

Strengths of the Japan Post Group

The Japan Post Group has remained close beside customers and local communities and walked side by side with them in their daily lives, mainly through its truly nationwide network of post offices.

We will continue to hone our five strengths, namely Network, Customer Base, Post Office Brand, Employees, and Financial Base, and provide services that bring convenience to customers' daily lives.

Strength 1

Network

We have operational bases throughout Japan and provide services while staying close beside our customers.

Number of post offices nationwide

24,311



Number of postboxes nationwide

178,211



Number of countries included in the international logistics network

Approx. 150



Number of ATMs nationwide

31,901



Strength 2

Customer Base

Our services are used by many customers in their daily lives.

Number of postal deliveries made per day

Approx. 31 million



Number of ordinary deposit accounts
Approx. 120 million



Number of Japan Post Insurance customers*
Approx. 22.83 million



* The number of customers is the sum of policyholders and insured persons (including individual insurance and individual annuities as well as Postal Life Insurance reinsured by Japan Post Insurance).

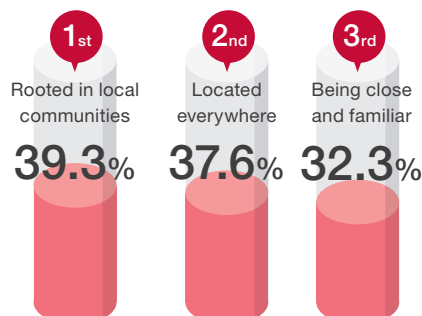
Strength 3

Post Office Brand

We have dedicated ourselves to meeting customers' needs since our founding and fostered the post office brand.



▶ Top 3 customers' perceived images of post offices



(Q: Please mark all images that you have for post offices.)
(Multiple choice survey conducted from January 13 to 17, 2021)

Strength 4

Employees

Many employees with professional qualifications provide services that support customers' daily lives.



▶ Number of employees in the four Group companies

Approx. 404,000

Regular employees: Approx. **217,000**

Non-regular employees: Approx. **187,000**

(As of March 31, 2021)

▶ Insurance Agent Certification:

108,871

▶ Securities Sales Representative Certification:

104,503

▶ Financial Planner Certification:

66,573

Strength 5

Financial Base

The Group possesses solid equity capital and owns assets, including land and buildings, etc., across Japan.

Equity capital

Approx.
¥13.8 trillion



Real estate held by the Group

Approx.
¥2.8 trillion

