Data Compilation INDEX

1. Outline of Japan Post Holdings Co., Ltd.

Company Outline Information on Shares	76 76
3. Number of Employees	76
4. List of Directors, Executive Officers and Management Committees	77
5. Organization Chart	78
6. Principal Subsidiaries and Affiliates of Japan Post Holdings Co	79
2. Outline of Japan Post Co., Ltd.	
1. Company Outline	81
2. Management Philosophy	81
3. Information on Shares	81
4. Number of Employees	81
5. List of Directors, Auditors and Executive Officers	82
6. Organization Chart	83
3. Outline of Japan Post Bank Co., Ltd.	
1. Company Outline	84
2. Management Philosophy	84

3. Information on Shares	84
4. Number of Employees	84
5. List of Directors, Executive Officers and Management Committees	85
6. Organization Chart	86

4. Outline of Japan Post Insurance Co., Ltd.

1. Company Outline	87
2. Management Philosophy and Management Policy	87
3. Information on Stocks	87
4. Number of Employees	88
5. List of Directors, Executive Officers and Management Committees	88
6. Organization Chart	89

5. Transition of Significant Management Indicators, etc.

Japan Post Group (Consolidated)	90
Japan Post Holdings Co. (Non-consolidated)	90
Japan Post Co. (Consolidated)	90
Postal and domestic logistics business segment (Consolidated)	91
Post office business segment (Consolidated)	91
International logistics business segment (Consolidated)	91
Japan Post Bank Co. (Consolidated)	91
Japan Post Insurance Co. (Consolidated)	91

6. Japan Post Group Companies — Consolidated Financial Data

CONSOLIDATED BALANCE SHEETS	92 94
CONSOLIDATED STATEMENTS OF COMPREHENSIVE	
INCOME CONSOLIDATED STATEMENTS OF CHANGES IN NET	94
ASSETS CONSOLIDATED STATEMENTS OF CASH FLOWS	95 98
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS	100
Capital Adequacy	133
Qualitative Disclosure Compensation, etc. Subject to Disclosure	135 147
Consolidated Solvency Margin Ratio (Japan Post Group)	149
Non-consolidated Solvency Margin Ratio (Japan Post Insurance Co.)	150
7. Japan Post Group Privacy Policy	
1. Japan Post Group Privacy Policy	151
2. Sharing of Personal Data among Japan Post Group Companies	152
8. Japan Post Group Conflicts of Interest Management Po	olicy
Japan Post Group Conflicts of Interest Management Policy	153
9. Japan Post Group Information Security Declarati	on
Japan Post Group Information Security Declaration	153
10. Declaration by Top Management regarding the	

10. Declaration by	Top Management regarding the
Elimination of F	Relationships with Antisocial Forces

Declaration by Top Management regarding the Elimination of Relationships with Antisocial Forces.... 154

11. Disclosure Policy	
Disclosure Policy	154

1. Outline of Japan Post Holdings Co., Ltd.

Company Outline

Company name (in Japanese):	Nippon Yusei Kabushiki Kaisha
Company name:	JAPAN POST HOLDINGS Co., Ltd.
Head office location:	3-2, Kasumigaseki 1-chome, Chiyoda-ku, Tokyo 100-8798, Japan
Telephone:	03-3504-4411 (Japan Post Group main number)
Paid-in capital:	¥3,500 billion
Date of establishment:	January 23, 2006
Legal basis:	Established under the Japan Post Holdings Co., Ltd. Act (Law No. 98 of October 21, 2005)
Lines of business:	Strategy formulation of Group management

Information on Shares

1. Number of Shares

2

Total number of authorized shares	18,000,000,000
Total number of issued shares	4,500,000,000
Total number of Shareholders	722,030

2. Major Shareholders

	Capital contributio	on to the company
	Number of shares held	Shareholding ratio
Minister of Finance	2,559,524,700	63.29%
The Master Trust Bank of Japan, Ltd. (Trust Account)	64,897,200	1.60%
Japan Post Holdings Employee Shareholding Association	53,482,600	1.32%
Japan Trustee Services Bank, Ltd. (Trust Account)	48,946,200	1.21%
STATE STREET BANK WEST CLIENT - TREATY 505234	28,562,920	0.70%
Japan Trustee Services Bank, Ltd. (Trust Account 5)	20,721,700	0.51%
JP MORGAN CHASE BANK 385151	17,866,948	0.44%
STATE STREET BANK AND TRUST COMPANY 505225	15,932,272	0.39%
STATE STREET BANK – WEST PENSION FUND CLIENTS – EXEMPT 505233	15,745,500	0.38%
THE BANK OF NEW YORK 133524	15,645,600	0.38%

Note 1: Japan Post Holdings Co. holds 456,139,201 shares of treasury stock, which are not included in the above list of major shareholders. Note 2: The shareholding ratio is calculated by deducting treasury stock from the total number of issued shares.

3. Matters Concerning Stock Acquisition Rights

None.

C

Number of Employees

2,422 (as of March 31, 2018)

* The number of employees excludes employees assigned to other companies by Japan Post Holdings Co., Ltd. but includes employees assigned to Japan Post Holdings Co., Ltd. by other companies. The figures do not include part-time employees (including the indefinite-term employees (associates) based on the indefinite-term employment conversion system).

76 JAPAN POST GROUP

(As of March 31, 2018)

List of Directors, Executive Officers and Management Committees

1. Directors

(As of June 22, 2018)

President & CEO (Representative Executive Officer)	. Masatsugu Nagato (Concurrently holds the positions of Director of Japan Post Co., Ltd., Director of Japan Post Bank Co., Ltd., and Director of Japan Post Insurance Co., Ltd.)
Senior Executive Vice President (Representative Executive Officer)	. Yasuo Suzuki (Concurrently holds the position of Director of Japan Post Co., Ltd.)
Director	. Norito Ikeda (Concurrently holds the position of Director, President and Representative Executive Officer of Japan Post Bank Co., Ltd.)
Director	. Kunio Yokoyama (Concurrently holds the position of President & CEO (Representative Executive Officer) of Japan Post Co., Ltd.)
Director	. Mitsuhiko Uehira (Concurrently holds the position of Director and President, CEO Representative Executive Officer of Japan Post Insurance Co., Ltd.)
Director	. Riki Mukai
Director (Outside)	. Miwako Noma (Concurrently holds the position of Representative Director of Nippon Gurashi Co., Ltd.)
Director (Outside)	. Akio Mimura
	(Concurrently holds the position of Senior Adviser to the Board and Honorary Chairman of Nippon Steel & Sumitomo Metal Corp.)
	. Tadashi Yagi (Concurrently holds the position of Adviser to K. K. Kyodo News)
Director (Outside)	. Kunio Ishihara (Concurrently holds the position of Senior Adviser to the Board of Tokio Marine & Nichido Fire Insurance Co., Ltd.)
Director (Outside)	. Charles Ditmars Lake II (Concurrently holds the position of Chairman and Representative Director of Aflac Life Insurance Japan Ltd.)
Director (Outside)	. Michiko Hirono (Concurrently holds the position of Representative Director and President of 21 Lady Co., Ltd.)
Director (Outside)	. Norio Munakata (Attorney)
Director (Outside)	. Tsuyoshi Okamoto (Concurrently holds the position of Director, Senior Corporate Advisor to Tokyo Gas Co., Ltd.)
Director (Outside)	. Miharu Koezuka (Concurrently holds the position of Advisor to Takashimaya Co., Ltd.)

2. Executive Officers (Excludes persons with concurrent posts in the above 1. Directors)

Executive Vice President (Representative Executive Officer) Executive Vice President (Representative Executive Officer) Senior Managing Executive Officer Managing Executive Officer

3. Nomination Committee

Chairperson	Akio Mimura
Member	Kunio Ishihara
Member	Masatsugu Nagato

Toshihide Komatsu Yoshifumi Iwasaki Noboru Ichikura Kazuhide Kinugawa Atsuhiko Ikeda Toru Inasawa Tetsuya Senda Kenji Fukumoto Kimihiko Oku Yoshiharu Miyazaki Hiroaki Kawamoto Kenji Ogata Chikashi Isayama Kunio Tanigaki

Managing Executive Officer Managing Executive Officer **Executive Officer Executive Officer**

Susumu Tanaka Nobuyasu Kato Makoto Sakurai Tsutomu Shomura Mamiko Izumi Shinji Denishi Noriko Kinoshita Katsuhiko Sato Seiji Yukino Toshitaka Shima Kozo Otaka Nobuo Tsuruda Makoto Kazamatsuri Hitoshi Arawaka

4. Audit Committee

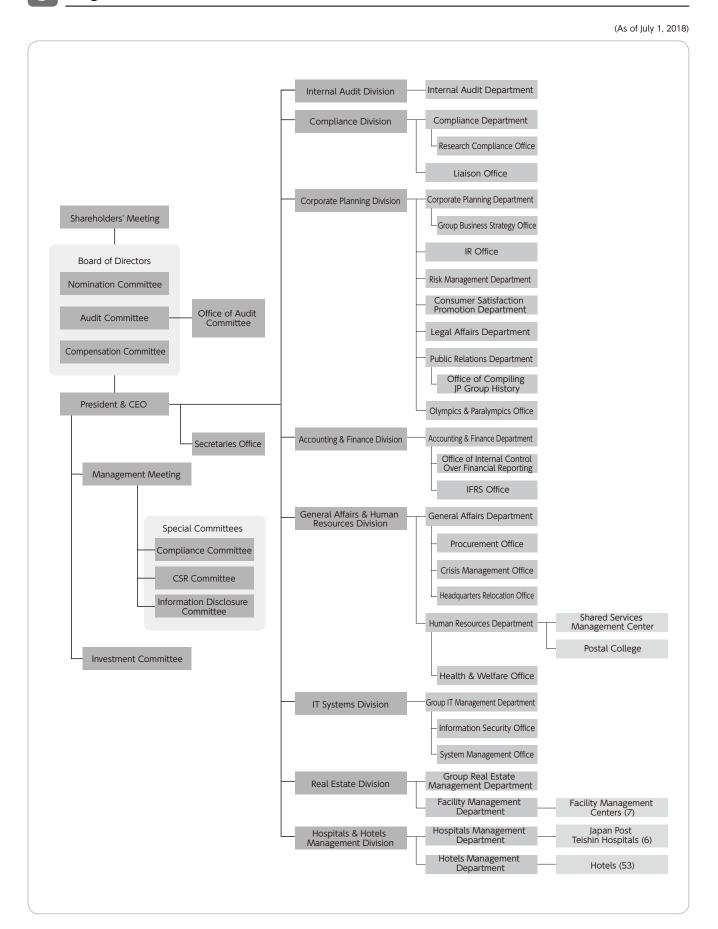
Chairperson Member Member Member Member

Tadashi Yagi Miwako Noma Norio Munakata Miharu Koezuka Riki Mukai

5. Compensation Committee

Chairperson	Tsuyoshi Okamoto
Member	Tadashi Yagi
Member	Masatsugu Nagato

- oto



5

6

Principal Subsidiaries and Affiliates of Japan Post Holdings Co.

(As of March 31, 2018)

Affiliation	Company name	Location	Issued capital (millions)	Main business	Date of establishment	Percentage ownership of voting rights
	JAPAN POST Co., Ltd.	Chiyoda-ku, Tokyo	¥400,000	Postal and logistics business, financial services counter sales business	October 1, 2007	100.0%
	Japan Post Transport Co., Ltd.	Minato-ku, Tokyo	¥18,250	Truck cargo transportation	November 30, 2007	100.0% (100.0%)
	Japan Post Delivery Co., Ltd.	Chuo-ku, Tokyo	¥400	Collection and delivery of Yu-Pack and other items	April 1, 2014	100.0%
	JAPAN POST MAINTENANCE Co., Ltd.	Koto-ku, Tokyo	¥50	Automobile maintenance and machinery maintenance business, product sales business, vehicle maintenance and management business	March 31, 1991	100.0% (100.0%)
	JP Logi Service Co., Ltd.	Chuo-ku, Osaka- shi, Osaka	¥34	Preparation and posting of postal items, parcels and mail items	October 15, 1968	67.6% (67.6%)
	JAPAN POST SANKYU GLOBAL LOGISTICS CO., LTD.	Chuo-ku, Tokyo	¥300	International air freight forward- ing	July 1, 2008	60.0% (60.0%)
	JP Biz Mail Co., Ltd.	Adachi-ku, Tokyo	¥100	Preparation and posting of postal items	February 1, 2006	58.5% (58.5%)
	JP Media Direct Co., Ltd.	Minato-ku, Tokyo	¥300	Planning, development and sales of direct mail and contracted shipment of merchandise	February 29, 2008	51.0% (51.0%)
	Tokyo Beiyu Co., Ltd.	Meguro-ku, Tokyo	¥22	Petroleum sales business	March 10, 1949	75.4% (75.4%)
	Japan Post Trading Service Co., Ltd.	Koto-ku, Tokyo	¥100	Merchandise business, con- tracting business for merchan- dise operations	September 11, 2007	100.0% (100.0%)
	Japan Post Building Management Co., Ltd.	Chiyoda-ku, Tokyo	¥150	Property management for commercial buildings	April 1, 2011	100.0% (100.0%)
	Japan Post Communications Co., Ltd.	Minato-ku, Tokyo	¥350	Operations related to posting advertisements in post offices	August 8, 2014	100.0% (100.0%)
	JAPAN POST OFFICE SUPPORT Co., Ltd.	Minato-ku, Tokyo	¥100	Merchandise sales, facilities management and contracting business	March 16, 1971	100.0% (100.0%)
Consolidated subsidiaries	JP GENERAL INSURANCE AGENCY Co., Ltd.	Chiyoda-ku, Tokyo	¥20	Non-life insurance and automo- bile liability insurance agency business	August 7, 1950	70.0% (70.0%)
	JP MITSUKOSHI MERCHANDIS- ING Co., Ltd.	Koto-ku, Tokyo	¥50	Mail-order business, wholesale, others	April 1, 2014	60.0% (60.0%)
	YY Gift Co., Ltd.	Nishi-ku, Yokoha- ma-shi, Kanagawa	¥20	Sales of catalog products, mail-order business, agency business for sales of alcohol	April 23, 1996	51.0% (51.0%)
	JP TOKYO TOKUSENKAI Co., Ltd.	Taito-ku, Tokyo	¥30	Sales of catalog products, mail-order business	March 2, 2015	51.0% (51.0%)
	Toll Holdings Limited	Melbourne, Australia	AUD2,978	Forwarding business, 3PL business, express business	June 20, 1986	100.0% (100.0%)
	JAPAN POST BANK Co., Ltd.	Chiyoda-ku, Tokyo	¥3,500,000	Banking business	September 1, 2006	89.0%
	Japan Post Investment Corpora- tion	Chiyoda-ku, Tokyo	¥750	Banking business (securities investment management business)	February 9, 2018	75.0% (75.0%) [25.0%]
	JAPAN POST INSURANCE Co., Ltd.	Chiyoda-ku, Tokyo	¥500,000	Life insurance business	September 1, 2006	89.0%
	JAPAN POST INSURANCE SYSTEM SOLUTIONS Co., Ltd.	Shinagawa-ku, Tokyo	¥500	Life insurance businesses (commissioning of design, development, maintenance and operation of information systems)	March 8, 1985	100.0% (100.0%)
	JAPAN POST STAFF Co., Ltd.	Minato-ku, Tokyo	¥640	Others (temporary staffing service, contracted business)	July 3, 2007	100.0%
	YUSEI CHALLENGED CO., Ltd.	Setagaya-ku, Tokyo	¥5	Other businesses (office cleaning)	November 20, 2007	100.0%
	Japan Post Hotel Service Co., Ltd.	Chuo-ku, Saitama- shi, Saitama	¥39	Other businesses (contracted hotel management)	December 25, 1996	100.0%
	Japan Post Information Technol- ogy Co., Ltd.	Shinjuku-ku, Tokyo	¥3,150	Other businesses (communica- tion network maintenance and management)	January 30, 1987	100.0%
	Japan Post Capital Co., Ltd.	Chiyoda-ku, Tokyo	¥1,500	Other businesses (investment business, consulting business for management and financial matters)	November 1, 2017	100.0%
	JP TWOWAY CONTACT Co., Ltd.	Nishi-ku, Osaka- shi, Osaka	¥182	Others (telemarketing services)	April 18, 1988	82.9% (82.9%)
	and 236 other companies					

Affiliation	Company name	Location	Issued capital (millions)	Main business	Date of establishment	Percentage ownership of voting rights
	SAISON ASSET MANAGEMENT Co., Ltd.	Toshima-ku, Tokyo	¥1,000	Type II financial instruments business operation and invest- ment trust management busi- ness, others	June 12, 2006	40.0% (40.0%)
	JA FOODS OITA CO., LTD.	Kitsuki-shi, Oita	¥493	Processing and sales of agri- cultural products, fruits and vegetables	December 2, 1991	20.0% (20.0%)
Affiliated companies	RINGBELL Co., Ltd.	Chuo-ku, Tokyo	¥354	Planning, production and sales of gift catalogs, others	July 3, 1987	20.0% (20.0%)
accounted for under the equity method	JP Asset Management Co., Ltd.	Chuo-ku, Tokyo	¥500	Type II financial instruments business operation and investment management business (investment trust management business)	August 18, 2015	50.0% (50.0%)
	SDP Center Co., Ltd.	Chuo-ku, Tokyo	¥2,000	Banking business (bank agency operations)	May 28, 1980	45.0% (45.0%)
	ATM Japan Business Service, Ltd.	Minato-ku, Tokyo	¥100	Banking business (ATM cash loading and collection as well as ATM management)	August 30, 2012	35.0% (35.0%)
	and 16 other companies					

Note: The figures in parentheses in the column showing percentage ownership of voting rights indicate the percentage of indirect ownership (within parentheses) through subsidiaries. The figures in brackets indicate "Those parties deemed to exercise voting rights for the same details as their own intentions because of the close relationships between themselves and investments, personnel, capital, technologies, business transactions, etc." or "Those parties that agree to exercise voting rights for the same details as their own intentions" (outside the parentheses).

2. Outline of Japan Post Co., Ltd.

1

Company Outline

Company name (in Jananese);	Nippon Yubin Kabushiki Kaisha
Company name (in Japanese):	hippon tubin kabushiki kaisha
Company name:	JAPAN POST Co., Ltd.
Head office location:	3-2, Kasumigaseki 1-chome, Chiyoda-ku, Tokyo 100-8798, Japan
Telephone:	03-3504-4411 (Japan Post Group main number)
Paid-in capital:	¥400 billion
Date of establishment:	October 1, 2007
Legal basis:	Established under the Japan Post Co., Ltd. Act (Law No. 100 of October 21, 2005)
Lines of business:	Postal operations; banking counter operations; insurance counter operations; sales of documentary
	stamps; operations consigned by local government entities; bank and life and non-life insurance agency
	services other than those mentioned previously; domestic distribution and delivery business and interna-
	tional cargo transport and agency services for air cargo business; logistics business; real estate business;
	and merchandise sales

Management Philosophy

Management Philosophy

"Japan Post Co., Ltd. will fully utilize its resources that include its post office and delivery networks covering every corner of the country to provide safe, reliable and fast services tailored to the needs of each community while contributing to the realization of a society with an abundance of human contact by supporting people's lifestyles throughout their entire lives."

- We will provide the basic postal services of postal, banking and insurance services extensively across the country into the future.
- We will take on the challenge of providing innovative services that respond accurately to changes in society and enrich people's lives.
- We will fulfill our responsibilities as a corporate citizen by establishing corporate governance systems and strictly implementing compliance.
- Each and every employee will continue to grow to ensure we are appreciated by our customers and trusted and respected by local communities.

Information on Shares

1. Number of Shares

Total shares issued

2. Shareholder		
	Condition	of holdings
Japan Post Holdings Co., Ltd.	Shares owned	Percentage of total issued
	10,000,000	100%

10,000,000

Number of Employees

193,910* (as of March 31, 2018)

* The number of employees excludes employees assigned to other companies by Japan Post Co., Ltd. but includes employees assigned to Japan Post Co., Ltd. by other companies. The figures do not include part-time employees (including the indefinite-term employees (associates) based on the indefinite-term employment conversion system).

(as of March 31, 2018)

List of Directors, Auditors and Executive Officers

1. Directors

5

(As of July 1, 2018)

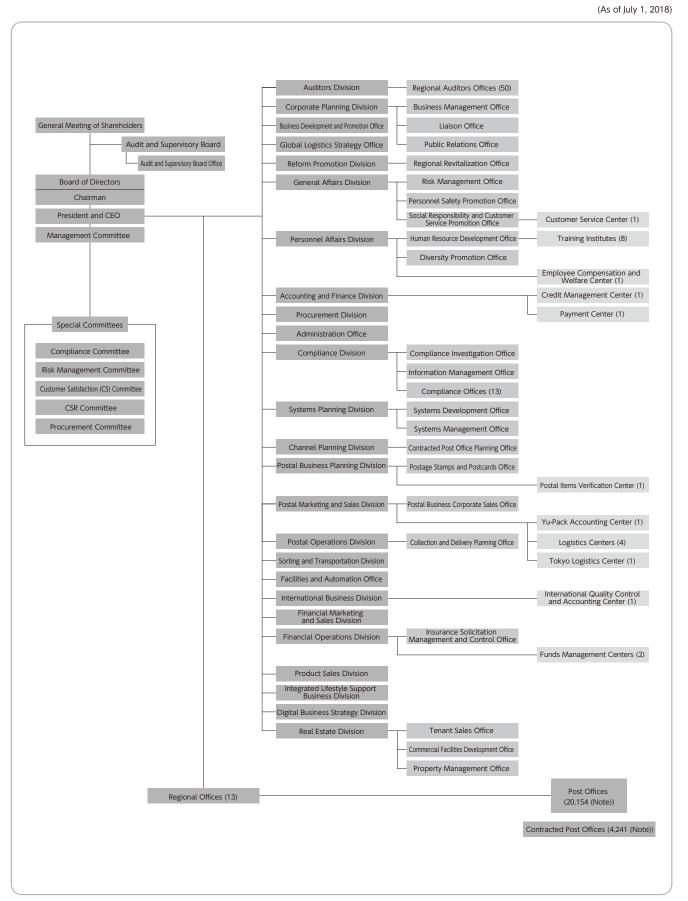
Chairman	Toru Takahashi
President & CEO (Representative Executive Officer)	Kunio Yokoyama (Concurrently holds the position of Director of Japan Post Holdings Co., Ltd.)
Senior Executive Vice President (Representative Director)	Tomohiro Yonezawa
Director	Yasuo Suzuki (Concurrently holds the position of Representative Director and Senior Executive Vice President of Japan Post Holdings Co., Ltd.)
Director	Masatsugu Nagato (Concurrently holds the position of Representative Executive Officer and President & CEO of Japan Post Holdings Co., Ltd.)
Director (Outside)	$\label{eq:resonance} Risa\ Tanaka\ (Concurrently\ holds\ the\ position\ of\ President\ of\ The\ Graduate\ School\ of\ Project\ Design\ and\ Director\ of\ Media\ and\ Information\ of\ Sendenkaigi\ Co.,\ Ltd.)$
Director (Outside)	Kaori Sasaki (Concurrently holds the position of President and CEO of ewoman, Inc.)
Director (Outside)	Yoshikuni Sugiyama (Concurrently holds the position of Representative Director and President of Yomiuri Land Co., Ltd.)
Director (Outside)	Takako Suwa (Concurrently holds the position of Representative Director of Daiya Seiki Co, Ltd.)
Director (Outside)	Toyohiko Takabe (Formerly held the position of Representative Director and President of Nippon Telegraph and Telephone Corporation)
Director (Outside)	$Akira \ Nokina \ ({\tt Concurrently holds the position of Representative Director and Vice President of Jyoko Securities Co., Ltd.)$

2. Audit and Supervisory Board Member

Mitsuyuki Yamamoto Toshiyuki Takano Hiroshi Shidehara Masayasu Oguro

3. Executive Officers

Vice President (Concurrently holds the position of Managing Exect	Chikashi Isayama utive Officer of Japan Post Holdings Co., Ltd.)	Executive Officer (Concurrently holds the position of Executive Office	Hitoshi Arawaka er of Japan Post Holdings Co., Ltd.)
Vice President (Concurrently holds the position of Managing Exect	Kunio Tanigaki	Executive Officer	Masahiko Metoki
, , , , , , , , , , , , , , , , , , , ,		Executive Officer	Atsushi Fuchie
First Executive Officer	Makoto Osawa	Executive Officer	Kanako Asami
First Executive Officer	Taneki Ono	Executive Officer	Koji Kamiozaki
First Executive Officer	Yoshinori Suzuki	Executive Officer	Katsuyo Yamazaki
First Executive Officer	Yoshiyuki Higuchi	Executive Officer	Akihito Nishiguchi
Senior Executive Officer	Tsunehiko Matsuyama		0
Senior Executive Officer	Ryutaro Yamamoto	Executive Officer	Hiroaki Yasuda
Senior Executive Officer	, Satoru Tatebayashi	Executive Officer	Yasuhiro Takahashi
Senior Executive Officer	Norio Wakasa	Executive Officer	Atsushi Hasegawa
		Executive Officer	Kazuyuki Negishi
Senior Executive Officer (Concurrently holds the position of Managing Execu	Yoshiharu Miyazaki utive Officer of Japan Post Holdings Co., Ltd.)	Executive Officer	Michio Kaneko
Senior Executive Officer	Satoshi Higashikozono	Executive Officer	Shinya Koike
Senior Executive Officer	Kimikazu Sano	Executive Officer	Masaaki Yamazaki



3. Outline of Japan Post Bank Co., Ltd.

Company Outline

Company name (in Japanese): Company name:	Kabushiki Kaisha Yucho Ginko JAPAN POST BANK Co., Ltd.
Head office location:	3-2, Kasumigaseki 1-chome, Chiyoda-ku, Tokyo 100-8798, Japan
Telephone:	03-3504-4411 (Japan Post Group main number)
Paid-in capital:	¥3,500 billion
Date of establishment:	September 1, 2006
	(On October 1, 2007, the name was changed from Yucho Co., Ltd. to Japan Post Bank Co., Ltd.)
Line of business:	Banking
Financial institution code number:	9900



Management Philosophy

Management Philosophy

Japan Post Bank Co. aims to become "the most accessible and trustworthy bank in Japan," guided by the needs and expectations of our customers.

Trust:	We comply with laws, regulations, and other standards of behavior and value trusted relationships with customers, markets,
	shareholders, and employees and consistently serve as a responsible corporate citizen.
Innovation:	We work sincerely to improve our management and business operations in response to requests from customers and changes
	in the business environment.
Efficiency:	We pursue improvements in speed and efficiency of our management and business operations in order to provide customer-
	oriented financial instruments and services.
Expertise:	We continually strive to strengthen our expertise for the aim of services meeting the expectations of our customers.

Information on Shares

(as of March 31, 2018)

1. Number of Shares

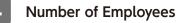
Total shares issued

4,500,000,000

2. Major Shareholders

		Shares owned	Percentage of total issued (%)
1	Japan Post Holdings Co., Ltd.	3,337,032,700	74.15
2	Japan Trustee Services Bank, Ltd. (Trust Account)	23,294,900	0.51
3	The Master Trust Bank of Japan, Ltd. (Trust Account)	19,563,100	0.43
4	Japan Trustee Services Bank, Ltd. (Trust Account 5)	10,680,400	0.23
5	Japan Trustee Services Bank, Ltd. (Trust Account 9)	8,342,200	0.18
6	Japan Trustee Services Bank, Ltd. (Trust Account 1)	7,997,100	0.17
7	Japan Trustee Services Bank, Ltd. (Trust Account 2)	7,901,700	0.17
8	Japan Post Bank Employee Shareholding Association	7,196,000	0.15
9	STATE STREET BANK WEST CLIENT - TREATY 505234	7,063,358	0.15
10	THE BANK OF NEW YORK, TREATY JASDEC ACCOUNT	6,301,200	0.14

Note 1: Japan Post Bank Co. holds 750,524,950 shares of treasury stock (16.67% of total issued), which are not included in the above list of major shareholders. Note 2: The number of treasury stock does not include shares owned by the employee stock ownership trust (544,400 shares). Note 3: Percentage of total issued has been rounded down to the second decimal place.



13,009* (as of March 31, 2018)

* The number of employees excludes employees assigned to other companies by Japan Post Bank Co., Ltd. but includes employees assigned to Japan Post Bank Co., Ltd. by other companies. The figures do not include part-time employees (including the indefinite-term employees (associates) based on the indefinite-term employment conversion system).

List of Directors, Executive Officers and Management Committees

(As of July 1, 2018)

1. Board of Directors

President and Representative Executive Officer	Norito Ikeda (Concurrently holds the position of Director of Japan Post Holdings Co., Ltd.)
Representative Executive Vice President	Susumu Tanaka (Concurrently holds the position of Managing Executive Officer of Japan Post Holdings Co., Ltd.)
Director	
Director	Ryoichi Nakazato
Outside Director	Tomoyoshi Arita (Attorney-at-Law)
Outside Director	Sawako Nohara (Concurrently holds the position of President and CEO of IPSe Marketing, Inc.)
Outside Director	Tetsu Machida (Independent Economic Journalist)
Outside Director	Nobuko Akashi (Concurrently holds the position of Board chairman of a non-profit organization, Japan Manners & Protocol Association)
Outside Director	Katsuaki Ikeda (Formerly held the position of Corporate Auditor of MS&AD Insurance Group Holdings, Inc.)
Outside Director	Hirofumi Nomoto (Concurrently holds the position of President & Representative Director of Tokyu Corporation)
Outside Director	Ryoji Chubachi (Concurrently holds the position of President of National Institute of Advanced Industrial Science and Technology)

2. Executive Officers (Excludes persons with concurrent posts in the above 1. Board of Directors)

Executive Vice President
Senior Managing Executive Office
Senior Managing Executive Office
Senior Managing Executive Office
Managing Executive Officer

Yoshinori Hagino Masahiro Murashima eri Hiroichi Shishimi Kunio Tahara Masahiro Nishimori Masaya Aida Harumi Yano Suzunori Hayashi Atsuko Onodera Kenichi Kozuka Masato Tamaki Minoru Kotouda Executive Officer Yoko Makino Kunihiko Amaha Makoto Shinmura Satoru Ogata Toshiharu Ono Shigeyuki Sakurai Masatoshi Ishii Takayuki Tanaka Shinobu Nagura Ikuyo Kondo Toshiyuki Yazaki Nobuhiro Fukuoka Ryotaro Yamada

3. Nomination Committee

Masatsugu Nagato
Tomoyoshi Arita
Hirofumi Nomoto
Ryoji Chubachi

4. Audit Committee

Chairman	Tomoyoshi Arita
Member	Ryoichi Nakazato
Member	Sawako Nohara
Member	Tetsu Machida
Member	Katsuaki Ikeda

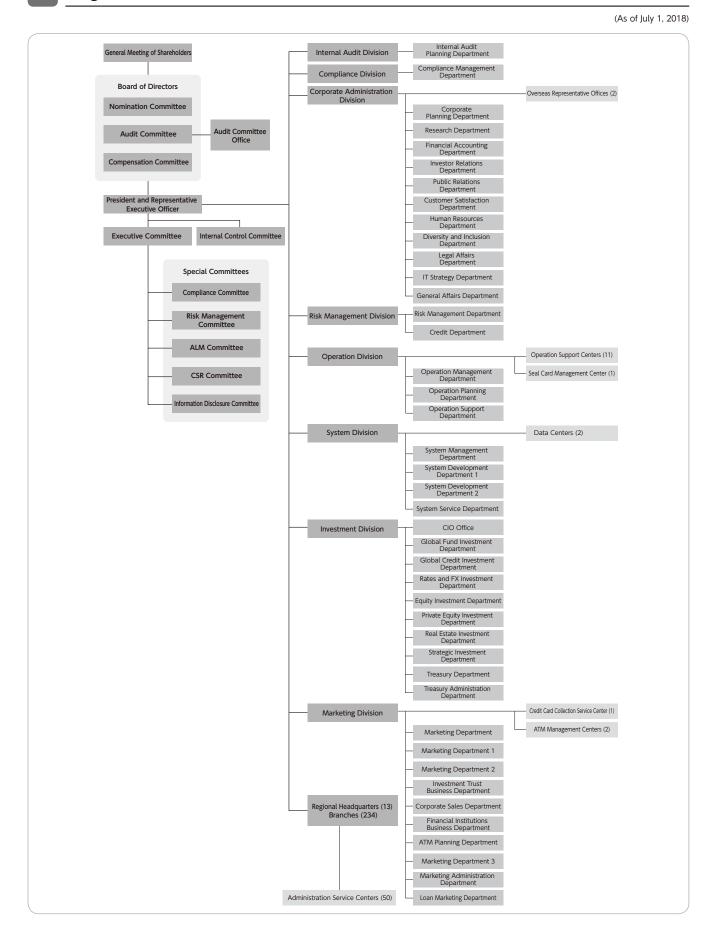
5. Compensation Committee

ChairmanHirofumi NomotoMemberMasatsugu NagatoMemberKatsuaki IkedaMemberRyoji Chubachi

Executive Officer

Data Compilation

6



4. Outline of Japan Post Insurance Co., Ltd.

Company Outline

Company name (in Japanese) :	Kabushiki Kaisha Kanpo Seimei Hoken
Company name:	JAPAN POST INSURANCE Co., Ltd.
Head office location:	3-2, Kasumigaseki 1-chome, Chiyoda-ku, Tokyo 100-8798, Japan
Telephone:	03-3504-4411 (Japan Post Group main number)
Paid-in capital:	¥500 billion
Date of establishment:	September 1, 2006
	(The name of the company was changed from Kampo Co., Ltd. to Japan Post Insurance Co., Ltd., on October 1, 2007.)
Line of business:	Life insurance
Paid-in capital: Date of establishment:	¥500 billion September 1, 2006 (The name of the company was changed from Kampo Co., Ltd. to Japan Post Insurance Co., Ltd., on October 1, 2007.)

Management Philosophy and Management Policy

Management Philosophy

Be a trustful partner for people, always being close at hand and endeavoring to protect their well-being.

Management Policy

We aim to become the No.1 Japanese insurance company selected by customers.

600,000,000

- 1. We are always close to people's lives, offering easy-to-understand products and high-quality services.
- 2. We always ensure that employees who have contact with our customers make full use of their strengths to offer better customer services.
- 3. We create a working environment in which all employees can develop their talents and work with energy and vitality.
- 4. We practice sound management based on strong corporate governance, constantly creating new value to achieve sustainable growth.
- 5. We actively contribute to health promotion, environmental protection, and the development of local communities and society as a whole.
- 6. We work to communicate closely with all stakeholders.



1. Number of Shares

ocks

2. Maior Shareholders

	Investments in Japan Po	Investments in Japan Post Insurance Co., Ltd.	
	Number of stocks held (thousands of shares)	Ratio of number of stocks held (%)	
Japan Post Holdings Co., Ltd.	534,000	89.00	
Japan Trustee Services Bank, Ltd. (Trust Account)	3,706	0.62	
The Master Trust Bank of Japan, Ltd. (Trust Account)	2,377	0.40	
Japan Post Insurance Employee Shareholding Association	2,022	0.34	
THE BANK OF NEW YORK - JASDECNON - TREATY ACCOUNT	1,577	0.26	
Japan Trustee Services Bank, Ltd. (Trust Account 5)	1,424	0.24	
Japan Trustee Services Bank, Ltd. (Trust Account 2)	1,062	0.18	
Japan Trustee Services Bank, Ltd. (Trust Account 1)	1,058	0.18	
Japan Trustee Services Bank, Ltd. (Trust Account 9)	898	0.15	
JP MORGAN CHASE BANK 385151	890	0.15	

Note 1: Number of stocks held has been truncated without rounding.

Note 2: The shareholding ratio is expressed rounding off to two decimal points.

(as of March 31, 2018)

Number of Employees

7,490* (as of March 31, 2018)

* The number of employees excludes employees assigned to other companies by Japan Post Insurance Co., Ltd. but includes employees assigned to Japan Post Insurance Co., Ltd. by other companies. The figures do not include part-time employees (including the indefinite-term employees (associates) based on the indefinite-term employment conversion system).

List of Directors, Executive Officers and Management Committees

1. Directors

(As of July 1, 2018)

Director and President, CEO, Representative Executive Officer	. Mitsuhiko Uehira (Concurrently holds the position of Director, Japan Post Holdings Co., Ltd.)
Director and Deputy President, Representative Executive Officer	. Masaaki Horigane
Director	. Yasuhiro Sadayuki
Director	. Masatsugu Nagato (Concurrently holds the position of Representative Executive Officer, President & CEO, Japan Post Holdings Co., Ltd.)
Outside Director	. Shinji Hattori (Concurrently holds the position of Chairman & Group CEO, Seiko Holdings Corporation)
Outside Director	. Masako Suzuki (Concurrently holds the position of Director, Vice President, Benefit One Inc.)
Outside Director	. Tamotsu Saito (Concurrently holds the position of Chairman of the Board of IHI Corporation)
Outside Director	. Michiaki Ozaki (Attorney-at-law)
Outside Director	. Meyumi Yamada (Concurrently holds the position of Executive Director of istyle Inc.)
Outside Director	. Yoshie Komuro (Concurrently holds the position of President of Work-Life Balance Co., Ltd.)
Outside Director	. Kazuyuki Harada (Concurrently holds the position of President & Representative Director of Keikyu Corporation)

2. Executive Officers (Excludes persons holding concurrent posts in addition to the above. 1. Directors)

Senior Managing Executive Officer	Yoshito Horiie	Executive Officer	Kieko Onoki
Senior Managing Executive Officer	Yoshihiko Ido	Executive Officer	Toru Onishi
Managing Executive Officer	Yoshio Inoue	Executive Officer	Hidekazu Sakamoto
Managing Executive Officer	Hiroshi Nagaso	Executive Officer	Junko Koie
Managing Executive Officer	Atsushi Tachibana	Executive Officer	Masamichi Yokoyama
Managing Executive Officer	Shinji Ando	Executive Officer	Motonori Tanaka
Managing Executive Officer	Nobuyasu Kato	Executive Officer	Masato Hashiba
(Concurrently holds the position of Managing Exe		Executive Officer	Takashi lida
Managing Executive Officer	Yasuaki Hironaka	Executive Officer	Shinsuke Fujii
Managing Executive Officer	Tomoaki Nara	Executive Officer	Norihiro Fujimori
Managing Executive Officer	Nobuatsu Uchikoba	Executive Officer	
Managing Executive Officer	Yasumi Suzukawa	Executive Officer	Hajime Saito
Managing Executive Officer	Yoshiki Miyanishi		
Managing Executive Officer	Michiko Matsuda		

3. Nomination Committee

Chairman	Masatsugu Nagato
Member	Shinji Hattori
Member	Kazuyuki Harada

4. Audit Committee

Chairman Member Member Member Michiaki Ozaki Yasuhiro Sadayuki Masako Suzuki Meyumi Yamada

5. Compensation Committee

Chairman	Tamotsu Saito
Member	Masatsugu Nagato
Member	Shinji Hattori

6

	Internal Audit Department	Business Process Audit Office
	Compliance Control Department	Information Security Office
Charabaldars' Maating		Regional Compliance Division (13 locations)
Shareholders' Meeting	Sales Quality Control Department	Sales Quality Control Office (Five locations)
Board of Directors	Risk Management Department	
Nomination Committee	Customer Services Department	Customer Services Office (Five locations)
Audit Committee – of Audit	Call Center	
Committee Committee	General Affairs Department	Real Estate Planning Office
Committee	Secretariate	
Chief Actuary	Human Resources Department	Diversity Promotion Office
Chief Actuary Office	Human Resources Development Department	
	Legal Affairs Department	
Claims-Related Services Review Session	Corporate Planning Department	
President, CEO Representative Executive Officer	Digital Services Acceleration Department	 Affiliated Business Office
	Public Relations Department	IR Office
	Cash-Flow and Expense Management Department	
Executive Committee	Actuarial and Accounting Department	Economic Value Promotion Office
	Actualiat and Accounting Department	Accounting Office
Specialized Committees	Business Process Planning Department	Business Process Services Office
Financial Management Committee	Dusiness Hocess Franking Department	
Risk Management Committee		Administration Services Center (Five locations)
Compliance Committee	Underwriting Department	Underwriting Services Center (Five locations) Policy Administration Services Center
CS Committee	Policy Administration Department	(Five locations)
Product Development	Claims-Related Services Department	Claims-Related Services Center (Five locations)
Committee	Policy Assessment Department	Claim Payment Quality Control Office
Administrative and IT Systems Reform Committee	IT Systems Management Department	Claim Payment Services Office
Work Style Reform Committee		Policy Assessment Services Center (Five locations)
Information Security Committee	IT Systems Planning Department	IT Systems Management Center
Disclosure Committee	Product Planning Department	
	Sales Planning Department	Sales IT Systems Planning Office
	Sales Promotion Department	Elderly Services Planning Office
	Whole Sales Department	
	Sales Training Department	
	Investment Planning Department	
	Investment Management Department	
	Credit and Alternative Investment Department	Alternative Investment Office
	Credit Department	
	Loan Department	
	Regional Headquarters (13 locations) Branches (82 locations)	