



郵政創業150年

Appendix : Japan Post Co. Data Supplement

May 14, 2021

1. Japan Post Co. (Consolidated)

(Billions of yen)

	For the fiscal year ended March 31, 2019	For the fiscal year ended March 31, 2020	Year-on-year change	For the three month period from Jan. to Mar. 2020	For the three month period from Jan. to Mar. 2021	Year-on-year change	For the fiscal year ended March 31, 2020	For the fiscal year ended March 31, 2021	Year-on-year change
Operating income	3,960.6	3,839.3	(121.3)	909.9	934.0	+ 24.0	3,839.3	3,837.6	(1.6)
Postal service business income	2,095.5	2,107.1	+ 11.5	519.8	510.8	(9.0)	2,107.1	2,049.9	(57.1)
Commissions for banking business consignment	600.6	369.7	(230.9)	87.8	87.1	(0.7)	369.7	366.3	(3.3)
Commissions for life insurance business consignment	358.1	248.7	(109.3)	48.0	48.3	+ 0.3	248.7	207.0	(41.7)
Funds to maintain post office network	–	295.2	+ 295.2	73.8	73.3	(0.4)	295.2	293.4	(1.8)
International logistics business income	700.6	634.7	(65.8)	148.4	185.6	+ 37.2	634.7	749.6	+ 114.8
Other operating income	205.6	183.6	(22.0)	31.8	28.6	(3.2)	183.6	171.1	(12.4)
Operating expenses	3,778.6	3,660.2	(118.3)	892.6	899.4	+ 6.8	3,660.2	3,682.5	+ 22.2
Personnel expenses	2,387.7	2,330.8	(56.8)	570.2	564.7	(5.5)	2,330.8	2,266.9	(63.9)
Other expenses	1,390.9	1,329.3	(61.5)	322.3	334.7	+ 12.3	1,329.3	1,415.6	+ 86.2
Net operating income	182.0	179.0	(2.9)	17.3	34.5	+ 17.2	179.0	155.0	(23.9)
Non-operating income	6.0	4.0	(1.9)	1.2	2.8	+ 1.5	4.0	7.7	+ 3.7
Non-operating expenses	8.2	14.9	+ 6.7	3.6	3.7	+ 0.1	14.9	13.6	(1.3)
Net ordinary income	179.8	168.1	(11.7)	14.9	33.5	+ 18.6	168.1	149.1	(18.9)
Extraordinary gains	29.8	17.8	(11.9)	8.4	5.9	(2.5)	17.8	17.0	(0.8)
Extraordinary losses	43.3	54.0	+ 10.7	45.3	92.3	+ 46.9	54.0	108.3	+ 54.2
Income (loss) before income taxes	166.3	131.8	(34.4)	(21.9)	(52.8)	(30.8)	131.8	57.8	(73.9)
Total income taxes	39.1	43.9	+ 4.7	26.6	(25.6)	(52.2)	43.9	2.7	(41.1)
Net income (loss)	127.1	87.9	(39.2)	(48.6)	(27.2)	+ 21.4	87.9	55.1	(32.8)
Net income attributable to non-controlling interests	0.5	0.7	+ 0.2	0.1	0.1	+ 0.0	0.7	1.6	+ 0.9
Net income (loss) attributable to Japan Post Co.	126.6	87.1	(39.4)	(48.7)	(27.3)	+ 21.4	87.1	53.4	(33.7)

Notes : Sums of figures may not match totals due to rounding down.

2. Postal and Domestic Logistics Business

(Billions of yen)

	For the fiscal year ended March 31, 2019	For the fiscal year ended March 31, 2020	Year-on-year change	For the three month period from Jan. to Mar. 2020	For the three month period from Jan. to Mar. 2021	Year-on-year change	For the fiscal year ended March 31, 2020	For the fiscal year ended March 31, 2021	Year-on-year change
Operating income	2,114.9	2,125.3	+ 10.3	523.6	515.1	(8.5)	2,125.3	2,068.4	(56.8)
Operating expenses	1,993.5	1,977.8	(15.7)	495.4	478.2	(17.2)	1,977.8	1,944.7	(33.0)
Personnel expenses	1,261.8	1,257.5	(4.2)	314.7	309.1	(5.6)	1,257.5	1,235.8	(21.7)
Salaries and allowances, etc.	1,049.0	1,044.8	(4.2)	261.3	256.8	(4.5)	1,044.8	1,025.3	(19.4)
Retirement benefit expenses	46.1	45.7	(0.3)	11.4	10.9	(0.5)	45.7	44.3	(1.3)
Legal welfare expenses	166.7	167.0	+ 0.3	41.9	41.3	(0.5)	167.0	166.1	(0.9)
Other expenses	731.6	720.2	(11.4)	180.6	169.0	(11.5)	720.2	708.8	(11.3)
Postal service business consignment expenses	194.5	198.0	+ 3.4	50.5	48.9	(1.6)	198.0	200.5	+ 2.5
Depreciation and amortization	87.9	87.2	(0.6)	21.5	18.9	(2.6)	87.2	81.3	(5.9)
Taxes and dues	26.8	27.3	+ 0.5	6.8	4.2	(2.6)	27.3	25.6	(1.7)
Collection, transport and delivery outsourcing expenses	227.3	219.9	(7.4)	55.0	51.2	(3.7)	219.9	211.7	(8.1)
Miscellaneous expenses	194.9	187.6	(7.3)	46.5	45.6	(0.9)	187.6	189.5	+ 1.9
Net operating income	121.3	147.5	+ 26.1	28.1	36.9	+ 8.7	147.5	123.7	(23.7)

Notes : Sums of figures may not match totals due to rounding down.

3. Post Office Business

(Billions of yen)

	For the fiscal	For the fiscal	Year-on-year change	For the three	For the three	Year-on-year change	For the fiscal	For the fiscal	Year-on-year change
	year ended March 31, 2019	year ended March 31, 2020		month period from Jan. to Mar. 2020	month period from Jan. to Mar. 2021		year ended March 31, 2020	year ended March 31, 2021	
Operating income	1,362.5	1,298.7	(63.8)	293.9	288.8	(5.1)	1,298.7	1,243.4	(55.3)
Postal service commissions	194.5	198.0	+ 3.4	50.5	48.9	(1.6)	198.0	200.5	+ 2.5
Banking commissions	600.6	369.7	(230.9)	87.8	87.1	(0.7)	369.7	366.3	(3.3)
Insurance commissions	358.1	248.7	(109.3)	48.0	48.3	+ 0.3	248.7	207.0	(41.7)
Funds to maintain post office network	–	295.2	+ 295.2	73.8	73.3	(0.4)	295.2	293.4	(1.8)
Other operating income	209.2	186.9	(22.3)	33.6	31.0	(2.6)	186.9	176.0	(10.9)
Merchandising business	128.4	112.3	(16.0)	15.6	13.3	(2.2)	112.3	102.9	(9.4)
Real estate business	31.5	32.0	+ 0.4	8.0	7.8	(0.2)	32.0	37.3	+ 5.2
Third-party financial product agency services	22.9	17.3	(5.6)	2.8	1.9	(0.9)	17.3	9.1	(8.1)
Miscellaneous income	26.2	25.1	(1.0)	7.0	7.9	+ 0.8	25.1	26.6	+ 1.4
Operating expenses	1,302.9	1,254.1	(48.7)	301.1	292.7	(8.4)	1,254.1	1,205.7	(48.4)
Personnel expenses	911.4	870.3	(41.1)	210.5	207.4	(3.1)	870.3	838.3	(31.9)
Salaries and allowances, etc.	741.8	705.9	(35.8)	170.1	168.8	(1.3)	705.9	681.1	(24.8)
Retirement benefit expenses	51.6	49.9	(1.6)	12.4	11.4	(0.9)	49.9	46.8	(3.0)
Legal welfare expenses	117.9	114.3	(3.6)	27.9	27.0	(0.8)	114.3	110.3	(4.0)
Other expenses	391.4	383.8	(7.6)	90.6	85.3	(5.3)	383.8	367.3	(16.4)
Depreciation and amortization	44.1	44.9	+ 0.8	11.3	10.0	(1.3)	44.9	42.3	(2.5)
Taxes and dues	20.6	20.5	(0.1)	5.2	3.1	(2.0)	20.5	18.5	(2.0)
Miscellaneous expenses	326.6	318.4	(8.2)	74.0	72.1	(1.8)	318.4	306.4	(11.9)
Net operating income	59.6	44.5	(15.0)	(7.1)	(3.8)	+ 3.3	44.5	37.7	(6.8)

Notes : Sums of figures may not match totals due to rounding down.

4. International Logistics Business

(Millions of Australian dollars)

	For the fiscal	For the fiscal	Year-on-year change	For the three	For the three	Year-on-year change	For the fiscal	For the fiscal	Year-on-year change
	year ended March 31, 2019	year ended March 31, 2020		month period from Jan. to Mar. 2020	month period from Jan. to Mar. 2021		year ended March 31, 2020	year ended March 31, 2021	
Operating income	8,658	8,564	(94)	2,071	2,250	+ 179	8,564	9,843	+ 1,279
Global Express	3,100	2,969	(130)	657	675	+ 18	2,969	2,718	(251)
Global Forwarding	1,416	1,215	(200)	279	471	+ 192	1,215	1,543	+ 328
Global Logistics	3,357	3,538	+ 181	925	922	(3)	3,538	4,783	+ 1,244
Corporate	784	840	+ 55	208	180	(27)	840	797	(42)
Net operating income (loss) (EBIT)	127	(117)	(244)	(38)	56	+ 94	(117)	46	+ 163
Global Express	(18)	(100)	(81)	(42)	4	+ 46	(100)	(78)	+ 21
Global Forwarding	(8)	(30)	(21)	(9)	11	+ 21	(30)	4	+ 34
Global Logistics	210	94	(116)	42	52	+ 10	94	168	+ 74
Corporate	(56)	(80)	(24)	(28)	(12)	+ 16	(80)	(48)	+ 32

Notes : (1) Sums of figures may not match totals due to rounding down.

(2) Due to inter-segment reclassification of some businesses from the fiscal year ending March 31, 2021, figures for the fiscal year ended March 31, 2019, figures for the fiscal year ended March 31, 2020, and for the three month period from January to March 2020 have been reclassified (the total amount remains unchanged).

5. Volumes of Items Handled

(thousands of items)

	For the fiscal year ended March 31,2019	For the fiscal year ended March 31,2020	Year-on-year change	For the three month period from Jan. to Mar. 2020	For the three month period from Jan. to Mar. 2021	Year-on-year change	For the fiscal year ended March 31,2020	For the fiscal year ended March 31,2021	Year-on-year change
Total	21,373,205	20,893,118	(480,087)	4,591,907	4,484,610	(107,297)	20,893,118	19,634,137	(1,258,981)
Mail	16,780,568	16,350,052	(430,516)	3,418,457	3,356,848	(61,609)	16,350,052	15,244,033	(1,106,019)
Domestic mail	16,739,042	16,308,879	(430,163)	3,408,318	3,350,599	(57,719)	16,308,879	15,221,007	(1,087,872)
Standard mail	16,241,253	15,801,320	(439,934)	3,281,239	3,222,249	(58,990)	15,801,320	14,713,066	(1,088,253)
First-class	8,037,906	7,971,018	(66,888)	1,817,642	1,873,141	+ 55,500	7,971,018	7,765,391	(205,627)
Second-class	6,049,307	5,841,301	(208,006)	1,413,811	1,297,733	(116,078)	5,841,301	5,185,488	(655,813)
Third-class	197,178	189,844	(7,334)	44,475	43,502	(973)	189,844	178,738	(11,106)
Fourth-class	16,104	15,577	(527)	3,755	3,867	+ 112	15,577	16,641	+ 1,064
New Year's postcards	1,911,293	1,725,673	(185,619)	-	-		1,725,673	1,556,543	(169,131)
Election mail	29,465	57,906	+ 28,442	1,556	4,006	+ 2,450	57,906	10,265	(47,641)
Special mail	497,789	507,559	+ 9,770	127,079	128,349	+ 1,270	507,559	507,941	+ 382
International mail (dispatched)	41,526	41,173	(353)	10,139	6,249	(3,890)	41,173	23,026	(18,147)
Letters	23,781	24,887	+ 1,106	5,735	3,638	(2,096)	24,887	13,363	(11,524)
Packages	3,521	2,823	(698)	638	720	+ 82	2,823	2,459	(364)
EMS	14,223	13,463	(760)	3,767	1,891	(1,876)	13,463	7,204	(6,259)
Domestic parcel	4,592,637	4,543,066	(49,571)	1,173,449	1,127,762	(45,687)	4,543,066	4,390,104	(152,962)
Yu-Pack	942,214	974,457	+ 32,244	243,149	244,548	+ 1,399	974,457	1,090,792	+ 116,335
Yu-Packet	357,167	427,659	+ 70,491	114,789	109,100	(5,689)	427,659	496,660	+ 69,001
Yu-Mail	3,650,423	3,568,609	(81,814)	930,300	883,214	(47,086)	3,568,609	3,299,312	(269,298)

Notes : (1) Since figures are rounded, sums of individual items may not match totals.

(2) Election mail consists of standard size postcards as provided for in Article 142 of the Public Offices Election Act.

(Reference) Domestic parcel unit price

(yen)

	For the fiscal year ended March 31, 2020	For the fiscal year ended March 31, 2021	Year-on-year change
Yu-Pack	455	438	(17)
Original Yu-Pack	671	651	(20)
Yu-Packet	185	188	+ 4
Yu-Mail	64	64	+ 0

Notes : (1) Figures are rounded to the nearest unit.

(2) Yu-Pack is including Yu-Packet .