

JAPAN POST GROUP

# Annual Report

Year ended March 31, 2018

# 2018



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### Editorial Policy

This Integrated Report (hereinafter, "this Report") is created from the dual perspectives of providing financial and non-financial information pertaining to an overview of Japan Post Group as well as its business strategies and management issues for the purpose of promoting an understanding among stakeholders of Japan Post Group's initiatives toward sustainable value creation.

This Report is combined with the Disclosure Report.

- Reference Guideline: *International Integrated Reporting Framework*, International Integrated Reporting Council (IIRC) (December 2013)

### Subject of Reporting

Reporting Period: April 2017—March 2018 (Part of this Report includes information after this period.)

Scope of Report: Japan Post Holdings Co., Ltd. and its subsidiaries and affiliated companies

Others: In addition to this Report, please refer to the Integrated Reports of Japan Post Bank Co., Ltd. and Japan Post Insurance Co., Ltd.

Please also refer to the most recent materials disclosed by Japan Post Holdings Co., Ltd. that include the Convocation of Ordinary General Meeting of Shareholders (Business Report, etc.), Annual Securities Report and Summary Report of Financial Results for detailed information on the state of business, financial condition and business results of Japan Post Holdings Co., Ltd. and each company of Japan Post Group.

**Date of Publication: July 2018**

# Japan Post Group Management Philosophy & Group Management Policy

## Japan Post Group Management Philosophy

Stressing the security and confidence of Japan Post Group network, the Group, as a private corporation, is demonstrating creativity and efficiency to the greatest extent possible and will provide customer-oriented services, support the lives of customers in local communities and aim for the happiness of customers and employees. The Group will also pursue managerial transparency on its own, observe rules and contribute to the development of society and the region.

## Group Management Policy

1. We will duly consider our customers' lives, exercise our creativity and provide through our nationwide network a selection of products and services needed by customers in every stage of their lives.
2. We will establish effective corporate governance and compliance programs, including internal audits and internal controls.
3. We will maintain the transparency of the Group's operations through the timely and proper disclosure of information, the appropriate use of intra-group transactions and other activities.
4. We aim for the Group's sustainable growth and a mid-to-long term improvement in our corporate value.
5. We will create opportunities for all employees, business partners and the community to mutually cooperate and for each and every employee to grow.

### Disclaimer with respect to forward-looking statements

This Report is a translation of the Disclosure Document (the written explanation in Japanese of the business and financial conditions of Japan Post Holdings Co. and Japan Post Group) that was prepared pursuant to Article 52-29 of the Banking Act and Article 271-25 of the Insurance Business Act. This Report is not prepared for the purpose of soliciting any shares or other securities of Japan Post Holdings Co. and its subsidiaries. This Report contains forward-looking statements regarding future performance and other matters of Japan Post Group and each company of Japan Post Group.

These forward-looking statements do not constitute guarantees of future performance and are subject to risks and uncertainties. Therefore, these statements are subject to the impact of a wide range of future risk factors that include changes in preconditions concerning the business environment, economic circumstances and economic trends, changes in laws and regulations, the occurrence of large-scale disasters, changes in the value of assets held, reputation and rumor risk and other risks. Accordingly, it should be noted that actual business results and other matters could differ from the details contained in this Report.

Figures and percentages shown in this Report have been rounded off, except for financial numbers in the accounting statements, etc., that have been truncated without rounding. As a consequence, sums of figures may not match the totals presented.

Figures and percentages, with exceptions as specifically indicated, are as of March 31, 2018.