

## Data Compilation

# Financial Data

## CONTENTS

### 1. Transition of Significant Management Indicators, etc.

Japan Post Group (Consolidated).....	128
Japan Post Holdings Co. (Non-consolidated) .....	128
Japan Post Co. (Consolidated) .....	128
Postal and domestic logistics business segment (Consolidated) .....	129
International logistics business segment (Consolidated) .....	129
Post office business segment (Consolidated) ...	129
Japan Post Bank Co. (Consolidated) .....	129
Japan Post Insurance Co. (Consolidated) .....	129

### 2. JAPAN POST GROUP COMPANIES—Consolidated Financial Data

Consolidated Balance Sheets .....	130
Consolidated Statements of Income .....	131
Consolidated Statements of Comprehensive Income .....	131
Consolidated Statements of Changes in Net Assets .....	132
Consolidated Statements of Cash Flows.....	134
Notes to Consolidated Financial Statements .....	135
Capital Adequacy .....	160
Compensation, etc. Subject to Disclosure .....	172
Insurance Claims and Other Payment Abilities of Insurance Holding Companies (Consolidated Solvency Margin Ratio) .....	174

Note: Figures have been truncated without rounding.

# 1. Transition of Significant Management Indicators, etc.

## Japan Post Group (Consolidated)

(Millions of yen)

	As of and for the fiscal year ended				
	March 31, 2012	March 31, 2013	March 31, 2014	March 31, 2015	March 31, 2016
<b>Ordinary income</b>	16,661,440	15,849,185	15,240,126	14,258,842	14,257,541
<b>Net ordinary income</b>	1,176,860	1,225,094	1,103,603	1,115,823	966,240
<b>Net income</b>	468,907	562,753	479,071	482,682	425,972
<b>Comprehensive income (loss)</b>	973,067	1,551,771	717,123	2,212,035	(177,994)
<b>Net assets</b>	10,935,358	12,448,197	13,388,650	15,301,561	15,176,088
<b>Total assets</b>	292,126,555	292,892,975	292,246,440	295,849,794	291,947,080
<b>Consolidated capital adequacy ratio (domestic standard)</b>	57.70%	57.38%	49.23%	40.40%	27.47%
<b>Consolidated solvency margin ratio</b>	1,592.5%	1,804.8%	1,791.8%	1,621.1%	1,087.4%

Notes:

- The consolidated capital adequacy ratio (domestic standard) is calculated in line with provisions of Article 52-25 of the Banking Act and on the basis of criteria for judging whether a bank holding company's capital adequacy ratio and that of its subsidiaries are appropriate in light of assets held (Financial Services Agency Notice No. 20, 2006). From the fiscal year ended March 31, 2014, the Japan Post Group has adopted a domestic standard based on Basel III.
- The consolidated solvency margin ratio is calculated in accordance with Articles 210-11-3 and 210-11-4 of the Ordinance for Enforcement of the Insurance Business Act and Notification No. 23 issued by the Financial Services Agency in 2011.
- The amount of net income attributable to Japan Post Holdings Co. is used for net income of Japan Post Group (Consolidated) for the fiscal year ended March 31, 2016.

## Japan Post Holdings Co. (Non-consolidated)

(Millions of yen)

	As of and for the fiscal year ended				
	March 31, 2012	March 31, 2013	March 31, 2014	March 31, 2015	March 31, 2016
<b>Operating income</b>	287,633	265,304	272,988	251,919	309,975
<b>Net operating income</b>	133,264	121,207	146,002	147,187	231,417
<b>Net ordinary income</b>	135,773	125,666	147,837	149,298	232,919
<b>Net income</b>	151,404	145,228	155,090	131,181	94,311
<b>Net assets</b>	8,496,547	8,602,843	8,719,384	8,744,456	8,057,703
<b>Total assets</b>	9,747,186	9,711,170	9,740,129	9,107,178	8,418,459

## Japan Post Co. (Consolidated)

(Millions of yen)

	As of and for the fiscal year ended				
	March 31, 2012	March 31, 2013	March 31, 2014	March 31, 2015	March 31, 2016
<b>Operating income</b>	—	—	—	—	3,627,005
<b>Net operating income</b>	—	—	—	—	32,611
<b>Net ordinary income</b>	—	—	—	—	42,336
<b>Net income</b>	—	—	—	—	47,247
<b>Net assets</b>	—	—	—	—	1,244,984
<b>Total assets</b>	—	—	—	—	5,651,387

Notes:

- The amount of net income attributable to Japan Post Co. is used for net income of Japan Post Co. (Consolidated).
- Because figures are listed on a consolidated basis from the fiscal year ended March 31, 2016, figures for the fiscal year ended March 31, 2015 and prior years, when non-consolidated figures were listed, are expressed with the symbol[—](same for each segment).

## [Postal and domestic logistics business segment (Consolidated)]

(Millions of yen)

	For the fiscal year ended				
	March 31, 2012	March 31, 2013	March 31, 2014	March 31, 2015	March 31, 2016
<b>Operating income</b>	—	—	—	—	1,924,810
<b>Net operating income</b>	—	—	—	—	7,454

## [International logistics business segment (Consolidated)]

(Millions of yen)

	For the fiscal year ended				
	March 31, 2012	March 31, 2013	March 31, 2014	March 31, 2015	March 31, 2016
<b>Operating income</b>	—	—	—	—	544,062
<b>Net operating income</b>	—	—	—	—	17,231

Note:  
The figures for international logistics business segment have been calculated based on the Australian Accounting Standards, and the amount presented in net operating income is EBIT of Toll excluding amortization of goodwill, etc.

## [Post office business segment (Consolidated)]

(Millions of yen)

	For the fiscal year ended				
	March 31, 2012	March 31, 2013	March 31, 2014	March 31, 2015	March 31, 2016
<b>Operating income</b>	—	—	—	—	1,353,068
<b>Net operating income</b>	—	—	—	—	35,606

## Japan Post Bank Co. (Non-consolidated)

(Millions of yen)

	As of and for the fiscal year ended				
	March 31, 2012	March 31, 2013	March 31, 2014	March 31, 2015	March 31, 2016
<b>Ordinary income</b>	2,234,596	2,125,888	2,076,397	2,078,179	1,968,987
<b>Net ordinary income</b>	576,215	593,535	565,095	569,489	481,998
<b>Net income</b>	334,850	373,948	354,664	369,434	325,069
<b>Net assets</b>	9,818,162	10,997,558	11,464,524	11,630,212	11,508,150
<b>Total assets</b>	195,819,898	199,840,681	202,512,882	208,179,309	207,056,039
<b>Capital adequacy ratio (non-consolidated domestic standard)</b>	68.39%	66.04%	56.81%	38.42%	26.38%

Note:  
Capital adequacy ratio (non-consolidated, domestic standard) is calculated based on standards stipulated by Article 14-2 of the Banking Act for the purpose of determining whether banks have sufficient equity capital given their holdings of assets and other instruments (Notification No. 19, the Financial Services Agency, 2006). Japan Post Bank Co. has applied Japanese domestic Basel III capital adequacy standards since the year ended March 2014.

## Japan Post Insurance Co. (Consolidated)

(Millions of yen)

	As of and for the fiscal year ended				
	March 31, 2012	March 31, 2013	March 31, 2014	March 31, 2015	March 31, 2016
<b>Ordinary income</b>	—	—	—	—	9,605,743
<b>Net ordinary income</b>	—	—	—	—	411,504
<b>Net income</b>	—	—	—	—	84,897
<b>Net assets</b>	—	—	—	—	1,882,982
<b>Total assets</b>	—	—	—	—	81,545,182
<b>Consolidated solvency margin ratio</b>	—	—	—	—	1,570.3%

Notes:  
1. The amount of net income attributable to Japan Post Insurance Co. is used for net income of Japan Post Insurance Co. (Consolidated).  
2. The consolidated solvency margin ratio is calculated in accordance with Articles 86-2 and 88 of the Ordinance for Enforcement of the Insurance Business Act and Notification No. 23 issued by the Financial Services Agency in 2011.  
3. Because figures are listed on a consolidated basis from the fiscal year ended March 31, 2016, figures for the fiscal year ended March 31, 2015 and prior years, when non-consolidated figures were listed, are expressed with the symbol [—].

## 2. JAPAN POST GROUP COMPANIES —CONSOLIDATED FINANCIAL DATA

### CONSOLIDATED BALANCE SHEETS MARCH 31, 2016 AND 2015

(Millions of yen)

	2016 (As of March 31, 2016)	2015 (As of March 31, 2015)		2016 (As of March 31, 2016)	2015 (As of March 31, 2015)
<b>ASSETS:</b>			<b>LIABILITIES:</b>		
Cash and due from banks (Notes 3, 5 and 21)	¥ 48,258,991	¥ 36,406,491	Deposits (Notes 5 and 21)	¥ 176,090,188	¥ 175,697,196
Call loans (Note 21)	1,338,837	2,406,954	Call money (Note 21)	22,536	—
Receivables under securities borrowing transactions (Note 21)	10,931,820	11,094,941	Policy reserves and others		
Monetary claims bought (Note 21)	608,659	571,100	Reserve for outstanding claims (Note 8)	635,167	718,156
Trading account securities (Note 21)	187	104	Policy reserves (Notes 8 and 15)	72,362,503	75,112,601
Money held in trust (Notes 4 and 21)	5,205,658	4,926,581	Reserve for policyholder divi- dends (Note 10)	1,936,494	2,074,919
Securities (Notes 4, 5 and 21)	207,720,339	222,593,945	<b>Total policy reserves and others</b>	<b>74,934,165</b>	<b>77,905,677</b>
Loans (Notes 6 and 21)	11,520,487	12,761,331	Payables under securities lending transactions (Notes 5 and 21)	16,772,037	17,228,691
Foreign exchanges	25,328	49,332	Foreign exchanges	338	266
Other assets (Note 5)	1,547,434	1,296,577	Other liabilities (Notes 5, 11, 12 and 13)	4,464,641	5,091,074
Tangible fixed assets (Note 7)			Reserve for bonuses	103,755	93,528
Buildings	1,175,028	1,025,981	Liability for retirement benefits (Note 14)	2,281,439	2,269,094
Land	1,559,628	1,513,334	Reserve for price fluctuations (Note 15)	782,268	712,167
Construction in progress	96,393	61,211	Deferred tax liabilities (Note 16)	1,244,621	1,455,537
Other tangible fixed assets	337,419	189,769	Acceptances and guarantees (Note 5)	75,000	95,000
<b>Total tangible fixed assets</b>	<b>3,168,469</b>	<b>2,790,296</b>	<b>Total liabilities</b>	<b>¥ 276,770,992</b>	<b>¥ 280,548,232</b>
Intangible fixed assets			<b>NET ASSETS (Note 17):</b>		
Software	337,932	287,246	Capital stock	¥ 3,500,000	¥ 3,500,000
Goodwill (Note 26)	414,385	2	Capital surplus	4,134,853	4,503,856
Other intangible fixed assets	43,773	16,604	Retained earnings	3,525,932	3,149,937
<b>Total intangible fixed assets</b>	<b>796,091</b>	<b>303,854</b>	Treasury stock	(730,964)	—
Asset for retirement benefits (Note 14)	27,629	10,653	<b>Total shareholders' equity</b>	<b>10,429,821</b>	<b>11,153,793</b>
Deferred tax assets (Note 16)	729,307	547,743	Net unrealized gains (losses) on available-for-sale securities	3,318,181	4,389,261
Customers' liabilities for acceptances and guarantees	75,000	95,000	Net deferred gains (losses) on hedges	(373,232)	(666,430)
Reserve for possible loan losses	(7,163)	(5,113)	Foreign currency translation adjustments	(56,856)	160
			Accumulated adjustments for retirement benefits	379,835	422,048
			<b>Total accumulated other comprehensive income</b>	<b>3,267,928</b>	<b>4,145,039</b>
			Non-controlling interests	1,478,338	2,728
<b>Total assets</b>	<b>¥ 291,947,080</b>	<b>¥ 295,849,794</b>	<b>Total net assets</b>	<b>15,176,088</b>	<b>15,301,561</b>
			<b>Total liabilities and net assets</b>	<b>¥ 291,947,080</b>	<b>¥ 295,849,794</b>

See the accompanying notes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF INCOME YEARS ENDED MARCH 31, 2016 AND 2015

(Millions of yen)

	2016 (From April 1, 2015 to March 31, 2016)	2015 (From April 1, 2014 to March 31, 2015)
<b>INCOME:</b>		
Postal business income	¥ 2,423,530	¥ 1,806,955
Banking business income	1,967,489	2,077,038
Life insurance business income	9,605,645	10,168,044
Other income (Note 18)	276,076	216,244
<b>Total income</b>	<b>14,272,742</b>	<b>14,268,281</b>
<b>EXPENSES:</b>		
Operating expenses	10,506,104	10,634,972
Personnel expenses	2,556,654	2,319,195
Depreciation and amortization	214,340	180,580
Other expenses (Note 19)	324,698	353,213
<b>Total expenses</b>	<b>13,601,798</b>	<b>13,487,962</b>
<b>Income before income taxes</b>	<b>670,943</b>	<b>780,319</b>
<b>Income taxes (Note 16):</b>		
Current	329,971	376,289
Deferred	(93,361)	(78,484)
<b>Total income taxes</b>	<b>236,610</b>	<b>297,805</b>
<b>Net income</b>	<b>434,333</b>	<b>482,514</b>
Net income (loss) attributable to non-controlling interests	8,361	(168)
<b>Net income attributable to Japan Post Holdings</b>	<b>¥ 425,972</b>	<b>¥ 482,682</b>

(yen)

	2016 (From April 1, 2015 to March 31, 2016)	2015 (From April 1, 2014 to March 31, 2015)
<b>Per share of common stock (Note 28):</b>		
Basic net income	¥ 97.26	¥ 107.26
Diluted net income	—	—

See the accompanying notes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME YEARS ENDED MARCH 31, 2016 AND 2015

(Millions of yen)

	2016 (From April 1, 2015 to March 31, 2016)	2015 (From April 1, 2014 to March 31, 2015)
<b>Net Income</b>	<b>¥ 434,333</b>	<b>¥ 482,514</b>
<b>Other comprehensive income (loss) (Note 20)</b>		
Net unrealized gains (losses) on available-for-sale securities	(784,319)	1,638,786
Net deferred gains (losses) on hedges	270,142	(69,537)
Foreign currency translation adjustments	(57,200)	94
Adjustments for retirement benefits	(40,940)	160,168
Share of other comprehensive income (loss) of affiliates	(9)	9
Total other comprehensive income (loss)	(612,328)	1,729,521
<b>Comprehensive income (loss)</b>	<b>¥ (177,994)</b>	<b>¥ 2,212,035</b>
Total comprehensive income (loss) attributable to:		
Japan Post Holdings	¥ (196,288)	¥ 2,212,205
Non-controlling interests	18,293	(169)

See the accompanying notes to consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS YEARS ENDED MARCH 31, 2016 AND 2015

2016 (From April 1, 2015 to March 31, 2016)

(Millions of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
BALANCE, APRIL 1, 2015	¥ 3,500,000	¥ 4,503,856	¥ 3,149,937	¥ —	¥ 11,153,793
Changes in the fiscal year:					
Cash dividends			(50,100)		(50,100)
Net income attributable to Japan Post Holdings			425,972		425,972
Changes in equity of Japan Post Holdings due to transactions with non-controlling shareholders		(369,002)			(369,002)
Purchases of treasury stock				(730,964)	(730,964)
Increase due to merger between consolidated and unconsolidated subsidiaries			122		122
Net changes in items other than shareholders' equity in the fiscal year					
Net changes in the fiscal year	—	(369,002)	375,995	(730,964)	(723,971)
BALANCE, MARCH 31, 2016	¥ 3,500,000	¥ 4,134,853	¥ 3,525,932	¥ (730,964)	¥ 10,429,821

	Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Net unrealized gains (losses) on available-for-sale securities	Net deferred gains (losses) on hedges	Foreign currency translation adjustments	Accumulated adjustments for retirement benefits	Total accumulated other comprehensive income (loss)		
BALANCE, APRIL 1, 2015	¥ 4,389,261	¥ (666,430)	¥ 160	¥ 422,048	¥ 4,145,039	¥ 2,728	¥ 15,301,561
Changes in the fiscal year:							
Cash dividends							(50,100)
Net income attributable to Japan Post Holdings							425,972
Changes in equity of Japan Post Holdings due to transactions with non-controlling shareholders							(369,002)
Purchases of treasury stock							(730,964)
Increase due to merger between consolidated and unconsolidated subsidiaries							122
Net changes in items other than shareholders' equity in the fiscal year	(1,071,079)	293,197	(57,016)	(42,212)	(877,111)	1,475,609	598,498
Net changes in the fiscal year	(1,071,079)	293,197	(57,016)	(42,212)	(877,111)	1,475,609	(125,473)
BALANCE, MARCH 31, 2016	¥ 3,318,181	¥ (373,232)	¥ (56,856)	¥ 379,835	¥ 3,267,928	¥ 1,478,338	¥ 15,176,088

See the accompanying notes to consolidated financial statements.

2015 (From April 1, 2014 to March 31, 2015)

(Millions of yen)

	Shareholders' equity			
	Capital stock	Capital surplus	Retained earnings	Total shareholders' equity
BALANCE, APRIL 1, 2014	¥ 3,500,000	¥ 4,503,856	¥ 2,967,703	¥ 10,971,559
Cumulative effects of changes in accounting policies			(256,948)	(256,948)
RESTATED BALANCE, APRIL 1, 2014	3,500,000	4,503,856	2,710,754	10,714,611
Changes in the fiscal year:				
Cash dividends			(43,500)	(43,500)
Net income attributable to Japan Post Holdings			482,682	482,682
Net changes in items other than shareholders' equity in the fiscal year				
Net changes in the fiscal year	—	—	439,182	439,182
BALANCE, MARCH 31, 2015	¥ 3,500,000	¥ 4,503,856	¥ 3,149,937	¥ 11,153,793

	Accumulated other comprehensive income					Non-controlling interests	Total net assets
	Net unrealized gains (losses) on available-for-sale securities	Net deferred gains (losses) on hedges	Foreign currency translation adjustments	Accumulated adjustments for retirement benefits	Total accumulated other comprehensive income		
BALANCE, APRIL 1, 2014	¥ 2,750,463	¥ (596,892)	¥ 66	¥ 261,879	¥ 2,415,517	¥ 1,573	¥ 13,388,650
Cumulative effects of changes in accounting policies							(256,948)
RESTATED BALANCE, APRIL 1, 2014	2,750,463	(596,892)	66	261,879	2,415,517	1,573	13,131,701
Changes in the fiscal year:							
Cash dividends							(43,500)
Net income attributable to Japan Post Holdings							482,682
Net changes in items other than shareholders' equity in the fiscal year	1,638,797	(69,537)	94	160,168	1,729,522	1,154	1,730,677
Net changes in the fiscal year	1,638,797	(69,537)	94	160,168	1,729,522	1,154	2,169,859
BALANCE, MARCH 31, 2015	¥ 4,389,261	¥ (666,430)	¥ 160	¥ 422,048	¥ 4,145,039	¥ 2,728	¥ 15,301,561

## CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED MARCH 31, 2016 AND 2015

(Millions of yen)

	2016 (From April 1, 2015 to March 31, 2016)	2015 (From April 1, 2014 to March 31, 2015)		2016 (From April 1, 2015 to March 31, 2016)	2015 (From April 1, 2014 to March 31, 2015)
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Income before income taxes	¥ 670,943	¥ 780,319	Purchases of call loans	¥ (36,244,900)	¥ (33,053,228)
Income taxes paid	(382,374)	(405,633)	Proceeds from redemption of call loans	36,330,328	32,837,825
Policyholder dividends paid	(316,246)	(349,687)	Purchases of monetary claims bought	(2,508,852)	(3,417,540)
Depreciation and amortization	214,340	180,580	Proceeds from sale and redemption of monetary claims bought	2,474,034	3,131,989
Losses on impairment of fixed assets	13,396	5,390	Net change in receivables under securities borrowing transactions	(287,734)	101,332
Amortization of goodwill	16,186	8	Net change in payables under securities lending transactions	(10,013)	(44,684)
Equity in (earnings) losses of affiliates	(1,070)	561	Purchases of securities	(29,499,406)	(29,457,673)
Gains on negative goodwill	(849)	(2,680)	Proceeds from sale of securities	10,117,962	4,069,483
Net change in reserve for outstanding claims	(82,988)	(113,534)	Proceeds from redemption of securities	32,128,938	41,071,899
Net change in policy reserves	(2,750,098)	(2,632,889)	Purchases of money held in trust	(1,250,400)	(710,000)
Provision for interest on policyholder dividends	132	1,497	Proceeds from sale of money held in trust	626,748	145,159
Provision for reserve for policyholder dividends	178,004	200,722	Payments for loans	(1,172,737)	(1,354,617)
Net change in reserve for possible loan losses	157	(579)	Proceeds from collection of loans	2,171,636	2,397,830
Net change in reserve for bonuses	6,647	(187)	Purchases of tangible fixed assets	(321,182)	(183,547)
Net change in asset and liability for retirement benefits	(4,671)	(250,106)	Proceeds from sale of tangible fixed assets	16,277	12,165
Contribution of retirement benefit trust	—	(639,944)	Purchases of intangible fixed assets	(108,021)	(97,719)
Net change in reserve for price fluctuations	70,100	97,934	Purchases of stocks of subsidiaries and affiliates	(964)	(1,768)
Interest income (accrual basis)	(1,731,217)	(1,893,273)	Purchases of stocks of subsidiaries resulting in change in scope of consolidation (Note 3)	(575,521)	—
Interest expenses (accrual basis)	374,414	356,061	Proceeds from purchases of stocks of subsidiaries resulting in change in scope of consolidation	1,210	1,420
Net (gains) losses on securities	(15,366)	(52,405)	Other, net	(275,349)	73,450
Net (gains) losses on money held in trust	(138,807)	(75,914)	<b>Net cash provided by investing activities</b>	<b>11,612,051</b>	<b>15,521,777</b>
Net (gains) losses on foreign exchanges	275,323	(520,124)	<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Net (gains) losses on sales and disposal of fixed assets	1,324	1,601	Proceeds from borrowings	53,235	6,100
Net change in loans	240,481	291,104	Repayment of borrowings	(39,730)	(3,610)
Net change in deposits	392,991	405,236	Redemption of bonds	(23,483)	—
Net change in negotiable certificates of deposit	620,000	(90,000)	Purchases of treasury stock	(730,964)	—
Net change in call loans	923,288	(177,681)	Dividends paid	(50,100)	(43,500)
Net change in receivables under securities borrowing transactions	450,855	(1,161,315)	Dividends paid to non-controlling interests	(493)	(28)
Net change in call money	577,058	—	Purchases of stocks of subsidiaries that do not result in change in scope of consolidation	(39)	—
Net change in payables under securities lending transactions	(446,640)	2,902,607	Proceeds from sale of stocks of subsidiaries that do not result in change in scope of consolidation	730,964	—
Net change in foreign exchanges (assets)	24,003	(18,672)	Other, net	(1,439)	(1,062)
Net change in foreign exchanges (liabilities)	72	16	<b>Net cash used in financing activities</b>	<b>(62,051)</b>	<b>(42,101)</b>
Interest received (cash basis)	1,875,027	2,060,574	<b>Effect of exchange rate changes on cash and cash equivalents</b>	<b>(2,343)</b>	<b>587</b>
Interest paid (cash basis)	(234,726)	(211,511)	<b>Net change in cash and cash equivalents</b>	<b>12,335,646</b>	<b>14,275,707</b>
Other, net	(31,704)	107,366	<b>Cash and cash equivalents at the beginning of the year</b>	<b>35,805,379</b>	<b>21,529,671</b>
Total adjustments	117,045	(1,984,875)	<b>Increase in cash and cash equivalents resulting from merger with unconsolidated subsidiaries</b>	<b>131</b>	<b>—</b>
<b>Net cash provided by (used in) operating activities</b>	<b>¥ 787,989</b>	<b>¥ (1,204,555)</b>	<b>Cash and cash equivalents at the end of the year (Note 3)</b>	<b>¥ 48,141,158</b>	<b>¥ 35,805,379</b>

See the accompanying notes to consolidated financial statements.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS YEARS ENDED MARCH 31, 2016 AND 2015

### 1. BASIS OF PRESENTATION

The accompanying consolidated financial statements of Japan Post Holdings Co., Ltd. (the "Company"), have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations concerning preparation of consolidated financial statements, Ordinance for Enforcement of the Banking Law, Ordinance for Enforcement of Insurance Business Act and in accordance with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards.

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan.

All Japanese yen figures in the consolidated financial statements have been rounded down to the nearest million yen, except for per share information. Accordingly, the total of each account may not be equal to the combined total of individual items.

### 2. SIGNIFICANT ACCOUNTING POLICIES

#### (1) Consolidation and Equity Method

##### 1) Scope of consolidation

Under Japanese GAAP, a company is required to consolidate any subsidiary when the company substantially controls the operations of the subsidiary, even if it is not majority-owned. Control is defined as the power to govern the decision-making body of an enterprise. The consolidated financial statements as of and for the years ended March 31, 2016 and 2015 include the accounts of the Company and its significant subsidiaries (collectively, the "Group").

##### A) Consolidated subsidiaries

The Company has 290 (23 in 2015) consolidated subsidiaries. Principal consolidated subsidiaries are Japan Post Co., Ltd., Japan Post Bank Co., Ltd., and Japan Post Insurance Co., Ltd.

During the year ended March 31, 2016, Toll Holdings Limited (hereinafter referred to as "Toll") and its subsidiaries were included in the scope of consolidation due to the acquisition of stock of toll. In addition, JP Twoway Contact Co., Ltd. and JP General Insurance Agency Co., Ltd. were included in the scope of consolidation due to the acquisition of their stock.

During the year ended March 31, 2015, Japan Post Delivery Co., Ltd. and 3 other companies were included in the scope of the consolidation due to the establishment of the company. In addition, Japan Post Office Support Co., Ltd. and 2 other companies were included in the scope of the consolidation due to the acquisition of their stock.

##### B) Non-consolidated subsidiaries

The Company has 4 (3 in 2015) non-consolidated subsidiaries, namely, Tokyo Beiyu Co., Ltd., Japan Post Maintenance Co., Ltd., Nippan Co., Ltd. and Universal Technics Co., Ltd. for the year ended March 31, 2016 and Tokyo Beiyu Co., Ltd., Japan Post Maintenance Co., Ltd., and Daito Setsubi Kogyo Co., Ltd. for the year ended March 31, 2015, respectively.

These companies are excluded from the scope of consolidation because their assets, net income (loss), retained earnings, accumulated other comprehensive income and others are immaterial.

##### 2) Application of the equity method

##### A) Non-consolidated subsidiaries accounted for by the equity method

There were no non-consolidated subsidiaries accounted for by the equity method for all periods presented.

##### B) Affiliates accounted for by the equity method

The Company has 24 (5 in 2015) affiliates accounted for by the equity method, namely, JA Foods-Oita Co., Ltd., Ringbell Co., Ltd., Saison Asset Management Co., Ltd., SDP Center Co., Ltd., ATM Japan Business Service, Ltd., JP Asset Management Co., Ltd. and Toll's affiliates for the year ended March 31, 2016, JA Foods-Oita Co., Ltd., Ringbell Co., Ltd., Saison Asset Management Co., Ltd., SDP Center Co., Ltd. and ATM Japan Business Service, Ltd. for the year ended March 31, 2015, respectively.

During the year ended March 31, 2016, JP Asset Management Co., Ltd. became an affiliate accounted for by the equity method due to the establishment of that company, and Toll's affiliates became affiliates accounted for by the equity method due to the acquisition of stock of toll.

During the year ended March 31, 2015, Ringbell Co., Ltd., and Saison Asset Management Co., Ltd. became affiliates accounted for by the equity method due to the acquisition of their stock.

##### C) Non-consolidated subsidiaries that are not accounted for by the equity method

The Company has 4 (3 in 2015) non-consolidated subsidiaries that are not accounted for by the equity method, namely, Tokyo Beiyu Co., Ltd., Japan Post Maintenance Co., Ltd., Nippan Co., Ltd. and Universal Technics Co., Ltd. for the year ended March 31, 2016, and Tokyo Beiyu Co., Ltd., Japan Post Maintenance Co., Ltd. and Daito Setsubi Kogyo Co., Ltd. for the year ended March 31, 2015, respectively.

These companies are excluded from the scope of the equity method because their net income (loss), retained earnings, accumulated other comprehensive income and others are immaterial, and the exclusion of these companies from the scope of companies accounted for by the equity method does not hinder a reasonable understanding of the Group's financial position and results of operations.

##### D) Affiliates that are not accounted for by the equity method

There were no affiliates not accounted for by the equity method for all periods presented.

##### 3) Fiscal year-end dates of consolidated subsidiaries

##### A) The fiscal year-end dates of consolidated subsidiaries are as follows:

Years ended March 31	2016	2015
June 30	13 companies	—
December 31	26 companies	1 company
January 31	1 company	—
March 31	250 companies	22 companies

##### B) 25 subsidiaries with a fiscal year-end date of December 31 and subsidiaries with a fiscal year-end date of June 30 and January 31 are consolidated using the preliminary financial statements. The other subsidiary with a fiscal year-end date of December 31 is consolidated using the financial statements as of and for the year ended December 31.

Appropriate adjustments were made for material transactions during the period between their fiscal year-end dates, etc. and the consolidated fiscal year-end date.

##### (2) Trading Account Securities

Trading account securities are carried at fair value.

##### (3) Securities

Held-to-maturity bonds are carried at amortized cost and the cost of these securities sold is calculated using the moving average method. Amortization is calculated using the straight-line method.

In accordance with "Temporary Treatment of Accounting and Auditing Concerning Policy-reserve-matching Bonds in the Insurance Industry" (Japanese Institute of Certified Public Accountants ("JICPA") Industry Audit Committee Report No. 21), policy-reserve-matching bonds are carried at amortized cost and the cost of these securities sold is calculated using the moving-average method. Amortization is calculated using the straight-line method.

Investments in non-consolidated subsidiaries and affiliates that are not accounted for by the equity method are carried at cost and the cost of these securities sold is calculated using the moving-average method.

Available-for-sale securities are carried at their fiscal year-end market price, of which average market prices during the final month of the fiscal year is used to value stocks and stock mutual funds. Cost of securities sold is calculated using the moving-average method. Available-for-sale securities with no available market prices are carried at cost using the moving-average method or amortized cost (the straight-line method) as it is extremely difficult to determine fair value for these securities. Net unrealized gains (losses) on available-for-sale securities (including net unrealized gains (losses) arising from fluctuations in foreign exchange, but excluding cases where the fair value hedge accounting method is applied to hedge exposure to the risks of foreign exchange fluctuations), net of income taxes, are included in net assets.

Securities included in money held in trust are carried using the same method used for securities mentioned above. Net unrealized gains (losses) on money held in trust classified as other than trading and held-to-maturity, net of income taxes, are included in net assets.

##### (4) Derivative Transactions

All derivative transactions are valued at fair value.

(5) Hedge Accounting

1) Hedge accounting for interest rate risks

The Company and its consolidated subsidiaries apply deferred hedge accounting to account for transactions they enter into to hedge interest rate risks on financial assets and liabilities.

The Company and its consolidated subsidiaries design its hedges such that the nature of the hedged items and hedging instruments are highly correlated to ensure that the hedges are highly effective. This design is consistent with the requirements for the exceptional treatment, under which eligible interest rate swap contracts are accounted for on an accrual basis. In addition, the Company and its consolidated subsidiaries apply the exceptional treatment for certain interest swap contracts that meet the criteria for the exceptional accrual method for interest rate swaps.

2) Hedge accounting for foreign exchange risks

The Company and its consolidated subsidiaries apply deferred hedge accounting, fair value hedges, or the accounting method translating foreign currency receivables at forward rates to reduce its exposure to foreign exchange rates for the net unrealized gains (losses) on available-for-sale securities.

In order to hedge risks arising from volatility of exchange rates for securities denominated in foreign currencies, the Company and its subsidiaries apply portfolio hedges, on the conditions that the hedged foreign securities are designated in advance and that sufficient on-balance (actual) or off-balance (forward) liability exposure exists to cover the cost of the hedged foreign securities denominated in the same foreign currencies.

For individual hedges, the Company designs its hedges such that the nature of the hedged items and hedging instruments are highly correlated to ensure that the hedges are highly effective.

(6) Depreciation

1) Tangible fixed assets (excluding leased assets)

Depreciation of tangible fixed assets is computed using the straight-line method.

Useful lives of principal assets are as follows:

Buildings: 2-50 years

Others: 2-75 years

2) Intangible fixed assets (excluding leased assets)

Amortization of intangible fixed assets is computed using the straight-line method. The capitalized development costs of software intended for internal use are amortized over the expected useful lives (mainly 5 years) determined by the Company and its consolidated subsidiaries, and trademark rights are amortized over a period determined in accordance with their cause of occurrence (mainly 20 years).

3) Leased assets

Leased assets under finance lease arrangements that transfer the ownership of leased property to the lessee are depreciated using the same method applied to company-owned tangible assets. These leased assets are mainly buildings included in tangible fixed assets.

Leased assets under finance lease arrangements that do not transfer the ownership of leased property to the lessee are depreciated to the residual value of zero or guaranteed value using the straight-line method over the lease term. These leased assets are mainly personal properties included in tangible fixed assets and software included in intangible fixed assets.

(7) Amortization of Goodwill

Goodwill is amortized for a period up to 20 years. Goodwill deemed immaterial, however, is expensed as incurred.

(8) Reserve for Possible Loan Losses

1) For reserve for possible loan losses of the Company and its consolidated subsidiaries other than Japan Post Bank Co., Ltd. and Japan Post Insurance Co., Ltd., allowance is provided for general accounts receivable using a rate determined based on past bad debt experience. In addition, a reserve is provided for specific loans such as loans to bankrupt or effectively/substantially bankrupt borrowers at the estimated amount considered uncollectible based on review of the respective nature of loans.

2) Reserve for possible loan losses of Japan Post Bank Co., Ltd. is provided for in accordance with the write-off and provision standards as described below:

In accordance with "Practical Guidance for Checking Internal Controls for Self-Assessments of Assets by Banks and Other Financial Institutions and for Audits of Loans Written Off and Loan Loss Allowance Provisions" JICPA, Special Committee for Audits of Banks, etc., Report No. 4), loans to normal borrowers and borrowers with collectability risks are classified into certain groups, and an allowance is provided for each group based on the estimated rate of loan losses.

For loans to borrowers with collectability risks, an allowance is

provided based on an amount net of amounts expected to be collected through disposal of collateral or through execution of guarantees, and the amount considered to be necessary based on a solvency assessment. For loans to bankrupt or substantially bankrupt borrowers, an allowance is provided for based on an amount net of amounts expected to be collected through disposal of collateral or through execution of guarantees.

All loans are assessed initially by the marketing and other departments based on internal rules for self-assessment of asset quality. The asset evaluation department, which is independent from the marketing and other departments, reviews these self-assessments.

3) Reserve for possible loan losses of Japan Post Insurance Co., Ltd. is provided pursuant to its standards for self-assessment of asset quality, and general allowance is provided using a rate determined by past bad debt experience. In addition, specific allowances, which are determined after reviewing individual collectability of accounts, are recorded.

All loans and claims are assessed initially by the relevant departments based on internal rules for self-assessment of asset quality. The asset evaluation department, which is independent from the relevant departments, reviews these self-assessments. The above allowances are made based on the result of this assessment.

(9) Policy Reserves

Policy reserves are reserves provided in accordance with Article 116 of the Insurance Business Act. Policy reserves are recognized based on the following methodology:

1) Reserves for contracts subject to the standard policy reserve are computed in accordance with the method prescribed by the Commissioner for Financial Services Agency (Ordinance No. 48 issued by the Ministry of Finance in 1996).

2) Reserves for the other contracts are computed based on the net level premium method.

Pursuant to Article 69, Paragraph 5 of the Ordinance for Enforcement of the Insurance Business Act, effective from the year ended March 31, 2011, additional policy reserves are accumulated, in preparation for future performance of obligations, over a 10-year period for a portion of reinsurance contracts from the Management Organization for Postal Savings and Postal Life Insurance (hereinafter referred to as the "Management Organization"), which is an independent administrative institution. As a result, the amounts of provision for policy reserves for the years ended March 31, 2016 and 2015 were ¥179,558 million and ¥176,491 million, respectively.

The Management Organization was established in October 2007 for the purpose of supporting the privatization of Japan Post by succeeding from Japan Post postal savings such as fixed amount or term postal savings deposited by and postal life insurance contracts concluded by September 2007 to ensure that such postal savings and postal life insurance contracts are managed appropriately, and to fulfill the relevant liabilities without fail.

The Company has entered into reinsurance contracts, comprising outsourcing agreements for the administrative operation of the postal life insurance and reinsurance contracts for insurance liabilities based on former postal life insurance contracts, for postal life insurance contracts concluded by September 2007 that have been assumed by the Management Organization.

In addition, based on the master plan by the Postal Service Privatization Act, with respect to the amount equivalent to that lent to policyholders of the postal life insurance contracts and to Japanese local governments and others succeeded from Japan Post, the Company has lent loans to the Management Organization under the same loan conditions as those of the contracts between Japan Post and its counterparties.

(10) Reserve for Bonuses

A reserve for the employee bonus payments is provided based on the amount expected to be incurred at the end of the fiscal year based on the projected obligations as of the end of the fiscal year.

(11) Retirement Benefits

1) In calculating the projected benefit obligation, the benefit formula basis is used to attribute the expected benefit to respective service period. Treatment of prior service cost and actuarial difference are accounted for as follows.

Prior service cost is amortized using the straight-line method over a fixed period (8-14 years) within the estimated average remaining service period for employees in the fiscal year in which the difference is incurred.

Actuarial difference is amortized based on a proportional amount using the straight-line method over a fixed period (8-14 years) within the estimated average remaining service period for employees

from the fiscal year following the respective fiscal year in which the difference is incurred.

Effective from April 1, 2015, the Company and its principal consolidated subsidiaries have revised their retirement programs and their lump-sum severance indemnity plans from a final salary formula to a point system. As a result, projected benefit obligation decreased and prior service cost of ¥184,859 million is recognized for the year ended March 31, 2015.

- 2) Charges for the pension program of national public service personnel associated with pension benefits for the service period until December 1958 of those personnel who had worked in postal services for the former Ministry of Communications and the former Ministry of Posts and Telecommunications and retired after January 1959 (hereinafter referred to as "share of public service pension") are recognized as part of asset for retirement benefits. The Company has established retirement benefit trusts for the above pension program.

The actuarial difference is amortized using the straight-line method over a fixed period (10 years) within the estimated average remaining payment periods for eligible personnel from the fiscal year after the difference incurred.

The prior service cost is amortized using the straight-line method over a fixed period (10 years) within the estimated average remaining payment periods of eligible personnel as incurred.

- 3) Charges for the pension program of national public service personnel associated with pension benefits for those personnel who had worked in postal services for the former Ministry of Communications and the former Ministry of Posts and Telecommunications and retired by December 1958 (hereinafter referred to as "share of another public service pension") are recognized as part of liability for retirement benefits. The Company has established retirement benefit trusts for the above mutual aid pension program.

The actuarial difference is amortized using the straight-line method over a fixed period (5 years) within the estimated average remaining payment periods for eligible personnel from the fiscal year after the difference is incurred.

At the meeting of the Board of Directors held on September 22, 2014, the Company resolved to establish retirement benefit trusts for share of public service pension and share of another public service pension for the purpose of improving financial soundness of retirement benefits. Based on the resolution, cash and due from banks of ¥639,944 million were contributed on January 29, 2015.

- (12) Translation of Assets and Liabilities Denominated in Foreign Currencies  
Assets and liabilities denominated in foreign currencies are translated into Japanese yen at the exchange rates prevailing at the fiscal year-end.
- (13) Reserve for Price Fluctuations  
Reserve for price fluctuations in security investments is computed based on Article 115 of the Insurance Business Act.

- (14) Statement of Cash Flows  
Cash and cash equivalents consists of cash on hand, deposits that can be withdrawn at any time, short-term investments with a maturity of three months or less when purchased which can easily be converted to cash and are subject to little risk of change in value (excluding negotiable certificates of deposit held by the banking subsidiary included in "cash and due from banks") and bank overdrafts treated equally as cash equivalents in fund management (negative cash equivalents).

- (15) Consumption Taxes  
All figures are net of consumption taxes.

- (16) Consolidated Tax Payment System  
The Company and certain consolidated subsidiaries adopt the consolidated tax payment system, under which Japan Post Holdings Co., Ltd. is the parent company.

- (17) Changes in Accounting Policies  
For the Year Ended March 31, 2016

Effective from the year ended March 31, 2016, the Company has adopted Revised Accounting Standard for Business Combinations (ASBJ Statement No. 21, September 13, 2013; hereinafter referred to as the "Business Combinations Accounting Standard"), Revised Accounting Standard for Consolidated Financial Statements (ASBJ Statement No. 22, September 13, 2013; hereinafter referred to as the "Consolidation Accounting Standard"), Revised Accounting Standard for Business Divestitures (ASBJ Statement No. 7, September 13, 2013; hereinafter referred to as the "Business Divestitures Accounting Standard"), and other pronouncements. Accordingly, the Company changed to the method where the Company records changes in the Company's ownership interest in a subsidiary in the case where the Company retains control over the subsidiary as capital surplus, and records

acquisition-related costs as expenses in the fiscal year of incurrence. With respect to business combinations to be implemented after the beginning of the year ended March 31, 2016, the Company changed to the method where revisions to the allocation of acquisition costs due to finalizing amounts from the provisional accounting treatments are reflected in the consolidated financial statements for the period in which the business combination was carried out.

The Business Combinations Accounting Standard and other pronouncements are applied transitionally as provided for in Paragraph 58-2 (4) of the Business Combinations Accounting Standard, Paragraph 44-5 (4) of the Consolidation Accounting Standard and Paragraph 57-4 (4) of the Business Divestitures Accounting Standard, and are applied prospectively from the beginning of the year ended March 31, 2016.

As a result, income before income taxes for the year ended March 31, 2016 increased by ¥367,499 million. In addition, capital surplus decreased by ¥369,002 million as of March 31, 2016.

In the consolidated statements of cash flows for the year ended March 31, 2016, cash flows associated with purchases or sale of stocks of subsidiaries that do not result in change in scope of consolidation are stated under "Cash flows from financing activities," and acquisition-related costs attributable to purchases of stocks of subsidiaries resulting in change in scope of consolidation, or cash flows concerning expenses arising from purchases or sale of stocks of subsidiaries that do not result in change in scope of consolidation are stated under "Cash flows from operating activities."

In the consolidated statements of changes in net assets for the year ended March 31, 2016, capital surplus at the end of the year decreased by ¥369,002 million.

The effects of this change on per share data are described in Note 28 "PER SHARE DATA."

For the Year Ended March 31, 2015

Effective from the year ended March 31, 2015, with respect to the application of the "Accounting Standard for Retirement Benefits" (Accounting Standard Board of Japan ("ASBJ") Statement No. 26, May 17, 2012; hereinafter referred to as the "Retirement Benefits Accounting Standard") and the "Guidance on Accounting Standard for Retirement Benefits" (ASBJ Guidance No. 25, March 26, 2015; hereinafter referred to as the "Guidance on Retirement Benefits"), the Company has adopted provisions stated in the main clause of Paragraph 35 of the Retirement Benefits Accounting Standard and the main clause of Paragraph 67 of the Guidance on Retirement Benefits. Accordingly, the Company has revised the calculation methods for retirement benefit obligations and service cost and changed the method of attributing expected benefit to each fiscal year from the straight-line basis to the benefit formula basis. In addition, the method for determining the discount rate has been changed from the method using a discount rate based on the number of years which approximates the estimated average remaining service lives for employees to the method using a single-weighted average discount rate which reflects the estimated payment periods of retirement benefits and the amounts by the respective estimated payment periods.

In accordance with the transitional application provided for in Paragraph 37 of the Retirement Benefits Accounting Standard, the effects of changes of the calculation methods for retirement benefit obligations and service cost are recognized in retained earnings at the beginning of the year ended March 31, 2015.

As a result, liability for retirement benefits increased by ¥263,412 million while retained earnings decreased by ¥256,948 million at the beginning of the year ended March 31, 2015. In addition, income before income taxes for the year ended March 31, 2015 increased by ¥10,561 million.

The effects of this change on per share data are described in Note 28 "PER SHARE DATA."

- (18) New Accounting Pronouncements

Implementation Guidance on Recoverability of Deferred Tax Assets  
Implementation Guidance on Recoverability of Deferred Tax Assets (ASBJ Guidance No. 26, March 28, 2016) was issued as a new accounting pronouncement.

This implementation guidance is primarily following the framework outlined in the Implementation Guidance on Recoverability of Deferred Tax Assets provided in the JICPA Audit Committee Report No. 66 "Audit Treatment for Judgment of Recoverability of Deferred Tax Assets."

The Company intends to apply this implementation guidance from the beginning of the year commencing on April 1, 2016, and is currently evaluating the effects of this application.

### (19) Changes in Presentation

#### Consolidated Balance Sheets

"Goodwill," which was included in "other intangible fixed assets" under "intangible fixed assets" in the previous fiscal year, is separately presented from the current fiscal year due to an increase in materiality. To reflect this change in method of presentation, the consolidated financial statements for the previous fiscal year have been reclassified.

As a result, ¥16,607 million presented as "other intangible fixed assets" under "intangible fixed assets" in the consolidated balance sheets for the previous fiscal year has been reclassified into "goodwill" of ¥2 million and "other intangible fixed assets" of ¥16,604 million.

#### Consolidated Statements of Cash Flows

"Amortization of goodwill," which was included in "other, net" under "cash flows from operating activities" in the previous fiscal year, is separately presented from the current fiscal year due to an increase in materiality. To reflect this change in method of presentation, the consolidated financial statements for the previous fiscal year have been reclassified.

As a result, ¥107,375 million presented as "other, net" under "cash flows from operating activities" in the consolidated statements of cash flows for the previous fiscal year has been reclassified into "amortization of goodwill" of ¥8 million and "other, net" of ¥107,366 million.

### 3. CASH AND CASH EQUIVALENTS

#### (1) Reconciliation of Cash and Cash Equivalents in the Consolidated Statements of Cash Flows and Cash and Due from Banks in the Consolidated Balance Sheets

Millions of Yen

March 31	2016	2015
Cash and due from banks	¥ 48,258,991	¥ 36,406,491
Negotiable certificates of deposit of the banking subsidiary included in cash and due from banks	(85,000)	(705,000)
Negotiable certificates of deposit included in securities	400	105,160
Deposits with maturities of more than three months	(630)	(912)
Negotiable certificates of deposit with maturities of more than three months	(400)	(360)
Bank overdraft included in other liabilities	(32,202)	—
Cash and cash equivalents at the end of the year	¥ 48,141,158	¥ 35,805,379

#### (2) Breakdown of Assets and Liabilities of Newly Consolidated Subsidiaries as a Result of the Acquisition of Shares

With regard to the consolidation of Toll as a result of the acquisition of shares, the breakdown of the assets and liabilities of Toll at the beginning of the consolidation, and the reconciliation of the acquisition price and cash flow (net) for the acquisition are as follows.

Millions of Yen

March 31	2016
Assets	¥ 528,924
Of which: tangible fixed assets	230,075
Of which: trademark rights	30,433
Goodwill	474,454
Liabilities	390,940
Of which: bonds and borrowings	228,713
Non-controlling interests	1,759
Foreign currency translation adjustments	1,361
Acquisition price of Toll's shares	¥ 609,317
Cash and cash equivalents of Toll and its subsidiaries	36,922
Payable for acquisition price of Toll's shares	791
Cash flow (net) for the acquisition of Toll's shares	¥ 571,603

### 4. SECURITIES

#### (1) Securities

Securities as of March 31, 2016 and 2015 consisted of the following:

Millions of Yen

March 31	2016	2015
Stocks	¥ 19,233	¥ 28,336
Japanese government bonds <sup>1</sup>	126,449,341	154,868,356
Japanese local government bonds	15,262,003	15,080,974
Japanese corporate bonds	16,804,623	17,635,511
Other	49,185,137	34,980,766
Total	¥ 207,720,339	¥ 222,593,945

Notes:

1. Secured loan securities for which borrowers have the right to sell or pledge in the amount of ¥100,126 million and ¥301,181 million were included in Japanese government bonds in securities as of March 31, 2016 and 2015, respectively.

Unsecured borrowed securities and securities borrowed with cash collateral for which the Group has the right to sell or pledge amounted to ¥10,952,165 million and ¥11,078,662 million as of March 31, 2016 and 2015, respectively.

2. The above includes investments in non-consolidated subsidiaries and affiliates of ¥17,350 million, ¥2,283 million and as of March 31, 2016 and 2015, respectively.

#### (2) Policy-Reserve-Matching Bonds

The consolidated balance sheet amount and fair value of policy-reserve-matching bonds as of March 31, 2016 and 2015 were as follows:

Millions of Yen

March 31	2016	2015
Consolidated balance sheet amount	¥ 13,563,423	¥ 15,493,208
Fair value	15,062,160	16,668,447

The outline of the risk management policy of policy-reserve-matching bonds was as follows:

The insurance subsidiary categorizes their insurance products into the sub-groups below based on the attributes of each product in order to manage risks arising from fluctuations in interest rates of assets and liabilities, and adopts the management policy where the duration gap between policy-reserve-matching bonds and policy reserves by sub-groups are reconciled within a certain range and the duration gap is periodically checked.

- Postal life insurance contracts
- Japan Post Insurance life insurance contracts (general)
- Japan Post Insurance life insurance contracts (lump sum payment annuity)



## (3) Fair Value Information on Securities and Policy-Reserve-Matching Bonds

The amounts shown in the following tables include trading account securities, negotiable certificates of deposit included in cash and due from banks, and monetary claims bought, in addition to securities.

## 1) Held-to-maturity bonds

Millions of Yen

March 31	2016				
	Consolidated balance sheet amount	Fair value	Difference	Amount for which fair value exceeds consolidated balance sheet amount	Amount for which fair value does not exceed consolidated balance sheet amount
Japanese government bonds	¥ 79,153,202	¥ 88,000,287	¥ 8,847,084	¥ 8,847,084	¥ —
Japanese local government bonds	8,384,896	8,918,821	533,925	533,925	(0)
Japanese corporate bonds	6,574,586	6,880,539	305,953	305,954	(1)
Other	194,744	229,801	35,057	35,057	—
Total	¥ 94,307,429	¥ 104,029,450	¥ 9,722,020	¥ 9,722,022	¥ (1)

Millions of Yen

March 31	2015				
	Consolidated balance sheet amount	Fair value	Difference	Amount for which fair value exceeds consolidated balance sheet amount	Amount for which fair value does not exceed consolidated balance sheet amount
Japanese government bonds	¥ 93,418,463	¥ 99,419,865	¥ 6,001,402	¥ 6,001,402	¥ —
Japanese local government bonds	8,820,050	9,275,993	455,942	456,466	(523)
Japanese corporate bonds	7,711,889	8,004,022	292,133	292,183	(49)
Other	234,597	291,352	56,754	56,754	—
Total	¥ 110,185,001	¥ 116,991,234	¥ 6,806,232	¥ 6,806,806	¥ (573)

## 2) Policy-reserve-matching bonds

Millions of Yen

March 31	2016				
	Consolidated balance sheet amount	Fair value	Difference	Amount for which fair value exceeds consolidated balance sheet amount	Amount for which fair value does not exceed consolidated balance sheet amount
Japanese government bonds	¥ 12,913,582	¥ 14,367,701	¥ 1,454,119	¥ 1,454,119	¥ —
Japanese local government bonds	517,065	551,080	34,015	34,015	—
Japanese corporate bonds	132,776	143,378	10,602	10,602	—
Total	¥ 13,563,423	¥ 15,062,160	¥ 1,498,737	¥ 1,498,737	¥ —

Millions of Yen

March 31	2015				
	Consolidated balance sheet amount	Fair value	Difference	Amount for which fair value exceeds consolidated balance sheet amount	Amount for which fair value does not exceed consolidated balance sheet amount
Japanese government bonds	¥ 14,660,267	¥ 15,804,449	¥ 1,144,181	¥ 1,144,212	¥ (31)
Japanese local government bonds	699,889	724,154	24,264	24,444	(179)
Japanese corporate bonds	133,050	139,843	6,792	6,797	(4)
Total	¥ 15,493,208	¥ 16,668,447	¥ 1,175,238	¥ 1,175,453	¥ (214)

## 3) Available-for-sale securities

Millions of Yen

March 31	2016				
	Consolidated balance sheet amount	Cost	Difference	Amount for which consolidated balance sheet amount exceeds cost	Amount for which consolidated balance sheet amount does not exceed cost
Stocks	¥ 14	¥ 1	¥ 12	¥ 12	¥ —
Bonds	50,839,859	48,699,180	2,140,679	2,143,376	(2,697)
Japanese government bonds	34,382,555	32,637,216	1,745,339	1,745,429	(90)
Japanese local government bonds	6,360,042	6,232,342	127,700	128,301	(600)
Japanese short-term corporate bonds	204,995	204,995	—	—	—
Japanese corporate bonds	9,892,266	9,624,626	267,639	269,646	(2,006)
Other	50,313,751	48,184,411	2,129,339	2,600,877	(471,538)
Total	¥ 101,153,625	¥ 96,883,594	¥ 4,270,031	¥ 4,744,266	¥ (474,235)

Millions of Yen

March 31	2015				
	Consolidated balance sheet amount	Cost	Difference	Amount for which consolidated balance sheet amount exceeds cost	Amount for which consolidated balance sheet amount does not exceed cost
Stocks	¥ 24,177	¥ 14,553	¥ 9,623	¥ 9,623	¥ —
Bonds	62,141,229	60,403,565	1,737,664	1,743,222	(5,558)
Japanese government bonds	46,789,624	45,406,419	1,383,204	1,384,984	(1,779)
Japanese local government bonds	5,561,033	5,440,252	120,780	121,534	(753)
Japanese short-term corporate bonds	226,986	226,986	—	—	—
Japanese corporate bonds	9,563,584	9,329,906	233,678	236,703	(3,025)
Other	37,297,269	33,531,867	3,765,402	3,810,374	(44,971)
Total	¥ 99,462,677	¥ 93,949,986	¥ 5,512,690	¥ 5,563,220	¥ (50,530)

4) Held-to-maturity bonds sold for the years ended March 31, 2016 and 2015  
There were no held-to-maturity bonds sold for the years ended March 31, 2016 and 2015.

5) Policy-reserve-matching bonds sold for the years ended March 31, 2016 and 2015  
There were no policy-reserve-matching bonds sold for the year ended March 31, 2016.

Millions of Yen

Year ended March 31	2015		
	Sales	Gains	Losses
Japanese government bonds	¥ 1,717,375	¥ 56,869	¥ —
Total	¥ 1,717,375	¥ 56,869	¥ —

6) Available-for-sale securities sold for the years ended March 31, 2016 and 2015

Millions of Yen

Year ended March 31	2016		
	Sales	Gains	Losses
Stocks	¥ 25,821	¥ 11,265	¥ (1)
Bonds	8,755,351	6,365	(681)
Japanese government bonds	8,749,632	6,357	(594)
Japanese corporate bonds	5,718	8	(86)
Other	1,329,429	11,103	(12,032)
Total	¥ 10,110,602	¥ 28,734	¥ (12,714)

Millions of Yen

Year ended March 31	2015		
	Sales	Gains	Losses
Stocks	¥ 4,484	¥ 1,793	¥ —
Bonds	1,947,642	287	(5,393)
Japanese government bonds	1,945,276	287	(4,855)
Japanese corporate bonds	2,365	—	(538)
Other	411,885	6,295	(5,050)
Total	¥ 2,364,012	¥ 8,376	¥ (10,444)

(4) Money Held in Trust  
Money Held in Trust Classified as Other than Trading and Held-to-Maturity

Millions of Yen

March 31	2016				
	Consolidated balance sheet amount	Cost	Difference	Amount for which consolidated balance sheet amount exceeds cost	Amount for which consolidated balance sheet amount does not exceed cost
Money held in trust classified as other than trading and held-to-maturity	¥ 5,205,658	¥ 4,157,777	¥ 1,047,881	¥ 1,129,467	¥ (81,585)

Millions of Yen

March 31	2015				
	Consolidated balance sheet amount	Cost	Difference	Amount for which consolidated balance sheet amount exceeds cost	Amount for which consolidated balance sheet amount does not exceed cost
Money held in trust classified as other than trading and held-to-maturity	¥ 4,926,581	¥ 3,400,444	¥ 1,526,137	¥ 1,530,218	¥ (4,081)

## 5. ASSETS PLEDGED AS COLLATERAL

Assets pledged as collateral as of March 31, 2016 and 2015 consisted of the following:

March 31	Millions of Yen	
	2016	2015
Assets pledged as collateral:		
Securities	¥ 34,148,969	¥ 37,335,206
Liabilities corresponding to assets pledged as collateral:		
Deposits	18,983,827	22,088,270
Payables under securities lending transactions	16,772,037	17,228,691
Other liabilities	554,522	—
Acceptances and guarantees	75,000	95,000

In addition to the above, the following assets are pledged as collateral for overdraft transactions with the Bank of Japan, exchange settlements, derivative transactions and other transactions, deposits for variation margins of future market transactions, and other purposes as of March 31, 2016 and 2015:

March 31	Millions of Yen	
	2016	2015
Assets pledged as collateral:		
Securities	¥ 4,268,434	¥ 4,907,981
Cash and due from banks	30	30
Other assets	—	129

## 6. LOANS

There were no insolvent loans, non-accrual loans, past due loans (3 months or more), and restructured loans as of March 31, 2016 and 2015.

Contracts of overdraft facilities and loan commitments are contracts with customers to lend funds up to a certain limit agreed in advance. The banking subsidiary will make the loans upon the request of an obligor to draw down funds under such loan agreements based on various terms and conditions stipulated in the relevant loan agreement. There were no unused commitments on loans as of March 31, 2016 and 2015.

The amounts of unused commitments of the insurance subsidiary as of March 31, 2016 and 2015 were as follows:

March 31	Millions of Yen	
	2016	2015
Amount of unused commitments	¥ —	¥ 1,250

## 7. TANGIBLE FIXED ASSETS

## (1) Accumulated Depreciation

Accumulated depreciation as of March 31, 2016 and 2015 were as follows:

March 31	Millions of Yen	
	2016	2015
Accumulated depreciation	¥ 1,150,768	¥ 957,443

## (2) Deferred Gains on Tangible Fixed Assets Not Recognized for Tax Purposes

Deferred gains on tangible fixed assets not recognized for tax purposes as of March 31, 2016 and 2015 were as follows:

March 31	Millions of Yen	
	2016	2015
Deferred gains on tangible fixed assets not recognized for tax purposes	¥ 62,919	¥ 62,252
Of which, recognized during the fiscal year	666	6,119

## (3) Real Estate for Rent

The Company and certain consolidated subsidiaries own land and commercial buildings for rental purposes in Tokyo and other areas.

Years ended March 31	Millions of Yen	
	2016	2015
Net rental income <sup>1</sup>	¥ 5,354	¥ 3,178
Net gains on sales <sup>2</sup>	422	3,811
Losses on impairment <sup>3</sup>	7,194	3,747
Other gains <sup>2</sup>	28	—
Other losses <sup>3</sup>	1,184	156

Notes:

- Majority of rental income is recorded under other income, and majority of rental expenses are recorded under depreciation and amortization for the years ended March 31, 2016 and 2015.
- Net gains on sales and other gains are recorded under other income.
- Losses on impairment and other losses are recorded under other expenses.

The consolidated balance sheet amount, net change during the year and fair value of real estate for rental purposes were as follows:

Years ended March 31	Millions of Yen	
	2016	2015
Consolidated balance sheet amount		
Balance at the beginning of the year	¥ 412,043	¥ 398,234
Net change during the year	71,908	13,808
Balance at the end of the year	¥ 483,951	¥ 412,043
Fair value at the end of the year	¥ 535,773	¥ 409,655

Notes:

- The consolidated balance sheet amount represents acquisition costs less accumulated depreciation and accumulated losses on impairment.
  - The fair value is calculated primarily based on the real estate appraisal standard.
  - Real estate under construction is not included in the above table since it is extremely difficult to determine its fair value. The consolidated balance sheet amounts as of March 31, 2016 and 2015 were ¥28,062 million and ¥70,683 million, respectively.
8. REINSURANCE
- Reserve for outstanding claims for reinsured parts defined in Article 71, Paragraph 1 of the Enforcement Regulations of the Insurance Business Act, which is referred to in Article 73, Paragraph 3 of the Regulations were ¥314 million and ¥285 million as of March 31, 2016 and 2015, respectively.
- Policy reserves provided for reinsured parts defined in Article 71, Paragraph 1 of the Regulations were ¥558 million and ¥314 million as of March 31, 2016 and 2015, respectively.

## 9. OBLIGATIONS TO THE LIFE INSURANCE POLICYHOLDERS PROTECTION CORPORATION OF JAPAN

The Company estimated future contributions to the Life Insurance Policyholders Protection Corporation in the amounts of ¥26,866 million and ¥22,829 million as of March 31, 2016 and 2015, respectively, pursuant to Article 259 of the Insurance Business Act. These obligations are recognized as operating expenses when they are made.

## 10. RESERVE FOR POLICYHOLDER DIVIDENDS

Changes in reserve for policyholder dividends for the years ended March 31, 2016 and 2015 were as follows:

Years ended March 31	Millions of Yen	
	2016	2015
Balance at the beginning of the year	¥ 2,074,919	¥ 2,222,759
Policyholder dividends paid	(316,246)	(349,687)
Interest accrual	132	1,497
Reduction due to the acquisition of additional annuity	(315)	(372)
Provision for reserve for policyholder dividends	178,004	200,722
Balance at the end of the year	¥ 1,936,494	¥ 2,074,919

## 11. BORROWINGS AND LEASE OBLIGATIONS

Borrowings and lease obligations as of March 31, 2016 and 2015 were as follows:

March 31	Millions of Yen		Average interest rate	Due
	2016	2015		
Borrowings	¥ 160,595	¥ 3,415	1.10%	April 2016 - September 2019
Lease obligations	21,699	4,212	—	April 2016 - March 2040

Notes:

- The interest rates above are calculated using the weighted-average method based on the interest rate and balance at the fiscal year-end date.
- The average interest rate of lease obligations is not presented above because interest included in the total amount of lease payments is allocated to each period using the straight-line method in certain consolidated subsidiaries.
- Borrowings and lease obligations are included in other liabilities in the accompanying consolidated balance sheets.

The repayment schedule on borrowings as of March 31, 2016 was as follows:

March 31	Millions of Yen
Within 1 year	¥ 56,886
Due after 1 year through 2 years	10,962
Due after 2 years through 3 years	66,225
Due after 3 years through 4 years	26,521
Due after 4 years through 5 years	—
Thereafter	—
Total	¥ 160,595

The repayment schedule on lease obligations as of March 31, 2016 was as follows:

March 31	Millions of Yen
Within 1 year	¥ 1,372
Due after 1 year through 2 years	1,322
Due after 2 years through 3 years	1,233
Due after 3 years through 4 years	1,109
Due after 4 years through 5 years	947
Thereafter	15,714
Total	¥ 21,699

## 12. BONDS

Bonds as of March 31, 2016 were as follows:

Issuer	Description	Issue
Toll Holdings Limited	Straight bonds	December 2010 - December 2013
Toll Holdings Limited	Straight bonds	December 4, 2013
Toll Holdings Limited	Straight bonds	December 4, 2013
Millions of Yen	Interest rate	Due
¥ 18,590 (158,000 thousands of U.S. Dollars)	3.65% - 4.37%	December 2017 - December 2023
12,498 (149,592 thousands of Singapore Dollars)	2.51% - 3.29%	December 4, 2020
5,710 (387,660 thousands of Hong Kong Dollars)	4.46%	December 4, 2023
Total		¥ 36,798

Notes:

- The amounts of foreign currency-denominated bonds are shown in original currencies in parentheses.
- Bonds are included in other liabilities in the accompanying consolidated balance sheets.
- No collateral was provided for the above bonds.

The redemption schedule on bonds as of March 31, 2016 was as follows:

March 31	Millions of Yen
Within 1 year	¥ —
Due after 1 year through 2 years	7,413
Due after 2 years through 3 years	—
Due after 3 years through 4 years	—
Due after 4 years through 5 years	20,625
Thereafter	8,759
Total	¥ 36,798

There were no bonds as of March 31, 2015.

## 13. ASSET RETIREMENT OBLIGATIONS

### (1) Outline of Asset Retirement Obligations

The Group recorded asset retirement obligations with respect to asbestos removal costs during demolition of the Company's and subsidiaries' buildings, and restoration costs based on the real estate contracts of their business locations, company-owned housing and others.

The Group's network, comprised mainly of post offices, is required under the Postal Services Privatization Act to be maintained without fail from the perspective of public services provision. Therefore, restoration costs based on the real estate contracts related to facilities essential to the said network maintenance are recorded as asset retirement obligations only when their settlements are clearly expected due to reasons such as planned contract termination.

### (2) Calculation Method of Asset Retirement Obligations

The Group calculated the asset retirement obligations by estimating the period of service between 1 and 40 years and applying discount rates ranging from 0.0% to 2.3%.

### (3) Changes in Asset Retirement Obligations

Years ended March 31	Millions of Yen	
	2016	2015
Balance at the beginning of the year	¥ 10,608	¥ 9,895
Obligations incurred due to acquisition of tangible fixed assets	100	—
Obligations increased by acquisition of consolidated subsidiaries	3,121	—
Time progress adjustments	38	45
Obligations settled	(1,645)	(485)
Other	2,993	1,152
Balance at the end of the year	¥ 15,216	¥ 10,608

## 14. RETIREMENT BENEFITS

### (1) Outline of Retirement Benefits

The Company and major consolidated subsidiaries have lump-sum severance indemnity plans as a defined benefit plan. Certain consolidated subsidiaries adopt the simplified method in calculating their retirement benefit obligations. Under the simplified method, the amount to be required for voluntary termination at the fiscal year-end is recorded as projected benefit obligations. The charges concerning share of public service pension and share of another public service pension (as defined in Note 2(11)) are included in the Company's retirement benefit obligations.

The Company has established retirement benefit trusts for the share of public service pension and share of another public service pension.

Certain consolidated subsidiaries have defined contribution pension plans. In addition, the amount required to be contributed to the retirement pension benefit plans by the Company and certain consolidated subsidiaries based on the "Act for Partial Amendment of National Government Officials' Retirement Allowance Act, etc. for the Purposes of Reviewing Benefit Levels of the Retirement Benefits for National Government Officials" (Act No. 96 of 2012), which was introduced from October 2015 as a new type of pension subsequent to the abolition of the specified occupation portion of the mutual aid pension program, was ¥6,354 million for the year ended March 31, 2016.



## (2) Defined Benefit Plans

## 1) Changes in retirement benefit obligations

Years ended March 31	Millions of Yen	
	2016	2015
Balance at the beginning of the year	¥ 2,896,921	¥ 2,895,530
Cumulative effects of changes in accounting policies	—	263,412
Restated balance at the beginning of the year	2,896,921	3,158,943
Service cost	122,445	127,742
Interest cost	17,716	19,243
Actuarial differences	10,980	(10,552)
Benefits paid	(201,660)	(213,843)
Prior service cost	—	(184,859)
Other	425	247
Balance at the end of the year	¥ 2,846,829	¥ 2,896,921

Note: Prior service cost incurred as a result of the change in lump-sum severance indemnity plans to a point system as of April 1, 2015.

## 2) Changes in plan assets

Years ended March 31	Millions of Yen	
	2016	2015
Balance at the beginning of the year	¥ 638,481	¥ 10,702
Expected return on plan assets	1,460	449
Actuarial differences	14,802	(336)
Contributions paid by the employer	381	640,910
Benefits paid	(62,105)	(13,244)
Balance at the end of the year	¥ 593,019	¥ 638,481

Note: The Company contributed ¥639,944 million from cash and due from banks on January 29, 2015 and has established retirement benefit trusts.

## 3) Balance of retirement benefit obligations, plan assets and liability (asset) for retirement benefits

March 31	Millions of Yen	
	2016	2015
Funded retirement benefit obligations	¥ 565,590	¥ 628,054
Share of public service pension	555,236	616,162
Share of another public service pension	1,010	1,257
Corporate pension plan	9,343	10,634
Plan assets	(593,019)	(638,481)
Share of public service pension	(582,474)	(626,576)
Share of another public service pension	(810)	(1,030)
Corporate pension plan	(9,734)	(10,874)
	(27,429)	(10,426)
Unfunded retirement benefit obligations	2,281,239	2,268,867
Lump-sum severance indemnity	2,281,239	2,268,867
Net liability (asset) for retirement benefits	¥ 2,253,810	¥ 2,258,440
Liability for retirement benefits	¥ 2,281,439	¥ 2,269,094
Asset for retirement benefits	(27,629)	(10,653)
Net liability (asset) for retirement benefits	¥ 2,253,810	¥ 2,258,440

## 4) Retirement benefit costs

Years ended March 31	Millions of Yen	
	2016	2015
Service cost	¥ 122,445	¥ 127,742
Interest cost	17,716	19,243
Expected return on plan assets	(1,460)	(449)
Amortization of actuarial differences	(19,176)	(17,192)
Amortization of prior service cost	(26,678)	(13,309)
Other	358	335
Total	¥ 93,205	¥ 116,370

## 5) Adjustments for retirement benefits (before tax effect)

Years ended March 31	Millions of Yen	
	2016	2015
Prior service cost	¥ (26,678)	¥ 171,549
Actuarial differences	(15,355)	(6,976)
Total	¥ (42,034)	¥ 164,572

## 6) Accumulated adjustments for retirement benefits (before tax effect)

March 31	Millions of Yen	
	2016	2015
Unrecognized prior service cost	¥ 253,870	¥ 282,212
Unrecognized actuarial differences	131,727	147,808
Total	¥ 385,597	¥ 430,021

## 7) Plan assets

March 31	Millions of Yen	
	2016	2015
Bonds	91%	71%
Stocks	0	0
Loans	0	28
Other	9	0
Total	100%	100%

Note: Total plan assets as of March 31, 2016 and 2015 are both comprised 98% of retirement benefit trusts, which were set up for share of public service pension and share of another public service pension.

Current and target asset allocations, historical and expected returns on various categories of plan assets have been taken into consideration in determining the long-term expected rate of return.

## 8) Actuarial assumptions

The principal actuarial assumptions used for the years ended March 31, 2016 and 2015 were as follows:

Years ended March 31	2016	2015
Discount rate	0.2% - 0.7%	0.2% - 0.7%
Long-term expected rate of return on plan assets	0.1% - 2.0%	0.1% - 2.0%

## (3) Defined Contribution Plans

The amounts required to be contributed to the defined contribution plans by certain consolidated subsidiaries were ¥10,118 million and ¥59 million for the years ended March 31, 2016 and 2015, respectively.

## 15. RESERVES RELATED TO REINSURANCE CONTRACTS

Policy reserves, excluding contingency reserve, related to reinsurance contracts with Management Organization for Postal Savings and Postal Life Insurance, are provided at amounts calculated based on the statement of calculation procedures for the insurance subsidiary's insurance premiums and policy reserves. The amounts calculated based on the foregoing procedures are not less than the amounts calculated based on the statement of calculation procedures for the postal life insurance policy reserves in accordance with the Act on Management Organization for Postal Savings and Postal Life Insurance (Act No. 101 of 2005). In addition, contingency reserve and reserve for price fluctuation are provided for the category of insurance.

The policy reserves, excluding contingency reserve, contingency reserve and reserve for price fluctuations provided for the category of reinsurance as of March 31, 2016 and 2015 were as follows:

March 31	Millions of Yen	
	2016	2015
Policy reserves (excluding contingency reserve)	¥ 46,712,164	¥ 52,156,724
Contingency reserve	2,011,685	2,182,885
Reserve for price fluctuations	635,806	626,849

16. DEFERRED TAX ASSETS AND LIABILITIES

Significant components of deferred tax assets and liabilities as of March 31, 2016 and 2015 were as follows:

	Millions of Yen	
March 31	2016	2015
Deferred tax assets:		
Liability for retirement benefits	¥ 864,142	¥ 933,407
Policy reserves	640,360	559,683
Reserve for outstanding claims	45,603	49,850
Reserve for bonuses	31,940	30,856
Reserve for price fluctuations	157,340	134,860
Deferred losses on hedges	185,840	317,483
Tax losses carried forward	243,725	50,061
Other	142,736	96,748
Subtotal	2,311,690	2,172,952
Valuation allowance	(1,124,680)	(998,131)
Total deferred tax assets	1,187,010	1,174,820
Deferred tax liabilities:		
Unrealized gains on available-for-sale securities	(1,652,076)	(2,058,998)
Unrealized gains on assets and liabilities of subsidiaries	(20,249)	—
Other	(29,998)	(23,616)
Total deferred tax liabilities	(1,702,323)	(2,082,614)
Net deferred tax assets (liabilities)	¥ (515,313)	¥ (907,793)

Note: "Tax losses carried forward," which was included in "other" under "deferred tax assets" in the previous fiscal year, is separately presented from the current year due to an increase in materiality. To reflect this change in method of presentation, the notes for the previous year have been reclassified. As a result, ¥146,810 million presented as "other" under "deferred tax assets" in the notes for the previous year has been reclassified into "tax losses carried forward" of ¥50,061 million and "other" of ¥96,748 million.

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes, which, in aggregate, would result in a statutory tax rate of approximately 33.1% for the year ended March 31, 2016, and 35.6% for the year ended March 31, 2015.

Reconciliation of the effective income tax rate reflected in the accompanying consolidated statements of income to the statutory tax rate for the years ended March 31, 2016 and 2015 was as follows:

Years ended March 31	2016	2015
Statutory tax rate	33.1%	35.6%
Permanent non-taxable differences (e.g. non-taxable dividend income)	(0.4)	(0.8)
Changes in valuation allowance	23.9	(3.3)
Reduction in net deferred tax assets and liabilities resulting from tax rate changes	4.3	7.5
Adjustment of book value of stocks of subsidiaries for consolidated tax	(24.4)	—
Other	(1.2)	(0.8)
Effective income tax rate	35.3%	38.2%

During the year ended March 31, 2016, the Act for Partial Amendment of the Income Tax Act, etc. (Act No. 15 of 2016) and Act for Partial Amendment of the Local Tax Act, etc. (Act No. 13 of 2016) were enacted by the Diet on March 29, 2016 and, as a result, income tax rate, etc. were reduced effective from the year beginning on or after April 1, 2016. In accordance with this, the effective statutory tax rate used for the calculation of deferred tax assets and deferred tax liabilities has been changed from the previous 32.3%, to 30.9% for the temporary differences likely to be eliminated in the consolidated fiscal year beginning on April 1, 2016 and the consolidated fiscal year beginning on April 1, 2017, and to 30.6% for the temporary differences likely to be eliminated in the consolidated fiscal year beginning on April 1, 2018 and onwards.

As a result, deferred tax assets and liabilities decreased by ¥21,165 million and ¥64,004 million, respectively. In addition, net unrealized gains (losses) on available-for-sale securities increased by ¥81,582 million and

net deferred gains (losses) on hedges decreased by ¥9,901 million, and deferred income taxes increased by ¥29,138 million.

During the year ended March 31, 2015, the Act for Partial Amendment of the Income Tax Act, etc. (Act No. 9 of 2015) and Act for Partial Amendment of the Local Tax Act, etc. (Act No. 2 of 2015) were promulgated on March 31, 2015 and, as a result, income tax rate, etc. was reduced effective from the year beginning on or after April 1, 2015.

As a result, deferred tax assets and liabilities decreased by ¥36,609 million and ¥146,543 million, respectively. In addition, net unrealized gains (losses) on available-for-sale securities increased by ¥199,825 million and net deferred gains (losses) on hedges decreased by ¥32,199 million, and deferred income taxes increased by ¥58,418 million.

## 17. NET ASSETS

## (1) Type and Number of Shares Issued

Year ended March 31, 2016	Thousands of shares			
	April 1, 2015	Increase	Decrease	March 31, 2016
Shares issued:				
Common stock	150,000	4,350,000	—	4,500,000

Note: An increase of 4,350,000 thousand shares of common stock is due to the 30-for-1 common stock split effective August 1, 2015.

Year ended March 31, 2015	Thousands of shares			
	April 1, 2014	Increase	Decrease	March 31, 2015
Shares issued:				
Common stock	150,000	—	—	150,000

## (2) Type and Number of Treasury Stock

Year ended March 31, 2016	Thousands of shares			
	April 1, 2015	Increase	Decrease	March 31, 2016
Treasury stock:				
Common stock	—	383,306	—	383,306

Note: An increase of 383,306 thousand shares of treasury stock is due to the purchases of treasury stock based on the resolution of the Board of Directors' meeting held on October 19, 2015.

There was no treasury stock for the year ended March 31, 2015.

## (3) Information on Dividends

Dividends from retained earnings require approval from the Minister of Internal Affairs and Communications pursuant to the provisions of Article 11 of the Act on Japan Post Holdings Co., Ltd.

## 1) Dividends paid

Dividend paid for the year ended March 31, 2016

Resolution	Class of shares	Total amount (Millions of Yen)	Per share amount (Yen)	Record date	Effective date
Board of Directors' meeting held on May 15, 2015	Common stock	¥ 50,100	¥ 334.00	March 31, 2015	June 26, 2015

Dividend paid for the year ended March 31, 2015

Resolution	Class of shares	Total amount (Millions of Yen)	Per share amount (Yen)	Record date	Effective date
Board of Directors' meeting held on May 21, 2014	Common stock	¥ 43,500	¥ 290.00	March 31, 2014	June 25, 2014

## 2) Dividends whose effective date falls after the end of the fiscal year

Dividends whose effective date falls after the end of the year ended March 31, 2016

Resolution	Class of shares	Total amount (Millions of Yen)	Source of dividends	Per share amount (Yen)	Record date	Effective date
Board of Directors' meeting held on May 13, 2016	Common stock	¥ 102,917	Retained earnings	¥ 25.00	March 31, 2016	June 24, 2016

## 18. OTHER INCOME

Other income for the years ended March 31, 2016 and 2015 consisted of the following:

Years ended March 31	Millions of Yen	
	2016	2015
Gains on sales of fixed assets	¥ 5,529	¥ 4,316
Gains on negative goodwill	849	2,680
Compensation for transfer	2,675	474
Compensation income	215	369
Settlement received	2,825	—
Gains on transfer of business	2,315	—
Reversal of accounts payable	—	1,567
Other	261,664	206,836
Total	¥ 276,076	¥ 216,244

19. OTHER EXPENSES

Other expenses for the years ended March 31, 2016 and 2015 consisted of the following:

Millions of Yen

Years ended March 31	2016	2015
Losses on sales and disposal of fixed assets	¥ 7,044	¥ 6,061
Losses on impairment of fixed assets	13,396	5,390
Provision for reserve for price fluctuations	70,100	97,934
Post office refurbishment expenses <sup>1</sup>	36,066	22,071
Provision for reserve for policyholder dividends <sup>2</sup>	178,004	200,722
Other	20,085	21,031
Total	¥ 324,698	¥ 353,213

Notes:

- In order to prevent further deterioration of facilities and other assets, the Group has invested in construction work and prioritized spending on assets exceeding their economical useful lives.
- Provision for reserve for policyholder dividends, which is provided for Management Organization for Postal Savings and Postal Life Insurance based on gains or losses and others arising in the category of reinsurance due to the reinsurance contracts with Management Organization for Postal Savings and Postal Life Insurance, was ¥170,458 million and ¥190,363 million for the years ended March 31, 2016 and 2015, respectively.

20. OTHER COMPREHENSIVE INCOME (LOSS)

The components of other comprehensive income (loss) for the years ended March 31, 2016 and 2015 were as follows:

Millions of Yen

Years ended March 31	2016	2015
Net unrealized gains (losses) on available-for-sale securities:		
Amount arising during the fiscal year	¥ (752,968)	¥ 2,431,516
Reclassification adjustments	(341,195)	(236,039)
Before tax effect adjustments	(1,094,163)	2,195,476
Tax effect	309,843	(556,689)
Net unrealized gains (losses) on available-for-sale securities	(784,319)	1,638,786
Net deferred gains (losses) on hedges:		
Amount arising during the fiscal year	(9,979)	(369,756)
Reclassification adjustments	379,860	321,616
Adjustments of assets' acquisition costs	7,498	(5,985)
Before tax effect adjustments	377,379	(54,125)
Tax effect	(107,237)	(15,411)
Net deferred gains (losses) on hedges	270,142	(69,537)
Foreign currency translation adjustments:		
Amount arising during the fiscal year	(57,200)	94
Adjustments for retirement benefits:		
Amount arising during the fiscal year	3,821	195,074
Reclassification adjustments	(45,855)	(30,501)
Before tax effect adjustments	(42,034)	164,572
Tax effect	1,093	(4,404)
Adjustments for retirement benefits	(40,940)	160,168
Share of other comprehensive income (loss) of affiliates:		
Amount arising during the fiscal year	(9)	9
Total other comprehensive income (loss)	¥ (612,328)	¥ 1,729,521

## 21. FINANCIAL INSTRUMENTS

### (1) Policy for Handling Financial Instruments

The Group is required to manage financial assets and liabilities owned by Japan Post Bank Co., Ltd. and Japan Post Insurance Co., Ltd. in order to avoid volatility due to future interest rate risk and foreign exchange risk, since these assets and liabilities are generally subject to changes in value due to fluctuations in interest.

For this purpose, both companies endeavor to properly manage income and risk by using an asset liability management (ALM) framework, under which the companies enter into derivative transactions such as interest rate swaps and foreign exchange futures.

Derivative transactions are identified as a key hedging method against interest rate risk and foreign exchange risk to our investment assets, and these are not used for speculative purposes.

In addition, from the viewpoint of increasing profitability, both companies also work to invest in risk assets within an acceptable range while at the same time strengthening their risk management structure.

### (2) Features and Risks of Financial Instruments

In the Group, financial assets owned by Japan Post Bank Co., Ltd. and Japan Post Insurance Co., Ltd. consist mainly of securities such as domestic and overseas securities, in particular Japanese government bonds, loans, stock investments through money held in trust and others. Such financial assets are exposed to risks including the credit risk of their issuing bodies, interest rate risk and market price fluctuation risk.

From an ALM viewpoint, interest rate swaps are used as a means of hedging future price volatility risk and interest rate risk of securities, loans, fixed term deposits and others in interest rate-related transactions. For currency-related transactions, currency swaps and foreign exchange contracts are used as a means of hedging foreign exchange risk in connection with the translation of foreign currency-denominated assets held by Japan Post Bank Co., Ltd. and Japan Post Insurance Co., Ltd. and related yen translation amounts of redemption of principal and interest.

In hedging risk using derivative transactions, the Group applies hedge accounting for transactions meeting certain prescribed requirements in order to limit impacts on financial accounting.

### (3) Risk Management Framework for Financial Instruments

The Group has a basic policy for group risk management whereby basic principles regarding risk management as well as basic matters for which compliance is mandatory for risk management including risk categories to be managed by Group companies are prescribed, and risk management is carried out on a group basis.

The current status of Group company risk management is periodically reported to the management meeting in which the Group's risk management policies and risk management systems are discussed.

For risks such as market risk, credit risk and other types of risk, each company identifies risks that can be quantified and then uses value at risk (VaR), a measure of the maximum expected loss that could occur due to events with a certain probability, and other methods to measure these risks. The Company manages risk by confirming that the amount of risk measured at each of these two companies is suitable in relation to each company's equity capital.

#### 1) Credit risk management

Japan Post Bank Co., Ltd. and Japan Post Insurance Co., Ltd. use the VaR method to quantify credit risk exposure, in accordance with the respective rules of the companies on credit risk management. Moreover, to control credit concentration risk, the companies provide credit limits and other criteria for individual companies and corporate groups and supervise these limits during each fiscal year.

#### 2) Management of market risk

##### A) Banking subsidiary

The banking subsidiary invests in domestic and foreign bonds and stocks and others based on the policy of ALM as a banking operation, and these are affected by fluctuations in interest rates, foreign exchange, stock price and others. Therefore the banking subsidiary quantitatively measures market risk using VaR, which is a statistical method, based on its market risk management regulations, and monitors and manages risk by setting limits for market risk and loss so that market risk is within an appropriate amount of capital allocation, as determined by taking into account corporate financial strength such as equity capital.

The major financial instruments affected by fluctuations in risk variables (interest rates, foreign exchange and stock prices) related to major market risks are call loans, monetary claims bought, money held in trust, securities, loans, deposits and derivative transactions.

The banking subsidiary uses the historical simulation method (holding period — 240 business days (equivalent to 1 year); one-sided confidence interval — 99%; and observation period — 1,200 business days (equivalent to 5 years)). An internal model is used for measurement for liabilities. The amount of the market risk (estimated loss) as a whole was ¥1,790,459 million and ¥1,866,712 million as of March 31, 2016 and 2015, respectively. The VaR calculates the market risk quantity at a fixed probability calculated statistically based on past market fluctuations, and accordingly, it may not be able to capture the risk under certain abnormal market fluctuations. In order to provide for such risk, sensitivity testing is implemented using various scenarios.

Matters related to the design and operation of market risk management systems, and implementation of market risk management are reported and discussed regularly at the risk management committee, ALM committee, and management meeting.

In addition, taking into account features of assets with mainly market operation (Japanese government bonds) and liabilities with mainly fixed amount of postal savings, and recognizing the importance of interest rate risk sufficiently, the banking subsidiary implements interest rate risk management using a multifaceted approach, whereby profit or loss simulations are carried out based on various scenarios using ALM, and risks are managed.

The policy of ALM is discussed and determined at the management meeting, and the status of the implementation is reported to the ALM committee and management meeting.

With respect to derivative transactions, the banking subsidiary has created separate departments for the execution of transactions, assessment of hedge effectiveness, and administration, and has established an internal checks and balances function, in accordance with its derivative transaction regulations.

##### B) Insurance subsidiary

The insurance subsidiary categorizes market risk into interest rate risk and market price fluctuation risk in managing market risk. The insurance subsidiary manages interest rate risk by promoting cash flow matching of interest-bearing assets and liabilities denominated in yen and other measures. For market price fluctuation risk, risk of foreign bonds, stocks and others is managed by setting a reference value (market price fluctuation risk is categorized by aggregating credit risk and real estate investment risk) so that each risk quantity does not exceed it.

The risk control supervisory department measures the quantity of market risk, credit risk and real estate investment risk using VaR, and reports to the risk management committee regularly.

##### 3) Management of liquidity risk related to fund raising activities

The banking subsidiary and insurance subsidiary manage liquidity risk related to fund raising activities through the establishment of indexes of fund raising, etc. in accordance with their respective rules.

##### (4) Additional Notes Concerning the Fair Value of Financial Instruments

The fair value of a financial instrument includes prices based on market quotations as well as rationally calculated prices. In calculating prices, certain premises and assumptions are adopted, and the use of different assumptions may lead to changes in pricing.

## (5) Fair Values of Financial Instruments

Amounts carried on the consolidated balance sheets, fair values and the difference between them as of March 31, 2016 and 2015 are as follows. Privately held shares and others for which fair values are extremely difficult to determine are not included in the table below.

Millions of Yen

March 31	2016		
	Consolidated balance sheet amount	Fair value	Net unrealized gains (losses)
1) Cash and due from banks	¥ 48,258,991	¥ 48,258,991	¥ —
2) Call loans	1,338,837	1,338,837	—
3) Receivables under securities borrowing transactions	10,931,820	10,931,820	—
4) Monetary claims bought	608,659	608,659	—
5) Trading account securities			
Trading securities	187	187	—
6) Money held in trust	5,205,658	5,205,658	—
7) Securities			
Held-to-maturity bonds	94,307,429	104,001,352	9,693,922
Policy-reserve-matching bonds	13,563,423	15,062,160	1,498,737
Available-for-sale securities	99,829,966	99,829,966	—
8) Loans	11,520,487		
Reserve for possible loan losses <sup>1</sup>	(183)		
	11,520,303	12,463,004	942,701
<b>Total assets</b>	<b>¥ 285,565,277</b>	<b>¥ 297,700,638</b>	<b>¥ 12,135,360</b>
1) Deposits	176,090,188	176,544,347	454,159
2) Call money	22,536	22,536	—
3) Payables under securities lending transactions	16,772,037	16,772,037	—
<b>Total liabilities</b>	<b>¥ 192,884,761</b>	<b>¥ 193,338,920</b>	<b>¥ 454,159</b>
Derivative transactions <sup>2</sup>			
Hedge accounting not applied	¥ (45)	¥ (45)	¥ —
Hedge accounting applied	(611,032)	(611,032)	—
<b>Total derivative transactions</b>	<b>¥ (611,078)</b>	<b>¥ (611,078)</b>	<b>¥ —</b>

Millions of Yen

March 31	2015		
	Consolidated balance sheet amount	Fair value	Net unrealized gains (losses)
1) Cash and due from banks	¥ 36,406,491	¥ 36,406,491	¥ —
2) Call loans	2,406,954	2,406,954	—
3) Receivables under securities borrowing transactions	11,094,941	11,094,941	—
4) Monetary claims bought	571,100	571,100	—
5) Trading account securities			
Trading securities	104	104	—
6) Money held in trust	4,926,581	4,926,581	—
7) Securities			
Held-to-maturity bonds	110,185,001	116,943,661	6,758,660
Policy-reserve-matching bonds	15,493,208	16,668,447	1,175,238
Available-for-sale securities	96,891,576	96,891,576	—
8) Loans	12,761,331		
Reserve for possible loan losses <sup>1</sup>	(200)		
	12,761,130	13,767,761	1,006,630
<b>Total assets</b>	<b>¥ 290,737,091</b>	<b>¥ 299,677,620</b>	<b>¥ 8,940,529</b>
1) Deposits	175,697,196	176,219,929	522,733
2) Call money	—	—	—
3) Payables under securities lending transactions	17,228,691	17,228,691	—
<b>Total liabilities</b>	<b>¥ 192,925,887</b>	<b>¥ 193,448,620</b>	<b>¥ 522,733</b>
Derivative transactions <sup>2</sup>			
Hedge accounting not applied	¥ 500	¥ 500	¥ —
Hedge accounting applied	(961,309)	(961,309)	—
<b>Total derivative transactions</b>	<b>¥ (960,809)</b>	<b>¥ (960,809)</b>	<b>¥ —</b>

Notes:

1. General reserve for possible loan losses corresponding to loans has been deducted.

2. Derivative transactions recorded in Other assets/Other liabilities are expressed as lump sums. Net receivables and payables arising from derivative transactions are stated at net values, and if the values are negative, they are indicated in parentheses. Additionally, those subject to exceptional treatment for interest rate swaps and the allocation method for forward exchange contracts which requires recognized foreign currency assets or liabilities to be translated using the corresponding foreign exchange contract rates are jointly disclosed with hedged loans and securities. Therefore, their fair values are included in the relevant loans and securities.

Calculation method for fair values of financial instruments is as follows:

#### Assets

- 1) Cash and due from banks  
For funds due from banks with no maturity date, fair value approximates book value, which is therefore used as fair value. For funds due from banks with a maturity date where the contract period is short (within a year), fair value approximates book value, which is therefore used as fair value.
- 2) Call loans and 3) Receivables under securities borrowing transactions  
These are settled within a short-term (one year), and their fair value approximates book value, which is therefore used as fair value.
- 4) Monetary claims bought  
Pricing offered by the broker and other third parties serves as fair value.
- 5) Trading account securities  
The purchase price of the Bank of Japan serves as fair value.
- 6) Money held in trust  
The fair value of securities invested in money held in trust, which is solely entrusted for security trading purposes, is based on the price quoted by the exchange for shares and on the price quoted by the exchange, price of over-the-counter transactions, or prices rationally calculated mutatis mutandis on the basis of market quotations for bonds.  
Notes to money held in trust are provided in Note 4 (4) "Money Held in Trust" in accordance with the purpose of the holdings.
- 7) Securities  
The fair value of securities are based on the price quoted by the exchange, price of over-the-counter transactions, or prices rationally calculated mutatis mutandis on the basis of market quotations.  
Notes on securities by categories based on holding purposes are presented in Note 4 "SECURITIES."
- 8) Loans  
For loans with variable interest rates, which follow market interest rates only over the short-term, fair value approximates book value unless the obligor's credit standing does not significantly differ after the transaction. In such cases, book value serves as fair value. For loans with fixed interest rates, fair value is based on a net discounted present value of future cash flows.  
For loans where amounts are limited to the values of corresponding collateral and which have no fixed date of repayments, book values are used as fair values, because their fair value approximates book value considering the loan terms and conditions.

#### Liabilities

- 1) Deposits  
For demand deposits, the payment amount (book value) if demanded on the consolidated balance sheet date is deemed to be the fair value of such demand deposits. For fixed-term deposits, fair value is based on the net discounted present value of future cash flows, following a division into certain periods. The interest rate applicable to new savings is used as the discount rate.
- 2) Call money and 3) Payables under securities lending transactions  
These are settled within a short-term (one year), and their fair value approximates book value, which is therefore used as fair value.

#### Derivatives

Derivatives consist of interest rate-related transactions (interest rate swaps) and currency-related transactions (exchange contracts and currency swaps, etc.). Fair value is based on the price quoted by the exchange or values obtained from net present value calculations.

The consolidated balance sheet amounts of financial instruments for which fair values are deemed extremely difficult to determine are as shown below; they are not included in "Assets 7) Securities" under information concerning fair values of financial instruments.

Millions of Yen

March 31	2016	2015
Unlisted stocks	¥ 19,520	¥ 24,158
Total	¥ 19,520	¥ 24,158

Note: The above instruments are not included in the scope of fair value disclosures because there are no available market prices and it is extremely difficult to determine their fair values.



Redemption schedule of monetary claims and securities with maturities were as follows:

Millions of Yen

March 31	2016					
	Within 1 year	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years
Due from banks	¥ 47,285,776	¥ —	¥ —	¥ —	¥ —	¥ —
Call loans	1,338,837	—	—	—	—	—
Receivables under securities borrowing transactions	10,931,820	—	—	—	—	—
Monetary claims bought	400,231	59,492	58,419	13,967	4,127	67,636
Securities	25,658,034	39,460,763	31,782,170	31,463,838	17,582,874	32,207,084
Held-to-maturity bonds	16,869,781	19,516,035	9,832,998	17,851,271	5,440,581	24,218,660
Japanese government bonds	14,544,540	14,895,575	7,139,400	15,435,000	3,751,100	22,816,000
Japanese local government bonds	964,355	1,878,440	1,830,429	1,639,609	1,098,602	967,710
Japanese corporate bonds	1,329,052	2,709,542	732,736	776,662	590,879	434,950
Other	31,833	32,478	130,433	—	—	—
Policy-reserve-matching bonds	1,425,492	3,447,125	1,595,580	1,832,354	1,477,381	3,696,200
Japanese government bonds	1,417,700	3,377,900	1,496,900	1,664,200	1,273,200	3,598,100
Japanese local government bonds	7,792	50,394	79,500	122,873	183,464	70,300
Japanese corporate bonds	—	18,831	19,180	45,281	20,717	27,800
Available-for-sale securities with maturities	7,362,760	16,497,601	20,353,592	11,780,213	10,664,911	4,292,224
Japanese government bonds	3,302,183	5,773,061	8,608,120	7,337,310	5,732,365	1,779,800
Japanese local government bonds	389,779	1,574,274	2,384,226	911,776	864,509	29,510
Japanese short-term corporate bonds	205,000	—	—	—	—	—
Japanese corporate bonds	808,226	2,912,353	2,695,895	723,023	737,313	1,712,340
Other	2,657,571	6,237,910	6,665,349	2,808,102	3,330,723	770,573
Loans	2,210,499	2,368,547	2,069,594	1,586,822	1,659,332	1,622,590
<b>Total</b>	<b>¥ 87,825,199</b>	<b>¥ 41,888,802</b>	<b>¥ 33,910,184</b>	<b>¥ 33,064,629</b>	<b>¥ 19,246,334</b>	<b>¥ 33,897,311</b>

Millions of Yen

March 31	2015					
	Within 1 year	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years
Due from banks	¥ 35,387,648	¥ —	¥ —	¥ —	¥ —	¥ —
Call loans	2,406,954	—	—	—	—	—
Receivables under securities borrowing transactions	11,094,941	—	—	—	—	—
Monetary claims bought	419,007	24,768	47,139	15,113	5,224	56,624
Securities	31,116,002	54,167,918	33,030,767	25,554,115	29,957,931	31,390,906
Held-to-maturity bonds	17,313,507	27,145,011	14,840,900	12,022,926	14,488,099	23,854,900
Japanese government bonds	15,595,800	22,606,740	11,170,045	9,369,700	11,637,400	22,527,900
Japanese local government bonds	477,285	1,797,792	1,762,530	2,060,555	1,788,557	926,550
Japanese corporate bonds	1,200,568	2,676,167	1,875,892	494,671	1,062,142	400,450
Other	39,853	64,311	32,433	98,000	—	—
Policy-reserve-matching bonds	1,911,429	4,288,547	1,762,786	1,444,146	2,168,753	3,809,900
Japanese government bonds	1,729,360	4,262,100	1,653,400	1,355,800	1,845,000	3,711,700
Japanese local government bonds	182,069	26,447	86,149	64,313	267,014	70,400
Japanese corporate bonds	—	—	23,237	24,033	56,739	27,800
Available-for-sale securities with maturities	11,891,065	22,734,359	16,427,080	12,087,041	13,301,078	3,726,106
Japanese government bonds	7,032,518	13,963,878	5,829,696	7,068,912	9,492,924	1,887,000
Japanese local government bonds	777,112	1,042,155	1,787,231	1,232,179	510,673	31,608
Japanese short-term corporate bonds	227,000	—	—	—	—	—
Japanese corporate bonds	1,257,525	2,063,884	2,767,354	1,031,755	566,700	1,604,945
Other	2,596,909	5,664,441	6,042,797	2,754,194	2,730,780	202,553
Loans	2,384,422	2,538,616	2,204,470	1,698,606	1,950,641	1,980,256
<b>Total</b>	<b>¥ 82,808,976</b>	<b>¥ 56,731,303</b>	<b>¥ 35,282,376</b>	<b>¥ 27,267,835</b>	<b>¥ 31,913,797</b>	<b>¥ 33,427,788</b>



Redemption schedule of deposits, call money and payables under securities lending transactions were as follows:

Millions of Yen

March 31	2016					
	Within 1 year	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years
Deposits <sup>1</sup>	¥ 80,020,236	¥ 30,948,556	¥ 20,184,082	¥ 18,310,254	¥ 26,627,057	¥ —
Call money	22,536	—	—	—	—	—
Payables under securities lending transactions	16,772,037	—	—	—	—	—
Total	¥ 96,814,809	¥ 30,948,556	¥ 20,184,082	¥ 18,310,254	¥ 26,627,057	¥ —

Millions of Yen

March 31	2015					
	Within 1 year	Due after 1 year through 3 years	Due after 3 years through 5 years	Due after 5 years through 7 years	Due after 7 years through 10 years	Due after 10 years
Deposits <sup>1</sup>	¥ 72,843,879	¥ 25,572,162	¥ 20,968,406	¥ 28,693,665	¥ 27,619,083	¥ —
Call money	—	—	—	—	—	—
Payables under securities lending transactions	17,228,691	—	—	—	—	—
Total	¥ 90,072,570	¥ 25,572,162	¥ 20,968,406	¥ 28,693,665	¥ 27,619,083	¥ —

Note:

1. Demand deposits are included in "Within 1 year."

## 22. DERIVATIVE TRANSACTIONS

### (1) Derivative Transactions to Which the Hedge Accounting Method Is Not Applied

The following tables set forth the contract amount or the amount equivalent to the principal, fair value, and valuation gains (losses) at the end of the fiscal year by transaction type, and calculation method of fair value with respect to derivative transactions to which the hedge accounting method is not applied. Contract amount does not indicate the market risk related to derivative transactions.

#### Currency-Related Derivatives

Millions of Yen

March 31	2016			
	Contract amount		Fair value	Valuation gains (losses)
	Total	Over 1 year		
Over-the-counter transactions				
Forward foreign exchange:				
Bought	¥ 120,712	¥ —	¥ (45)	¥ (45)
Total			¥ (45)	¥ (45)

Millions of Yen

March 31	2015			
	Contract amount		Fair value	Valuation gains (losses)
	Total	Over 1 year		
Over-the-counter transactions				
Forward foreign exchange:				
Sold	¥ 7,230	¥ —	¥ (16)	¥ (16)
Bought	120,403	—	516	516
Total			¥ 500	¥ 500

Notes:

- The above transactions are valued at fair value and the related valuation gains (losses) are accounted for in the consolidated statements of income.
- Fair value is calculated using discounted present value or other methods.

### (2) Derivative Transactions to Which the Hedge Accounting Method Is Applied

The following tables set forth the contract amount or the amount equivalent to the principal and fair value at the end of the fiscal year by transaction type and hedge accounting method, and calculation method of fair value with respect to derivative transactions to which the hedge accounting method is applied. Contract amount does not indicate the market risk related to derivative transactions.

#### 1) Interest rate-related derivatives

Millions of Yen

March 31	Type of derivative	Major hedged item	2016		
			Contract amount	Contract amount due after 1 year	Fair value
Deferral hedge method	Interest rate swaps: Receivable fixed rate / Payable floating rate	Securities Loans	¥ 13,750	¥ 13,750	¥ 197
			4,032,491	4,010,326	(417,946)
Exceptional treatment for interest rate swaps	Interest rate swaps: Receivable fixed rate / Payable floating rate	Loans	65,500	46,050	— <sup>3</sup>
Total					¥ (417,748)

Millions of Yen

March 31	Type of derivative	Major hedged item	2015		
Hedge accounting method			Contract amount	Contract amount due after 1 year	Fair value
Deferral hedge method	Interest rate swaps: Receivable fixed rate / Payable floating rate	Securities Loans	¥ 13,750	¥ 13,750	¥ 32
	Receivable floating rate / Payable fixed rate		2,940,067	2,940,067	(295,168)
Exceptional treatment for interest rate swaps	Interest rate swaps: Receivable fixed rate / Payable floating rate	Loans	88,200	65,500	— <sup>3</sup>
Total					¥ (295,135)

Notes:

- In principle, these derivatives are accounted for using deferred hedge accounting.
- Fair value of over-the-counter transactions is calculated using discounted present value, option pricing models and other methods.
- Interest rate swap amounts measured by the exceptional treatment for interest rate swaps are disclosed with the loans that are subject to the hedge. Therefore such fair value is included in the fair value of the relevant loans in Note 21 "FINANCIAL INSTRUMENTS."

## 2) Currency-related derivatives

Millions of Yen

March 31	Type of derivative	Major hedged item	2016		
Hedge accounting method			Contract amount	Contract amount due after 1 year	Fair value
Deferral hedge method	Currency swaps	Securities	¥ 3,651,466	¥ 2,989,550	¥ (200,332)
	Forward foreign exchange	Foreign currency- denominated transactions	80,993	58,775	(28,005)
	Cross currency interest rate swaps		17,164	17,164	1,709
Allocation method	Currency swaps	Securities	59,220	59,220	
	Forward foreign exchange		39,121	5,863	— <sup>3</sup>
Recognition of gain or loss on the hedged item	Forward foreign exchange	Securities	4,380,014	—	33,344
Total					¥ (193,283)

Millions of Yen

March 31	Type of derivative	Major hedged item	2015		
Hedge accounting method			Contract amount	Contract amount due after 1 year	Fair value
Deferral hedge method	Currency swaps	Securities	¥ 2,913,732	¥ 2,118,969	(676,266)
	Forward foreign exchange	Foreign currency- denominated transactions	340,621	80,937	(50,157)
	Currency options		413,350	—	6,130
Allocation method	Currency swaps	Securities	59,220	59,220	
	Forward foreign exchange		82,388	39,121	— <sup>3</sup>
Recognition of gain or loss on the hedged item	Forward foreign exchange	Securities	1,916,428	—	54,120
Total					¥ (666,173)

Notes:

- In principle, these derivatives are accounted for using deferred hedge accounting.
- Fair value is calculated using discounted present value and other methods.
- Forward foreign exchange amounts measured by the allocation method are disclosed with the available-for-sale securities that are subject to the hedge. Therefore such fair value is included in the fair value of the relevant available-for-sale securities in Note 21 "FINANCIAL INSTRUMENTS."

## 23. CONTRACTS

Future payments under system service contracts, which are compound contracts combining hardware, software, communication services, and maintenance, as of March 31, 2016 and 2015 were as follows:

Millions of Yen

March 31	2016	2015
Due within 1 year	¥ 2,173	¥ 3,928
Due after 1 year	139	3,439

## 24. LEASE TRANSACTIONS

## Operating Leases

## (1) As lessee

Future lease payments under non-cancelable operating leases as of March 31, 2016 and 2015 were as follows:

Millions of Yen

March 31	2016	2015
Due within 1 year	¥ 27,517	¥ 846
Due after 1 year	114,572	860
Total	¥ 142,089	¥ 1,706

## (2) As lessor

Future lease receivables under non-cancelable operating leases as of March 31, 2016 and 2015 were as follows:

Millions of Yen		
March 31	2016	2015
Due within 1 year	¥ 16,548	¥ 12,239
Due after 1 year	56,225	47,499
Total	¥ 72,773	¥ 59,739

## 25. CONTINGENT LIABILITIES

In the event that the Company's consolidated subsidiary cancels all or part of its lease contracts for post offices, the lessors shall be entitled to seek compensation for the cancellation. The amounts of compensation are calculated based on the amounts of uncollectible investment. The possible amounts of compensation as of March 31, 2016 and 2015 were ¥95,561 million and ¥104,372 million, respectively.

Compensation shall not be made in full in the case where the offices are used for purposes other than originally intended, regardless of whether the contracts were cancelled on the side of the Company's subsidiaries.

## 26. BUSINESS COMBINATIONS

## (1) Business Combination by Acquisition

On May 28, 2015 (business combination date), Japan Post Co., Ltd., a consolidated subsidiary of the Company, acquired in exchange of cash 100% of the shares issued of Toll Holdings Limited, which is an Australian leading logistics company engaged in forwarding business, 3PL business, and express business, among others.

Japan Post Co., Ltd. is aiming to grow as a general logistics company which undertakes global logistics business, comprised mainly of business development in the fast-growing Asian market, as well as strengthening domestic business. Through the share acquisition of Toll Holdings Limited, Japan Post Co., Ltd. aims to enhance its global business development while firmly establishing its position in the Asian market in the future.

Pursuant to the business combination, the business results of Toll Holdings Limited are included in the consolidated statements of income of the Company during the period from July 1, 2015 to March 31, 2016 for the year ended March 31, 2016.

The acquisition cost of Toll Holdings Limited was ¥609,317 million, and the advisory fees, etc. for the business combination was ¥1,646 million.

The business combination resulted in goodwill of ¥474,454 million since the acquisition cost exceeded the net amount of acquired assets and assumed liabilities. The goodwill recognized is amortized over a period of 20 years using the straight-line method.

The primary items of acquired assets and assumed liabilities on the date of the business combination consisted of total assets of ¥528,924 million (of which, tangible fixed assets of ¥230,075 million and trademark rights of ¥30,433 million), and total liabilities of ¥390,940 million (of which, bonds and borrowings of ¥228,713 million.)

In addition, the estimated effect on the consolidated statements of income for the year ended March 31, 2016 assuming the business combination was completed on the beginning date of the consolidated fiscal year was income of ¥199,324 million and net income attributable to Japan Post Holdings of ¥(15,647) million. The aforementioned amounts were calculated by reflecting the amount of business results recorded by Toll Holdings Limited and its subsidiaries during April 1, 2015 to June 30, 2015, that includes temporary business reorganization expenses (¥10,260 million), etc., which arose as a result of the acquisition of their shares by the Company and the amount of amortization of goodwill (¥5,841 million), etc. during the comparable period. The aforementioned amounts have not been audited.

## (2) Transactions under common control

Sale of a portion of equity interests in subsidiaries

On November 4, 2015, the Company sold in exchange of cash a portion of its equity interests in Japan Post Bank Co., Ltd. and Japan Post Insurance Co., Ltd. which are consolidated subsidiaries (hereinafter referred to as "two financial companies").

Japan Post Bank Co., Ltd. is engaged in the banking business and Japan Post Insurance Co., Ltd. is engaged in the life insurance business.

The Company sold approximately 11% of outstanding shares it held in the two financial companies (with regard to Japan Post Bank Co., Ltd., treasury stock is excluded). As a result, the Company holds approximately 74% (ratio of voting rights accounts for approximately 89% when treasury stock is excluded) and 89% of outstanding shares of Japan Post Bank Co., Ltd. and Japan Post Insurance Co., Ltd. respectively, as of March 31, 2016.

In accordance with the Postal Service Privatization Act, the Company is required to dispose its entire equity interests in the two financial companies as early as possible, upon consideration of the condition of business of both companies, impact on fulfilling its obligation to secure universal services and other factors. In compliance with the above effects, the Company plans to start by selling its equity interests in the two financial companies in stages to the extent that its holding ratio is lowered to around 50%.

In addition, in accordance with "Business Combinations Accounting Standard," etc., the transaction is processed as a transaction with non-controlling shareholders of transactions under common control.

The changes in equity of the Company due to transactions with non-controlling shareholders resulted in a decrease in capital surplus of ¥351,922 million for Japan Post Bank Co., Ltd. and a decrease in capital surplus of ¥17,754 million for Japan Post Insurance Co., Ltd.

## 27. SEGMENT INFORMATION

## (1) Outline of Reportable Segments

The Group's reportable segments are categorized based on certain criteria for which discrete financial information is available and reviewed regularly by the management in order to make decisions about resources to be allocated to the segment and assess its performance.

The Group assesses business performance primarily by assessing the performance of each individual consolidated subsidiary and as such recognizes each consolidated subsidiary as an identifiable business segment unit except for Japan Post Co., Ltd. which is classified into postal and domestic logistics business segment and post office business segment. The Group determines its reportable segments by aggregating business segment units with similar economic characteristics, market selling products and services, customer type and other factors.

The Group's reportable segments are (1) postal and domestic logistics business and (2) post office business operated mainly by Japan Post Co., Ltd., (3) international logistics business operated mainly by Toll, (4) banking business operated mainly by Japan Post Bank Co., Ltd., and (5) life insurance business operated mainly by Japan Post Insurance Co., Ltd.

In connection with acquisition of the shares of Toll, the Company renamed postal and logistics business segment as the "postal and domestic logistics business segment" and established the new reportable segment of "international logistics business segment" from the year ended March 31, 2016. Segment information for the year ended March 31, 2015 has been rearranged in accordance with the revised classification method.

## (2) Method of Calculating Income, Profit and Loss, and Assets and Other Items by Reportable Segment

Accounting policies applied to the reportable segments are the same as those described in Note 2 "SIGNIFICANT ACCOUNTING POLICIES." Intersegment income is determined based on market prices or total cost.

## (3) Selected Financial Information on Reportable Segment

Millions of Yen

Year ended March 31	2016							
	Reportable segment						Other	Total
	Postal and domestic logistics	International logistics	Post office	Banking	Life insurance	Total		
Income:								
Income from third parties	¥ 1,894,635	¥ 544,491	¥ 182,785	¥ 1,967,489	¥ 9,605,645	¥ 14,195,048	¥ 58,321	¥ 14,253,369
Intersegment income	57,061	—	1,188,453	1,497	98	1,247,110	304,247	1,551,358
Total	¥ 1,951,696	¥ 544,491	¥ 1,371,239	¥ 1,968,987	¥ 9,605,743	¥ 15,442,158	¥ 362,569	¥ 15,804,727
Segment profit	¥ 23,724	¥ 13,796	¥ 40,561	¥ 481,974	¥ 411,504	¥ 971,561	¥ 233,511	¥ 1,205,073
Segment assets	1,959,853	883,830	2,811,319	207,056,112	81,545,182	294,256,298	8,472,605	302,728,904
Other items:								
Depreciation and amortization	66,409	20,904	37,293	36,666	36,700	197,973	16,491	214,465
Amortization of goodwill	—	16,060	—	—	—	16,060	126	16,186
Interest and dividend income	615	429	559	1,731,217	1,308,679	3,041,500	538	3,042,039
Interest expenses	666	3,864	8	374,928	4,370	383,838	0	383,838
Equity in earnings (losses) of affiliates	—	969	125	(23)	—	1,070	—	1,070
Gains on sales of fixed assets	96	3,258	441	—	341	4,138	1,391	5,529
Gains on negative goodwill	—	—	849	—	—	849	—	849
Losses on sales and disposal of fixed assets	2,314	98	1,647	1,103	1,747	6,911	147	7,059
Losses on impairment of fixed assets	237	—	3,330	5	—	3,573	9,827	13,401
Provision for reserve for price fluctuations	—	—	—	—	70,100	70,100	—	70,100
Post office refurbishment expenses	—	—	—	—	—	—	36,066	36,066
Provision for reserve for policyholder dividends	—	—	—	—	178,004	178,004	—	178,004
Income taxes	2,314	1,728	2,914	155,819	77,096	239,873	(3,263)	236,610
Investments in affiliates accounted for by the equity method	—	—	1,332	1,457	—	2,790	—	2,790
Increase in tangible fixed assets and intangible fixed assets	169,983	24,925	78,715	36,609	82,136	392,369	45,471	437,841

Millions of Yen

Year ended March 31	2015							
	Reportable segment						Other	Total
	Postal and domestic logistics	International logistics	Post office	Banking	Life insurance	Total		
Income:								
Income from third parties	¥ 1,816,551	¥ —	¥ 139,979	¥ 2,077,038	¥ 10,168,044	¥ 14,201,613	¥ 57,228	¥ 14,258,842
Intersegment income	54,752	—	1,162,106	1,260	1,197	1,219,317	243,148	1,462,465
Total	¥ 1,871,304	¥ —	¥ 1,302,086	¥ 2,078,298	¥ 10,169,241	¥ 15,420,930	¥ 300,376	¥ 15,721,307
Segment profit	¥ 1,820	¥ —	¥ 22,832	¥ 569,609	¥ 492,625	¥ 1,086,888	¥ 150,221	¥ 1,237,110
Segment assets	2,403,390	—	3,123,755	208,179,406	84,915,012	298,621,565	9,143,925	307,765,491
Other items:								
Depreciation and amortization	60,708	—	35,023	34,601	35,224	165,557	15,121	180,679
Amortization of goodwill	—	—	8	—	—	8	0	8
Interest and dividend income	1,100	—	606	1,893,273	1,365,796	3,260,776	244	3,261,020
Interest expenses	42	—	14	356,780	4,298	361,136	3	361,139
Equity in earnings (losses) of affiliates	—	—	(681)	119	—	(561)	—	(561)
Gains on sales of fixed assets	660	—	175	3,008	—	3,845	471	4,316
Gains on negative goodwill	—	—	2,680	—	—	2,680	—	2,680
Losses on sales and disposal of fixed assets	1,485	—	1,205	1,446	1,432	5,569	858	6,427
Losses on impairment of fixed assets	203	—	3,601	17	—	3,822	1,573	5,395
Provision for reserve for price fluctuations	—	—	—	—	97,934	97,934	—	97,934
Post office refurbishment expenses	—	—	—	—	—	—	22,071	22,071
Provision for reserve for policyholder dividends	—	—	—	—	200,722	200,722	—	200,722
Income taxes	(5,021)	—	5,023	201,599	111,213	312,814	(15,008)	297,805
Investments in affiliates accounted for by the equity method	—	—	1,168	1,031	—	2,200	—	2,200
Increase in tangible fixed assets and intangible fixed assets	84,628	—	62,339	61,973	107,262	316,204	33,080	349,284

Notes:

- Income is presented instead of net sales, which is the typical method of presentation for companies in other industries.
- Other business includes the hotel business and the hospital business. Segment profit in other business includes dividend income from subsidiaries and affiliates recorded by the Company in the amount of ¥209,245 million and ¥119,517 million for the years ended March 31, 2016 and 2015, respectively.

## (4) Reconciliation of Amounts Reported on Reportable Segments and Consolidated Financial Statements

## 1) Reconciliation of amounts reported on reportable segments and on the consolidated statements of income

Millions of Yen

Years ended March 31	2016	2015
Total income of reportable segments	¥ 15,442,158	¥ 15,420,930
Income of other business	362,569	300,376
Eliminations of intersegment transactions	(1,551,358)	(1,462,465)
Adjustments	4,171	—
Gains on sales of fixed assets	5,529	4,316
Gains on negative goodwill	849	2,680
Compensation for transfer	2,675	474
Compensation income	215	369
Settlement received	2,825	—
Gains on transfer of business	2,315	—
Reversal of accounts payable	—	1,567
Other	789	31
Total income on the consolidated statements of income	¥ 14,272,742	¥ 14,268,281

Notes:

- Income is presented instead of net sales, which is the typical method of presentation for companies in other industries.
- "Adjustments" are due to differences in the calculation methods used for income for the international logistics business segment and the consolidated statements of income, etc.

2) Reconciliation between total segment profit of reportable segments and income before income taxes on the consolidated statements of income

Millions of Yen		
Years ended March 31	2016	2015
Total segment profit of reportable segments	¥ 971,561	¥ 1,086,888
Segment profit in other business	233,511	150,221
Eliminations of intersegment transactions	(216,058)	(121,286)
Adjustments	(22,773)	—
Subtotal	¥ 966,240	¥ 1,115,823
Gains on sales of fixed assets	5,529	4,316
Gains on negative goodwill	849	2,680
Compensation for transfer	2,675	474
Compensation income	215	369
Settlement received	2,825	—
Gains on transfer of business	2,315	—
Reversal of accounts payable	—	1,567
Losses on sales and disposal of fixed assets	(7,044)	(6,061)
Losses on impairment of fixed assets	(13,396)	(5,390)
Provision for reserve for price fluctuations	(70,100)	(97,934)
Post office refurbishment expenses	(36,066)	(22,071)
Provision for reserve for policyholder dividends	(178,004)	(200,722)
Other	(5,095)	(12,730)
Income before income taxes on the consolidated statements of income	¥ 670,943	¥ 780,319

Note: "Adjustments" are due to amortization of goodwill of ¥(17,110) million, etc. recognized in the international logistics business segment and other items.

3) Reconciliation between total segment assets of reportable segments and total assets on the consolidated balance sheets

Millions of Yen		
March 31	2016	2015
Total segment assets of reportable segments	¥ 294,256,298	¥ 298,621,565
Segment assets in other business	8,472,605	9,143,925
Eliminations of intersegment transactions	(10,781,823)	(11,915,696)
Total assets on the consolidated balance sheets	¥ 291,947,080	¥ 295,849,794

4) Reconciliation between other items on reportable segments and the amounts of items equivalent to those items on the consolidated financial statements

Year ended March 31	2016			
	Total of reportable segments	Other	Reconciliations	Amount on consolidated financial statements
Depreciation and amortization	¥ 197,973	¥ 16,491	¥ (125)	¥ 214,340
Amortization of goodwill	16,060	126	—	16,186
Interest and dividend income	3,041,500	538	(514)	3,041,524
Interest expenses	383,838	0	(514)	383,324
Equity in earnings (losses) of affiliates	1,070	—	—	1,070
Gains on sales of fixed assets	4,138	1,391	—	5,529
Gains on negative goodwill	849	—	—	849
Losses on sales and disposal of fixed assets	6,911	147	(14)	7,044
Losses on impairment of fixed assets	3,573	9,827	(4)	13,396
Provision for reserve for price fluctuations	70,100	—	—	70,100
Post office refurbishment expenses	—	36,066	—	36,066
Provision for reserve for policyholder dividends	178,004	—	—	178,004
Income taxes	239,873	(3,263)	—	236,610
Investments in affiliates accounted for by the equity method	2,790	—	—	2,790
Increase in tangible fixed assets and intangible fixed assets	392,369	45,471	(701)	437,139

Millions of Yen

Year ended March 31	2015			
	Total of reportable segments	Other	Reconciliations	Amount on consolidated financial statements
Depreciation and amortization	¥ 165,557	¥ 15,121	¥ (98)	¥ 180,580
Amortization of goodwill	8	0	—	8
Interest and dividend income	3,260,776	244	(719)	3,260,301
Interest expenses	361,136	3	(719)	360,420
Equity in earnings (losses) of affiliates	(561)	—	—	(561)
Gains on sales of fixed assets	3,845	471	—	4,316
Gains on negative goodwill	2,680	—	—	2,680
Losses on sales and disposal of fixed assets	5,569	858	(365)	6,061
Losses on impairment of fixed assets	3,822	1,573	(4)	5,390
Provision for reserve for price fluctuations	97,934	—	—	97,934
Post office refurbishment expenses	—	22,071	—	22,071
Provision for reserve for policyholder dividends	200,722	—	—	200,722
Income taxes	312,814	(15,008)	—	297,805
Investments in affiliates accounted for by the equity method	2,200	—	—	2,200
Increase in tangible fixed assets and intangible fixed assets	316,204	33,080	(567)	348,717

## (5) Information on Amortization and Unamortized Balance of Goodwill by Reportable Segment

Millions of Yen

Year ended March 31	2016							
	Reportable segment						Other	Total
	Postal and domestic logistics	International logistics	Post office	Banking	Life insurance	Total		
Amortization of goodwill	¥ —	¥ 16,060	¥ —	¥ —	¥ —	¥ 16,060	¥ 126	¥ 16,186
Unamortized balance of goodwill	—	411,164	—	—	—	411,164	3,221	414,385

The amount of amortization of goodwill for the year ended March 31, 2015 is described in (3) Selected Financial Information on Reportable Segment of Note 27 "SEGMENT INFORMATION." There was no material unamortized balance of goodwill as of March 31, 2015.

## (6) Information on Gains on Negative Goodwill by Reportable Segment

The post office business segment recorded gains on negative goodwill of ¥849 million for the year ended March 31, 2016 due to the acquisition of the stock of JP General Insurance Agency Co., Ltd.

The post office business segment recorded gains on negative goodwill of ¥2,680 million for the year ended March 31, 2015 due to the acquisition of the stock of Japan Post Office Support Co., Ltd. and other companies.

## (7) Supplemental Information

## 1) Information by services

This information is omitted because similar information has been presented above for the years ended March 31, 2016 and 2015.

## 2) Information by geographic region

## A) Income

This information is omitted because income to customers in Japan exceeded 90% of income in the consolidated statements of income for the years ended March 31, 2016 and 2015.

## B) Tangible fixed assets

This information is omitted because the balance of tangible fixed assets in Japan exceeded 90% of the total balance on the consolidated balance sheets for the years ended March 31, 2016 and 2015.

## 3) Information by major customer

This information is omitted because no customer accounted for 10% or more of income in the consolidated statements of income for the years ended March 31, 2016 and 2015.

## 28. PER SHARE DATA

Yen

March 31	2016	2015
Net assets per share	¥ 3,327.37	¥ 3,399.74

Yen

Years ended March 31	2016	2015
Net income per share	¥ 97.26	¥ 107.26

Notes:

1. Diluted net income per share is not presented for the years ended March 31, 2016 and 2015 as potential common stock did not exist.

2. The Company implemented a 30:1 stock split effective August 1, 2015, and net assets per share and net income per share for the years ended March 31, 2016 and 2015 have been calculated assuming the stock split was implemented on April 1, 2014.

3. Net assets per share is calculated based on the following:

Millions of Yen		
March 31	2016	2015
Net assets	¥ 15,176,088	¥ 15,301,561
Amount deducted from net assets:		
Non-controlling interests	1,478,338	2,728
Net assets attributable to common stock at the fiscal year-end	¥ 13,697,749	¥ 15,298,833

Thousands of shares		
March 31	2016	2015
Number of common stock at the fiscal year-end used for the calculation of net assets per share	4,116,694	4,500,000

4. Net income per share is calculated based on the following:

Millions of Yen		
Years ended March 31	2016	2015
Net income attributable to Japan Post Holdings	¥ 425,972	¥ 482,682
Amount not attributable to common stockholders	—	—
Net income attributable to common stock	¥ 425,972	¥ 482,682

Thousands of shares		
Years ended March 31	2016	2015
Average number of common stock outstanding during the year	4,379,562	4,500,000

Effective from the year ended March 31, 2016, with respect to the application of the Business Combinations Accounting Standard and other pronouncements, the Company has made transitional provisions in accordance with these accounting standards.

As a result, net income per share increased by ¥83.91 for the year ended March 31, 2016. The effect on net assets per share as of March 31, 2016 is immaterial.

Effective from the year ended March 31, 2015, with respect to the application of the Retirement Benefits Accounting Standard and Guidance on Retirement Benefits, the Company has adopted provisions stated in main clause of Paragraph 35 of the Retirement Benefits Accounting Standard and the main clause Paragraph 67 of the Guidance on Retirement Benefits, and has made transitional provisions in accordance with Paragraph 37 of the Retirement Benefits Accounting Standard.

As a result, net assets per share decreased by ¥57.10 at the beginning of the year ended March 31, 2015 while net income per share increased by ¥2.32 for the year ended March 31, 2015.

#### 29. SUBSEQUENT EVENTS

None.





## Independent Auditor's Report

To the Board of Directors of JAPAN POST HOLDINGS Co., Ltd.:

We have audited the accompanying consolidated financial statements of JAPAN POST HOLDINGS Co., Ltd. and its consolidated subsidiaries, which comprise the consolidated balance sheets as at March 31, 2016 and 2015, and the consolidated statements of income, statements of comprehensive income, statements of changes in net assets and statements of cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

### **Management's Responsibility for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatements, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, while the objective of the financial statement audit is not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of JAPAN POST HOLDINGS Co., Ltd. and its consolidated subsidiaries as at March 31, 2016 and 2015, and their financial performance and cash flows for the years then ended in accordance with accounting principles generally accepted in Japan.

*KPMG AZSA LLC*

June 23, 2016  
Tokyo, Japan

KPMG AZSA LLC, a limited liability audit corporation incorporated under the Japanese Certified Public Accountants Law and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

## Capital Adequacy

### Matters for Disclosure Concerning Composition of Capital

Capital structure

Consolidated capital adequacy ratio (domestic standard)

(Millions of yen)

Item	2016 (As of March 31, 2016)		2015 (As of March 31, 2015)	
		Amounts excluded under transitional arrangements		Amounts excluded under transitional arrangements
Core Capital: Instruments and reserves				
Directly issued qualifying common stock or preferred stock mandatorily converted into common stock capital plus related capital surplus and retained earnings	¥ 9,899,641		¥ 10,692,093	
of which: capital and capital surplus	7,652,655		8,003,856	
of which: retained earnings	3,091,178		2,738,337	
of which: treasury stock (deduction)	730,964		—	
of which: cash dividends to be paid (deduction)	113,228		50,100	
of which: other than those above	—		—	
Accumulated other comprehensive income (amount allowed to be included in Core Capital)	93,265		83,442	
of which: foreign currency translation adjustments	(56,856)		160	
of which: remeasurements of defined benefit plans	150,121		83,282	
Subscription rights to common stock and preferred stock with a compulsory conversion clause	—		—	
Adjusted non controlling interests (amount allowed to be included in Core Capital)	137,529		—	
Reserves included in Core Capital: Instruments and reserves	386		418	
of which: general reserve for possible loan losses	386		418	
of which: eligible provisions to expected losses	—		—	
Eligible noncumulative perpetual preferred stock subject to transitional arrangements (amount allowed to be included in Core Capital)	—		—	
Eligible capital instruments subject to transitional arrangements (amount allowed to be included in Core Capital)	—		—	
Capital instruments issued through the measures for capital enhancement by public institutions (amount allowed to be included in Core Capital)	—		—	
45% of land revaluation differences (amount allowed to be included in Core Capital)	—		—	
Non controlling interests included in Core Capital subject to transitional arrangements	802,458		2,455	
Core Capital: instruments and reserves (A)	10,933,281		10,778,410	
Core Capital: regulatory adjustments				
Total intangible fixed assets (excluding those relating to mortgage servicing rights)	468,990	81,906	20,088	80,344
of which: goodwill (including those equivalent)	414,385	—	2	—
of which: other intangible fixed assets other than mortgage servicing rights	54,604	81,906	20,086	80,344
Deferred tax assets that rely on future profitability excluding those arising from temporary differences	1,413	2,119	—	—
Shortfall of eligible provisions to expected losses	—	—	—	—
Securitization gain on sale	—	—	—	—
Gains and losses due to changes in own credit risk on fair valued liabilities	—	—	—	—
Defined-benefit pension fund net assets	7,667	11,500	1,439	5,759
Investments in own shares (excluding those reported in the Net Assets section)	45	68	—	—
Reciprocal cross-holdings in common equity	—	—	—	—
Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation (hereinafter referred to as "Other Financial Institutions"), net of eligible short positions, where the bank does not own more than 10% of the issued share capital (amount above the 10% threshold)	—	—	—	—

(Millions of yen)

Item	2016 (As of March 31, 2016)	Amounts excluded under transitional ar- rangements	2015 (As of March 31, 2015)	Amounts excluded under transitional ar- rangements
of which: significant investments in the common stock of Other Financial Institutions	—	—	—	—
of which: mortgage servicing rights	—	—	—	—
of which: deferred tax assets arising from temporary differences	—	—	—	—
Amount exceeding the 15% threshold on specified items	—	—	—	—
of which: significant investments in the common stock of Other Financial Institutions	—	—	—	—
of which: mortgage servicing rights	—	—	—	—
of which: deferred tax assets arising from temporary differences	—	—	—	—
Core Capital: regulatory adjustments (B)	478,116		21,528	
Total core capital				
Total core capital ((A) - (B)) (C)	10,455,164		10,756,881	
Risk weighted assets				
Total credit risk-weighted assets	33,958,181		22,963,929	
of which: total amount included in risk-weighted assets subject to transitional ar- rangements	(87,041)		(216,386)	
of which: intangible fixed assets other than goodwill and mortgage servicing rights	81,906		80,344	
of which: deferred tax assets	2,119		—	
of which: Defined-benefit pension fund net assets	11,500		5,759	
of which: significant investments in the capital instruments (excluding common stock) of Other Financial Institutions	(182,637)		(302,490)	
of which: other than those above	68		—	
Market risk equivalent divided by 8%	—		—	
Operational risk equivalent divided by 8%	4,100,795		3,661,278	
Credit risk-weighted assets adjustments	—		—	
Operational risk equivalent adjustments	—		—	
Total amount of risk-weighted assets (D)	38,058,976		26,625,208	
Capital adequacy ratio (consolidated)				
Capital adequacy ratio (consolidated) ((C)/(D))	27.47%		40.40%	

Note 1: The consolidated capital adequacy ratio (domestic standard) is calculated in line with provisions of Article 52-25 of the Banking Act and on the basis of criteria for judging whether a bank holding company's capital adequacy ratio and that of its subsidiaries are appropriate in light of assets held (Financial Services Agency Notice No. 20, 2006, hereinafter referred to as Holding Company Capital Adequacy Ratio Notice). The data is calculated on a consolidated basis and according to the domestic standard.

Note 2: In accordance with Article 15, Paragraph 2 of the Holding Company Capital Adequacy Ratio Notice, Japan Post Insurance Co., Ltd. is not included in the scope of consolidation.

## Qualitative Disclosure

### 1. Scope of consolidation

- (1) Differences and the causes of the relevant differences between companies belonging to the Japan Post Group that calculate the consolidated capital adequacy ratio in accordance with Article 15 of the Financial Service Agency's (FSA) Holding Company Capital Adequacy Ratio Notice and companies that are included in the scope of consolidation in accordance with Regulations for Consolidated Financial Statements

The Company calculates its consolidated capital adequacy ratio as follows. Pursuant to Article 52-25 of the Banking Act, Consolidated capital adequacy ratio is calculated its capital adequacy in accordance with the capital adequacy ratio measurement guidelines, FSA's Notice No. 20, March 27, 2006 (hereinafter referred to as Holding Company Capital Adequacy Ratio Notice), which requires the bank holding company to calculate its capital adequacy based on assessment of the assets of the bank holding company and its subsidiaries. Please refer to page 88 for the names of principal subsidiaries. In accordance with Article 15, the Group is comprised of the following 289 companies (hereafter the "Group") for the purpose of the calculation of the consolidated capital ratio. In accordance with the provisions of Article 15, Paragraph 2 of the Holding Company Capital Adequacy Ratio Notice, Japan Post Insurance Co., Ltd., an insurance subsidiary, is not included in the scope of consolidation.

However, according to the Regulations of Consolidated Financial Statements, the scope of consolidation includes 290 companies, comprising 289 consolidated subsidiaries and Japan Post Insurance Co., Ltd., a Group company.

Further details on Japan Post Insurance Co., Ltd. are presented on pages 42 through 54 and 120 through 125.

- (2) Number of consolidated subsidiaries and names and details of main business activities of principal consolidated subsidiaries within the Group  
As mentioned previously, the Group is composed of the Company and 289 companies under the Holding Company Capital Adequacy Ratio Notice.

Principal consolidated subsidiaries are Japan Post Co., Ltd. and Japan Post Bank Co., Ltd. For details of business activities of the principal consolidated subsidiaries, refer to pages 20 through 41 and 94 through 119 of this report.

- (3) Number of affiliated corporations engaged in financial businesses subject to application of Article 21 of the Holding Company Capital Adequacy Ratio Notice, names of affiliated companies engaged in the relevant financial businesses, total amounts of assets and total amounts of net assets on the balance sheets and details of principal businesses.

None

- (4) Names of companies belonging to the Group that are not included in the scope of consolidation and companies not belonging to the Group that are included in the scope of consolidation, total amounts of assets and total amounts of net assets on the balance sheets and details of principal businesses.

- 1) Companies belonging to the Group that are not included in the scope of consolidation

None

- 2) Companies not belonging to the Group that are included in the scope of consolidation

Japan Post Insurance Co., Ltd.

Refer to page 129 of this report for details on the total amount of assets and total amount of net assets for Japan Post Insurance Co., Ltd. and to pages 44 – 51 of this report for details about the company's main business activities.

- (5) Restrictions on transfer of funds and common stock among companies in the holding company group

None

- ### 2. Overview of capital instruments (This entire amount or partial amount are referred to as capital instruments and included in basic items of core capital as calculated under Article 14 of Holding Company Capital Adequacy Ratio Notice.)

The Company raises capital through equity financing (issuance of common stock).

- ### 3. Overview of method for evaluating the level of capital adequacy for the Group

With regard to the current adequacy of capital, the consolidated capital adequacy ratio as of March 31, 2016 calculated in accordance with the Holding Company Capital Adequacy Ratio Notice was 27.47%. This level is substantially higher than the 4% capital adequacy ratio of the domestic standard as the Group maintains adequate management soundness and safety. When calculating the consolidated capital adequacy ratio, the standardized approach is used for credit risk and the basic indicator approach is used for operational risk. A figure for market risk is not included.

\*Japan Post Bank holds most of the assets with risk exposure concerning risk categories for companies belonging to the holding company's group with regard to Holding Company Capital Adequacy Ratio Notice. Consequently, the following section covers primarily risk management at Japan Post Bank.

As a bank holding company, Japan Post Holdings monitors the overall risk management framework at Japan Post Bank. In addition, the holding company supervises risk management for the entire Group in accordance with the Basic Policy for Group Risk Management. Please refer to "9. Japan Post Group Risk and Crisis Management" on pages 80 through 81 for more information about risk management for the Japan Post Group.

### 4. Credit risk

- #### (1) Summary of risk management policy and procedures

Credit risk is the risk of incurring a loss due to a decline in the value of assets (including off-balance-sheet assets), or total loss of value due to the deteriorating financial condition of an obligor or to other factors.

Japan Post Bank uses a statistical method called value at risk (VaR) to quantify credit risk exposure. Risk is monitored and managed by establishing a credit line so that the amount of credit risk does not exceed the amount of capital allocated for credit risk, based on the Bank's equity and other resources. In addition, Japan Post Bank performs stress tests to be prepared for an increase in credit concern resulting from big recession in the economy that exceeds the range that can be statistically foreseen.

To control credit concentration risk, Japan Post Bank provides credit limits for individual companies and corporate groups and supervises these limits during each fiscal year.

To provide a system of checks and balances for credit risk management, Japan Post Bank has a Risk Management Department, positioned as a middle management unit, and a Credit Department, positioned as a credit control unit. Within the Bank's organization, these units are independent of front-office and back-office operations.

The Risk Management Department is responsible for the internal credit rating system, self-assessments of loans and other credit risk activities. The Credit Department is responsible for monitoring individual credit accounts, including the assignment of internal credit ratings, monitoring of status of borrowers and overseeing of large borrowers and screening of loans.

The Risk Management Committee, ALM Committee and Executive Committee hold discussions and reach decisions on matters concerning the establishment and operation of credit risk management programs and on credit risk management.

Moreover, Japan Post Bank conducts credit business with the fundamental principles of public welfare, financial soundness and profitability. The Bank has a "Credit Business Regulation" to underpin sound and appropriate credit business activities by all executives and employees, in which the Bank has defined in writing its basic philosophy, behavior guidelines and other items of credit business.

Reserve for possible loan losses is provided for in accordance with the write-off and provision standards from the "Practical Guidance for Checking Internal Controls for Self-Assessments of Assets by Banks and Other Financial Institutions and for Audits of Loans Written Off and Loan Loss Allowance Provisions" (Japanese Institute of Certified Public Accountants (JICPA), Special Committee for Audits of Banks, etc. Report No. 4). In

accordance with self-assessment standards for assets, all loans are categorized by marketing departments and then audited by independent credit assessment departments.

Japan Post Bank continuously monitors obligors' ability to meet the financial obligations, their financial condition and other factors affecting their credit standing in order to check obligors' credit risk in a timely and suitable manner.

(2) Portfolios where the standardized approach is applied

1) Qualified rating agencies, etc. used in making judgments on risk weights  
When making judgments on risk weight, Japan Post Bank uses the credit ratings of four rating agencies and the Organisation for Economic Co-operation and Development (OECD). The four credit rating agencies are Rating and Investment Information, Inc. (R&I); Japan Credit Rating Agency, Ltd. (JCR); Moody's Investors Service, Inc. (Moody's); and Standard & Poor's Ratings Services (S&P).

For the calculation of the consolidated capital adequacy ratio, Japan Post Holdings also uses the ratings of Fitch Ratings Limited.

2) Qualified rating agencies, etc. used in making judgments on risk weight for each category of exposure

Japan Post Bank uses the following qualified rating agencies, etc. for the following credit risk exposure categories.

When there are ratings from more than one rating agency, Japan Post Bank bases risk weighting decisions on Ministerial Notification of Capital Adequacy Ratio of the FSA's Notice No. 19, March 27, 2006 (hereinafter referred to as "Capital Adequacy Ratio Notice"). Based on this standard, the Bank uses the rating corresponding to the second-smallest risk weighting from among all ratings.

Exposure		Rating agencies
Central governments and central banks	Resident	R&I, JCR, Moody's, S&P
	Non-resident	Moody's, S&P, OECD
Non-central government public sector entities		R&I, JCR, Moody's, S&P
Foreign non-central government public sector entities		Moody's, S&P, OECD
Multilateral Development Banks		Moody's, S&P
Japan Finance Organization for Municipalities		R&I, JCR, Moody's, S&P
Japanese government agencies		R&I, JCR, Moody's, S&P
Three regional public corporations under Japanese local governments		R&I, JCR, Moody's, S&P
Financial institutions and Type I Financial Instruments Business Operators	Resident	R&I, JCR, Moody's, S&P
	Non-resident	Moody's, S&P, OECD
Corporates	Resident	R&I, JCR, Moody's, S&P
	Non-resident	Moody's, S&P
Securitization transactions		R&I, JCR, Moody's, S&P

5. Summary of risk management policy and procedures for credit risk mitigation methods

When calculating the capital adequacy ratio, Japan Post Bank applies "credit risk mitigation methods" prescribed in the Capital Adequacy Ratio Notice. These methods are used to incorporate the risk mitigation effects of collateral, guarantees and other items in the capital adequacy ratio. These methods include qualified financial collateral, the netting of loans and self-deposits, and guaranties, credit derivatives.

■ Types of qualified financial collateral

Japan Post Bank accepts cash, self-deposits and securities as qualified financial collateral.

■ Summary of policy and procedures for valuation and management of collateral

Japan Post Bank uses "the Simple Method" prescribed in the Capital Adequacy Ratio Notice for application of the qualified financial collateral.

There are internal bank procedures to permit the timely disposal or acquisition of qualified financial collateral based on contracts concerning collateral as prescribed in loan agreements, etc.

■ Summary of policy and procedures for offsetting loans and self-deposits and types and scope of applicable transactions

For the use of the netting of loans and self-deposits, as prescribed in the

special terms for netting in the bank transaction agreement, etc., the remaining amount after netting loans and self-deposits is used as the amount of exposure for calculating the capital adequacy ratio.

As of the end of March 2016, Japan Post Bank was not using the offsetting of loans and self-deposits.

■ Categories and credit standing of guarantors and major credit derivative counterparties

Principal guarantors are the central governments, etc. to which lower risk weightings than the guaranteed obligations are applied.

Japan Post Bank does not handle credit derivatives that use credit risk mitigation methods.

■ Summary of policy and procedures when using legally binding mutual netting contracts for derivative transactions and transactions with repurchase agreements and categories and scope of applicable transactions

Japan Post Bank considers the results of derivatives transactions, including interest swaps and currency swaps, for which it has concluded effective netting contracts in accordance with the legal systems of each country in which it carries out transactions

■ Information concerning concentrations of credit risk and market risk associated with the use of credit risk mitigation methods

The principal credit risk mitigation methods are qualified financial collateral that use cash and self-deposits and there is no concentration of credit risk and market risk.

6. Summary of risk management policy and procedures for counterparty risk concerning derivative transactions and transactions with long term settlements

(1) Policy on collateral security and reserve calculation, impact in the event of need for provision of additional collateral due to downturn in credit standing of Japan Post Bank

As required, Japan Post Bank enters into contracts for the mitigation of credit risk in which collateral is periodically submitted or received with the derivative transaction counterparty in order to cover rebuilding and other costs. Under the provision of these contracts, a decline in the financial condition of Japan Post Bank may require the provision of additional collateral to the counterparty. However, the Bank believes that the impact would be negligible.

The policy for calculating the allowance for derivative transaction losses is the same as for ordinary balance sheet assets.

(2) Policy for credit lines and allocation of capital for risk exposure

When conducting derivative transactions, Japan Post Bank assigns obligor ratings to all counterparties and provides credit lines in accordance with the rating of each counterparty. These limits are monitored on a daily basis. In addition, to manage credit risk, the balance of credit extended is calculated using the current exposure method, which takes into account the market value of derivatives and future price volatility risk.

The allocation of capital for taking on risk for derivative transactions is almost the same as other transactions.

7. Securitization exposure

(1) Summary of risk management policy and risk characteristics

As an investor, Japan Post Bank is exposed to risks associated with securitization. Just as with investments in other securities, for purchasing, the Bank provides credit limits based on obligor ratings assigned in accordance with the Bank's own thorough examination of underlying assets, the senior/subordinate rights structure, the nature of securitization scheme and other factors. Following a purchase, the Bank monitors any decline in the quality of and changes in the composition of the underlying assets as well as other factors. Also, credit risk with securitization exposure is included in the calculation of credit risk and interest rate risk is included in the calculation of market risk. In addition, the Bank is also aware of market liquidity risk and reports on the state of these risks to the Management Meeting and other bodies.

The procedure concerning re-securitization exposure is the same as for securitization exposure.

(2) Outline of the establishment and state of operation of a system prescribed by Article 227, Paragraph 4-3 to -6 of Holding Company Capital Adequacy Ratio Notice (includes cases of application pursuant to Article 232, Paragraph 2 and Article 280-4, Paragraph 1) of Holding Company Capital Adequacy Ratio Notice.



For securitization exposure risk, Japan Post Bank operates a structure that ascertains on a timely basis information concerning comprehensive risk characteristics and performance. Specifically, the Bank periodically reviews obligor ratings. Additionally, in the event that a decline in the quality of or change in the structure of underlying assets has an impact on obligor ratings, the Bank will provisionally review the obligor ratings.

The procedures concerning re-securitization exposure are the same as for securitization exposure.

- (3) Policies when using securitization transactions as a credit risk mitigation method

Japan Post Bank does not use securitization transactions as a credit risk mitigation method.

- (4) Name of method used to calculate amount of credit risk assets for securitization exposure

Japan Post Bank uses the standardized approach prescribed in the Capital Adequacy Ratio Notice for calculating the amount of credit risk assets for securitization exposure.

- (5) Name of method used for calculating an amount equivalent to market risk of securitization exposure

Not applicable

- (6) Distinguishing types of conduits for securitization and whether the Group is exposed to risks associated with securitization from securitization transactions when using conduits for securitization in executing securitization transactions for third-party assets.

The Japan Post Group does not use conduits for securitization to execute securitization transactions involving third-party assets.

- (7) Among the Group's subsidiaries (excluding consolidated subsidiaries, etc.) and affiliate companies, names of those companies exposed to risk associated with securitization transactions carried out by the Group (including securitization transactions using conduits for securitization)

Not applicable

- (8) Accounting policy on securitized transactions

For the recognition, valuation and accounting treatment of origination and extinguishment of financial assets and liabilities associated with securitized transactions, Japan Post Bank applies ASBJ Statement No. 10 "Accounting Standard for Financial Instruments" (January 22, 1999, Business Accounting Council).

- (9) Name of qualified rating agencies used in making judgments on risk weight for securitization exposure by category

Japan Post Bank uses the ratings of the following credit rating agencies for the calculation of credit risk assets for securitization exposure: Rating and Investment Information, Inc. (R&I); Japan Credit Rating Agency, Ltd. (JCR); Moody's Investors Service, Inc. (Moody's); and Standard & Poor's Ratings Services (S&P).

## 8. Operational risk

- (1) Summary of risk management policy and procedures

The Japan Post Group defines operational risk as the risk of incurring losses caused by inappropriate activity involving business processes, the activities of executives and employees or computer systems, or by external events.

Japan Post Bank has seven categories of operational risk: processing risk, computer system risk, information assets risk, legal risk, human resources risk, tangible assets risk and reputational risk.

Japan Post Bank identifies, assesses, controls, monitors and mitigates risk for each risk category to manage operational risk and to maintain the soundness of operations.

To manage risk, Japan Post Bank identifies risks associated with business operations and evaluates these risks based on the frequency of their occurrence and the scale of the impact on operations. The Bank provides controls in accordance with the importance of each risk, monitors these risks and takes actions as required.

In addition, Japan Post Bank prepares a list of operational risks associated with business processes, products, computer systems and other items. The Bank periodically uses a Risk & Control Self Assessment (RCSA) process to determine the effectiveness of management systems aimed at reducing exposure to these risks. Through RCSA, areas in which risk management needs to be improved and areas in which risk management needs to be reinforced are identified.

- (2) The name of method used for the calculation of an amount equivalent to operational risk

Japan Post Bank uses the "basic indicator approach" with regard to the calculation of an amount equivalent to operational risk.

9. Summary of risk management policy and procedures for investments, shares and other exposure in banking account

Japan Post Bank, which is a company engaged in the banking business that belongs to the Group as prescribed in Holding Company Capital Adequacy Ratio Notice, monitors and manages exposure to investments, stock, and other assets as owned by the bank based on the framework of market risk management and credit risk management. It does so by establishing market risk limits and loss limits so that the amount of market risk does not exceed the amount of capital allocated for market risk, based on the Bank's equity and other resources.

10. Interest rate risk in the banking account

- (1) Summary of risk management policy and procedures

Interest rate risk is the risk of incurring a loss due to interest rate fluctuations and the risk of a decline in earnings or loss resulting from interest rate fluctuations when there is an interest rate or maturity mismatch between assets and liabilities.

At Japan Post Bank, market investments (Japanese government bonds) account for the majority of assets and TEIGAKU deposits account for the majority of liabilities. The Bank has a market risk management system that reflects the characteristics and risk profile of these operations.

When measuring the volume of market risk, Japan Post Bank uses a statistical method called VaR to quantify the amount of market risk. Risk is monitored and managed by establishing market risk limits and loss limits so that the amount of market risk does not exceed the amount of capital allocated for market risk, based on the Bank's equity and other resources. In addition,

Japan Post Bank performs stress tests to be prepared for extreme market volatility that exceeds the range that can be statistically foreseen.

To provide a system of checks and balances for market risk management, Japan Post Bank has established the Risk Management Department, which is positioned as a middle office unit that is independent of front office and back office units.

The Risk Management Committee, ALM Committee and Executive Committee hold discussions and reach decisions concerning matters involving the establishment and operation of the market risk management system and the execution of market risk management.

For reaching proper decisions quickly, daily reports are submitted to senior management concerning the volume of market risk (VaR), compliance with limits for market risk exposure and loss limits for market risk and other items. In addition, Japan Post Bank analyzes risk on a regular basis by using back testing and stress testing and reports the results of these tests to the Executive Committee and other organizational units. These activities are aimed at consistently generating earnings while properly controlling market risk.

- (2) Summary of method for calculating banking account interest rate risk for internal management

Japan Post Bank adopts the historical simulation method for the internal model used to measure the volume of market risk (VaR). The Bank adopts a one-tailed confidence level of 99%, a holding period of 240 business days (one year) and an observation period of 1,200 business days (five years).

Among liquid deposits, for deposits that will not be withdrawn and will remain at the Bank over the long term (so-called core deposits), Japan Post Bank uses a model for estimating outstanding balances and allocation to settlement dates. For time deposits, the Bank performs measurements by using estimated future cash flows based on a model.

## Quantitative Disclosure

1. Among subsidiaries that are Other Financial Institutions (referred to as Other Financial Institutions as prescribed under Article 18, Paragraph 6-1 of Holding Company Capital Adequacy Ratio Notice), names of the companies with shortage in the regulatory required capital and the total amounts of the regulatory required capital shortfall.

Not applicable as of March 31, 2016 and 2015.

2. Capital adequacy

(1) Amount of required capital for credit risk (On-balance-sheet items)

(Millions of yen)

Item	2016 (As of March 31, 2016)	2015 (As of March 31, 2015)
1 Cash	¥ —	¥ —
2 Japanese government and the Bank of Japan	—	—
3 Foreign central governments and central banks	21,632	13,774
4 Bank for International Settlements, etc.	—	—
5 Non-central government public sector entities	—	—
6 Foreign non-central government public sector entities	14,597	5,422
7 Multilateral Development Banks	14	15
8 Japan Finance Organization for Municipalities	2,987	2,863
9 Japanese government agencies	12,983	13,007
10 Three regional public corporations under Japanese local governments	275	213
11 Financial Institutions and Type I Financial Instruments Business Operators	166,817	127,761
12 Corporates	588,473	364,090
13 Small and medium-sized enterprises and individuals	3	4
14 Mortgage loans	—	—
15 Project finance (acquisition of real estate)	22,587	12,350
16 Past-due loans (three months or more)	120,128	31,529
17 Outstanding drafts	—	—
18 Loans guaranteed by Credit Guarantee Corporation, etc.	—	—
19 Loans guaranteed by the Regional Economy Vitalization Corporation of Japan (REVIC), etc.	—	—
20 Investments in capital and others	50,495	49,491
of which, exposure to investments	50,495	49,491
of which, exposure to significant investments	—	—
21 Other than above	318,175	271,998
of which, exposure to capital instruments other than those corresponding to subject common shares among capital instruments of Other Financial Institutions	83,586	48,914
of which, exposure related to portions not included in adjustment items among specified items	101,790	111,934
of which, other exposure	132,799	111,149
22 Securitization transactions (as originator)	—	—
Re-securitization transactions	—	—
23 Securitization transactions (as investor and other)	3,601	3,748
Re-securitization transactions	43	59
24 Assets (assets comprised of pooled assets such as funds, etc.) difficult to identify specifically	—	27
25 Amount of items included in risk weighted assets through transitional arrangements	3,823	3,444
26 Amount of items not included in risk weighted assets through transitional arrangements pertaining to exposure concerning capital instruments of Other Financial Institutions	(7,305)	(12,099)
<b>Total</b>	<b>¥1,319,293</b>	<b>¥ 887,645</b>

Note: Required capital is calculated using the following formula:  
Credit risk-weighted assets × 4%

(2) Amount of required capital for credit risk (Off-balance-sheet items)

(Millions of yen)

Item	2016 (As of March 31, 2016)	2015 (As of March 31, 2015)
1 Commitment lines that can be cancelled automatically or unconditionally at any time	¥ —	¥ —
2 Commitment lines with original contracts of one year or less	—	—
3 Short-term trade contingent liabilities	—	—
4 Contingent liabilities arising from specific transactions	—	—
(principal reimbursement trust deeds with restructuring)	—	—
5 NIF or RUF	—	—
6 Commitment lines with an original duration of one year or longer	—	—
7 Contingent liabilities arising from directly substituted credit	11,832	9,807
(of which secured with loan guarantees)	1,801	3,463
(of which secured with securities)	—	—
(of which secured with drafts)	—	—
(of which principal reimbursement trust deeds without restructuring)	—	—
(of which secured with credit derivative protection)	8,031	4,484
8 Assets sold with repurchase agreements or assets sold with right of claim (after deductions)	—	—
Assets sold with repurchase agreements or assets sold with right of claim (before deductions)	—	—
Deduction	—	—
9 Futures bought, forward delivery deposits, partially subscribed equity shares, partially subscribed bonds	—	—
10 Securities lending, cash or securities collateral, or sale of securities with repurchase agreement or purchase with resale agreement	10,114	12,493
11 Derivative transactions and long-term settlements transactions	6,827	3,431
Current exposure method	6,827	3,431
Derivative transactions	6,823	3,431
Foreign exchange related transactions	7,832	4,182
Interest rate related transactions	1,112	599
Gold related transactions	—	—
Equity security related transactions	—	—
Precious metal related transactions (excluding gold)	—	—
Other commodity related transactions	—	—
Credit derivative transactions (counterparty risk)	29	35
Netting effect on credit equivalent amount under close-out netting agreement (deduction)	2,150	1,386
Long-term settlements transactions	3	0
12 Outstanding transaction	23	32
13 Providing adequate liquidity related to securitization exposure and adequate servicer cash advance	—	—
14 Off-balance-sheet securitization exposure other than the above	—	—
<b>Total</b>	<b>¥ 28,797</b>	<b>¥ 25,764</b>

Note: Required capital is calculated using the following formula:  
Credit risk-weighted assets × 4%

## (3) Total amount of consolidated required capital

(Millions of yen)

Item	2016 (As of March 31, 2016)	2015 (As of March 31, 2015)
Total amount of consolidated required capital	¥ 1,522,359	¥ 1,065,008
Amount of required capital for credit risk	1,358,327	918,557
Assets (on-balance-sheet items)	1,319,293	887,645
Off-balance-sheet transactions, etc.	28,797	25,764
CVA risk equivalent amount	10,235	5,146
Central Counterparty risk exposure	0	—
Amount of required capital for market risk equivalent amount	—	—
Amount of required capital for operational risk equivalent amount	164,031	146,451
Basic indicator approach	164,031	146,451

Note 1: The total amount of consolidated required capital is the denominator of the consolidated capital adequacy ratio x 4%.

Note 2: The amount of required capital for credit risk is the amount of credit risk assets x 4%.

Note 3: The amount of required capital for market risk equivalent amount is not applicable since the Group, based on Article 16 of Holding Company Capital Adequacy Ratio Notice, does not include market risk equivalent amounts in the calculation formulae prescribed under Article 14 of the Notice.

Note 4: The amount of required capital for operational risk equivalent amount is operational risk equivalent amount divided by 8% x 4%.



### 3. Credit risk

#### (1) Credit risk exposure by region, industry and customer

(Millions of yen)

Counterparts		2016 (As of March 31, 2016)				
		Loans and deposits	Bonds	Derivatives	Others	Total
Domestic	Sovereigns	¥ 50,464,496	¥ 93,143,723	¥ —	¥ 172,394	¥ 143,780,614
	Financial institutions	42,761,633	11,220,253	150,802	920,271	55,052,960
	Corporates	478,985	5,848,393	—	344,859	6,672,238
	Small and medium-sized enterprises and individuals	—	—	—	202	202
	Project finance (acquisition of real estate)	—	—	—	564,699	564,699
	Others	6,359,408	4,369,874	165	29,783,499	40,512,947
	Domestic total	100,064,523	114,582,245	150,967	31,785,926	246,583,662
Overseas total		72,167	—	—	345,996	418,164
Total		¥ 100,136,690	¥ 114,582,245	¥ 150,967	¥ 32,131,923	¥ 247,001,826

(Millions of yen)

Counterparts		2015 (As of March 31, 2015)				
		Loans and deposits	Bonds	Derivatives	Others	Total
Domestic	Sovereigns	¥ 37,714,526	¥ 117,375,253	¥ —	¥ 44,513	¥ 155,134,293
	Financial institutions	49,068,398	10,571,261	109,574	1,051,527	60,800,760
	Corporates	483,185	5,954,896	—	436,342	6,874,423
	Small and medium-sized enterprises and individuals	—	—	—	240	240
	Project finance (acquisition of real estate)	—	—	—	308,771	308,771
	Others	6,910,343	3,402,367	24	15,569,296	25,882,031
	Domestic total	94,176,453	137,303,778	109,598	17,410,691	249,000,522
Overseas total		900	—	—	5	905
Total		¥ 94,177,353	¥ 137,303,778	¥ 109,598	¥ 17,410,696	¥ 249,001,428

Note 1: All subsidiaries other than Japan Post Bank do not engage in loan operations, in principle, and therefore do not categorize credit by industry sector. Accordingly, a breakdown by customer is presented in the above table.

Note 2: "Domestic" and "overseas" refer to the domicile of the main branch (head office).

Note 3: "Loans and deposits" include loans and bills discounted, due from banks, call loans and off-balance-sheet assets, etc. other than derivatives.

Note 4: "Bonds" include Japanese government bonds, local government bonds, corporate bonds, etc.

Note 5: "Derivatives" include forward foreign exchange and interest rate swaps, etc.

Note 6: "Sovereigns" include central governments, central banks, local governments, etc.

Note 7: "Financial institutions" include the Multilateral Development Banks, Bank for International Settlements, etc., Japan Finance Organization for Municipalities, and Financial institutions and type I financial instruments business operators.

Note 8: "Corporates" include Foreign public-sector entities other than central governments, Japanese government agencies, three regional public corporations under Japanese local governments and corporations, etc.

Note 9: The exposure amount includes balances before the deduction of specific reserve for possible loan losses and after the application of credit risk mitigation methods.

Note 10: The intangible fixed assets and investments in own common shares that are subject to calculation of credit risk asset are not included due to transitional arrangements.

## (2) Credit risk exposure by maturity

(Millions of yen)

Remaining period	2016 (As of March 31, 2016)				
	Loans and deposits	Bonds	Derivatives	Others	Total
1 year or less	¥ 45,565,575	¥ 20,541,970	¥ 13,085	¥ 574,989	¥ 66,695,620
Over 1 year to 3 years	1,026,751	27,551,550	62,927	116	28,641,346
Over 3 years to 5 years	685,517	26,158,300	72,841	29	26,916,688
Over 5 years to 7 years	309,755	26,152,995	2,036	—	26,464,787
Over 7 years to 10 years	1,336,136	11,043,425	75	—	12,379,637
Over 10 years	451,860	3,134,003	—	—	3,585,864
No due date or perpetual	50,761,093	—	—	31,556,788	82,317,881
Total	¥ 100,136,690	¥ 114,582,245	¥ 150,967	¥ 32,131,923	¥ 247,001,826

(Millions of yen)

Remaining period	2015 (As of March 31, 2015)				
	Loans and deposits	Bonds	Derivatives	Others	Total
1 year or less	¥ 51,494,130	¥ 24,506,917	¥ 26,765	¥ 444,261	¥ 76,472,075
Over 1 year to 3 years	1,108,306	41,387,106	46,583	1,002	42,543,000
Over 3 years to 5 years	847,301	25,132,580	31,227	66	26,011,176
Over 5 years to 7 years	233,257	20,057,111	5,021	—	20,295,390
Over 7 years to 10 years	1,135,602	22,999,608	—	—	24,135,211
Over 10 years	968,117	3,220,453	—	—	4,188,571
No due date or perpetual	38,390,636	—	—	16,965,365	55,356,002
Total	¥ 94,177,353	¥ 137,303,778	¥ 109,598	¥ 17,410,696	¥ 249,001,428

Note 1: "Loans and deposits" include loans and bills discounted, due from banks, call loans and off-balance-sheet assets, etc. other than derivatives.

Note 2: "Bonds" include Japanese government bonds, local government bonds, corporate bonds, etc.

Note 3: "Derivatives" include forward foreign exchange and interest rate swaps, etc.

Note 4: The exposure amount includes balances before the deduction of specific reserve for possible loan losses and after the application of credit risk mitigation methods.

Note 5: The exposure amount does not include in intangible fixed assets and investments in own common shares that are subject to calculation of credit risk assets due to transitional arrangements.

## (3) Past-due loans for three months or more exposure by region, industry and customer

(Millions of yen)

Counterparts	2016 (As of March 31, 2016)					2015 (As of March 31, 2015)				
	Loans and deposits	Bonds	Derivatives	Others	Total	Loans and deposits	Bonds	Derivatives	Others	Total
Domestic	Sovereigns	¥ —	¥ —	¥ —	¥ —	¥ —	¥ —	¥ —	¥ —	¥ —
	Financial institutions	—	—	—	0	0	—	—	—	—
	Corporates	—	—	—	6	6	—	—	—	7
	Small and medium-sized enterprises and individuals	—	—	—	72	72	—	—	—	84
	Project finance (acquisition of real estate)	—	—	—	—	—	—	—	—	—
	Others	—	—	—	3,252	3,252	—	—	—	2,999
	Domestic total	—	—	—	3,330	3,330	—	—	—	3,092
Overseas total	—	—	—	—	—	—	—	—	—	—
Total	¥ —	¥ —	¥ —	¥ 3,330	¥ 3,330	¥ —	¥ —	¥ —	¥ 3,092	¥ 3,092

Note 1: "Past-due loans for three months or more" means the payment of principal or interest is past due three months or more from the day following the scheduled payment date.

Note 2: "Domestic" and "overseas" refer to the domicile of the main branch (head office).

Note 3: "Loans and deposits" include loans and bills discounted, due from banks, call loans and off-balance-sheet assets, etc. other than derivatives.

Note 4: "Bonds" include Japanese government bonds, local government bonds, corporate bonds, etc.

Note 5: "Derivatives" include forward foreign exchange and interest rate swaps, etc.

Note 6: "Sovereigns" includes central governments, central banks, local governments, etc.

Note 7: "Financial institutions" include the Multilateral Development Banks, Bank for International Settlements, etc., Japan Finance Organization for Municipalities, and Financial institutions and type I financial instruments business operators.

Note 8: "Corporates" include Foreign public-sector entities other than central governments, Japanese government agencies, three regional public corporations under Japanese local governments and corporations, etc.

Note 9: Exposures of certain subsidiaries are included in "Others" (exposure) under "Others" (counterparts).

Note 10: The exposure amount includes balances before the deduction of specific reserve for possible loan losses and after the application of credit risk mitigation methods.

(4) Year-end balances and changes during the period of general reserve for possible loan losses, specific reserve for possible loan losses, and loan loss reserve for specific overseas countries.

Year-end balance	(Millions of yen)		Change during the period	(Millions of yen)	
	2016 (As of March 31, 2016)	2015 (As of March 31, 2015)		2016 (From April 1, 2015 to March 31, 2016)	2015 (From April 1, 2014 to March 31, 2015)
General reserve for possible loan losses	¥ 127	¥ 146	¥ (18)	¥ 4	
Specific reserve for possible loan losses	—	—	—	—	
Loan loss reserve for specific overseas countries	—	—	—	—	

Note 1: Reserve for loan losses related to loans disclosed under the Financial Revitalization Law is listed.

Note 2: General reserve for loan losses is not classified by region, industry and customer.

(5) The amount of write-off of loans by industry and customer

There were no write-offs.

(6) Amount of exposure by risk weight category

Risk weight	(Millions of yen)			
	2016 (As of March 31, 2016)		2015 (As of March 31, 2015)	
	Rated	Not rated	Rated	Not rated
0%	¥ 149,727,801	¥ 41,687,954	¥ 162,351,236	¥ 45,212,470
2%	—	600	—	—
4%	—	—	—	—
10%	40,635	4,299,343	11,588	4,239,582
20%	21,668,847	34,469	17,392,494	26,709
35%	—	—	—	—
50%	8,793,740	3,023	6,784,315	2,953
75%	—	130	—	155
100%	11,424,767	5,465,531	6,066,956	4,779,622
150%	1,971,216	29,920	524,328	425
250%	765,392	1,088,370	420,798	1,187,688
1,250%	—	—	34	20
Others	78	—	45	—
Total	¥ 194,392,480	¥ 52,609,345	¥ 193,551,798	¥ 55,449,630

Note 1: Ratings are used for those rated by qualified rating agencies in principle.

Note 2: The exposure amount includes balances before the deduction of specific reserve for possible loan losses and after the application of credit risk mitigation methods.

Note 3: Regarding assets to which the Company applies credit risk mitigation techniques for a portion of its exposure, the Group records exposure amounts in weighted categories after the application of credit risk mitigation techniques.

Note 4: Regarding assets to which the Company applied transitional arrangements, the Company records these assets in risk weighted categories in case of that transitional arrangements are not applied.

#### 4. Credit risk mitigation methods

Exposure amount to which credit risk mitigation methods are applied

Item	(Millions of yen)			
	2016 (As of March 31, 2016)		2015 (As of March 31, 2015)	
	Exposure amount	Composition ratio	Exposure amount	Composition ratio
Eligible financial collateral	¥ 41,378,182	90.80%	¥ 45,879,942	89.91%
Guarantees	4,192,827	9.20%	5,147,144	10.08%
Total	¥ 45,571,010	100.00%	¥ 51,027,087	100.00%

Note 1: Japan Post Bank accepts cash, self-deposits and securities as eligible financial collateral.

Note 2: Principal guarantors are central governments, etc. to which lower risk weight than the guaranteed obligations are applied.

Note 3: The exposure amount included in funds such as investment trusts are not included herein.

## 5. Derivative transactions and long-term settlements transactions

### Derivative transactions and long-term settlements transactions

(Millions of yen)

Item	2016 (As of March 31, 2016)	2015 (As of March 31, 2015)
Aggregate sum of amounts of gross reconstruction costs	¥ 165,476	¥ 75,998
Aggregate sum of gross add-on amounts	255,296	206,950
Gross credit equivalents	420,773	282,948
Foreign exchange related transactions	385,614	252,169
Interest rate related transactions	35,146	30,778
Long-term settlements transactions	12	—
Reduction in credit equivalents through netting (deduction)	269,793	173,350
Net credit equivalents	150,979	109,598
Collateral amount	44,694	15,928
Marketable securities	44,694	15,928
Net credit equivalents (after consideration of effectiveness of risks mitigated by collateral)	¥ 150,979	¥ 109,598

Note 1: Credit equivalents are calculated by the "current exposure method."

Note 2: Regarding derivative transactions and transactions with long-term settlements, only those transactions requiring the calculation of credit equivalents are included.

Note 3: Derivative transactions and transactions with long-term settlements included in funds such as investment trusts are not included herein.

Note 4: Limited to transactions on which gross reconstruction costs are not less than zero.

Note 5: Consideration is being given to the effectiveness of the amount of netting effect on credit equivalents under close-out netting agreements.

Note 6: Credit risk mitigation through collateral is considered through risk weighting, and credit equivalent amounts are not considered.

Note 7: Neither credit derivatives subject to credit equivalent amount calculations nor credit derivatives used to consider the effect of credit risk mitigation methods are available.

Note 8: The amount of netting effect on credit equivalents through netting is equal to an amount that subtracts credit equivalents prior to considerations of credit risk mitigation using collateral from the aggregate sum of amounts of gross reconstruction costs and aggregate sum of gross add-on amounts.

## 6. Securitization exposure

Securitization exposure in which the Group invests:

(1) Securitization exposure and breakdown by type of main underlying assets (excluding re-securitization exposure)

(Millions of yen)

Type of underlying assets	2016 (As of March 31, 2016)	2015 (As of March 31, 2015)
Mortgage loans	¥ 325,379	¥ 390,075
Auto loans	69,926	20,268
Leases	—	—
Accounts receivable	2,038	2,997
Corporate loans	94,575	94,677
Others	37	824
Total	¥ 491,957	¥ 508,842

Note: There are no off-balance-sheet transactions.

(2) Re-securitization exposure and breakdown by type of main underlying assets

(Millions of yen)

Type of underlying assets	2016 (As of March 31, 2016)	2015 (As of March 31, 2015)
Mortgage loans	¥ 2,743	¥ 3,726
Auto loans	—	—
Leases	—	—
Accounts receivable	—	—
Corporate loans	—	—
Others	—	—
Total	¥ 2,743	¥ 3,726

Note: There are no off-balance-sheet transactions.

(3) Balance by risk weight of securitization exposure and amount of required capital (excluding re-securitization exposure)

(Millions of yen)

Risk weight	2016 (As of March 31, 2016)		2015 (As of March 31, 2015)	
	Balance	Required capital	Balance	Required capital
Less than 20%	¥ 94,612	¥ 378	¥ 95,501	¥ 382
20%	397,345	3,178	413,341	3,306
50%	—	—	—	—
100%	—	—	—	—
350%	—	—	—	—
1,250%	—	—	—	—
Total	¥ 491,957	¥ 3,557	¥ 508,842	¥ 3,688

Note 1: There are no off-balance-sheet transactions.

Note 2: Required capital is the amount of credit risk assets × 4%.

(4) Balance by risk weight of re-securitization exposure and amount of required capital

(Millions of yen)

Risk weight	2016 (As of March 31, 2016)		2015 (As of March 31, 2015)	
	Balance	Required capital	Balance	Required capital
Less than 40%	¥ —	¥ —	¥ —	¥ —
40%	2,743	43	3,726	59
100%	—	—	—	—
225%	—	—	—	—
650%	—	—	—	—
1,250%	—	—	—	—
Total	¥ 2,743	¥ 43	¥ 3,726	¥ 59

Note 1: There are no off-balance-sheet transactions.

Note 2: There are no credit risk mitigation methods applied to re-securitization exposures.

Note 3: Required capital is the amount of credit risk assets × 4%.

## 7. Market risk

Not applicable since the Group, based on Article 16 of Holding Company Capital Adequacy Ratio Notice, does not include the amount of market risk equivalent in the calculation formulae prescribed under Article 14 of the Notice.

## 8. Equity exposure in the banking account

(1) Amount carried on the consolidated balance sheet and fair value  
(Millions of yen)

	2016 (As of March 31, 2016)		2015 (As of March 31, 2015)	
	Amount carried on the consolidated balance sheet	Fair value	Amount carried on the consolidated balance sheet	Fair value
Listed equities exposure	¥ —	¥ —	¥ —	¥ —
Investment or equities exposure not corresponding to listed equities exposure	1,463		1,031	
Total	¥ 1,463		¥ 1,031	

Note 1: Exposures for which it is deemed extremely difficult to identify fair value without market quotations are included and therefore these are not disclosed at fair value as well as the method of calculating the fair value of financial instruments.

Note 2: Exposure amount included in funds such as investment trusts are not included. The same applies to the following.

(3) Amounts of valuation gains and losses recognized on the Consolidated Balance Sheet not recognized on the Consolidated Statements of Income  
(Millions of yen)

	2016 (As of March 31, 2016)	2015 (As of March 31, 2015)
Amounts of valuation gains and losses recognized on the Consolidated Balance Sheet not recognized on the Consolidated Statements of Income	¥ —	¥ —

Note: Shares with market quotations are listed.

9. Exposures calculated by credit risk asset supervisory formulae  
Not applicable, since the standardized approach is used.

## 10. Interest rate risk in the banking account

Gains and losses related to interest rate shock or changes in economic value used for management purposes in the Group for managing interest rate risk in the banking account

	(Billions of yen)	
	2016 (As of March 31, 2016)	2015 (As of March 31, 2015)
Losses in economic value	¥ 598.0	¥ 770.5

Note 1: Interest rate shock range uses 1st and 99th percentiles for interest rate fluctuations based on a holding period of one year and an observation period of five years.

Note 2: Of liquid deposits, for those deposits that will not be withdrawn and will remain at the Bank over the long term (so-called core deposits), the Group uses an internal model for estimating outstanding balances and allocation to settlement dates and calculates interest risk volume.

(2) Gains and Losses on sale or write-off of investment or equity exposures  
(Millions of yen)

	2016 (From April 1, 2015 to March 31, 2016)	2015 (From April 1, 2014 to March 31, 2015)
Gains/Losses	¥ —	¥ —
Gains	—	—
Losses	—	—
Write-off	—	—

Note: Gains and losses on the sale of stock are listed in the Consolidated Statements of Income.

(4) Amounts of valuation gains and losses not recognized on the Consolidated Balance Sheet and the Consolidated Statements of Income  
(Millions of yen)

	2016 (As of March 31, 2016)	2015 (As of March 31, 2015)
Amounts of valuation gains and losses not recognized on the Consolidated Balance Sheet and the Consolidated Statements of Income	¥ —	¥ —

Note: Shares with market quotations of affiliated companies are listed.

## Compensation, etc. Subject to Disclosure

### 1. Matters concerning the establishment of an organizational system for subject executives and employees of the Company (Group)

#### (1) Scope of subject executives and employees

The following describes the scope of "subject executives" and "subject employees" (collectively referred to as "subject executives and employees") who are subject to disclosure as persons having a significant impact on the operation of the banking business and state of assets as prescribed by the notification (Japan Financial Services Agency Notification No. 21 of March 29, 2012) for deciding matters determined separately by the Commissioner of the Financial Services Agency as an item concerning compensation based on provisions of the Ordinance for Enforcement of the Banking Act, Article 19-2, Paragraph 1-6.

##### 1) Scope of "subject executives"

Subject executives are the Company's directors and executive officers. Outside directors are excluded.

##### 2) Scope of "subject employees"

Among Company executives (other than subject executives) and employees as well as executives and employees of subsidiaries, those "persons receiving high amounts of compensation" and who have a significant impact on the management of business operations and the state of assets of the Company or its principal subsidiaries are deemed "subject employees" who are subject to disclosure. The executives and executive officers of Japan Post, Japan Post Bank and Japan Post Insurance (hereafter referred to as three business subsidiaries) shall be deemed "subject employees."

##### (a) Scope of "principal consolidated subsidiaries"

Principal consolidated subsidiaries are consolidated subsidiaries that have a significant impact on Group management. Specifically, the three business subsidiaries are in this category.

##### (b) Scope of "persons receiving high amounts of compensation"

"Persons receiving high amounts of compensation" are those persons receiving compensation exceeding standard amounts from the Company and its principal consolidated subsidiaries. The Company has set the Group standard amount at ¥22 million. The relevant standard amount is set based on the average basic compensation (excludes persons who assume positions or retire from positions during the term in each fiscal year) for the past three years for executives of the Company and Japan Post Bank and this serves as a common standard amount for the Group. However, because there are no large differences in compensation systems and levels for the Company's principal consolidated subsidiaries, these are also applied in common at principal consolidated subsidiaries.

##### (c) Scope of "persons having a significant impact on the management of the Group's business or the state of its assets"

"Persons having a significant impact on the management of the Group's business or the state of its assets" refers to persons who engage in regular business transactions and manage matters that have a considerably significant impact on the management of the Company, the Japan Post Group and its principal consolidated subsidiaries, or persons who would exert a significant impact on the state of assets by incurring losses from business transactions or other matters. Specifically, this refers to executives of principal consolidated subsidiaries or executive officers with authority to execute the business of business departments in accordance with resolutions by the Board of Directors.

#### (2) Determination of compensation for subject executives and employees

##### 1) Determination of compensation for subject executives

The Company has established the Compensation Committee as the body for determining the details of the compensation system and compensation for executives. The Compensation Committee determines policies for deciding details of compensation for the Company's directors and executive officers as well as details of individual compensation. In accordance with the Companies Act, the Compensation Committee is composed of a majority of outside directors. The Committee is independent of the business promotion department and has the authority to decide policies for determining compensation as well as determine individual compensation.

##### 2) Determination of compensation for subject employees

The determination of compensation for executives of principal consolidated subsidiaries who are deemed subject employees is as follows.

##### (a) Japan Post

Executive compensation is determined under a structure whereby

the total amount of executive compensation is determined at the Shareholders' meeting.

Individual allocation of directors' compensation is determined on a resolution by the Board of Directors, according to the total amount decided at the Shareholders' meeting.

Individual allocation of compensation for auditors is determined based on consultation by the auditors.

Compensation for executive officers is determined based on a resolution by the Board of Directors.

##### (b) Japan Post Bank and Japan Post Insurance

Japan Post Bank and Japan Post Insurance have respectively established a Compensation Committee as the body for determining the details of the compensation system and compensation for executives. The Compensation Committee determines policies for deciding details of compensation for each company's directors and executive officers as well as details of individual compensation. In accordance with the Companies Act, the Compensation Committee is composed of a majority of outside directors. The Committee is independent of the business promotion department and has the authority to determine policies for determining compensation as well as determine individual compensation.

#### (3) Determination of compensation for staff of the Risk Management Department and Compliance Department

Compensation for staff of the Risk Management Department and Compliance Department is determined based on salary rules and regulations. Specific amounts paid are decided by determining compensation separate from the sales promotion department by setting amounts based on employee performance evaluations, with the general manager of the relevant departments as the person making final decisions.

Assessment categories of employee performance evaluations encompass assessments of the execution of duties and attainment levels for targets for each job responsibility in the Risk Management Department and Compliance Department. These assessments reflect the level of contribution to the risk management structure and compliance readiness.

#### (4) Total amount of compensation paid to members of the Compensation Committee and number of times the Compensation Committee and other meetings convened

Company name	Name of meeting	Number of times convened (From April 2015 to March 2016)
Japan Post Holdings	Compensation Committee	6 times
Japan Post	Shareholders' meeting	1 time
	Board of Directors	7 times
	Board of Corporate Auditors	3 times
Japan Post Bank	Compensation Committee	8 times
Japan Post Insurance	Compensation Committee	3 times

Note: The total amount of compensation is not listed because this amount cannot be calculated separating only the portion corresponding to compensation for the execution of duties of the Compensation Committee.

### 2. Matters concerning evaluation of the appropriateness of the design and operation of the compensation system for subject executives and employees of the Company (Group)

#### (1) Policies concerning compensation for "subject executives"

The Company determines compensation for the Company's directors according to job responsibilities based on the scope and size of responsibilities for management and other areas. For executive officers, the Company has designed a compensation system that considers job content as an executive officer, personal evaluations and job performance. As a specific executive compensation system, compensation for executives consists of base compensation.

#### (2) Policies concerning compensation for "subject employees"

In determining compensation for Company employees, the Company determines compensation for directors and auditors according to job responsibilities based on the scope and size of responsibilities for management and in other areas. For executive officers and executives, the Company has designed a compensation system that considers job

content as an executive officer or executive, personal evaluations and job performance. As a specific compensation system, compensation consists of base compensation.

The Company determines compensation for employees based on employee evaluations to reflect the degree of attainment of targets and job behavior. As a specific compensation system for employees, compensation is determined based on salary rules and regulations.

3. Matters concerning consistency between the compensation system for subject executives and employees of the Company (Group) and risk management and the link between compensation and performance

In determining compensation for subject executives, the Compensation Committee decides on policies concerning the determination of details of compensation, after which details of compensation for each individual are determined.

In determining compensation for subject employees, compensation for directors and auditors of Japan Post is determined based on resolutions at the Shareholders' meeting, while compensation for executive officers is determined based on resolutions by the Board of Directors. Regarding executives of Japan Post Bank and Japan Post Insurance, the Compensation Committee decides on policies concerning the determination of details of compensation, after which details of compensation for each individual are determined. Compensation for employees is determined based on salary rules and regulations.

Compensation for subject executives and subject employees takes into consideration the state of employee evaluations and the appropriateness of amounts paid without excessive emphasis on performance based systems.

4. Matters concerning the types of compensation for subject executives and employees of the Company (Group), total amount paid and payment method

Total amount of compensation for subject executives and employees (From April 1, 2015 to March 31, 2016)

Classification	Number of persons	Total amount of compensation (Millions of yen)	
		Base compensation	Other
Subject executives (excluding outside executives)	37	764	0
Subject employees	24	638	0

Note 1: Compensation for subject executives is listed including compensation as executives of principal consolidated subsidiaries.

Note 2: Variable compensation (including bonuses) is not applicable.

Note 3: Stock-compensation type stock options are not applicable.

Note 4: The retirement benefits system for directors, auditors, executive officers and executives was discontinued in June 2013 and therefore retirement benefits are not applicable.

5. Other special pertinent matters for reference or other applicable matters other than those specified up to the previous item concerning the systems for compensation for subject executives and employees of the Company (Group)

At the Compensation Committee convened on December 21, 2015, Japan Post Holdings resolved to introduce a performance-based stock compensation system utilizing a trust for its Executive Officers and the Executive Officers and Directors (excluding Directors who are not in charge of business execution) of its subsidiary Japan Post Co., Ltd. (combined with Japan Post Holdings, hereinafter "the Group").

Meanwhile, at the Compensation Committee convened on April 26, 2016, Japan Post Holdings determined the details, including timing of the trust establishment, timing of the share acquisition, and the calculation methods and upper limit of the number of shares to be granted.

The System aims at further enhancing the consciousness of contributions of Executive Officers and Directors toward achieving sustainable growth and enhancing the medium-to-long-term corporate value of the Group through clarification of the linkage between share price and the compensation of Executive Officers and Directors responsible for the business execution of the Group.

## Insurance Claims and Other Payment Abilities of Insurance Holding Companies (Consolidated Solvency Margin Ratio)

(Millions of yen)

Item	2016 (As of March 31, 2016)	2015 (As of March 31, 2015)
Total amount of consolidated solvency margin (A)	¥ 19,247,504	¥ 20,987,141
Capital stock, etc.	11,376,850	11,106,419
Reserve for price fluctuations	782,268	712,167
Contingency reserve	2,374,846	2,498,711
Catastrophe loss reserve	—	—
General reserve for possible loan losses	458	495
Net unrealized gains (losses) on available-for-sale securities, net deferred gains (losses) on hedges (before taxes) × 90% (if negative, × 100%)	3,803,168	5,802,768
Net unrealized gains (losses) on real estate × 85% (if negative, × 100%)	81,516	30,289
Sum of unrecognized actuarial differences and unrecognized prior service cost (before taxes)	385,417	430,021
Capital raised through debt financing, Excess of continued Zillmerised reserve	442,977	406,267
Excess of continued Zillmerised reserve	442,977	406,267
Capital raised through debt financing	—	—
Amounts within "excess of continued Zillmerised reserve" and "capital raised through debt financing" not calculated into the margin	—	—
Solvency margin concerning small-amount, short-term insurers	—	—
Deductions	—	—
Others	—	—
Total amount of consolidated risk $\{[(R_1^2+R_5^2)^{1/2}+R_8+R_9]^2+(R_2+R_3+R_7)^2\}^{1/2}+R_4+R_6$ (B)	¥ 3,539,898	¥ 2,589,172
Insurance risk R <sub>1</sub>	159,046	163,796
General insurance risk R <sub>5</sub>	—	—
Catastrophe risk R <sub>6</sub>	—	—
Underwriting risk of third-sector insurance R <sub>8</sub>	78,262	88,568
Small amount and short-term insurance risk R <sub>9</sub>	—	—
Anticipated yield risk R <sub>2</sub>	170,717	184,450
Minimum guarantee risk R <sub>7</sub>	—	—
Investment risk R <sub>3</sub>	3,014,609	2,080,203
Business management risk R <sub>4</sub>	345,743	310,500
Consolidated solvency margin ratio (A)/{(1/2) × (B)}	1,087.4%	1,621.1%

Note 1: The consolidated solvency margin ratio is calculated in accordance with Articles 210-11-3 and 210-11-4 of the Ordinance for Enforcement of the Insurance Business Act and Notification No. 23 issued by the Financial Services Agency in 2011.

Note 2: In accordance with Cabinet Office Ordinance No. 16 of 2016, the calculation is made with net deferred gains (losses) on hedges included in the total amount of the solvency margin (for fiscal 2014, listed figures were calculated with the previous standard).