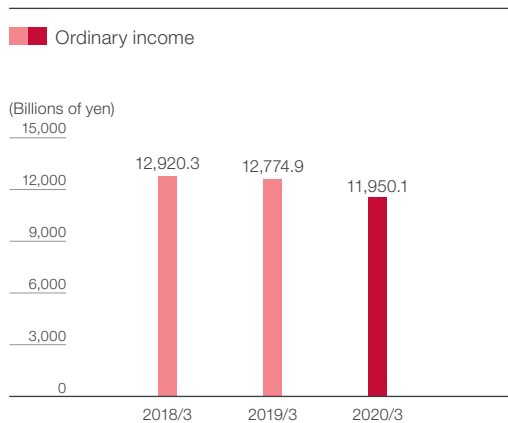


Financial and Non-Financial Highlights

Financial Information

Ordinary Income

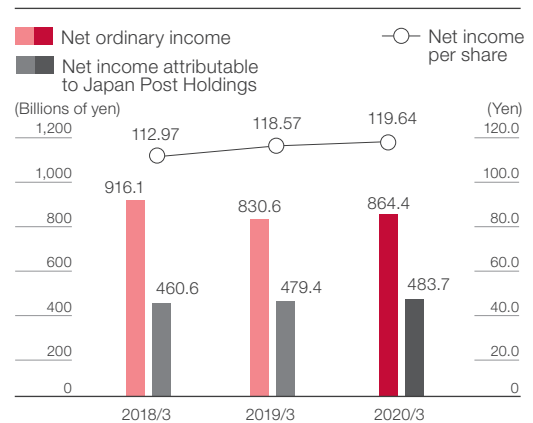
¥11,950.1 billion



Ordinary income in the fiscal year ended March 31, 2020, declined 6.5% from the previous fiscal year, to ¥11,950.1 billion.

Net Ordinary Income /
Net Income Attributable to Japan Post Holdings /
Net Income per Share

Net ordinary income **¥864.4** billion
Net income attributable to Japan Post Holdings **¥483.7** billion
Net income per share **¥119.64**



Net ordinary income in the fiscal year ended March 31, 2020, increased 4.1% from the previous fiscal year, to ¥864.4 billion, net income attributable to Japan Post Holdings rose 0.9% from the previous fiscal year, to ¥483.7 billion, and net income per share amounted to ¥119.64.

Non-Financial Information

Greenhouse Gas (GHG) Emissions



Total CO₂ emissions

979 kt-CO₂

Basic unit (Facility)

0.058 t-CO₂/m²

Basic unit (Vehicle)

0.000135 t-CO₂/km

Note: Fiscal year ended March 31, 2019



Number of Agreements Regarding Cooperation with Local Communities / Agreement Conclusion Rate



Number of comprehensive partnership agreements (Prefectures) (Agreements)

33

Number of agreements regarding cooperation with local communities (Municipalities) (Agreements) / Agreement conclusion rate (%)

1,690 / 97.1 %

Disaster prevention agreements (Municipalities) (Agreements) / Agreement conclusion rate (%)

1,563 / 89.8 %



Letter-Writing Workshop Programs / Financial Education Classes



Number of schools holding letter-writing workshop programs (Schools)

20,531



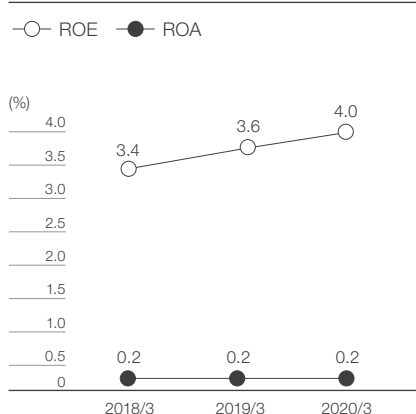
Number of elementary and junior high schools visited for financial education classes (Schools)

67



Return on Equity (ROE)
Return on Assets (ROA)

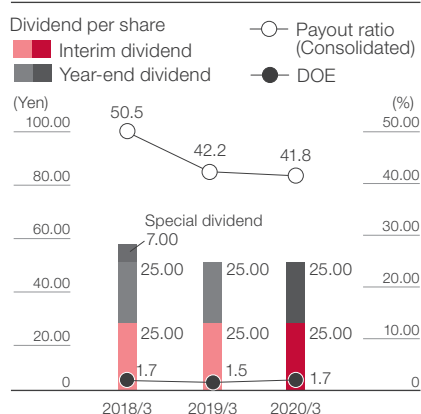
Return on equity (ROE) **4.0%**
Return on assets (ROA) **0.2%**



ROE in the fiscal year ended March 31, 2020, increased 0.4 percentage point from the previous fiscal year, to 4.0%. ROA reached 0.2%.

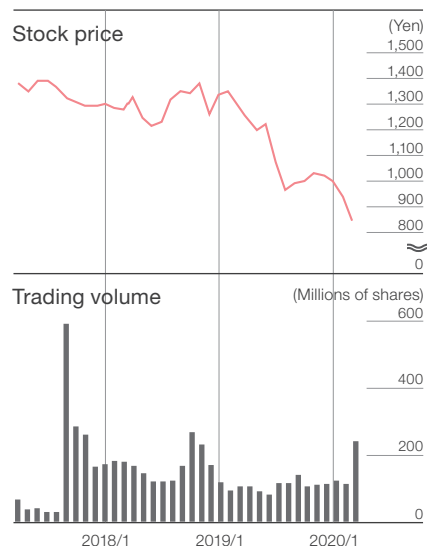
Dividend per Share /
Payout Ratio (Consolidated) /
Dividend on Equity (DOE)

Dividend per share **¥50**
Payout ratio (Consolidated) **41.8%**
Dividend on equity (DOE) **1.7%**



Annual dividend per share in the fiscal year ended March 31, 2020, amounted to ¥50 (includes an interim dividend of ¥25). The payout ratio (consolidated) came to 41.8%. DOE came to 1.7%.

Stock Chart



Overview of Stocks of Japan Post Holdings (As of March 31, 2020)

Securities code: 6178

Business year: April 1 to March 31

Stock exchange listing: Tokyo Stock Exchange

Settlement date: March 31

Annual General Meeting of Shareholders: June (voting rights record date: March 31)

Dividend record date: March 31 for year-end dividends, September 30 for interim dividends (when interim dividends are paid out)

Unit number of shares: 100 shares

Total number of issued shares: 4,500,000,000

Class of shares: Common stock

Total number of shareholders: 625,089

Number of Women in Management Positions / Female Executive Officers



Number of women in management positions (Persons)* / Rate of women in management positions (%)

2,971
8.8%

* As of April 1, 2020

Number of female executive officers (Persons)*

21

* As of April 1, 2020



Average Number of Paid Holidays Taken /
Number of Persons Taking Childcare Leave



Number of persons taking childcare leave (Persons)*¹

4,309²

*¹ Number of persons taking childcare leave in the fiscal year ended March 31, 2020

*² Includes number of persons taking spouse maternity leave



Average number of paid holidays taken (Days)

18.8

* Number of paid holidays taken in the fiscal year ended March 31, 2020



Rating



Japan Credit Rating Agency, Ltd. (JCR)
(Long-Term Issuer Rating)*

AA+

(Stable)

* As of October 17, 2019