year	months period	months period	Year-on-year
	from April to	from April to	change	from July to	from July to	change
	June, 2023	June, 2024	C	Sept., 2023	Sept., 2024	-
Operating income	801.4	830.5	29.1	778.4	810.7	32.2
Postal service business income	479.4	474.5	(4.8)	454.5	456.3	1.7
Commissions for banking business consignment	84.6	81.6	(2.9)	78.7	76.0	(2.6)
Commissions for life insurance business consignment	31.9	30.4	(1.4)	30.5	28.6	(1.9)
Funds to maintain post office network	75.0	75.7	0.7	75.0	75.7	0.7
International logistics business income	103.4	124.6	21.1	109.2	140.0	30.8
Other operating income	26.9	43.4	16.4	30.2	33.8	3.6
Operating expenses	791.8	845.3	53.5	808.2	858.5	50.3
Personnel expenses	520.0	532.2	12.2	521.2	528.4	7.1
Other expenses	271.7	313.0	41.3	286.9	330.1	43.2
Net operating income (loss)	9.6	(14.7)	(24.3)	(29.8)	(47.8)	(18.0)
Non-operating income	1.5	1.6	0.1	1.3	2.0	0.7
Non-operating expenses	2.7	2.9	0.2	2.9	3.3	0.4
Net ordinary income (loss)	8.4	(16.0)	(24.4)	(31.3)	(49.1)	(17.7)
Extraordinary gains	4.2	0.6	(3.5)	4.5	3.4	(1.1)
Extraordinary losses	0.7	0.4	(0.3)	1.5	2.5	0.9
Income (loss) before income taxes	11.8	(15.7)	(27.6)	(28.4)	(48.2)	(19.7)
Total income taxes	2.7	2.2	(0.5)	2.1	1.8	(0.3)
Net income (loss)	9.1	(17.9)	(27.1)	(30.5)	(50.0)	(19.4)
Net income (loss) attributable to non-controlling interests	(0.2)	0.2	0.5	(0.1)	(0.0)	0.1
Net income (loss) attributable to Japan Post Co.	9.3	(18.2)	(27.6)	(30.4)	(50.0)	(19.6)
Notes: Sums of figures may not match totals due to rounding down						

Notes : Sums of figures may not match totals due to rounding down.

JAPAN POST HOLDINGS

(Billions of yen)

2. Postal and Domestic Logistics Business

(Billions of yen) For the three For the six For the fiscal For the fiscal For the three For the six Year-on-year Year-on-year Year-on-year vear ended vear ended months ended months ended months ended months ended change change change March 31, 2023 March 31, 2024 June 30, 2023 June 30, 2024 Sept. 30, 2023 Sept. 30, 2024 Operating income 2,056.4 1,975.5 (80.8)482.9 478.3 (4.5)941.5 939.2 (2.3)2,023.4 2,044.4 20.9 490.0 514.8 24.8 992.4 1,034.0 41.5 Operating expenses Personnel expenses 1,262.7 1,269.1 6.4 309.3 320.7 11.3 622.6 639.0 16.3 Salaries and allowances, etc. 1,048.2 1,049.5 1.3 256.2 264.4 8.1 514.2 527.0 12.7 45.9 47.4 1.4 11.7 12.2 0.5 23.5 24.5 0.9 Retirement benefit expenses Legal welfare expenses 168.4 172.1 3.6 41.3 43.9 2.6 84.8 87.4 2.6 Other expenses 760.7 775.3 14.5 180.6 194.1 13.4 369.8 394.9 25.1 Postal service business consignment expenses 197.2 192.0 48.2 48.2 (0.0)94.8 96.2 (5.2)1.4 Depreciation and amortization 67.4 68.7 1.2 16.8 19.6 2.7 33.4 39.2 5.7 Taxes and dues 27.6 26.9 (0.7)6.5 6.3 (0.2)13.3 12.9 (0.4)Collection, transport and delivery outsourcing expenses 244.6 258.5 13.9 60.1 65.9 5.7 124.3 134.8 10.5 223.7 229.0 5.2 48.7 53.9 5.1 103.8 111.6 Miscellaneous expenses 7.8 Net operating income (loss) 33.0 (68.8)(101.8)(7.0)(36.4)(29.4)(50.8)(94.7)(43.9)

(Billions of yen)

					(0	
	For the three months period from April to	For the three months period from April to	Year-on-year change	For the three months period from July to	For the three months period from July to	Year-on-year change
	June, 2023	June, 2024		Sept., 2023	Sept., 2024	
Operating income	482.9	478.3	(4.5)	458.6	460.8	2.2
Operating expenses	490.0	514.8	24.8	502.4	519.1	16.7
Personnel expenses	309.3	320.7	11.3	313.3	318.3	5.0
Salaries and allowances, etc.	256.2	264.4	8.1	257.9	262.5	4.5
Retirement benefit expenses	11.7	12.2	0.5	11.8	12.2	0.4
Legal welfare expenses	41.3	43.9	2.6	43.4	43.4	0.0
Other expenses	180.6	194.1	13.4	189.1	200.8	11.6
Postal service business consignment expenses	48.2	48.2	(0.0)	46.5	47.9	1.4
Depreciation and amortization	16.8	19.6	2.7	16.5	19.5	2.9
Taxes and dues	6.5	6.3	(0.2)	6.8	6.5	(0.2)
Collection, transport and delivery outsourcing expenses	60.1	65.9	5.7	64.1	68.9	4.7
Miscellaneous expenses	48.7	53.9	5.1	55.0	57.7	2.7
Net operating income (loss)	(7.0)	(36.4)	(29.4)	(43.8)	(58.2)	(14.4)

Notes (1) Sums of figures may not match totals due to rounding down.

(2) With the establishment of the Real Estate Business segment from the fiscal year ending March 31, 2025, the figures "For the fiscal year ended March 31, 2024", "For the three months ended June 30, 2023", "For the six months ended Sept. 30, 2023", "For the three months period from April to June, 2023" and "For the three months period from July to Sept., 2023" have been adjusted accordingly.

3. Post Office Business

(Billions of yen)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024	Year-on-year change	For the three months ended June 30, 2023	For the three months ended June 30, 2024	Year-on-year change	For the six months ended Sept. 30, 2023	For the six months ended Sept. 30, 2024	Year-on-year change
Operating income	1074.0	1026.9	(47.1)	259.8	256.3	(3.4)	513.9	508.4	(5.5)
Postal service commissions	197.2	192.0	(5.2)	48.2	48.2	(0.0)	94.8	96.2	1.4
Banking commissions	340.0	316.1	(23.9)	84.6	81.6	(2.9)	163.3	157.7	(5.6)
Insurance commissions	134.8	125.6	(9.2)	31.9	30.4	(1.4)	62.5	59.1	(3.3)
Funds to maintain post office network	280.8	300.0	19.2	75.0	75.7	0.7	150.0	151.5	1.4
Other operating income	121.0	93.1	(27.9)	19.9	20.1	0.1	43.2	43.7	0.5
Merchandising business	36.9	37.1	0.1	6.7	6.5	(0.1)	15.6	16.2	0.5
Real estate business	29.3	-	(29.3)	-	-	· · · ·	-	-	-
Third-party financial product agency services	7.5	7.8	0.3	1.7	2.0	0.2	3.9	4.3	0.4
Miscellaneous income	47.2	48.1	0.9	11.4	11.4	0.0	23.6	23.2	(0.4)
Operating expenses	1024.7	978.3	(46.3)	241.9	242.4	0.5	482.9	486.6	3.7
Personnel expenses	733.5	711.5	(21.9)	179.5	177.7	(1.7)	356.4	354.0	(2.3)
Salaries and allowances, etc.	600.4	581.7	(18.6)	147.1	145.8	(1.2)	291.5	290.0	(1.4)
Retirement benefit expenses	36.6	34.2	(2.4)	8.7	8.3	(0.3)	17.2	16.7	(0.4)
Legal welfare expenses	96.4	95.5	(0.8)	23.6	23.4	(0.2)	47.7	47.2	(0.5)
Other expenses	291.2	266.8	(24.3)	62.3	64.6	2.3	126.4	132.6	6.1
Depreciation and amortization	35.6	26.2	(9.3)	6.6	6.8	0.2	13.0	13.8	0.7
Taxes and dues	20.2	13.6	(6.5)	3.0	3.2	0.1	6.6	7.0	0.3
Miscellaneous expenses	235.3	226.8	(8.4)	52.7	54.6	1.8	106.6	111.7	5.0
Net operating income	49.3	48.5	(0.7)	17.8	13.8	(4.0)	31.0	21.7	(9.3)

(Billions of yen)

	For the three months period from April to June, 2023	For the three months period from April to June, 2024	Year-on-year change	For the three months period from July to Sept., 2023	For the three months period from July to Sept., 2024	Year-on-year change
Operating income	259.8	256.3	(3.4)	254.1	252.1	(2.0)
Postal service commissions	48.2	48.2	(0.0)	46.5	47.9	1.4
Banking commissions	84.6	81.6	(2.9)	78.7	76.0	(2.6)
Insurance commissions	31.9	30.4	(1.4)	30.5	28.6	(1.9)
Funds to maintain post office network	75.0	75.7	0.7	75.0	75.7	0.7
Other operating income	19.9	20.1	0.1	23.2	23.6	0.3
Merchandising business	6.7	6.5	(0.1)	8.9	9.6	0.7
Real estate business	-	-	-	-	-	-
Third-party financial product agency services	1.7	2.0	0.2	2.1	2.3	0.1
Miscellaneous income	11.4	11.4	0.0	12.2	11.7	(0.5)
Operating expenses	241.9	242.4	0.5	241.0	244.2	3.2
Personnel expenses	179.5	177.7	(1.7)	176.9	176.3	(0.6)
Salaries and allowances, etc.	147.1	145.8	(1.2)	144.3	144.1	(0.1)
Retirement benefit expenses	8.7	8.3	(0.3)	8.5	8.3	(0.1)
Legal welfare expenses	23.6	23.4	(0.2)	24.0	23.7	(0.3)
Other expenses	62.3	64.6	2.3	64.0	67.9	3.8
Depreciation and amortization	6.6	6.8	0.2	6.4	7.0	0.5
Taxes and dues	3.0	3.2	0.1	3.6	3.7	0.1
Miscellaneous expenses	52.7	54.6	1.8	53.9	57.1	3.1
Net operating income	17.8	13.8	(4.0)	13.1	7.8	(5.3)

Notes (1) Sums of figures may not match totals due to rounding down.

(2) With the establishment of the Real Estate Business segment from the fiscal year ending March 31, 2025, the figures "For the fiscal year ended March 31, 2024", "For the three months ended June 30, 2023", "For the six months ended Sept. 30, 2023", "For the three months period from April to June, 2023" and "For the three months period from July to Sept., 2023" have been adjusted accordingly.

4. International Logistics Business

(Billions of yen)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024	Year-on-year change	For the three months ended June 30, 2023	For the three months ended June 30, 2024	Year-on-year change	For the six months ended Sept. 30, 2023	For the six months ended Sept. 30, 2024	Year-on-year change
Operating income	539.1	448.8	(90.3)	103.5	124.7	21.2	213.0	264.9	51.9
Global Forwarding	213.2	123.1	(90.1)	28.6	42.4	13.8	58.7	100.4	41.6
Global Logistics	325.2	324.9	(0.2)	74.7	82.1	7.4	153.8	164.2	10.3
Corporate etc.	0.6	0.6	0.0	0.1	0.1	(0.0)	0.3	0.2	(0.0)
Operating expense	528.7	439.2	(89.4)	102.6	123.7	21.0	209.5	260.3	50.8
Global Forwarding	204.7	124.4	(80.2)	29.3	42.6	13.3	59.4	100.2	40.7
Global Logistics	316.1	310.5	(5.5)	72.4	79.6	7.1	147.9	158.4	10.5
Corporate etc.	7.8	4.1	(3.6)	0.9	1.4	0.5	2.1	1.6	(0.4)
Net Operating income (loss) (EBIT)	10.4	9.5	(0.8)	0.8	0.9	0.1	3.4	4.5	1.1
Global Forwarding	8.5	(1.3)	(9.8)	(0.7)	(0.2)	0.4	(0.7)	0.2	0.9
Global Logistics	9.0	14.3	5.2	2.2	2.5	0.2	5.9	5.7	(0.2)
Corporate etc.	(7.1)	(3.4)	3.7	(0.7)	(1.3)	(0.5)	(1.7)	(1.4)	0.3

(Billions of yen)

	For the three months perior from April to June, 2023	d months period	Year-on-year change	For the three months period from July to Sept., 2023	For the three months period from July to Sept., 2024	Year-on-year change
Operating income	103.	5 124.7	21.2	109.4	140.1	30.6
Global Forwarding	28.	6 42.4	13.8	30.1	57.9	27.8
Global Logistics	74.	7 82.1	7.4	79.1	82.0	2.9
Corporate etc.	0.	1 0.1	(0.0)	0.1	0.1	(0.0)
Operating expense	102.	6 123.7	21.0	106.8	136.5	29.7
Global Forwarding	29.	3 42.6	13.3	30.1	57.5	27.3
Global Logistics	72.	4 79.6	7.1	75.4	78.8	3.3
Corporate etc.	0.	9 1.4	0.5	1.2	0.2	(0.9)
Net Operating income (loss) (EBIT)	0.	8 0.9	0.1	2.6	3.5	0.9
Global Forwarding	(0.	7) (0.2)	0.4	(0.0)	0.4	0.4
Global Logistics	2.	2 2.5	0.2	3.6	3.2	(0.4)
Corporate etc.	(0.	7) (1.3)) (0.5)	(1.0)	(0.1)	0.8

Notes : Sums of figures may not match totals due to rounding down.

JAPAN POST HOLDINGS

5. Real Estate Business

(Billions of yen)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024	Year-on-year change	For the three months ended June 30, 2023	For the three months ended June 30, 2024	Year-on-year change	For the six months ended Sept. 30, 2023	For the six months ended Sept. 30, 2024	Year-on-year change
Operating income	-	87.1	87.1	8.1	24.7	16.5	16.5	36.7	20.1
Income for rent	-	34.1	34.1	8.1	9.9	1.7	16.4	21.1	4.6
Income for sale	-	52.1	52.1	-	14.6	14.6	-	15.4	15.4
Miscellaneous income	-	0.7	0.7	0.0	0.1	0.0	0.0	0.2	0.1
Operating expenses	-	62.4	62.4	8.6	16.1	7.4	17.0	26.6	9.5
Personnel expenses	-	0.9	0.9	0.2	0.2	(0.0)	0.4	0.4	(0.0)
Salaries and allowances, etc	-	0.7	0.7	0.2	0.1	(0.0)	0.3	0.3	(0.0)
Retirement benefit expenses	-	0.0	0.0	0.0	0.0	(0.0)	0.0	0.0	(0.0)
Legal welfare expenses	-	0.1	0.1	0.0	0.0	0.0	0.0	0.0	(0.0)
Other expenses	-	61.5	61.5	8.3	15.8	7.4	16.5	26.1	9.6
Depreciation and amortization	-	11.9	11.9	2.2	3.7	1.5	5.2	7.4	2.2
Taxes and dues	-	9.0	9.0	3.0	1.6	(1.4)	4.3	3.0	(1.2)
Miscellaneous expenses	-	40.5	40.5	3.1	10.5	7.3	7.0	15.7	8.6
Net operating income (loss)	-	24.6	24.6	(0.4)	8.6	9.0	(0.5)	10.1	10.6

(Billions of ven)

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For the three months period from April to June, 2023	For the three months period from April to June, 2024	Year-on-year change	For the three months period from July to Sept., 2023	For the three months period from July to Sept., 2024	Year-on-year change
8.1	24.7	16.5	8.3	12.0	3.6
8.1	9.9	1.7	8.3	11.1	2.8
-	14.6	14.6	-	0.7	0.7
0.0	0.1	0.0	0.0	0.0	0.0
8.6	16.1	7.4	8.4	10.5	2.0
0.2	0.2	(0.0)	0.2	0.1	(0.0)
0.2	0.1	(0.0)	0.1	0.1	(0.0)
0.0	0.0	(0.0)	0.0	0.0	(0.0)
0.0	0.0	0.0	0.0	0.0	(0.0)
8.3	15.8	7.4	8.2	10.3	2.1
2.2	3.7	1.5	2.9	3.7	0.7
3.0	1.6	(1.4)	1.2	1.3	0.1
3.1	10.5	7.3	3.9	5.1	1.2
(0.4)	8.6	9.0	(0.0)	1.5	1.5
	months period from April to June, 2023 8.1 8.1 - 0.0 8.6 0.2 0.2 0.2 0.2 0.0 0.0 8.3 2.2 3.0 3.1	months period from April to June, 2023 months period from April to June, 2024 8.1 24.7 8.1 9.9 - 14.6 0.0 0.1 8.6 16.1 0.2 0.2 0.2 0.1 0.0 0.0 0.2 0.1 0.3 15.8 2.2 3.7 3.0 1.6 3.1 10.5	months period from April to June, 2023 months period from April to June, 2024 Year-on-year change 8.1 24.7 16.5 8.1 9.9 1.7 - 14.6 14.6 0.0 0.1 0.0 8.6 16.1 7.4 0.2 0.2 (0.0) 0.0 0.0 (0.0) 0.2 0.1 (0.0) 0.0 0.0 (0.0) 0.2 0.1 (0.0) 0.2 0.1 (0.0) 0.2 0.1 (0.0) 0.3 15.8 7.4 2.2 3.7 1.5 3.0 1.6 (1.4) 3.1 10.5 7.3	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$ \begin{array}{c c c c c c c c c c c c c c c c c c c $

Notes (1) Sums of figures may not match totals due to rounding down.

(2) The Real Estate Business segment of Japan Post Holdings includes real estate-related subsidiaries owned by Japan Post Holdings. Therefore, the figures of the Real Estate Business segment of Japan Post Holdings are different from those of the Real Estate Business segment of Japan Post Co.

(3) With the establishment of the Real Estate Business segment from the fiscal year ending March 31, 2025, the figures "For the fiscal year ended March 31, 2024", "For the three months ended June 30, 2023", "For the six months ended Sept. 30, 2023", "For the three months period from April to June, 2023" and "For the three months period from July to Sept., 2023" have been adjusted accordingly.

6. Volumes of Items Handled

(Thousand of items)

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024	Year-on-year change	For the three months ended June 30, 2023	For the three months ended June 30, 2024	Year-on-year change	For the six months ended Sept. 30, 2023	For the six months ended Sept. 30, 2024	Year-on-year change
Total	18,538,319	17,460,836	(1,077,484)	4,285,899	4,192,679	(93,221)	8,184,459	8,187,176	2,717
Mail	14,445,101	13,577,689	(867,412)	3,338,995	3,148,397	(190,597)	6,351,347	6,142,594	(208,753)
Domestic mail	14,423,155	13,554,657	(868,499)	3,333,588	3,142,710	(190,879)	6,340,775	6,131,619	(209,156)
Standard mail	13,870,967	13,029,436	(841,531)	3,206,331	3,017,130	(189,201)	6,077,702	5,850,739	(226,963)
First-class	7,532,007	7,084,854	(447,153)	1,972,759	1,881,246	(91,513)	3,688,609	3,569,958	(118,651)
Second-class	4,936,378	4,776,053	(160,324)	1,165,616	1,092,422	(73,194)	2,276,797	2,196,211	(80,586)
Third-class	163,434	152,020	(11,414)	38,854	36,950	(1,904)	76,526	73,498	(3,028)
Fourth-class	15,261	13,301	(1,960)	3,552	3,351	(201)	6,917	6,597	(320)
New Year's postcards	1,170,803	970,486	(200,317)						
Election mail	53,084	32,721	(20,363)	25,550	3,161	(22,388)	28,853	4,475	(24,379)
Special mail	552,188	525,220	(26,968)	127,258	125,580	(1,678)	263,072	280,880	17,808
International mail (dispatched)	21,946	23,032	1,086	5,406	5,688	282	10,572	10,975	403
Letters	11,877	13,141	1,264	2,873	3,267	394	5,633	6,311	678
Packages	2,062	2,294	232	546	605	59	1,105	1,170	65
EMS	8,007	7,598	(409)	1,987	1,816	(171)	3,834	3,495	(339)
Domestic parcel	4,093,218	3,883,147	(210,071)	946,905	1,044,281	97,377	1,833,112	2,044,581	211,469
Yu-Pack	554,374	547,021	(7,353)	128,158	129,226	1,068	266,896	269,954	3,058
Yu-Packet	425,943	462,644	36,701	109,838	126,979	17,141	219,075	259,889	40,815
Yu-Mail	3,112,902	2,873,482	(239,419)	708,909	788,076	79,167	1,347,141	1,514,738	167,597

(Thousand of items)

					(
	For the three months period from April to June, 2023	For the three months period from April to June, 2024	Year-on-year change	For the three months period from July to Sept., 2023	For the three months period from July to Sept., 2024	Year-on-year change		
Total	4,285,899	4,192,679	(93,221)	3,898,560	3,994,497	95,937		
Mail	3,338,995	3,148,397	(190,597)	3,012,352	2,994,197	(18,155)		
Domestic mail	3,333,588	3,142,710	(190,879)	3,007,186	2,988,910	(18,277)		
Standard mail	3,206,331	3,017,130	(189,201)	2,871,372	2,833,610	(37,762)		
First-class	1,972,759	1,881,246	(91,513)	1,715,850	1,688,712	(27,138)		
Second-class	1,165,616	1,092,422	(73,194)	1,111,181	1,103,789	(7,392)		
Third-class	38,854	36,950	(1,904)	37,672	36,549	(1,123)		
Fourth-class	3,552	3,351	(201)	3,365	3,247	(119)		
New Year's postcards								
Election mail	25,550	3,161	(22,388)	3,304	1,314	(1,990)		
Special mail	127,258	125,580	(1,678)	135,815	155,300	19,485		
International mail (dispatched)	5,406	5,688	282	5,166	5,287	122		
Letters	2,873	3,267	394	2,760	3,043	284		
Packages	546	605	59	559	565	6		
EMS	1,987	1,816	(171)	1,848	1,679	(169)		
Domestic parcel	946,905	1,044,281	97,377	886,207	1,000,300	114,093		
Yu-Pack	128,158	129,226	1,068	138,739	140,728	1,989		
Yu-Packet	109,838	126,979	17,141	109,237	132,910	23,674		
Yu-Mail	708,909	788,076	79,167	638,232	726,662	88,430		

Notes : (1) Since figures are rounded, sums of individual items may not match totals.

(2) Election mail consists of standard size postcards as provided for in Article 142 of the Public Offices Election Act.

JAPAN POST HOLDINGS

(Reference) Domestic parcel unit price

	For the fiscal year ended March 31, 2023	For the fiscal year ended March 31, 2024	Year-on-year change	For the three months ended June 30, 2023	For the three months ended June 30, 2024	Year-on-year change	For the six months ended Sept. 30, 2023	For the six months ended Sept. 30, 2024	Year-on-year change
Yu-Pack	638	640	2	626	622	(5)	628	623	(5)
Yu-Packet	178	175	(3)	176	173	(2)	177	173	(3)
Yu-Mail	65	66	1	66	66	(0)	66	66	(1)

(Yen)

	For the three months period from April to June, 2023	For the three months period from April to June, 2024	Year-on-year change	For the three months period from July to Sept., 2023	For the three months period from July to Sept., 2024	Year-on-year change
Yu-Pack	626	622	(5)	630	624	(6)
Yu-Packet	176	173	(2)	178	173	(5)
Yu-Mail	66	66	(0)	66	65	(1)

Notes : Figures are rounded to the nearest unit.

JAPAN POST HOLDINGS



(Yen)