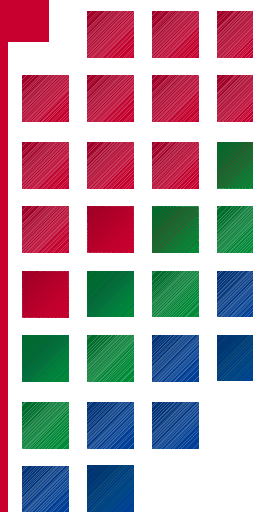


**Financial Highlights
for the Fiscal Year Ended March 31, 2015**

May 15, 2015



Japan Post Group: Financial Highlights

■ Results of Operations for the Fiscal Year Ended March 31, 2015

(Billions of yen)

	Japan Post Group (Consolidated)	Japan Post Holdings (Holding company on a non-consolidated basis)	Japan Post	Japan Post Bank	Japan Post Insurance
Ordinary income	14,258.8	255.3	2,840.3	2,078.1	10,169.2
Year-on-year (For the year ended Mar.31, 2014) change	(981.2)	(20.9)	+ 47.9	+ 1.7	(1,064.6)
	(6.4)%	(7.6)%	+ 1.7%	+ 0.0%	(9.5)%
Net ordinary income	1,115.8	149.2	22.0	569.4	493.1
Year-on-year (For the year ended Mar.31, 2014) change	+ 12.2	+ 1.4	(30.5)	+ 4.3	+ 29.6
	+ 1.1%	+ 1.0%	(58.1)%	+ 0.7%	+ 6.4%
Net income	482.6	131.1	15.4	369.4	81.7
Year-on-year (For the year ended Mar.31, 2014) change	+ 3.6	(23.9)	(17.4)	+ 14.7	+ 18.3
	+ 0.8%	(15.4)%	(53.1)%	+ 4.1%	+ 28.9%

Notes: 1. Figures less than ¥0.1 billion are rounded down. The aggregate consolidated and non-consolidated amounts do not correspond because of other consolidated accounting procedures.

2. Net ordinary income of Japan Post Insurance represents ordinary profit on the financial statements of Japan Post Insurance.

3. These materials were prepared solely for the purpose of providing information to the general public, and should not be construed as solicitation for investment in shares of the Company or its subsidiaries, or any other securities.

Japan Post: Financial Highlights

Results of Operations for the Fiscal Year Ended March 31, 2015

(Billions of yen)

	For the year ended		Year-on-year change
	Mar.31, 2015	Mar.31, 2014	
Operating income	2,819.1	2,773.9	+ 45.1
Operating expenses	2,808.4	2,726.9	+ 81.5
Personnel expenses	2,067.3	2,041.3	+ 26.0
Net operating income	10.6	46.9	(36.3)
Postal and logistics business	(10.3)	9.4	(19.7)
Post office business	20.9	37.5	(16.5)
Net ordinary income	22.0	52.5	(30.5)
Net income	15.4	32.9	(17.4)
Ordinary income	2,840.3	2,792.4	+ 47.9

Overview

- Amid ongoing decline in number of mail handled, operating income increased by ¥45.1 billion year-on-year to ¥2,819.1 billion due to the increase in volume of Yu-Pack and Express Mail Service (EMS) handled as a result of sales initiatives targeting small- and medium-size businesses, promotion of real estate business, and expansion of third-party financial product agency services.
- Operating expenses increased by ¥81.5 billion year-on-year to ¥2,808.4 billion due to an increase cost in associated with an increase in volume of Yu-Pack and EMS handled, increase in personnel expenses resulting from a rise in wage rates in response to the employment situation, and an increase in expenses associated with investments including the nationwide replacement of computer terminals in view of strengthening the operational foundation.
- As a result, net operating income (loss) amounted to ¥10.6 billion, a year-on-year decrease of ¥36.3 billion. As for net operating income (loss) by segments, net operating income (loss) of postal and logistics business decreased by ¥19.7 billion year-on-year to ¥(10.3) billion, and net operating income (loss) of post office business decreased by ¥16.5 billion year-on-year to ¥20.9 billion.
- Net income decreased by ¥17.4 billion year-on-year to ¥15.4 billion.

Japan Post: Financial Highlights by Segment

(Billions of yen)

Item	Japan Post		Postal and logistics business		Post office business	
	Japan Post	Year-on-year change	Postal and logistics business	Year-on-year change	Post office business	Year-on-year change
Operating income	2,819.1	+ 45.1	1,823.9	+ 46.2	1,184.0	+ 0.5
Postal service business income	1,812.7	+ 46.1	1,822.6	+ 46.1	-	-
Commissions for postal service business consignment	-	-	-	-	177.8	+ 1.5
Commissions for banking business consignment	602.4	(4.8)	-	-	602.4	(4.8)
Commissions for life insurance business consignment	360.3	(6.7)	-	-	360.3	(6.7)
Other operating income	43.5	+ 10.6	1.2	+ 0.0	43.3	+ 10.4
Operating expenses	2,808.4	+ 81.5	1,834.2	+ 66.0	1,163.0	+ 17.0
Personnel expenses	2,067.3	+ 26.0	1,171.0	+ 29.7	896.3	(3.6)
Other expenses	741.1	+ 55.4	663.2	+ 36.2	266.7	+ 20.7
Net operating income (loss)	10.6	(36.3)	(10.3)	(19.7)	20.9	(16.5)
Net ordinary income	22.0	(30.5)				
Income before income taxes	16.5	(26.3)				
Total income taxes	1.1	(8.8)				
Net income	15.4	(17.4)				
(As stated previously)						
Ordinary income	2,840.3	+ 47.9				

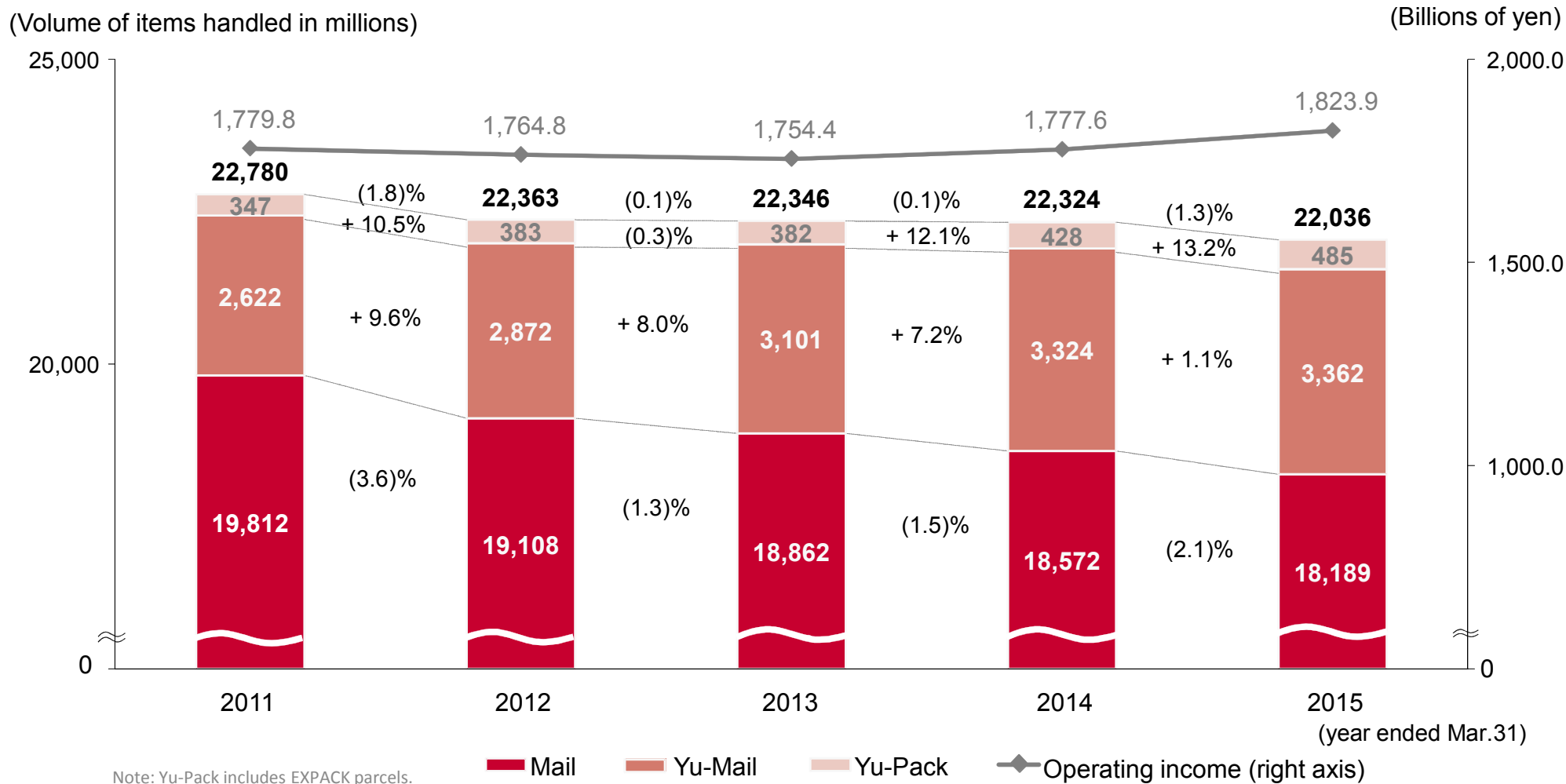
<<Factors behind the increase in personnel expenses>>
 Increase in volume of items handled,
 Increase in salaries and allowances due to a rise in wage rates, etc.

<<Factors behind the increase in other expenses>>
 Increase in transport and delivery outsourcing expenses, increase in expenses associated with investment, etc.

<<Factors behind the increase in other operating expenses>>
 Increase in expenses associated with investment including the nationwide replacement of computer terminals

Japan Post (Postal and Logistics Business): Trends in Mail volume

■ Total volume of items handled decreased by 1.3% year-on-year. Of which, volume of mail handled decreased by 2.1% year-on-year. Volume of Yu-Pack handled increased by 13.2% year-on-year.



Japan Post Bank: Financial Highlights

Results of Operations for the Fiscal Year Ended March 31, 2015

(Billions of yen, %)

	For the year ended		Year-on-year change
	Mar.31, 2015	Mar.31, 2014	
Gross operating profit	1,634.7	1,568.7	+ 66.0
Net interest income	1,540.7	1,470.2	+ 70.5
General and administrative expenses ^{*1}	1,114.7	1,096.0	+ 18.7
Net operating profit	519.9	472.6	+ 47.3
Non-recurring gains (losses)	49.4	92.4	(42.9)
Net ordinary income	569.4	565.0	+ 4.3
Net income	369.4	354.6	+ 14.7
Ordinary income	2,078.1	2,076.3	+ 1.7
Ordinary expenses	1,508.6	1,511.3	(2.6)
	As of		Year-on-year change
	Mar.31, 2015	Mar.31, 2014	
Deposits ^{*2}	177,710.7	176,612.7	+ 1,097.9
Capital adequacy ratio (non-consolidated, domestic standard)	38.42	56.81	(18.39)
Loans based on the Financial Reconstruction Act	-	-	-

Overview

- Gross operating profit for the fiscal year under review increased by ¥66.0 billion year-on-year to ¥1,634.7 billion mainly due to an increase in net interest income.

General and administrative expenses increased by ¥18.7 billion year-on-year to ¥1,114.7 billion mainly due to the effects of consumption tax hike.

In the adverse business environment with the prolonged period of historically low interest rates, net operating profit increased by ¥47.3 billion year-on-year to ¥519.9 billion, as a result of focusing efforts on diversifying the sources of income.

Net ordinary income amounted to ¥569.4 billion, due to a decrease in investment gains on money held in trust under non-recurring gains.

Net income for the fiscal year under review increased by ¥14.7 billion year-on-year to ¥369.4 billion.

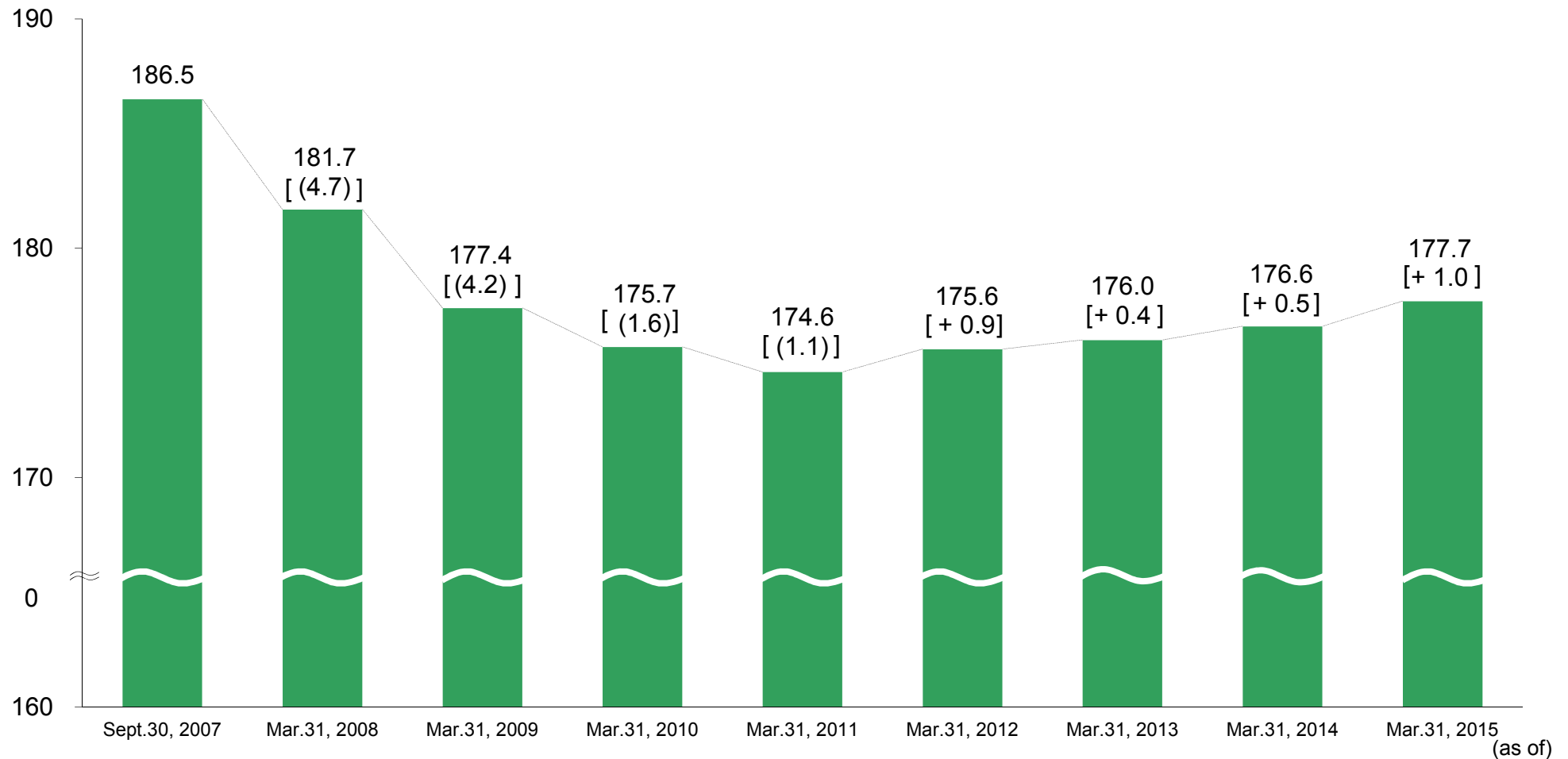
- Deposits as of March 31, 2015 amounted to ¥177,710.7 billion (¥179,009.5 billion including accrued interest).
- Capital adequacy ratio (non-consolidated, domestic standard) was 38.42%.
- There are no loans required to be disclosed based on the Financial Reconstruction Act.

*1. Excludes non-recurrent losses. *2. Excludes accrued interest.

Japan Post Bank: Trends of Deposits

■ Deposits as of March 31, 2015 amounted to ¥177.7 trillion (an increase of ¥1.0 trillion year-on-year).

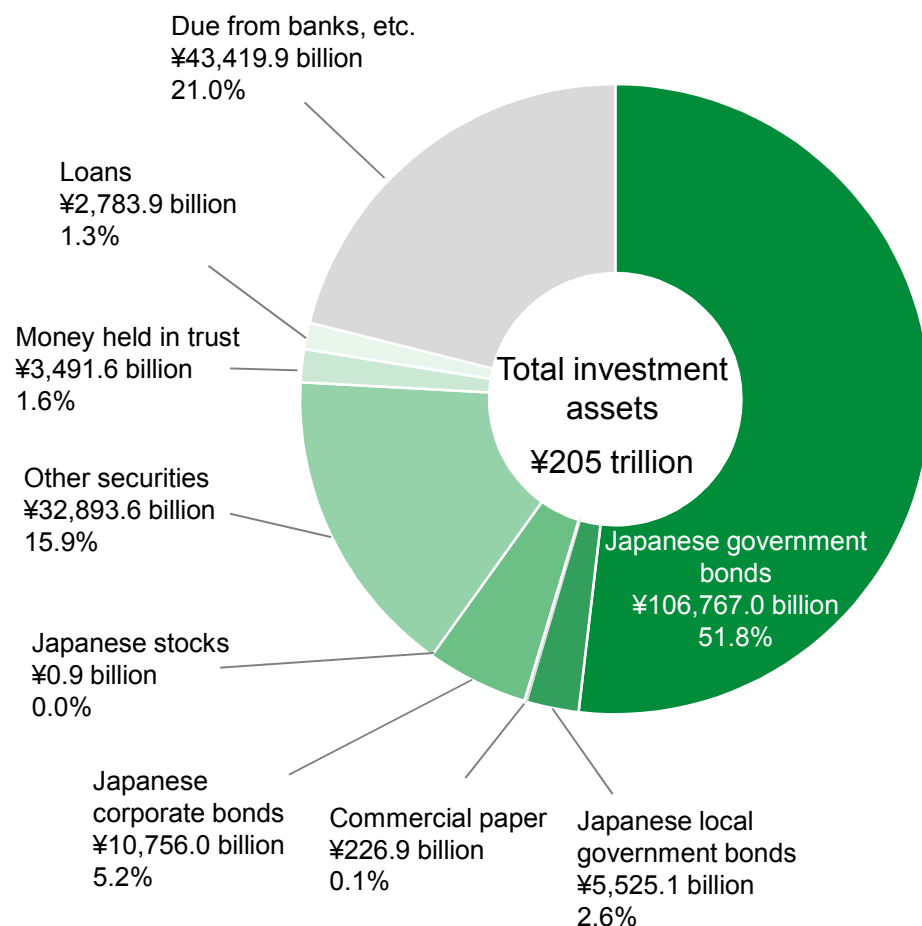
(Trillions of yen)



Notes: 1. Figures exclude accrued interest. Figures for Sept. 30, 2007 represent the deposits held by Japan Post Corporation, and the types of deposits handled have been partially changed since privatization.
 2. Figures are rounded down to the first decimal place.

Japan Post Bank: Details of Investment Assets

■ Securities, which consisted of Japanese government bonds, etc., were ¥156.1 trillion, while loans were ¥2.7 trillion as of March 31, 2015.



(Billions of yen)

Type	As of Mar. 31, 2015	Composition ratio (%)	As of Mar. 31, 2014	Composition ratio (%)
Loans	2,783.9	1.3	3,076.3	1.5
Securities	156,169.7	75.8	166,057.8	82.8
Japanese government bonds	106,767.0	51.8	126,391.0	63.0
Japanese local government bonds	5,525.1	2.6	5,550.3	2.7
Commercial paper	226.9	0.1	333.9	0.1
Japanese corporate bonds	10,756.0	5.2	11,050.1	5.5
Japanese stocks	0.9	0.0	0.9	0.0
Other securities*1	32,893.6	15.9	22,731.3	11.3
Money held in trust	3,491.6	1.6	2,919.0	1.4
Due from banks, etc. *2	43,419.9	21.0	28,292.3	14.1
Total investment assets	205,865.4	100.0	200,345.5	100.0

*1 "Other securities" consists of foreign securities.

*2 "Due from banks, etc." consists of negotiable certificate of deposits, Bank of Japan deposits, call loans, and receivables under securities borrowing transactions, etc.

Japan Post Insurance: Financial Highlights

Results of Operations for the Fiscal Year Ended March 31, 2015

(Billions of yen, number of policies in thousands)

	For the year ended		Year-on-year change
	Mar.31, 2015	Mar.31, 2014	
Ordinary income	10,169.2	11,233.9	(1,064.6)
Ordinary expenses	9,676.0	10,770.4	(1,094.3)
Ordinary profit	493.1	463.5	+ 29.6
Net income	81.7	63.4	+ 18.3
Core profit	515.4	482.0	+ 33.3
Mortality and morbidity rate margin	342.0	290.4	+ 51.5
Administrative expense margin	106.3	137.3	(30.9)
Spread	66.9	54.2	+ 12.7
Number of new policies (individual insurance)	2,380	2,230	+ 140
	As of		Year-on-year change
	Mar.31 2015	Mar.31 2014	
Number of policies in force (including postal life insurance policies)	33,480	34,860	(1,370)

Overview

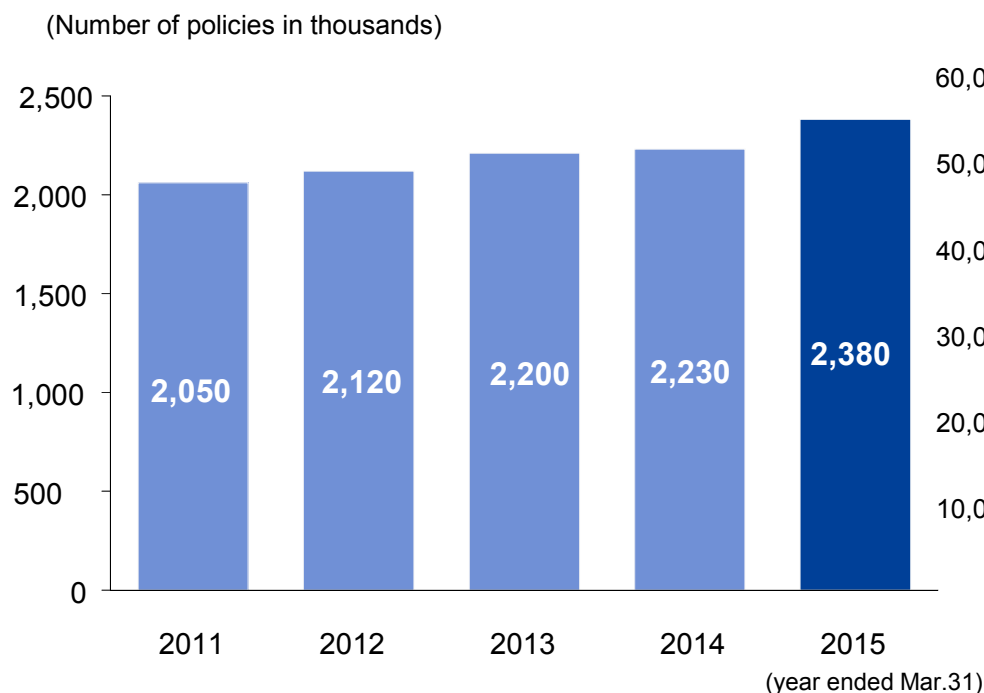
- The number of new individual insurance policies amounted to 2,380 thousand (an increase of 140 thousand policies year-on-year) as a result of strengthened sales efforts in collaboration with post offices and strong sales in educational endowment insurance “Hajime no Kanpo,” which released in April 2014. There were 33,480 thousand policies in force (including postal life insurance policies), a decrease of 1,370 thousand policies year-on-year.
- Core profit increased by ¥33.3 billion year-on-year to ¥515.4 billion, due to the improved mortality and morbidity rate margin resulting from the reduced reserve obligations associated with the reduction of the standard interest rate effective from the previous fiscal year, and steady increase in spread, despite a decrease in administrative expense margin resulting from a decrease in policies in force.
- Ordinary profit increased by ¥29.6 billion year-on-year to ¥493.1 billion, while net income, which is calculated by subtracting extraordinary losses, provision for reserve for policyholder dividends, and income taxes from ordinary profit increased by ¥18.3 billion year-on-year to ¥81.7 billion.
- Retained earnings, which are the sum of contingency reserve and reserve for price fluctuations, amounted to ¥3,210.8 billion.
- The solvency margin ratio, an indicator of the financial soundness, amounted to 1,641.4%, continuously maintaining a high level of financial soundness.

Notes: 1. Postal life insurance policies refer to the reinsurance contracts of postal life insurance received from Management Organization for Postal Savings and Postal Life Insurance.
2. Number of policies is rounded down to the nearest ten thousand.

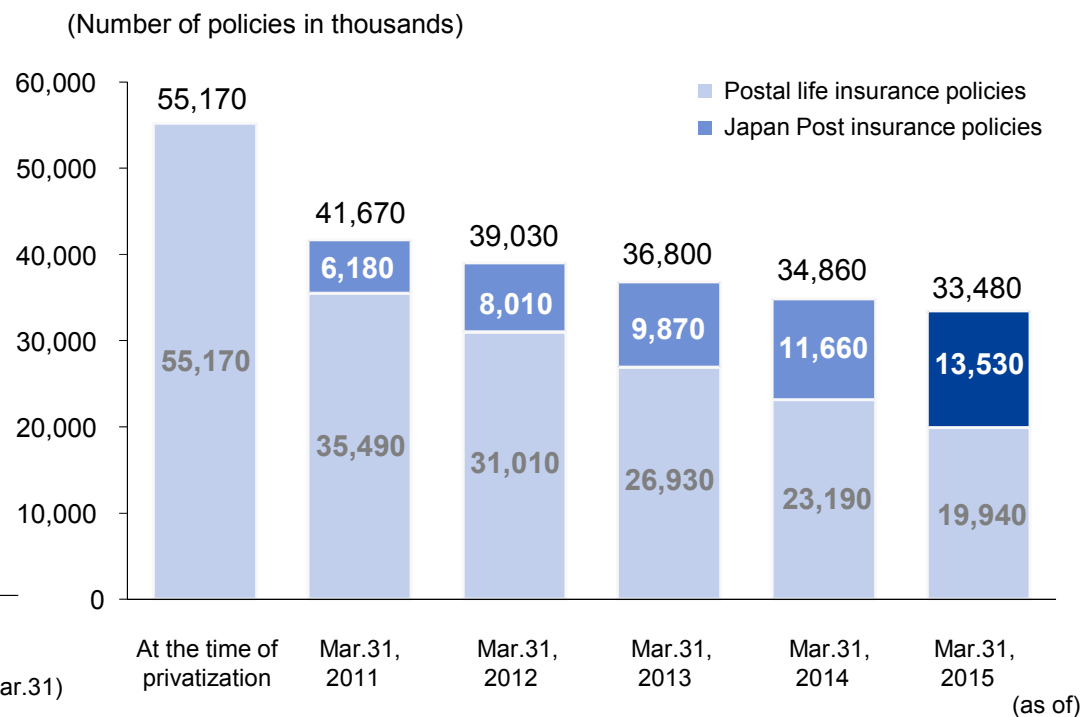
Japan Post Insurance: Status of Insurance Policies

■ The number of new individual insurance policies amounted to 2,380 thousand (an increase of 140 thousand policies year-on-year) as a result of strengthened sales efforts in collaboration with post offices and strong sales in educational endowment insurance “Hajime no Kanpo,” which released in April 2014. There were 33,480 thousand policies in force (including postal life insurance policies), a decrease of 1,370 thousand policies year-on-year.

Status of New Policies (Individual Insurance)



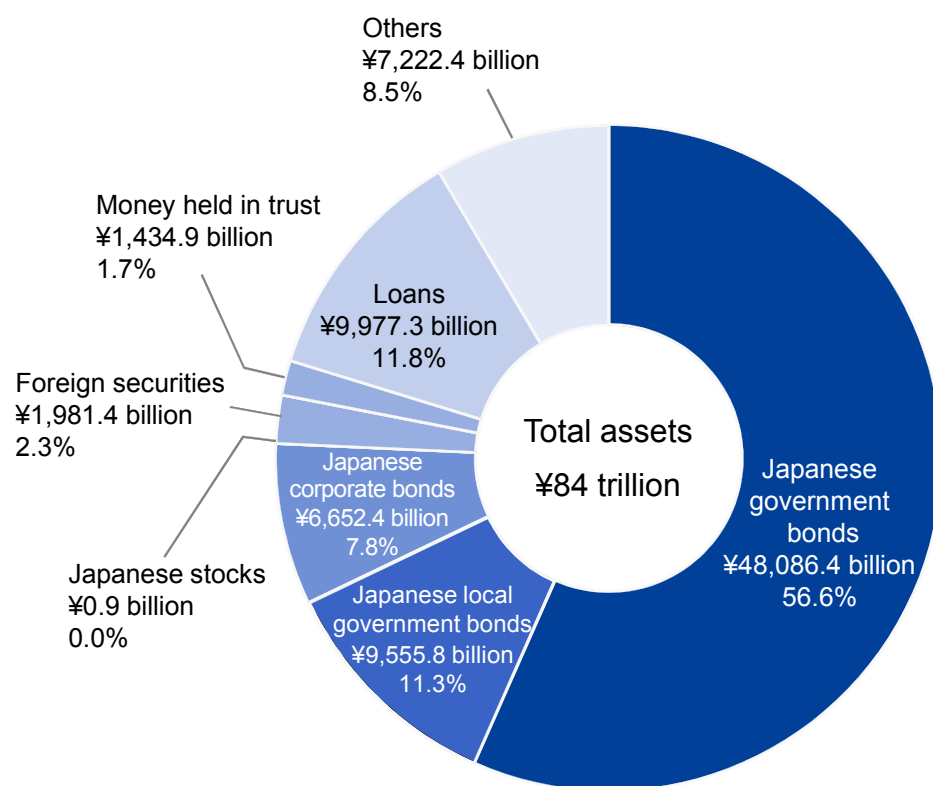
Status of Policies in Force



Note: Number of policies is rounded down to the nearest ten thousand.

Japan Post Insurance: Status of Investment Assets

■ Securities, which consisted of Japanese government bonds, etc., were ¥66.2 trillion, while loans were ¥9.9 trillion as of March 31, 2015.



(Billions of yen)

Type	As of Mar. 31, 2015	Composition ratio (%)	As of Mar. 31, 2014	Composition ratio (%)
Loans	9,977.3	11.8	11,020.5	12.7
Securities	66,277.2	78.1	69,378.9	79.7
Japanese government bonds	48,086.4	56.6	52,522.9	60.3
Japanese local government bonds	9,555.8	11.3	9,173.7	10.5
Japanese corporate bonds	6,652.4	7.8	6,441.8	7.4
Japanese stocks	0.9	0.0	0.9	0.0
Foreign securities	1,981.4	2.3	1,239.4	1.4
Money held in trust	1,434.9	1.7	581.6	0.7
Others	7,222.4	8.5	6,107.4	7.0
Total assets	84,911.9	100.0	87,088.6	100.0