

# Summary of Consolidated Financial Results for the Three Months Ended June 30, 2024 <Under Japanese GAAP>



August 9, 2024

Company name: Japan Post Holdings Co., Ltd.      Stock exchange listing: Tokyo Stock Exchange  
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 Scheduled date of commencing dividend payments: -  
 Trading accounts: Unestablished  
 Availability of supplementary briefing material on financial results: Available  
 Schedule of financial results briefing session: Scheduled (for institutional investors and analysts)

(Amounts of less than one million yen are rounded down.)

## 1. Consolidated Financial Results for the Three Months Ended June 30, 2024 (April 1, 2024 to June 30, 2024)

(1) Consolidated Results of Operations      (% indicates changes from the previous corresponding period.)

	Ordinary income		Net ordinary income		Net income attributable to Japan Post Holdings	
	Million yen	%	Million yen	%	Million yen	%
Three months ended June 30, 2024	2,735,888	(3.9)	211,449	22.2	74,708	-
Three months ended June 30, 2023	2,847,941	4.8	173,010	6.4	(8,535)	-

(Note) Comprehensive income: Three months ended June 30, 2024: ¥(127,206) million [- %]  
 Three months ended June 30, 2023: ¥760,432 million [- %]

	Net income per share	Diluted net income per share
	Yen	Yen
Three months ended June 30, 2024	23.36	-
Three months ended June 30, 2023	(2.47)	-

(Note) Because there was no potential common stock, the amount for diluted net income per share is omitted.

## (2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
As of June 30, 2024	304,718,065	15,397,295	3.3
As of March 31, 2024	298,689,150	15,738,530	3.4

(Reference) Equity: As of June 30, 2024: ¥10,050,975 million  
 As of March 31, 2024: ¥10,265,683 million

(Note) Equity ratio = [(Net assets - Non-controlling interests) / Total assets] x 100

## 2. Dividends

	Annual dividend				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
Fiscal year ended March 31, 2024	Yen -	Yen 25.00	Yen -	Yen 25.00	Yen 50.00
Fiscal year ending March 31, 2025	-				
Fiscal year ending March 31, 2025 (Forecast)		25.00	-	25.00	50.00

(Note) Revision of dividends forecast to the latest announcement: None

## 3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2025 (April 1, 2024 to March 31, 2025)

(% indicates changes from the previous corresponding period.)

	Ordinary income		Net ordinary income		Net income attributable to Japan Post Holdings		Net income per share Yen
	Million yen	%	Million yen	%	Million yen	%	
Fiscal year ending March 31, 2025	11,280,000	(5.9)	760,000	13.7	280,000	4.2	88.13

(Note) Revision of financial results forecast to the latest announcement: None

**\* Notes:**

- (1) Significant changes in the scope of consolidation during the fiscal period under review: No
- (2) Adoption of accounting method specific to preparation of quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
  - 1) Changes in accounting policies due to the revision of accounting standards: Yes
  - 2) Changes in accounting policies other than 1) above: No
  - 3) Changes in accounting estimates: No
  - 4) Retrospective restatement: No

(Note) Please refer to 2. Consolidated Financial Statements and Primary Notes (3) Notes to Consolidated Financial Statements (Changes in Accounting Policies) on page 8 of the Attachment for details.
- (4) Total number of shares issued (common stock)
  - 1) Total number of shares issued at the end of the fiscal period (including treasury stock):  
As of June 30, 2024: 3,206,240,300 shares  
As of March 31, 2024: 3,461,049,500 shares
  - 2) Total number of treasury stock at the end of the fiscal period:  
As of June 30, 2024: 36,412,593 shares  
As of March 31, 2024: 255,967,993 shares
  - 3) Average number of shares during the fiscal period:  
Three months ended June 30, 2024: 3,198,450,781 shares  
Three months ended June 30, 2023: 3,459,828,512 shares

(Note) The total number of treasury stock at the end of the fiscal period includes the shares of the Company held by the management board benefit trust of 1,050,500 shares and 1,058,700 shares as of June 30, 2024 and March 31, 2024, respectively. The number of treasury stock excluded from the calculation of the average number of shares during the fiscal period includes the shares of the Company held by the management board benefit trust of 1,055,366 shares and 1,120,915 shares for the three months ended June 30, 2024 and 2023, respectively.

\* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by Certified Public Accountants or an Audit Firm attached: Yes (voluntary)

\* Explanation on appropriate use of financial results forecast and other specific matters

Forecasts and other forward-looking statements presented in this document are based on information that the Company is aware of at present and certain assumptions that the Company has deemed reasonable, and the Company provides no assurance that the forecasts will be achieved or with respect to any other forward-looking statements. The actual future results may vary considerably depending upon various factors, such as changes in monetary policy and economic fluctuation in Japan and overseas, changes in the competitive environment, the occurrence of large-scale disasters, etc. and changes in laws and regulations. The Company disclaims any responsibility to update any forward-looking statements contained herein to the extent permitted by law or stock exchange rule.

[Attachment]

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Supplementary Briefing Material:

Materials for Consolidated Financial Results for the Three Months Ended June 30, 2024

## 1. Overview of Results of Operations for the Consolidated Fiscal Period under Review, etc.

### (1) Results of Operations

Consolidated ordinary income for the three months ended June 30, 2024 amounted to ¥2,735,888 million (down ¥112,052 million year-on-year), of which the postal and domestic logistics business segment accounted for ¥479,300 million (down ¥4,614 million year-on-year); the post office business segment accounted for ¥256,737 million (down ¥3,428 million year-on-year\*); the international logistics business segment accounted for ¥125,088 million (up ¥21,278 million year-on-year); the real estate business segment accounted for ¥29,699 million (up ¥18,591 million year-on-year\*); the banking business segment accounted for ¥605,637 million (down ¥37,820 million year-on-year); and the life insurance business segment accounted for ¥1,465,428 million (down ¥128,352 million year-on-year).

Consolidated net ordinary income amounted to ¥211,449 million (up ¥38,438 million year-on-year) as a result of net ordinary loss of ¥35,897 million in the postal and domestic logistics business segment (net ordinary loss of ¥6,442 million in the same period of the previous fiscal year\*); net ordinary income of ¥14,155 million in the post office business segment (down ¥4,016 million year-on-year\*); net ordinary loss of ¥1,146 million in the international logistics business segment (net ordinary loss of ¥1,065 million in the same period of the previous fiscal year); net ordinary income of ¥8,198 million in the real estate business segment (net ordinary loss of ¥1,516 million in the same period of the previous fiscal year\*); net ordinary income of ¥137,679 million in the banking business segment (up ¥19,240 million year-on-year); and net ordinary income of ¥68,100 million in the life insurance business segment (up ¥24,463 million year-on-year).

As a result of the above, net income attributable to Japan Post Holdings amounted to ¥74,708 million (net loss attributable to Japan Post Holdings of ¥8,535 million in the same period of the previous fiscal year), which comprises consolidated net ordinary income after adjusting for extraordinary gains (losses), provision for reserve for policyholder dividends, income taxes and net income attributable to non-controlling interests.

\* The “real estate business” has been established as a new reportable segment beginning from the three months ended June 30, 2024. The businesses conducted by Japan Post Co., Ltd. (“Japan Post Co.”), previously classified into the “postal and domestic logistics business” and the “post office business,” have been reclassified into the “postal and domestic logistics business,” the “post office business,” and the “real estate business.” The businesses conducted by Japan Post Real Estate Co., Ltd., Japan Post Building Management Co., Ltd., and Japan Post Properties Co., Ltd. have been reclassified from “other business” to the “real estate business.” Year-on-year differences have been stated based on the figures after this change in classification method.

### (2) Financial Position

#### 1) Assets

Consolidated total assets were ¥304,718,065 million, up ¥6,028,915 million from the end of the previous fiscal year.

Major factors include an increase in securities of ¥3,858,643 million, an increase in cash and due from banks of ¥2,901,295 million and an increase in deferred tax assets of ¥137,619 million, as well as a decrease in loans of ¥1,383,968 million, a decrease in receivables under resale agreements of ¥457,449 million and a decrease in call loans of ¥295,000 million.

#### 2) Liabilities

Consolidated total liabilities were ¥289,320,770 million, up ¥6,370,151 million from the end of the previous fiscal year.

Major factors include an increase in payables under repurchase agreements of ¥3,694,570 million, an increase in deposits of ¥1,761,921 million and an increase in other liabilities of ¥657,383 million, as well as a decrease in policy reserves of ¥88,349 million and a decrease in reserve for bonuses of ¥87,167 million.

### 3) Net Assets

Consolidated total net assets were ¥15,397,295 million, down ¥341,235 million from the end of the previous fiscal year.

Major factors include a decrease in treasury stock of ¥247,649 million (an increase in net assets), an increase in net unrealized gains (losses) on available-for-sale securities of ¥70,950 million, and an increase in foreign currency translation adjustments of ¥20,158 million, as well as a decrease in retained earnings of ¥305,670 million, a decrease in net deferred gains (losses) on hedges of ¥256,116 million and a decrease in non-controlling interests of ¥126,527 million.

## 2. Consolidated Financial Statements and Primary Notes

## (1) Consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2024	As of June 30, 2024
<b>Assets</b>		
Cash and due from banks	59,507,482	62,408,777
Call loans	2,050,000	1,755,000
Receivables under resale agreements	10,789,814	10,332,364
Monetary claims bought	540,998	542,956
Trading account securities	54	151
Money held in trust	12,435,001	12,817,499
Securities	194,744,045	198,602,689
Loans	10,129,707	8,745,739
Foreign exchanges	181,332	113,943
Other assets	4,004,648	4,955,709
Tangible fixed assets	3,233,511	3,231,155
Intangible assets	298,528	300,743
Asset for retirement benefits	74,670	74,669
Deferred tax assets	704,972	842,591
Reserve for possible loan losses	(4,841)	(5,149)
Allowance for investment losses	(775)	(775)
<b>Total assets</b>	<b>298,689,150</b>	<b>304,718,065</b>

(Millions of yen)

	As of March 31, 2024	As of June 30, 2024
<b>Liabilities</b>		
Deposits	190,873,061	192,634,982
Payables under repurchase agreements	27,947,626	31,642,196
Policy reserves and others	51,988,334	51,866,305
Reserve for outstanding claims	373,913	352,915
Policy reserves	50,512,792	50,424,443
Reserve for policyholder dividends	1,101,628	1,088,947
Payables under securities lending transactions	2,373,799	2,679,057
Borrowed money	2,153,409	2,167,286
Foreign exchanges	1,273	1,259
Bonds	461,000	561,000
Other liabilities	4,021,545	4,678,928
Reserve for bonuses	123,843	36,676
Liability for retirement benefits	2,054,217	2,079,276
Reserve for employee stock ownership plan trust	510	199
Reserve for management board benefit trust	1,432	1,381
Reserve for reimbursement of deposits	50,950	50,357
Reserve under the special laws	873,799	895,138
Reserve for price fluctuations	873,799	895,138
Deferred tax liabilities	25,815	26,723
<b>Total liabilities</b>	<b>282,950,619</b>	<b>289,320,770</b>
<b>Net assets</b>		
Capital stock	3,500,000	3,500,000
Retained earnings	6,202,500	5,896,830
Treasury stock	(301,230)	(53,580)
Total shareholders' equity	9,401,270	9,343,249
Net unrealized gains (losses) on available-for-sale securities	1,592,142	1,663,093
Net deferred gains (losses) on hedges	(773,227)	(1,029,343)
Foreign currency translation adjustments	(75,843)	(55,684)
Effect on change in discount rate assumptions	19,215	33,793
Accumulated adjustments for retirement benefits	102,126	95,866
Total accumulated other comprehensive income	864,413	707,725
Non-controlling interests	5,472,847	5,346,320
Total net assets	15,738,530	15,397,295
<b>Total liabilities and net assets</b>	<b>298,689,150</b>	<b>304,718,065</b>



(2) Consolidated Statements of Income and Consolidated Statements of Comprehensive Income  
 Consolidated Statements of Income  
 Three months ended June 30

(Millions of yen)

	Three months ended June 30, 2023	Three months ended June 30, 2024
Ordinary income	2,847,941	2,735,888
Postal business income	578,276	594,712
Banking business income	641,910	605,405
Life insurance business income	1,593,777	1,464,240
Other ordinary income	33,976	71,530
Ordinary expenses	2,674,930	2,524,438
Operating expenses	1,929,640	1,828,680
Personnel expenses	596,302	608,874
Depreciation and amortization	59,026	64,155
Other ordinary expenses	89,960	22,729
Net ordinary income	173,010	211,449
Extraordinary gains	7,022	2,372
Gains on sale of fixed assets	508	2,250
Reversal of reserve under the special laws	2,761	-
Reversal of reserve for price fluctuations	2,761	-
Compensation for transfer	1,191	117
Insurance claim income	2,093	-
Other extraordinary gains	467	4
Extraordinary losses	86,092	22,882
Losses on sales and disposal of fixed assets	796	601
Losses on impairment of fixed assets	-	806
Provision for reserve under the special laws	-	21,338
Provision for reserve for price fluctuations	-	21,338
Losses on valuation of securities	85,058	-
Other extraordinary losses	237	135
Provision for reserve for policyholder dividends	15,743	17,159
Income before income taxes	78,196	173,780
Income taxes current	54,116	57,086
Income taxes deferred	(10,346)	(9,141)
Total income taxes	43,769	47,944
Net income	34,427	125,835
Net income attributable to non-controlling interests	42,962	51,127
Net income (loss) attributable to Japan Post Holdings	(8,535)	74,708

Consolidated Statements of Comprehensive Income  
Three months ended June 30

(Millions of yen)

	Three months ended June 30, 2023	Three months ended June 30, 2024
Net income	34,427	125,835
Other comprehensive income (loss)	726,005	(253,042)
Net unrealized gains (losses) on available-for-sale securities	1,122,766	135,576
Net deferred gains (losses) on hedges	(390,425)	(417,676)
Foreign currency translation adjustments	1,348	2,865
Adjustments for retirement benefits	(7,684)	(6,422)
Share of other comprehensive income of affiliates	0	32,614
Comprehensive income (loss)	760,432	(127,206)
Total comprehensive income (loss) attributable to:		
Japan Post Holdings	432,456	(81,961)
Non-controlling interests	327,976	(45,245)

(3) Notes to Consolidated Financial Statements

(Changes in Accounting Policies)

(Application of the Accounting Standard for Current Income Taxes)

The Company has applied “Accounting Standard for Current Income Taxes” (ASBJ Statement No. 27, October 28, 2022) and other standards from the beginning of the three months ended June 30, 2024.

In applying the new accounting policy from the beginning of the three months ended June 30, 2024, the Company adjusts the value of retained earnings at the beginning of the three months ended June 30, 2024 for the cumulative effect of the retrospective application of the new accounting policy before the beginning of the three months ended June 30, 2024, and adjusts the appropriate item in accumulated other comprehensive income by the corresponding amount.

The effect of the application of these accounting standards on the consolidated financial statements was immaterial.

## (Notes on Segment Information and Others)

Three months ended June 30, 2023

## 1. Ordinary income and segment profit (loss) of reportable segments

(Millions of yen)

	Reportable Segments							Other business	Total
	Postal and domestic logistics business	Post office business	International logistics business	Real estate business	Banking business	Life insurance business	Subtotal		
Ordinary income									
Ordinary income from third parties	475,727	10,958	103,742	10,567	641,910	1,593,777	2,836,683	10,994	2,847,678
Intersegment ordinary income	8,188	249,206	67	539	1,547	4	259,553	159,888	419,442
Total	483,915	260,165	103,809	11,107	643,457	1,593,781	3,096,237	170,883	3,267,120
Segment profit (loss)	(6,442)	18,172	(1,065)	(1,516)	118,438	43,637	171,223	143,655	314,878

- (Notes) 1. Ordinary income is presented instead of net sales which is typical for companies in other industries.  
2. "Other business" includes the hospital business. Segment profit in "Other business" includes dividend income from subsidiaries and affiliates recorded by the Company in the amount of ¥140,295 million.

## 2. Reconciliation between total segment profit (loss) of reportable segments and net ordinary income on the consolidated statements of income

(Millions of yen)

Items	Amount
Total segment profit (loss) of reportable segments	171,223
Segment profit in other business	143,655
Eliminations of intersegment transactions	(140,821)
Adjustments	(1,046)
Net ordinary income on the consolidated statements of income	173,010

- (Note) "Adjustments" are primarily due to differences in the calculation methods used for segment loss for the international logistics business segment and net ordinary income on the consolidated statements of income.

Three months ended June 30, 2024

## 1. Ordinary income and segment profit (loss) of reportable segments

(Millions of yen)

	Reportable Segments							Other business	Total
	Postal and domestic logistics business	Post office business	International logistics business	Real estate business	Banking business	Life insurance business	Subtotal		
Ordinary income									
Ordinary income from third parties	470,965	11,174	124,944	29,031	605,405	1,464,240	2,705,760	29,979	2,735,739
Intersegment ordinary income	8,335	245,562	144	667	231	1,188	256,131	142,625	398,756
Total	479,300	256,737	125,088	29,699	605,637	1,465,428	2,961,891	172,604	3,134,496
Segment profit (loss)	(35,897)	14,155	(1,146)	8,198	137,679	68,100	191,091	144,791	335,882

- (Notes) 1. Ordinary income is presented instead of net sales which is typical for companies in other industries.  
2. "Other business" includes the hospital business. Segment profit in "Other business" includes dividend income from subsidiaries and affiliates recorded by the Company in the amount of ¥122,443 million and equity method income of ¥22,841 million.

## 2. Reconciliation between total segment profit (loss) of reportable segments and net ordinary income on the consolidated statements of income

(Millions of yen)

Items	Amount
Total segment profit (loss) of reportable segments	191,091
Segment profit in other business	144,791
Eliminations of intersegment transactions	(123,414)
Adjustments	(1,018)
Net ordinary income on the consolidated statements of income	211,449

(Note) "Adjustments" are primarily due to differences in the calculation methods used for segment loss for the international logistics business segment and net ordinary income on the consolidated statements of income.

## 3. Changes in reportable segments

## (Changes in Classification of Reportable Segments)

Pursuant to a partial change in performance management classifications within the Group, the "real estate business" has been established as a new reportable segment beginning from the three months ended June 30, 2024. The businesses conducted by Japan Post Co., previously classified into the "postal and domestic logistics business" and the "post office business," have been reclassified into the "postal and domestic logistics business," the "post office business," and the "real estate business." The businesses conducted by Japan Post Real Estate Co., Ltd., Japan Post Building Management Co., Ltd., and Japan Post Properties Co., Ltd. have been reclassified from "other business" to the "real estate business."

Segment information for the three months ended June 30, 2023 has been prepared based on the segment classifications after the change.

## (Notes to Significant Changes in Shareholders' Equity)

Three months ended June 30, 2023

## (Cancellation of Treasury Stock)

The Company resolved, at the meeting of its Board of Directors held on March 29, 2023, to cancel treasury stock in accordance with the provisions of Article 178 of the Companies Act. The Company cancelled 196,748,200 shares of treasury stock, effective April 20, 2023. As a result, during the three months ended June 30, 2023, capital surplus and treasury stock each decreased by ¥199,989 million. As this cancellation of treasury stock resulted in a negative balance of other capital surplus, the balance of other capital surplus was returned to zero and the corresponding negative amount was deducted from other retained earnings.

Partly as a result of these actions, as of June 30, 2023, the balance of retained earnings was ¥5,902,474 million and the balance of treasury stock was ¥1,289 million.

Three months ended June 30, 2024

## (Cancellation of Treasury Stock)

The Company resolved, at the meeting of its Board of Directors held on March 27, 2024, to cancel treasury stock in accordance with the provisions of Article 178 of the Companies Act. The Company cancelled 254,809,200 shares of treasury stock, effective April 12, 2024. As a result, during the three months ended June 30, 2024, capital surplus and treasury stock each decreased by ¥299,983 million. As this cancellation of treasury stock resulted in a negative balance of other capital surplus, the balance of other capital surplus was returned to zero and the corresponding negative amount was deducted from other retained earnings.

## (Acquisition of Treasury Stock)

The Company resolved, at the meeting of its Board of Directors held on May 15, 2024, on the following matters concerning the acquisition of its treasury stock in accordance with Article 39, Paragraph 1 of the Company's Articles of Incorporation complying with Article 459, Paragraph 1, Item 1 of the Companies Act, and acquired treasury stock accordingly. As a result, during the three months ended June 30, 2024, treasury stock increased by ¥52,342 million (35,262,000 shares).

## Details of matters related to the acquisition

- |  |  |
|--|--|
| (1) Class of shares acquired:              | Common stock of the Company  |
| (2) Total number of shares to be acquired: | 320,000,000 shares (maximum)<br>(The ratio of the total number of shares to be acquired to the total number of shares issued, excluding treasury stock, will be 10.0%) |
| (3) Total value of shares to be acquired:  | ¥350,000 million (maximum)   |
| (4) Acquisition period:                    | From May 16, 2024 to March 31, 2025  |
| (5) Method of the acquisition:             | Purchases through trading on the auction market of the Tokyo Stock Exchange, Inc.  |

Partly as a result of these actions, as of June 30, 2024, the balance of retained earnings was ¥5,896,830 million and the balance of treasury stock was ¥53,580 million.

## (Notes on Going-Concern Assumption)

None

## (Notes on Cash Flow Statements)

Consolidated statements of cash flows for the three months ended June 30, 2024 have not been prepared. Depreciation and amortization (including amortization of intangible assets apart from goodwill) and amortization of goodwill for the three months ended June 30, 2023 and 2024 are as follows.

	(Millions of yen)	
	Three months ended June 30, 2023	Three months ended June 30, 2024
Depreciation and amortization	59,026	64,155
Amortization of goodwill	494	566