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1. Outline of Japan Post Holdings Co., Ltd.

Company Outline

| Company name (in Japanese): | Nippon Yusei Kabushiki Kaisha |
|-----------------------------|--|
| Company name: | JAPAN POST HOLDINGS Co., Ltd. |
| Head office location: | 3-2, Kasumigaseki 1-chome, Chiyoda-ku, Tokyo 100-8798, Japan |
| Telephone: | 03-3504-4411 (Japan Post Group main number) |
| Paid-in capital: | ¥3,500 billion |
| Date of establishment: | January 23, 2006 |
| Legal basis: | Established under the Japan Post Holdings Co., Ltd. Act (Law No. 98 of October 21, 2005) |
| Lines of business: | Strategy formulation of Group management |

Information on Shares

1. Number of Shares

2

| Total number of authorized shares | 18,000,000,000 |
|-----------------------------------|----------------|
| Total number of issued shares | 4,500,000,000 |
| Total number of Shareholders | 722,030 |

2. Major Shareholders

| | Capital contributio | on to the company |
|---|-----------------------|--------------------|
| | Number of shares held | Shareholding ratio |
| Minister of Finance | 2,559,524,700 | 63.29% |
| The Master Trust Bank of Japan, Ltd. (Trust Account) | 64,897,200 | 1.60% |
| Japan Post Holdings Employee Shareholding Association | 53,482,600 | 1.32% |
| Japan Trustee Services Bank, Ltd. (Trust Account) | 48,946,200 | 1.21% |
| STATE STREET BANK WEST CLIENT - TREATY 505234 | 28,562,920 | 0.70% |
| Japan Trustee Services Bank, Ltd. (Trust Account 5) | 20,721,700 | 0.51% |
| JP MORGAN CHASE BANK 385151 | 17,866,948 | 0.44% |
| STATE STREET BANK AND TRUST COMPANY 505225 | 15,932,272 | 0.39% |
| STATE STREET BANK – WEST PENSION FUND CLIENTS – EXEMPT 505233 | 15,745,500 | 0.38% |
| THE BANK OF NEW YORK 133524 | 15,645,600 | 0.38% |

Note 1: Japan Post Holdings Co. holds 456,139,201 shares of treasury stock, which are not included in the above list of major shareholders. Note 2: The shareholding ratio is calculated by deducting treasury stock from the total number of issued shares.

3. Matters Concerning Stock Acquisition Rights

None.

C

Number of Employees

2,422 (as of March 31, 2018)

* The number of employees excludes employees assigned to other companies by Japan Post Holdings Co., Ltd. but includes employees assigned to Japan Post Holdings Co., Ltd. by other companies. The figures do not include part-time employees (including the indefinite-term employees (associates) based on the indefinite-term employment conversion system).

76 JAPAN POST GROUP

(As of March 31, 2018)

List of Directors, Executive Officers and Management Committees

1. Directors

(As of June 22, 2018)

| President & CEO (Representative Executive Officer) | . Masatsugu Nagato (Concurrently holds the positions of Director of Japan Post Co., Ltd., Director of Japan Post Bank Co., Ltd., and Director of Japan Post Insurance Co., Ltd.) |
|--|--|
| Senior Executive Vice President (Representative Executive Officer) | . Yasuo Suzuki (Concurrently holds the position of Director of Japan Post Co., Ltd.) |
| Director | . Norito Ikeda (Concurrently holds the position of Director, President and Representative Executive Officer of Japan Post Bank Co., Ltd.) |
| Director | . Kunio Yokoyama (Concurrently holds the position of President & CEO (Representative Executive Officer) of Japan Post Co., Ltd.) |
| Director | . Mitsuhiko Uehira (Concurrently holds the position of Director and President, CEO Representative Executive Officer of Japan Post Insurance Co., Ltd.) |
| Director | . Riki Mukai |
| Director (Outside) | . Miwako Noma (Concurrently holds the position of Representative Director of Nippon Gurashi Co., Ltd.) |
| Director (Outside) | . Akio Mimura |
| | (Concurrently holds the position of Senior Adviser to the Board and Honorary Chairman of Nippon Steel & Sumitomo Metal Corp.) |
| | . Tadashi Yagi (Concurrently holds the position of Adviser to K. K. Kyodo News) |
| Director (Outside) | . Kunio Ishihara (Concurrently holds the position of Senior Adviser to the Board of Tokio Marine & Nichido Fire Insurance Co., Ltd.) |
| Director (Outside) | . Charles Ditmars Lake II (Concurrently holds the position of Chairman and Representative Director of Aflac Life Insurance Japan Ltd.) |
| Director (Outside) | . Michiko Hirono (Concurrently holds the position of Representative Director and President of 21 Lady Co., Ltd.) |
| Director (Outside) | . Norio Munakata (Attorney) |
| Director (Outside) | . Tsuyoshi Okamoto (Concurrently holds the position of Director, Senior Corporate Advisor to Tokyo Gas Co., Ltd.) |
| Director (Outside) | . Miharu Koezuka (Concurrently holds the position of Advisor to Takashimaya Co., Ltd.) |
| | |

2. Executive Officers (Excludes persons with concurrent posts in the above 1. Directors)

Executive Vice President (Representative Executive Officer) Executive Vice President (Representative Executive Officer) Senior Managing Executive Officer Managing Executive Officer

3. Nomination Committee

| Chairperson | Akio Mimura |
|-------------|------------------|
| Member | Kunio Ishihara |
| Member | Masatsugu Nagato |

Toshihide Komatsu Yoshifumi Iwasaki Noboru Ichikura Kazuhide Kinugawa Atsuhiko Ikeda Toru Inasawa Tetsuya Senda Kenji Fukumoto Kimihiko Oku Yoshiharu Miyazaki Hiroaki Kawamoto Kenji Ogata Chikashi Isayama Kunio Tanigaki

Managing Executive Officer Managing Executive Officer **Executive Officer Executive Officer**

Susumu Tanaka Nobuyasu Kato Makoto Sakurai Tsutomu Shomura Mamiko Izumi Shinji Denishi Noriko Kinoshita Katsuhiko Sato Seiji Yukino Toshitaka Shima Kozo Otaka Nobuo Tsuruda Makoto Kazamatsuri Hitoshi Arawaka

4. Audit Committee

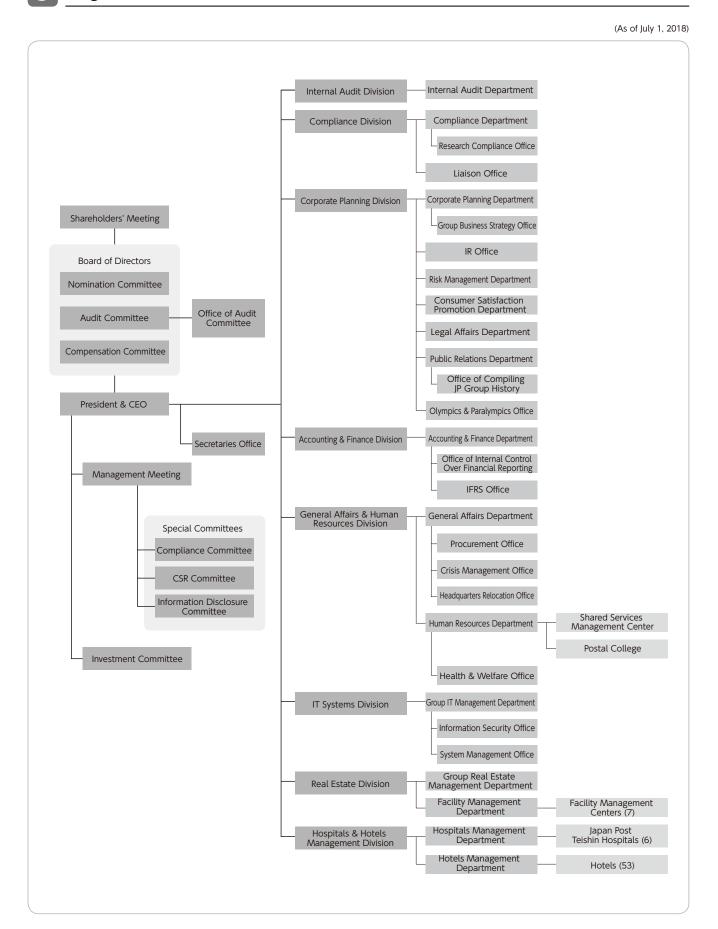
Chairperson Member Member Member Member

Tadashi Yagi Miwako Noma Norio Munakata Miharu Koezuka Riki Mukai

5. Compensation Committee

| Chairperson | Tsuyoshi Okamoto |
|-------------|------------------|
| Member | Tadashi Yagi |
| Member | Masatsugu Nagato |

- oto



5

6

Principal Subsidiaries and Affiliates of Japan Post Holdings Co.

(As of March 31, 2018)

| Affiliation | Company name | Location | Issued capital (millions) | Main business | Date of establishment | Percentage ownership of voting rights |
|------------------------------|--|---------------------------------------|------------------------------|--|-----------------------|---|
| | JAPAN POST Co., Ltd. | Chiyoda-ku, Tokyo | ¥400,000 | Postal and logistics business, financial services counter sales business | October 1, 2007 | 100.0% |
| | Japan Post Transport Co., Ltd. | Minato-ku, Tokyo | ¥18,250 | Truck cargo transportation | November 30, 2007 | 100.0% (100.0%) |
| | Japan Post Delivery Co., Ltd. | Chuo-ku, Tokyo | ¥400 | Collection and delivery of Yu-Pack and other items | April 1, 2014 | 100.0% |
| | JAPAN POST MAINTENANCE Co., Ltd. | Koto-ku, Tokyo | ¥50 | Automobile maintenance and machinery maintenance business, product sales business, vehicle maintenance and management business | March 31, 1991 | 100.0% (100.0%) |
| | JP Logi Service Co., Ltd. | Chuo-ku, Osaka- shi, Osaka | ¥34 | Preparation and posting of postal items, parcels and mail items | October 15, 1968 | 67.6% (67.6%) |
| | JAPAN POST SANKYU GLOBAL LOGISTICS CO., LTD. | Chuo-ku, Tokyo | ¥300 | International air freight forward- ing | July 1, 2008 | 60.0% (60.0%) |
| | JP Biz Mail Co., Ltd. | Adachi-ku, Tokyo | ¥100 | Preparation and posting of postal items | February 1, 2006 | 58.5% (58.5%) |
| | JP Media Direct Co., Ltd. | Minato-ku, Tokyo | ¥300 | Planning, development and sales of direct mail and contracted shipment of merchandise | February 29, 2008 | 51.0% (51.0%) |
| | Tokyo Beiyu Co., Ltd. | Meguro-ku, Tokyo | ¥22 | Petroleum sales business | March 10, 1949 | 75.4% (75.4%) |
| | Japan Post Trading Service Co., Ltd. | Koto-ku, Tokyo | ¥100 | Merchandise business, con- tracting business for merchan- dise operations | September 11, 2007 | 100.0% (100.0%) |
| | Japan Post Building Management Co., Ltd. | Chiyoda-ku, Tokyo | ¥150 | Property management for commercial buildings | April 1, 2011 | 100.0% (100.0%) |
| | Japan Post Communications Co., Ltd. | Minato-ku, Tokyo | ¥350 | Operations related to posting advertisements in post offices | August 8, 2014 | 100.0% (100.0%) |
| | JAPAN POST OFFICE SUPPORT Co., Ltd. | Minato-ku, Tokyo | ¥100 | Merchandise sales, facilities management and contracting business | March 16, 1971 | 100.0% (100.0%) |
| Consolidated subsidiaries | JP GENERAL INSURANCE AGENCY Co., Ltd. | Chiyoda-ku, Tokyo | ¥20 | Non-life insurance and automo- bile liability insurance agency business | August 7, 1950 | 70.0% (70.0%) |
| | JP MITSUKOSHI MERCHANDIS- ING Co., Ltd. | Koto-ku, Tokyo | ¥50 | Mail-order business, wholesale, others | April 1, 2014 | 60.0% (60.0%) |
| | YY Gift Co., Ltd. | Nishi-ku, Yokoha- ma-shi, Kanagawa | ¥20 | Sales of catalog products, mail-order business, agency business for sales of alcohol | April 23, 1996 | 51.0% (51.0%) |
| | JP TOKYO TOKUSENKAI Co., Ltd. | Taito-ku, Tokyo | ¥30 | Sales of catalog products, mail-order business | March 2, 2015 | 51.0% (51.0%) |
| | Toll Holdings Limited | Melbourne, Australia | AUD2,978 | Forwarding business, 3PL business, express business | June 20, 1986 | 100.0% (100.0%) |
| | JAPAN POST BANK Co., Ltd. | Chiyoda-ku, Tokyo | ¥3,500,000 | Banking business | September 1, 2006 | 89.0% |
| | Japan Post Investment Corpora- tion | Chiyoda-ku, Tokyo | ¥750 | Banking business (securities investment management business) | February 9, 2018 | 75.0% (75.0%) [25.0%] |
| | JAPAN POST INSURANCE Co., Ltd. | Chiyoda-ku, Tokyo | ¥500,000 | Life insurance business | September 1, 2006 | 89.0% |
| | JAPAN POST INSURANCE SYSTEM SOLUTIONS Co., Ltd. | Shinagawa-ku, Tokyo | ¥500 | Life insurance businesses (commissioning of design, development, maintenance and operation of information systems) | March 8, 1985 | 100.0% (100.0%) |
| | JAPAN POST STAFF Co., Ltd. | Minato-ku, Tokyo | ¥640 | Others (temporary staffing service, contracted business) | July 3, 2007 | 100.0% |
| | YUSEI CHALLENGED CO., Ltd. | Setagaya-ku, Tokyo | ¥5 | Other businesses (office cleaning) | November 20, 2007 | 100.0% |
| | Japan Post Hotel Service Co., Ltd. | Chuo-ku, Saitama- shi, Saitama | ¥39 | Other businesses (contracted hotel management) | December 25, 1996 | 100.0% |
| | Japan Post Information Technol- ogy Co., Ltd. | Shinjuku-ku, Tokyo | ¥3,150 | Other businesses (communica- tion network maintenance and management) | January 30, 1987 | 100.0% |
| | Japan Post Capital Co., Ltd. | Chiyoda-ku, Tokyo | ¥1,500 | Other businesses (investment business, consulting business for management and financial matters) | November 1, 2017 | 100.0% |
| | JP TWOWAY CONTACT Co., Ltd. | Nishi-ku, Osaka- shi, Osaka | ¥182 | Others (telemarketing services) | April 18, 1988 | 82.9% (82.9%) |
| | and 236 other companies | | | | | |

| Affiliation | Company name | Location | Issued capital (millions) | Main business | Date of establishment | Percentage ownership of voting rights |
|--|--------------------------------------|-------------------|------------------------------|--|-----------------------|---|
| | SAISON ASSET MANAGEMENT Co., Ltd. | Toshima-ku, Tokyo | ¥1,000 | Type II financial instruments business operation and invest- ment trust management busi- ness, others | June 12, 2006 | 40.0% (40.0%) |
| | JA FOODS OITA CO., LTD. | Kitsuki-shi, Oita | ¥493 | Processing and sales of agri- cultural products, fruits and vegetables | December 2, 1991 | 20.0% (20.0%) |
| Affiliated companies | RINGBELL Co., Ltd. | Chuo-ku, Tokyo | ¥354 | Planning, production and sales of gift catalogs, others | July 3, 1987 | 20.0% (20.0%) |
| accounted for under the equity method | JP Asset Management Co., Ltd. | Chuo-ku, Tokyo | ¥500 | Type II financial instruments business operation and investment management business (investment trust management business) | August 18, 2015 | 50.0% (50.0%) |
| | SDP Center Co., Ltd. | Chuo-ku, Tokyo | ¥2,000 | Banking business (bank agency operations) | May 28, 1980 | 45.0% (45.0%) |
| | ATM Japan Business Service, Ltd. | Minato-ku, Tokyo | ¥100 | Banking business (ATM cash loading and collection as well as ATM management) | August 30, 2012 | 35.0% (35.0%) |
| | and 16 other companies | | | | | |

Note: The figures in parentheses in the column showing percentage ownership of voting rights indicate the percentage of indirect ownership (within parentheses) through subsidiaries. The figures in brackets indicate "Those parties deemed to exercise voting rights for the same details as their own intentions because of the close relationships between themselves and investments, personnel, capital, technologies, business transactions, etc." or "Those parties that agree to exercise voting rights for the same details as their own intentions" (outside the parentheses).

2. Outline of Japan Post Co., Ltd.

1

Company Outline

| Company name (in Jananese); | Nippon Yubin Kabushiki Kaisha |
|-----------------------------|--|
| Company name (in Japanese): | hippon tubin kabushiki kaisha |
| Company name: | JAPAN POST Co., Ltd. |
| Head office location: | 3-2, Kasumigaseki 1-chome, Chiyoda-ku, Tokyo 100-8798, Japan |
| Telephone: | 03-3504-4411 (Japan Post Group main number) |
| Paid-in capital: | ¥400 billion |
| Date of establishment: | October 1, 2007 |
| Legal basis: | Established under the Japan Post Co., Ltd. Act (Law No. 100 of October 21, 2005) |
| Lines of business: | Postal operations; banking counter operations; insurance counter operations; sales of documentary |
| | stamps; operations consigned by local government entities; bank and life and non-life insurance agency |
| | services other than those mentioned previously; domestic distribution and delivery business and interna- |
| | tional cargo transport and agency services for air cargo business; logistics business; real estate business; |
| | and merchandise sales |

Management Philosophy

Management Philosophy

"Japan Post Co., Ltd. will fully utilize its resources that include its post office and delivery networks covering every corner of the country to provide safe, reliable and fast services tailored to the needs of each community while contributing to the realization of a society with an abundance of human contact by supporting people's lifestyles throughout their entire lives."

- We will provide the basic postal services of postal, banking and insurance services extensively across the country into the future.
- We will take on the challenge of providing innovative services that respond accurately to changes in society and enrich people's lives.
- We will fulfill our responsibilities as a corporate citizen by establishing corporate governance systems and strictly implementing compliance.
- Each and every employee will continue to grow to ensure we are appreciated by our customers and trusted and respected by local communities.

Information on Shares

1. Number of Shares

Total shares issued

| 2. Shareholder | | |
|-------------------------------|--------------|----------------------------|
| | Condition | of holdings |
| Japan Post Holdings Co., Ltd. | Shares owned | Percentage of total issued |
| | 10,000,000 | 100% |

10,000,000

Number of Employees

193,910* (as of March 31, 2018)

* The number of employees excludes employees assigned to other companies by Japan Post Co., Ltd. but includes employees assigned to Japan Post Co., Ltd. by other companies. The figures do not include part-time employees (including the indefinite-term employees (associates) based on the indefinite-term employment conversion system).

(as of March 31, 2018)

List of Directors, Auditors and Executive Officers

1. Directors

5

(As of July 1, 2018)

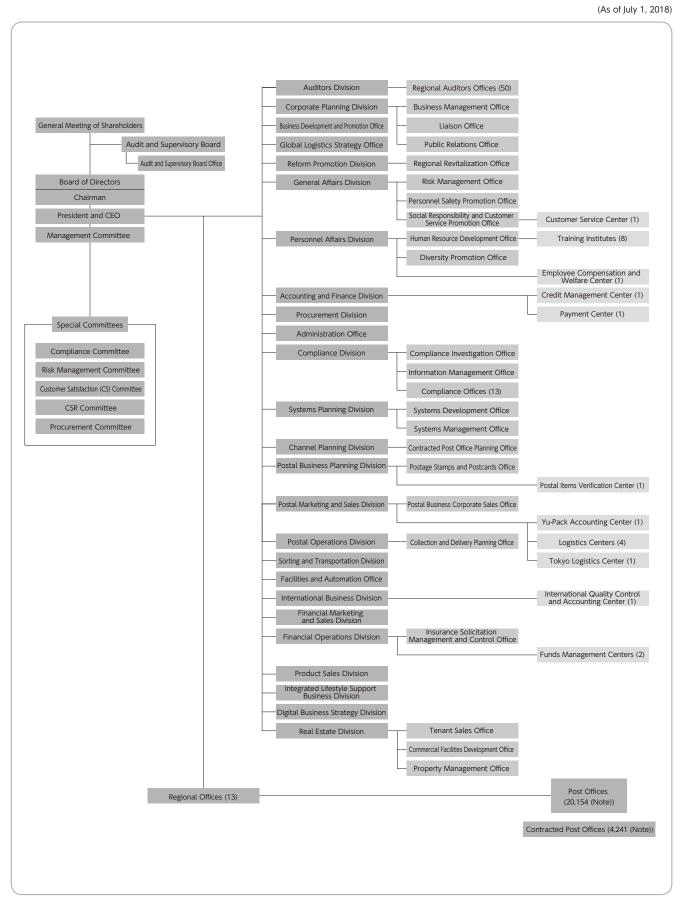
| Chairman | Toru Takahashi |
|---|---|
| President & CEO (Representative Executive Officer) | Kunio Yokoyama (Concurrently holds the position of Director of Japan Post Holdings Co., Ltd.) |
| Senior Executive Vice President (Representative Director) | Tomohiro Yonezawa |
| Director | Yasuo Suzuki (Concurrently holds the position of Representative Director and Senior Executive Vice President of Japan Post Holdings Co., Ltd.) |
| Director | Masatsugu Nagato (Concurrently holds the position of Representative Executive Officer and President & CEO of Japan Post Holdings Co., Ltd.) |
| Director (Outside) | $\label{eq:resonance} Risa\ Tanaka\ (Concurrently\ holds\ the\ position\ of\ President\ of\ The\ Graduate\ School\ of\ Project\ Design\ and\ Director\ of\ Media\ and\ Information\ of\ Sendenkaigi\ Co.,\ Ltd.)$ |
| Director (Outside) | Kaori Sasaki (Concurrently holds the position of President and CEO of ewoman, Inc.) |
| Director (Outside) | Yoshikuni Sugiyama (Concurrently holds the position of Representative Director and President of Yomiuri Land Co., Ltd.) |
| Director (Outside) | Takako Suwa (Concurrently holds the position of Representative Director of Daiya Seiki Co, Ltd.) |
| Director (Outside) | Toyohiko Takabe (Formerly held the position of Representative Director and President of Nippon Telegraph and Telephone Corporation) |
| Director (Outside) | $Akira \ Nokina \ ({\tt Concurrently holds the position of Representative Director and Vice President of Jyoko Securities Co., Ltd.)$ |

2. Audit and Supervisory Board Member

Mitsuyuki Yamamoto Toshiyuki Takano Hiroshi Shidehara Masayasu Oguro

3. Executive Officers

| Vice President (Concurrently holds the position of Managing Exect | Chikashi Isayama utive Officer of Japan Post Holdings Co., Ltd.) | Executive Officer (Concurrently holds the position of Executive Office | Hitoshi Arawaka er of Japan Post Holdings Co., Ltd.) |
|--|---|---|---|
| Vice President (Concurrently holds the position of Managing Exect | Kunio Tanigaki | Executive Officer | Masahiko Metoki |
| , | | Executive Officer | Atsushi Fuchie |
| First Executive Officer | Makoto Osawa | Executive Officer | Kanako Asami |
| First Executive Officer | Taneki Ono | Executive Officer | Koji Kamiozaki |
| First Executive Officer | Yoshinori Suzuki | Executive Officer | Katsuyo Yamazaki |
| First Executive Officer | Yoshiyuki Higuchi | Executive Officer | Akihito Nishiguchi |
| Senior Executive Officer | Tsunehiko Matsuyama | | 0 |
| Senior Executive Officer | Ryutaro Yamamoto | Executive Officer | Hiroaki Yasuda |
| Senior Executive Officer | , Satoru Tatebayashi | Executive Officer | Yasuhiro Takahashi |
| Senior Executive Officer | Norio Wakasa | Executive Officer | Atsushi Hasegawa |
| | | Executive Officer | Kazuyuki Negishi |
| Senior Executive Officer (Concurrently holds the position of Managing Execu | Yoshiharu Miyazaki utive Officer of Japan Post Holdings Co., Ltd.) | Executive Officer | Michio Kaneko |
| Senior Executive Officer | Satoshi Higashikozono | Executive Officer | Shinya Koike |
| Senior Executive Officer | Kimikazu Sano | Executive Officer | Masaaki Yamazaki |



3. Outline of Japan Post Bank Co., Ltd.

Company Outline

| Company name (in Japanese): Company name: | Kabushiki Kaisha Yucho Ginko JAPAN POST BANK Co., Ltd. |
|--|--|
| Head office location: | 3-2, Kasumigaseki 1-chome, Chiyoda-ku, Tokyo 100-8798, Japan |
| Telephone: | 03-3504-4411 (Japan Post Group main number) |
| Paid-in capital: | ¥3,500 billion |
| Date of establishment: | September 1, 2006 |
| | (On October 1, 2007, the name was changed from Yucho Co., Ltd. to Japan Post Bank Co., Ltd.) |
| Line of business: | Banking |
| Financial institution code number: | 9900 |



Management Philosophy

Management Philosophy

Japan Post Bank Co. aims to become "the most accessible and trustworthy bank in Japan," guided by the needs and expectations of our customers.

| Trust: | We comply with laws, regulations, and other standards of behavior and value trusted relationships with customers, markets, |
|-------------|--|
| | shareholders, and employees and consistently serve as a responsible corporate citizen. |
| Innovation: | We work sincerely to improve our management and business operations in response to requests from customers and changes |
| | in the business environment. |
| Efficiency: | We pursue improvements in speed and efficiency of our management and business operations in order to provide customer- |
| | oriented financial instruments and services. |
| Expertise: | We continually strive to strengthen our expertise for the aim of services meeting the expectations of our customers. |

Information on Shares

(as of March 31, 2018)

1. Number of Shares

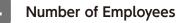
Total shares issued

4,500,000,000

2. Major Shareholders

| | | Shares owned | Percentage of total issued (%) |
|----|--|---------------|--------------------------------|
| 1 | Japan Post Holdings Co., Ltd. | 3,337,032,700 | 74.15 |
| 2 | Japan Trustee Services Bank, Ltd. (Trust Account) | 23,294,900 | 0.51 |
| 3 | The Master Trust Bank of Japan, Ltd. (Trust Account) | 19,563,100 | 0.43 |
| 4 | Japan Trustee Services Bank, Ltd. (Trust Account 5) | 10,680,400 | 0.23 |
| 5 | Japan Trustee Services Bank, Ltd. (Trust Account 9) | 8,342,200 | 0.18 |
| 6 | Japan Trustee Services Bank, Ltd. (Trust Account 1) | 7,997,100 | 0.17 |
| 7 | Japan Trustee Services Bank, Ltd. (Trust Account 2) | 7,901,700 | 0.17 |
| 8 | Japan Post Bank Employee Shareholding Association | 7,196,000 | 0.15 |
| 9 | STATE STREET BANK WEST CLIENT - TREATY 505234 | 7,063,358 | 0.15 |
| 10 | THE BANK OF NEW YORK, TREATY JASDEC ACCOUNT | 6,301,200 | 0.14 |

Note 1: Japan Post Bank Co. holds 750,524,950 shares of treasury stock (16.67% of total issued), which are not included in the above list of major shareholders. Note 2: The number of treasury stock does not include shares owned by the employee stock ownership trust (544,400 shares). Note 3: Percentage of total issued has been rounded down to the second decimal place.



13,009* (as of March 31, 2018)

* The number of employees excludes employees assigned to other companies by Japan Post Bank Co., Ltd. but includes employees assigned to Japan Post Bank Co., Ltd. by other companies. The figures do not include part-time employees (including the indefinite-term employees (associates) based on the indefinite-term employment conversion system).

List of Directors, Executive Officers and Management Committees

(As of July 1, 2018)

1. Board of Directors

| President and Representative Executive Officer | Norito Ikeda (Concurrently holds the position of Director of Japan Post Holdings Co., Ltd.) |
|--|---|
| Representative Executive Vice President | Susumu Tanaka (Concurrently holds the position of Managing Executive Officer of Japan Post Holdings Co., Ltd.) |
| Director | |
| Director | Ryoichi Nakazato |
| Outside Director | Tomoyoshi Arita (Attorney-at-Law) |
| Outside Director | Sawako Nohara (Concurrently holds the position of President and CEO of IPSe Marketing, Inc.) |
| Outside Director | Tetsu Machida (Independent Economic Journalist) |
| Outside Director | Nobuko Akashi (Concurrently holds the position of Board chairman of a non-profit organization, Japan Manners & Protocol Association) |
| Outside Director | Katsuaki Ikeda (Formerly held the position of Corporate Auditor of MS&AD Insurance Group Holdings, Inc.) |
| Outside Director | Hirofumi Nomoto (Concurrently holds the position of President & Representative Director of Tokyu Corporation) |
| Outside Director | Ryoji Chubachi (Concurrently holds the position of President of National Institute of Advanced Industrial Science and Technology) |

2. Executive Officers (Excludes persons with concurrent posts in the above 1. Board of Directors)

| Executive Vice President |
|----------------------------------|
| Senior Managing Executive Office |
| Senior Managing Executive Office |
| Senior Managing Executive Office |
| Managing Executive Officer |

Yoshinori Hagino Masahiro Murashima eri Hiroichi Shishimi Kunio Tahara Masahiro Nishimori Masaya Aida Harumi Yano Suzunori Hayashi Atsuko Onodera Kenichi Kozuka Masato Tamaki Minoru Kotouda Executive Officer Yoko Makino Kunihiko Amaha Makoto Shinmura Satoru Ogata Toshiharu Ono Shigeyuki Sakurai Masatoshi Ishii Takayuki Tanaka Shinobu Nagura Ikuyo Kondo Toshiyuki Yazaki Nobuhiro Fukuoka Ryotaro Yamada

3. Nomination Committee

| Masatsugu Nagato |
|------------------|
| Tomoyoshi Arita |
| Hirofumi Nomoto |
| Ryoji Chubachi |
| |

4. Audit Committee

| Chairman | Tomoyoshi Arita |
|----------|------------------|
| Member | Ryoichi Nakazato |
| Member | Sawako Nohara |
| Member | Tetsu Machida |
| Member | Katsuaki Ikeda |

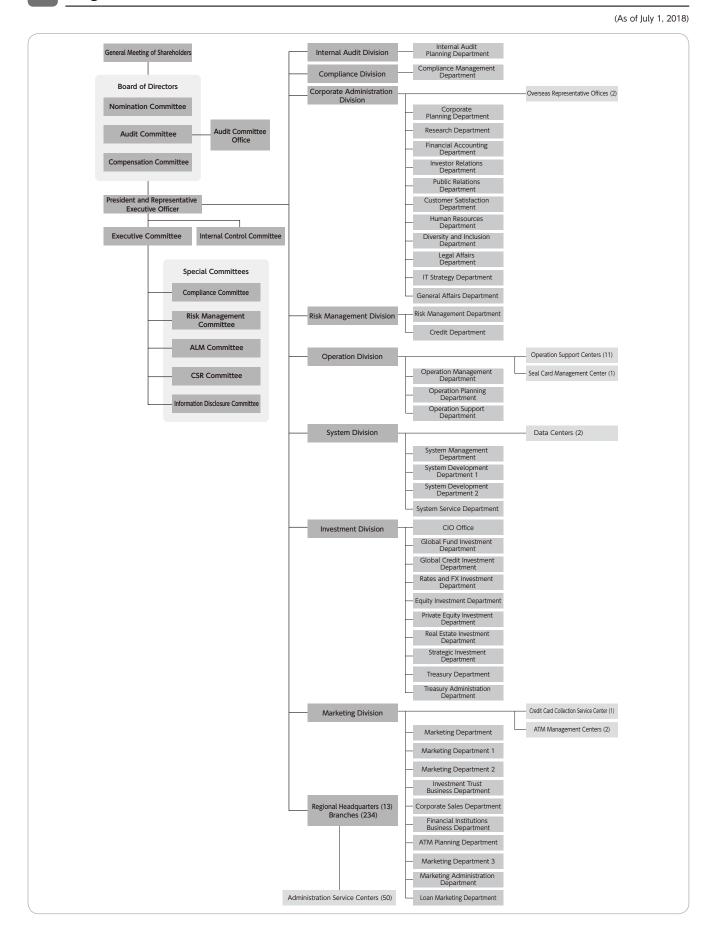
5. Compensation Committee

ChairmanHirofumi NomotoMemberMasatsugu NagatoMemberKatsuaki IkedaMemberRyoji Chubachi

Executive Officer

Data Compilation

6



4. Outline of Japan Post Insurance Co., Ltd.

Company Outline

| Company name (in Japanese) : | Kabushiki Kaisha Kanpo Seimei Hoken |
|--|--|
| Company name: | JAPAN POST INSURANCE Co., Ltd. |
| Head office location: | 3-2, Kasumigaseki 1-chome, Chiyoda-ku, Tokyo 100-8798, Japan |
| Telephone: | 03-3504-4411 (Japan Post Group main number) |
| Paid-in capital: | ¥500 billion |
| Date of establishment: | September 1, 2006 |
| | (The name of the company was changed from Kampo Co., Ltd. to Japan Post Insurance Co., Ltd., on October 1, 2007.) |
| Line of business: | Life insurance |
| Paid-in capital: Date of establishment: | ¥500 billion September 1, 2006 (The name of the company was changed from Kampo Co., Ltd. to Japan Post Insurance Co., Ltd., on October 1, 2007.) |

Management Philosophy and Management Policy

Management Philosophy

Be a trustful partner for people, always being close at hand and endeavoring to protect their well-being.

Management Policy

We aim to become the No.1 Japanese insurance company selected by customers.

600,000,000

- 1. We are always close to people's lives, offering easy-to-understand products and high-quality services.
- 2. We always ensure that employees who have contact with our customers make full use of their strengths to offer better customer services.
- 3. We create a working environment in which all employees can develop their talents and work with energy and vitality.
- 4. We practice sound management based on strong corporate governance, constantly creating new value to achieve sustainable growth.
- 5. We actively contribute to health promotion, environmental protection, and the development of local communities and society as a whole.
- 6. We work to communicate closely with all stakeholders.



1. Number of Shares

| ocks |
|------|
| |

2. Maior Shareholders

| | Investments in Japan Po | Investments in Japan Post Insurance Co., Ltd. | |
|--|--|---|--|
| | Number of stocks held (thousands of shares) | Ratio of number of stocks held (%) | |
| Japan Post Holdings Co., Ltd. | 534,000 | 89.00 | |
| Japan Trustee Services Bank, Ltd. (Trust Account) | 3,706 | 0.62 | |
| The Master Trust Bank of Japan, Ltd. (Trust Account) | 2,377 | 0.40 | |
| Japan Post Insurance Employee Shareholding Association | 2,022 | 0.34 | |
| THE BANK OF NEW YORK - JASDECNON - TREATY ACCOUNT | 1,577 | 0.26 | |
| Japan Trustee Services Bank, Ltd. (Trust Account 5) | 1,424 | 0.24 | |
| Japan Trustee Services Bank, Ltd. (Trust Account 2) | 1,062 | 0.18 | |
| Japan Trustee Services Bank, Ltd. (Trust Account 1) | 1,058 | 0.18 | |
| Japan Trustee Services Bank, Ltd. (Trust Account 9) | 898 | 0.15 | |
| JP MORGAN CHASE BANK 385151 | 890 | 0.15 | |

Note 1: Number of stocks held has been truncated without rounding.

Note 2: The shareholding ratio is expressed rounding off to two decimal points.

(as of March 31, 2018)

Number of Employees

7,490* (as of March 31, 2018)

* The number of employees excludes employees assigned to other companies by Japan Post Insurance Co., Ltd. but includes employees assigned to Japan Post Insurance Co., Ltd. by other companies. The figures do not include part-time employees (including the indefinite-term employees (associates) based on the indefinite-term employment conversion system).

List of Directors, Executive Officers and Management Committees

1. Directors

(As of July 1, 2018)

| Director and President, CEO, Representative Executive Officer | . Mitsuhiko Uehira (Concurrently holds the position of Director, Japan Post Holdings Co., Ltd.) |
|--|---|
| Director and Deputy President, Representative Executive Officer | . Masaaki Horigane |
| Director | . Yasuhiro Sadayuki |
| Director | . Masatsugu Nagato (Concurrently holds the position of Representative Executive Officer, President & CEO, Japan Post Holdings Co., Ltd.) |
| Outside Director | . Shinji Hattori (Concurrently holds the position of Chairman & Group CEO, Seiko Holdings Corporation) |
| Outside Director | . Masako Suzuki (Concurrently holds the position of Director, Vice President, Benefit One Inc.) |
| Outside Director | . Tamotsu Saito (Concurrently holds the position of Chairman of the Board of IHI Corporation) |
| Outside Director | . Michiaki Ozaki (Attorney-at-law) |
| Outside Director | . Meyumi Yamada (Concurrently holds the position of Executive Director of istyle Inc.) |
| Outside Director | . Yoshie Komuro (Concurrently holds the position of President of Work-Life Balance Co., Ltd.) |
| Outside Director | . Kazuyuki Harada (Concurrently holds the position of President & Representative Director of Keikyu Corporation) |

2. Executive Officers (Excludes persons holding concurrent posts in addition to the above. 1. Directors)

| Senior Managing Executive Officer | Yoshito Horiie | Executive Officer | Kieko Onoki |
|--|-------------------|-------------------|--------------------|
| Senior Managing Executive Officer | Yoshihiko Ido | Executive Officer | Toru Onishi |
| Managing Executive Officer | Yoshio Inoue | Executive Officer | Hidekazu Sakamoto |
| Managing Executive Officer | Hiroshi Nagaso | Executive Officer | Junko Koie |
| Managing Executive Officer | Atsushi Tachibana | Executive Officer | Masamichi Yokoyama |
| Managing Executive Officer | Shinji Ando | Executive Officer | Motonori Tanaka |
| Managing Executive Officer | Nobuyasu Kato | Executive Officer | Masato Hashiba |
| (Concurrently holds the position of Managing Exe | | Executive Officer | Takashi lida |
| Managing Executive Officer | Yasuaki Hironaka | Executive Officer | Shinsuke Fujii |
| Managing Executive Officer | Tomoaki Nara | Executive Officer | Norihiro Fujimori |
| Managing Executive Officer | Nobuatsu Uchikoba | Executive Officer | |
| Managing Executive Officer | Yasumi Suzukawa | Executive Officer | Hajime Saito |
| Managing Executive Officer | Yoshiki Miyanishi | | |
| Managing Executive Officer | Michiko Matsuda | | |

3. Nomination Committee

| Chairman | Masatsugu Nagato |
|----------|------------------|
| Member | Shinji Hattori |
| Member | Kazuyuki Harada |

4. Audit Committee

Chairman Member Member Member Michiaki Ozaki Yasuhiro Sadayuki Masako Suzuki Meyumi Yamada

5. Compensation Committee

| Chairman | Tamotsu Saito |
|----------|------------------|
| Member | Masatsugu Nagato |
| Member | Shinji Hattori |

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| | Internal Audit Department | Business Process Audit Office |
|--|---|---|
| | Compliance Control Department | Information Security Office |
| Charabaldars' Maating | | Regional Compliance Division (13 locations) |
| Shareholders' Meeting | Sales Quality Control Department | Sales Quality Control Office (Five locations) |
| Board of Directors | Risk Management Department | |
| Nomination Committee | Customer Services Department | Customer Services Office (Five locations) |
| Audit Committee – of Audit | Call Center | |
| Committee Committee | General Affairs Department | Real Estate Planning Office |
| Committee | Secretariate | |
| Chief Actuary | Human Resources Department | Diversity Promotion Office |
| Chief Actuary Office | Human Resources Development Department | |
| | Legal Affairs Department | |
| Claims-Related Services Review Session | Corporate Planning Department | |
| President, CEO Representative Executive Officer | Digital Services Acceleration Department | Affiliated Business Office |
| | Public Relations Department | IR Office |
| | Cash-Flow and Expense Management Department | |
| Executive Committee | Actuarial and Accounting Department | Economic Value Promotion Office |
| | Actualiat and Accounting Department | Accounting Office |
| Specialized Committees | Business Process Planning Department | Business Process Services Office |
| Financial Management Committee | Dusiness Hocess Franking Department | |
| Risk Management Committee | | Administration Services Center (Five locations) |
| Compliance Committee | Underwriting Department | Underwriting Services Center (Five locations) Policy Administration Services Center |
| CS Committee | Policy Administration Department | (Five locations) |
| Product Development | Claims-Related Services Department | Claims-Related Services Center (Five locations) |
| Committee | Policy Assessment Department | Claim Payment Quality Control Office |
| Administrative and IT Systems Reform Committee | IT Systems Management Department | Claim Payment Services Office |
| Work Style Reform Committee | | Policy Assessment Services Center (Five locations) |
| Information Security Committee | IT Systems Planning Department | IT Systems Management Center |
| Disclosure Committee | Product Planning Department | |
| | Sales Planning Department | Sales IT Systems Planning Office |
| | Sales Promotion Department | Elderly Services Planning Office |
| | Whole Sales Department | |
| | Sales Training Department | |
| | Investment Planning Department | |
| | Investment Management Department | |
| | Credit and Alternative Investment Department | Alternative Investment Office |
| | Credit Department | |
| | Loan Department | |
| | Regional Headquarters (13 locations) Branches (82 locations) | |