

Japan Post Group has remained close beside customers and local communities and walked side by side with them in their daily lives mainly through its truly nationwide network of post offices.

We will continue to hone our five strengths, namely Network, Customer Base, Post Office Brand, Employees and Financial Base, and provide services that bring convenience to customers' daily lives.

Number of post offices  
**24,367**



Number of countries with international logistics bases

Approx. **50**

Number of postboxes  
**180,774**

Number of ATMs  
**29,837**

Number of postal deliveries made per day  
Approx. **31 million**

Number of ordinary deposit accounts  
Approx. **120 million**

Number of Japan Post Insurance Co. customers\*  
**26.48 million**

## Strength 1 Network

We have operational bases throughout Japan and provide services while staying close beside our customers.

## Strength 2 Customer Base

Our services are used by many customers in their daily lives.

Truly  
Network  
Post



\*The number of customers is the sum of policyholders and insured persons (including individual insurance and individual annuities as well as Postal Life Insurance reinsured by Japan Post Insurance Co.)



### Strength 3 Post Office Brand

We have dedicated ourselves to meeting customers' needs since our founding and fostered the post office brand.



Top 3 customers' perceived images of post offices

**Rooted in local communities**

**40.6%**

**Located everywhere**

**37.8%**

**Being close and familiar**

**33.4%**

(Q: Please mark all images that you have for post offices.)  
(Multiple choice survey conducted from October 15 to 22, 2018)

## Nationwide of Offices

### Strength 4 Employees

Many employees with professional qualifications provide services that support customers' daily lives.



Number of employees in the four Group companies

**420,000**

**Regular employees:**  
215,000  
**Non-regular employees:**  
202,000

(rounded down to the nearest 1,000)



Number of certification holders at post offices

**Insurance Agent Certification:**  
107,591  
**Securities Sales Representative Certification:**  
100,481  
**Financial Planner Certification:**  
60,953

### Strength 5 Financial Base

The Group possesses solid equity capital and owns assets, including land and buildings, across Japan.



Equity capital

Approx. **¥13.3** trillion



Real estate held by the Group (book value)

Approx. **¥2.7** trillion

(As of March 31, 2019)