



Financial Results of the Principal Subsidiaries

for the Fiscal Year Ended March 31, 2022

May 13, 2022

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Note: Please refer to the documents on consolidated financial results announcements of Japan Post Bank and Japan Post Insurance released on the respective company's website for their consolidated financial results.

I Japan Post Holdings

Year-on-Year Changes of Income for the Fiscal Year Ended March 31, 2022

Net ordinary income

(Billions of yen)

	Japan Post Holdings (Consolidated)	Japan Post Co. (Consolidated)	Japan Post Bank (Consolidated)	Japan Post Insurance (Consolidated)	Others (Including consolidated accounting procedures)
Fiscal year ended March 31, 2021	914.1	149.1	394.2	345.7	25.0
Fiscal year ended March 31, 2022	991.4	143.5	490.8	356.1	0.9
Year-on-year change	+77.3	(5.6)	+96.6	+10.3	(24.1)

Net income

(Billions of yen)

	Japan Post Holdings (Consolidated)	Japan Post Co. (Consolidated)	Japan Post Bank (Consolidated)	Japan Post Insurance (Consolidated)	Others (Including consolidated accounting procedures)
Fiscal year ended March 31, 2021	418.2	53.4	280.1	166.1	(81.4)
Fiscal year ended March 31, 2022	501.6	93.2	355.0	158.0	(104.6)
Year-on-year change	(83.4)	(39.8)	+74.9	(8.0)	(23.2)

* The amounts of net income attributable to Japan Post Holdings, net income attributable to Japan Post Co., net income attributable to Japan Post Bank and net income attributable to Japan Post Insurance have been used for net income of Japan Post Holdings (consolidated), Japan Post Co. (consolidated), Japan Post Bank (consolidated) and Japan Post Insurance (consolidated), respectively.

II Japan Post Co.

1. Consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2021	As of March 31, 2022
Assets		
Current assets		
Cash and deposits	2,013,482	2,116,337
Notes receivable and operating accounts receivable	311,686	305,336
Contract assets	-	8,471
Securities	15,000	15,000
Inventories	38,958	39,439
Prepaid expenses	11,917	9,358
Other accounts receivable	14,869	3,952
Outstanding amount of banking business consignment	-	17,988
Other current assets	45,450	30,413
Reserve for possible loan losses	(6,302)	(1,064)
Total current assets	2,445,061	2,545,232
Non-current assets		
Tangible fixed assets		
Buildings	922,933	855,718
Structures	31,526	30,410
Machinery and equipment	106,320	79,436
Vehicles	16,195	12,760
Tools and fixtures	23,950	19,699
Land	1,299,545	1,293,431
Right-of-use assets	98,375	63,946
Construction in progress	128,774	153,820
Total tangible fixed assets	2,627,622	2,509,224
Intangible assets		
Leasehold right	1,667	1,657
Transferable development right	14,077	14,077
Software	27,006	20,492
Other intangible assets	9,742	11,765
Total intangible assets	52,494	47,994
Investments and other assets		
Investment securities	14,124	15,645
Claims provable in bankruptcy	2,706	3,466
Long-term prepaid expenses	8,351	7,913
Asset for retirement benefits	1,315	1,513
Other investments and other assets	26,540	53,444
Reserve for possible loan losses	(2,708)	(3,467)
Total investments and other assets	50,330	78,515
Total non-current assets	2,730,446	2,635,734
Total assets	5,175,507	5,180,966

(Millions of yen)

	As of March 31, 2021	As of March 31, 2022
Liabilities		
Current liabilities		
Notes payable and operating accounts payable	101,045	108,621
Short-term borrowings	169,027	160,569
Current portion of long-term borrowings	136,445	163,642
Other accounts payable	203,842	248,664
Outstanding amount of banking business consignment	10,279	-
Outstanding amount of life insurance business consignment	1,620	1,583
Accrued expenses	38,907	44,193
Income taxes payable	4,918	24,180
Consumption taxes payable	46,216	20,400
Contract liabilities	-	45,475
Unearned postage income	40,959	-
Deposits received	237,681	221,994
Fund deposits for post offices	870,000	860,000
Reserve for bonuses	112,137	113,800
Other current liabilities	83,415	56,001
Total current liabilities	2,056,497	2,069,126
Long-term liabilities		
Long-term borrowings	5,208	-
Lease obligations	167,466	103,241
Deferred tax liabilities	9,232	10,990
Reserve for losses on rebuilding of branches	197	197
Reserve for management board benefit trust	256	227
Liability for retirement benefits	1,984,765	1,995,085
Other long-term liabilities	80,590	91,942
Total long-term liabilities	2,247,717	2,201,686
Total liabilities	4,304,214	4,270,812
Net assets		
Shareholders' equity		
Capital stock	400,000	400,000
Capital surplus	141,926	141,930
Retained earnings	266,013	327,640
Total shareholders' equity	807,939	869,571
Accumulated other comprehensive income		
Net unrealized gains (losses) on available-for-sale securities	27	28
Net deferred gains (losses) on hedges	113	(212)
Foreign currency translation adjustments	(104,433)	(112,443)
Accumulated adjustments for retirement benefits	154,053	133,987
Total accumulated other comprehensive income	49,760	21,360
Non-controlling interests	13,593	19,222
Total net assets	871,293	910,154
Total liabilities and net assets	5,175,507	5,180,966

2. Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

(1) Consolidated Statements of Income

(Millions of yen)

	Fiscal year ended March 31, 2021	Fiscal year ended March 31, 2022
Operating income		
Postal service business income	2,049,935	2,021,945
Commissions for banking business consignment	366,358	354,374
Commissions for life insurance business consignment	207,078	190,263
Funds to maintain post office network	293,458	290,991
International logistics business income	749,671	687,268
Other operating income	171,132	112,076
Total operating income	3,837,635	3,656,920
Operating costs	3,439,193	3,277,014
Gross operating income	398,442	379,905
Sales, general and administrative costs	243,371	231,636
Net operating income	155,070	148,268
Other income		
Interest income	185	319
Equity in earnings of affiliates	316	1,234
Subsidy income	4,391	1,387
Compensation for damage received	389	1,259
Others	2,476	1,949
Total other income	7,759	6,151
Other expenses		
Interest expenses	10,973	8,425
Provision for reserve for possible loan losses	617	1,299
Foreign exchange losses	1,188	287
Others	859	862
Total other expenses	13,638	10,874
Net ordinary income	149,191	143,545
Extraordinary gains		
Gains on sales of fixed assets	5,589	8,882
Compensation income	1,795	-
Insurance claim income	1,973	4,383
Contribution for post office refurbishment expenses	5,518	-
Others	2,184	3,442
Total extraordinary gains	17,062	16,708
Extraordinary losses		
Losses on sales of fixed assets	406	1,059
Losses on disposal of fixed assets	1,449	2,113
Losses on impairment of fixed assets	85,608	4,270
Losses on sale of businesses	-	10,898
Post office refurbishment expenses	5,518	-
Others	15,379	6,207
Total extraordinary losses	108,363	24,550
Income before income taxes	57,891	135,704
Income taxes current	6,212	40,811
Income taxes deferred	(3,426)	2,580
Total income taxes	2,786	43,392
Net income	55,104	92,312
Net income attributable to non-controlling interests	1,689	(905)
Net income attributable to Japan Post Co.	53,415	93,217

(2) Consolidated Statements of Comprehensive Income

(Millions of yen)

	Fiscal year ended March 31, 2021	Fiscal year ended March 31, 2022
Net income	55,104	92,312
Other comprehensive income (loss)		
Net unrealized gains (losses) on available-for-sale securities	19	0
Net deferred gains (losses) on hedges	57	(326)
Foreign currency translation adjustments	(12,539)	(7,771)
Adjustments for retirement benefits	16,970	(20,065)
Share of other comprehensive income (loss) of affiliates	(3)	0
Total other comprehensive income (loss)	4,504	(28,162)
Comprehensive income	59,608	64,149
Total comprehensive income (loss) attributable to:		
Japan Post Co.	55,724	64,817
Non-controlling interests	3,884	(667)

3. Segment Information

(1) Operating income and segment profit (loss) of reportable segments

Fiscal year ended March 31, 2021

(Millions of yen)

	Reportable segments				Other	Total
	Postal and domestic logistics business	Post office business	International logistics business (Note 2)	Subtotal		
Operating income ^(Note 1)						
Operating income from third parties	2,055,511	1,032,451	749,671	3,837,635	-	3,837,635
Intersegment operating income	12,914	211,014	206	224,135	-	224,135
Total	2,068,426	1,243,466	749,878	4,061,771	-	4,061,771
Segment profit	123,716	37,727	3,505	164,949	-	164,949

(Notes)

1. "Operating income" is presented instead of net sales which is typical for companies in other industries.
2. The amount presented in segment profit for the international logistics business segment is EBIT.

Fiscal year ended March 31, 2022

(Millions of yen)

	Reportable segments				Other	Total
	Postal and domestic logistics business	Post office business	International logistics business (Note 2)	Subtotal		
Operating income ^(Note 1)						
Operating income from third parties	2,027,611	942,039	687,268	3,656,920	-	3,656,920
Intersegment operating income	13,599	209,757	237	223,594	-	223,594
Total	2,041,210	1,151,797	687,506	3,880,514	-	3,880,514
Segment profit	102,245	24,569	28,788	155,603	-	155,603

(Notes)

1. "Operating income" is presented instead of net sales which is typical for companies in other industries.
2. The amount presented in segment profit for the international logistics business segment is EBIT.

(2) Reconciliation between total segment profit (loss) of reportable segments and net operating income on the consolidated statements of income

(Millions of yen)

Items	Fiscal year ended March 31, 2021	Fiscal year ended March 31, 2022
Total segment profit (loss) of reportable segments	164,949	155,603
Segment profit in other business	-	-
Eliminations of intersegment transactions	1,285	824
Corporate expenses ^(Note)	(2,903)	(3,491)
Other adjustments	(8,260)	(4,667)
Net operating income on the consolidated statements of income	155,070	148,268

(Note)

"Corporate expenses" consists mainly of general and administrative costs which are not attributable to any reportable segments.