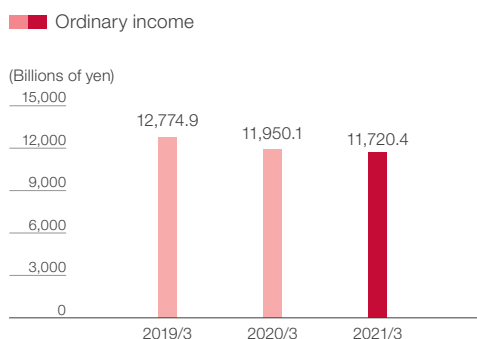


Financial and Non-Financial Highlights

Financial Information

Ordinary Income

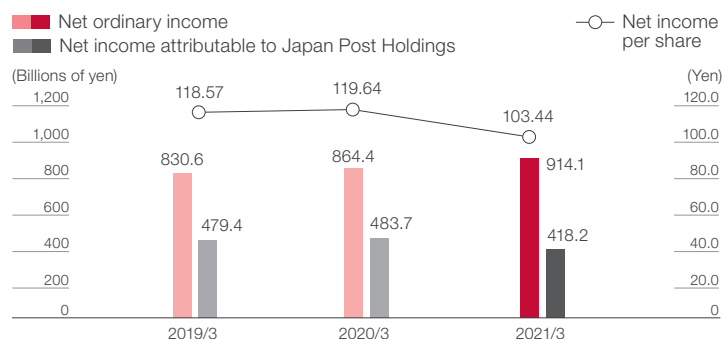
¥11,720.4 billion



Ordinary income in the fiscal year ended March 31, 2021, declined 1.9% from the previous fiscal year, to ¥11,720.4 billion.

Net Ordinary Income / Net Income Attributable to Japan Post Holdings / Net Income per Share

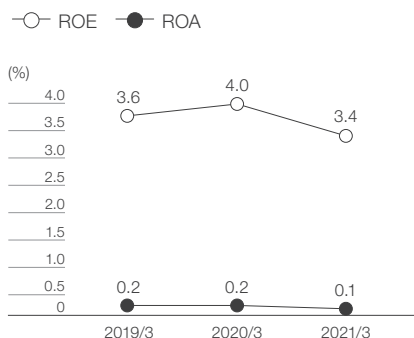
Net ordinary income **¥914.1** billion
 Net income attributable to Japan Post Holdings **¥418.2** billion
 Net income per share **¥103.44**



Net ordinary income in the fiscal year ended March 31, 2021, increased 5.8% from the previous fiscal year, to ¥914.1 billion, net income attributable to Japan Post Holdings decreased 13.5% from the previous fiscal year, to ¥418.2 billion, and net income per share amounted to ¥103.44.

Return on Equity (ROE) / Return on Assets (ROA)

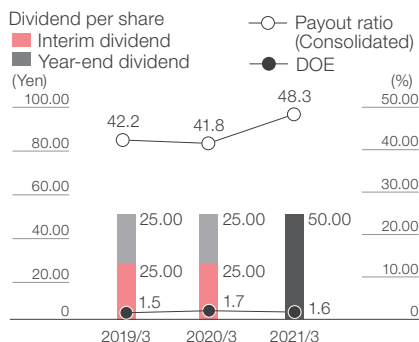
Return on equity (ROE) **3.4%**
 Return on assets (ROA) **0.1%**



ROE in the fiscal year ended March 31, 2021, decreased 0.6 percentage points from the previous fiscal year, to 3.4%. ROA came to 0.1%.

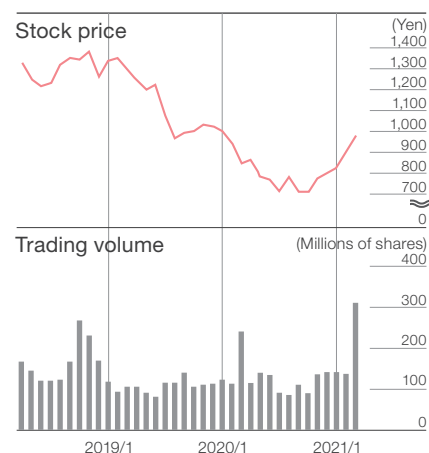
Dividend per Share / Payout Ratio (Consolidated) / Dividend on Equity (DOE)

Dividend per share **¥50**
 Payout ratio (Consolidated) **48.3%**
 Dividend on equity (DOE) **1.6%**



Annual dividend per share in the fiscal year ended March 31, 2021, amounted to ¥50. The payout ratio (consolidated) came to 48.3%. DOE came to 1.6%.

Stock Chart



Overview of Stocks of Japan Post Holdings (As of March 31, 2021)
 Securities code: 6178
 Business year: April 1 to March 31
 Stock exchange listing: Tokyo Stock Exchange
 Settlement date: March 31
 Annual General Meeting of Shareholders: June (voting rights record date: March 31)
 Dividend record date: March 31 for year-end dividends, September 30 for interim dividends (when interim dividends are paid out)
 Unit number of shares: 100 shares
 Total number of issued shares: 4,500,000,000
 Class of shares: Common stock
 Total number of shareholders: 649,010

Non-Financial Information

Greenhouse Gas (GHG) Emissions



Total CO₂ emissions

929 kt-CO₂

Basic unit (Facility)

0.055 t-CO₂/m²

Basic unit (Vehicle)

0.000142 t-CO₂/km

Note: Scope 1 and 2 emissions in the fiscal year ended March 31, 2020



Number of Agreements Regarding Cooperation with Local Communities / Agreement Conclusion Rate



Number of comprehensive partnership agreements (Prefectures) (Agreements)

40

Number of agreements regarding cooperation with local communities (Municipalities) (Agreements) / Agreement conclusion rate (%)

1,706 / 98.0%

Disaster prevention agreements (Municipalities) (Agreements) / Agreement conclusion rate (%)

1,589 / 91.3%



Letter-Writing Workshop Programs / Financial Education Classes



Number of schools holding letter-writing workshop programs (Schools)

20,821



Number of elementary and junior high schools visited for financial education classes (Cumulative) (Schools)

294

Note: Cumulative number of schools visited during the period from the fiscal year ended March 31, 2015, to the fiscal year ended March 31, 2021



Number of Women in Management Positions / Female Executive Officers



Number of women in management positions (Persons)* / Rate of women in management positions (%)

3,092

9.2%

* As of April 1, 2021

Number of female executive officers (Persons)*

20

* As of July 1, 2021



Average Number of Paid Holidays Taken / Number of Persons Taking Childcare Leave



Number of persons taking childcare leave (Persons)

4,067

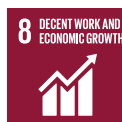
Note: Number of persons taking childcare leave in the fiscal year ended March 31, 2021



Average number of paid holidays taken (Days)

18.5

Note: Number of paid holidays taken in the fiscal year ended March 31, 2021



Rating



Japan Credit Rating Agency, Ltd. (JCR) (Long-Term Issuer Rating)*

AA+

(Stable)

* As of October 23, 2020