



郵政創業150年

Appendix : Japan Post Co. Data Supplement

February 12, 2021

1. Japan Post Co. (Consolidated)

(Billions of yen)

	For the fiscal year ended March 31, 2019	For the fiscal year ended March 31, 2020	Year-on-year change	For the three month period from Oct. to Dec. 2019	For the three month period from Oct. to Dec. 2020	Year-on-year change	For the nine months ended Dec. 31, 2019	For the nine months ended Dec. 31, 2020	Year-on-year change
Operating income	3,960.6	3,839.3	(121.3)	1,059.3	1,057.9	(1.4)	2,929.3	2,903.5	(25.7)
Postal service business income	2,095.5	2,107.1	+ 11.5	605.6	584.7	(20.9)	1,587.2	1,539.1	(48.1)
Commissions for banking business consignment	600.6	369.7	(230.9)	92.6	91.9	(0.6)	281.8	279.2	(2.5)
Commissions for life insurance business consignment	358.1	248.7	(109.3)	59.7	59.3	(0.3)	200.7	158.6	(42.0)
Funds to maintain post office network	–	295.2	+ 295.2	73.8	73.3	(0.4)	221.4	220.0	(1.3)
International logistics business income	700.6	634.7	(65.8)	168.2	190.4	+ 22.2	486.3	564.0	+ 77.6
Other operating income	205.6	183.6	(22.0)	59.2	58.0	(1.2)	151.7	142.4	(9.2)
Operating expenses	3,778.6	3,660.2	(118.3)	954.4	955.4	+ 1.0	2,767.6	2,783.0	+ 15.4
Personnel expenses	2,387.7	2,330.8	(56.8)	594.0	575.6	(18.3)	1,760.6	1,702.2	(58.4)
Other expenses	1,390.9	1,329.3	(61.5)	360.3	379.8	+ 19.4	1,007.0	1,080.8	+ 73.8
Net operating income	182.0	179.0	(2.9)	104.9	102.4	(2.4)	161.7	120.4	(41.2)
Non-operating income	6.0	4.0	(1.9)	0.4	1.0	+ 0.6	2.7	4.9	+ 2.1
Non-operating expenses	8.2	14.9	+ 6.7	3.6	3.4	(0.1)	11.2	9.8	(1.4)
Net ordinary income	179.8	168.1	(11.7)	101.7	100.0	(1.6)	153.1	115.6	(37.5)
Extraordinary gains	29.8	17.8	(11.9)	3.5	4.3	+ 0.7	9.4	11.1	+ 1.7
Extraordinary losses	43.3	54.0	+ 10.7	3.8	5.7	+ 1.9	8.7	16.0	+ 7.3
Income before income taxes	166.3	131.8	(34.4)	101.4	98.6	(2.8)	153.8	110.7	(43.1)
Total income taxes	39.1	43.9	+ 4.7	3.6	10.4	+ 6.8	17.2	28.4	+ 11.1
Net income	127.1	87.9	(39.2)	97.8	88.1	(9.6)	136.5	82.3	(54.2)
Net income attributable to non-controlling interests	0.5	0.7	+ 0.2	0.3	0.9	+ 0.6	0.6	1.5	+ 0.8
Net income attributable to Japan Post Co.	126.6	87.1	(39.4)	97.5	87.2	(10.2)	135.9	80.7	(55.1)

Notes : Sums of figures may not match totals due to rounding.

2. Postal and Domestic Logistics Business

(Billions of yen)

	For the fiscal year ended March 31, 2019	For the fiscal year ended March 31, 2020	Year-on-year change	For the three month period from Oct. to Dec. 2019	For the three month period from Oct. to Dec. 2020	Year-on-year change	For the nine months ended Dec. 31, 2019	For the nine months ended Dec. 31, 2020	Year-on-year change
Operating income	2,114.9	2,125.3	+ 10.3	610.9	590.5	(20.4)	1,601.6	1,553.3	(48.3)
Operating expenses	1,993.5	1,977.8	(15.7)	520.0	510.2	(9.7)	1,482.3	1,466.5	(15.8)
Personnel expenses	1,261.8	1,257.5	(4.2)	323.2	314.6	(8.5)	942.8	926.7	(16.0)
Salaries and allowances, etc.	1,049.0	1,044.8	(4.2)	269.9	262.3	(7.5)	783.4	768.5	(14.9)
Retirement benefit expenses	46.1	45.7	(0.3)	11.4	10.8	(0.5)	34.2	33.4	(0.7)
Legal welfare expenses	166.7	167.0	+ 0.3	41.8	41.4	(0.4)	125.0	124.7	(0.3)
Other expenses	731.6	720.2	(11.4)	196.7	195.5	(1.2)	539.5	539.7	+ 0.2
Postal service business consignment expenses	194.5	198.0	+ 3.4	52.9	53.9	+ 1.0	147.4	151.5	+ 4.1
Depreciation and amortization	87.9	87.2	(0.6)	21.6	20.4	(1.1)	65.6	62.3	(3.3)
Taxes and dues	26.8	27.3	+ 0.5	7.3	7.9	+ 0.5	20.5	21.4	+ 0.9
Collection, transport and delivery outsourcing expenses	227.3	219.9	(7.4)	60.4	59.4	(0.9)	164.8	160.4	(4.4)
Miscellaneous expenses	194.9	187.6	(7.3)	54.3	53.6	(0.6)	141.0	143.9	+ 2.9
Net operating income	121.3	147.5	+ 26.1	90.9	80.2	(10.6)	119.3	86.7	(32.5)

Notes : Sums of figures may not match totals due to rounding.

3. Post Office Business

							(Billions of yen)		
	For the fiscal year ended March 31, 2019	For the fiscal year ended March 31, 2020	Year-on-year change	For the three month period from Oct. to Dec. 2019	For the three month period from Oct. to Dec. 2020	Year-on-year change	For the nine months ended Dec. 31, 2019	For the nine months ended Dec. 31, 2020	Year-on-year change
Operating income	1,362.5	1,298.7	(63.8)	339.2	337.9	(1.3)	1,004.7	954.5	(50.1)
Postal service commissions	194.5	198.0	+ 3.4	52.9	53.9	+ 1.0	147.4	151.5	+ 4.1
Banking commissions	600.6	369.7	(230.9)	92.6	91.9	(0.6)	281.8	279.2	(2.5)
Insurance commissions	358.1	248.7	(109.3)	59.7	59.3	(0.3)	200.7	158.6	(42.0)
Funds to maintain post office network	–	295.2	+ 295.2	73.8	73.3	(0.4)	221.4	220.0	(1.3)
Other operating income	209.2	186.9	(22.3)	60.0	59.2	(0.8)	153.2	145.0	(8.2)
Merchandising business	128.4	112.3	(16.0)	41.7	41.9	+ 0.2	96.7	89.5	(7.1)
Real estate business	31.5	32.0	+ 0.4	7.9	8.0	+ 0.0	23.9	29.5	+ 5.5
Third-party financial productagency services	22.9	17.3	(5.6)	3.5	2.0	(1.4)	14.4	7.2	(7.1)
Miscellaneous income	26.2	25.1	(1.0)	6.8	7.1	+ 0.3	18.1	18.6	+ 0.5
Operating expenses	1,302.9	1,254.1	(48.7)	323.5	319.1	(4.3)	953.0	912.9	(40.0)
Personnel expenses	911.4	870.3	(41.1)	216.8	211.5	(5.2)	659.7	630.9	(28.8)
Salaries and allowances, etc.	741.8	705.9	(35.8)	175.7	172.6	(3.0)	535.8	512.3	(23.4)
Retirement benefit expenses	51.6	49.9	(1.6)	12.4	11.5	(0.9)	37.5	35.3	(2.1)
Legal welfare expenses	117.9	114.3	(3.6)	28.6	27.4	(1.1)	86.4	83.2	(3.1)
Other expenses	391.4	383.8	(7.6)	106.7	107.5	+ 0.8	293.2	282.0	(11.1)
Depreciation and amortization	44.1	44.9	+ 0.8	11.2	10.4	(0.8)	33.5	32.3	(1.1)
Taxes and dues	20.6	20.5	(0.1)	4.8	4.7	(0.1)	15.3	15.3	+ 0.0
Miscellaneous expenses	326.6	318.4	(8.2)	90.6	92.3	+ 1.7	244.3	234.3	(10.0)
Net operating income	59.6	44.5	(15.0)	15.7	18.7	+ 3.0	51.7	41.6	(10.1)

Notes :Sums of figures may not match totals due to rounding.

4. International Logistics Business

							(Millions of Australian dollars)		
	For the fiscal year ended March 31, 2019	For the fiscal year ended March 31, 2020	Year-on-year change	For the three month period from Oct. to Dec. 2019	For the three month period from Oct. to Dec. 2020	Year-on-year change	For the nine months ended Dec. 31, 2019	For the nine months ended Dec. 31, 2020	Year-on-year change
Operating income	8,658	8,564	(94)	2,264	2,494	+ 229	6,493	7,593	+ 1,099
Global Express	3,100	2,969	(130)	775	749	(25)	2,311	2,042	(269)
Global Forwarding	1,416	1,215	(200)	331	410	+ 79	935	1,072	+ 136
Global Logistics	3,357	3,538	+ 181	940	1,120	+ 179	2,612	3,861	+ 1,248
Corporate	784	840	+ 55	217	214	(3)	632	616	(15)
Net Operating income (loss) (EBIT)	127	(117)	(244)	(15)	73	+ 89	(78)	(10)	+ 68
Global Express	(18)	(100)	(81)	(16)	38	+ 54	(58)	(83)	(25)
Global Forwarding	(8)	(30)	(21)	(13)	(3)	+ 10	(20)	(7)	+ 13
Global Logistics	210	94	(116)	29	50	+ 21	52	115	+ 63
Corporate	(56)	(80)	(24)	(14)	(11)	+ 2	(51)	(35)	+ 16

Notes : (1) Sums of figures may not match totals due to rounding.

(2) Due to inter-segment reclassification of some businesses from the fiscal year ending March 31, 2021, figures for the fiscal year ended March 31, 2019, figures for the fiscal year ended March 31, 2020, for the three month period from October to December 2019, and for the nine months ended December 31, 2019 have been reclassified (the total amount remains unchanged).

5. Volumes of Items Handled

(thousands of items)

	For the fiscal year ended March 31, 2019	For the fiscal year ended March 31, 2020	Year-on-year change	For the three month period from Oct. to Dec. 2019	For the three month period from Oct. to Dec. 2020	Year-on-year change	For the nine months ended Dec. 31, 2019	For the nine months ended Dec. 31, 2020	Year-on-year change
Total	21,373,205	20,893,118	(480,087)	4,980,921	4,734,667	(246,254)	14,575,538	13,592,984	(982,554)
Mail	16,780,568	16,350,052	(430,516)	3,779,303	3,578,137	(201,166)	11,205,921	10,330,643	(875,279)
Domestic mail	16,739,042	16,308,879	(430,163)	3,767,707	3,570,663	(197,044)	11,174,888	10,313,866	(861,022)
Standard mail	16,241,253	15,801,320	(439,934)	3,643,422	3,446,046	(197,376)	10,794,407	9,934,274	(860,133)
First-class	8,037,906	7,971,018	(66,888)	2,002,480	1,944,816	(57,663)	6,153,376	5,892,250	(261,127)
Second-class	6,049,307	5,841,301	(208,006)	1,585,111	1,447,399	(137,712)	4,427,490	3,887,755	(539,735)
Third-class	197,178	189,844	(7,334)	49,494	47,302	(2,192)	145,369	135,236	(10,132)
Fourth-class	16,104	15,577	(527)	3,814	4,226	+ 411	11,822	12,773	+ 951
New Year's postcards	1,911,293	1,725,673	(185,619)						
Election mail	29,465	57,906	+ 28,442	2,524	2,303	(220)	56,350	6,260	(50,091)
Special mail	497,789	507,559	+ 9,770	124,285	124,617	+ 333	380,480	379,591	(889)
International mail (dispatched)	41,526	41,173	(353)	11,597	7,474	(4,123)	31,034	16,777	(14,257)
Letters	23,781	24,887	+ 1,106	7,685	4,565	(3,119)	19,152	9,725	(9,427)
Packages	3,521	2,823	(698)	713	786	+ 73	2,185	1,738	(447)
EMS	14,223	13,463	(760)	3,199	2,122	(1,077)	9,696	5,314	(4,383)
Domestic parcel	4,592,637	4,543,066	(49,571)	1,201,618	1,156,530	(45,087)	3,369,617	3,262,342	(107,275)
Yu-Pack	942,214	974,457	+ 32,244	263,148	279,573	+ 16,425	731,308	846,244	+ 114,936
Yu-Packet	357,167	427,659	+ 70,491	107,727	111,195	+ 3,468	312,870	387,561	+ 74,690
Yu-Mail	3,650,423	3,568,609	(81,814)	938,470	876,958	(61,512)	2,638,309	2,416,098	(222,211)

Notes : (1) Since figures are rounded, sums of individual items may not match totals.

(2) Election mail consists of standard size postcards as provided for in Article 142 of the Public Offices Election Act.

(Reference) Domestic parcel unit price

(yen)

	For the nine months ended Dec. 31, 2019	For the nine months ended Dec. 31, 2020	Year-on-year change
Yu-Pack	462	440	(22)
Original Yu-Pack	676	657	(19)
Yu-Packet	183	188	+ 5
Yu-Mail	64	64	+ 0

Notes : Sums of individual items may not match totals due to rounding.